CNEAGENZ

CNERGENZ BERHAD (0246)

ACE MARKET | 24 MAY 2022 | TECHNOLOGY

IPO STATISTICS

IPO Price (RM)	0.58
Fund Raised (RM million)	58.0 from new issue 29.0 from offer for sale Total: 87.0
Enlarged issued share capital upon listing (million shares)	498.0
IPO Market Capitalisation (RM million)	288.84
Price Earnings Ratio (PER)	19.27x

37.8 6.0 10.0 4.2

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BUSINESS OVERVIEW

Cnergenz Berhad is an electronics manufacturing solutions provider, specialised in surface mount technology (SMT) manufacturing solutions for the electronics and semiconductor (E&S) industries. The Group offers its solutions and services to companies who are looking to:-

- Commission new integrated production lines for their production facilities
- Automate their production facilities

Principal activities and solutions are categorised as follow:

- Integrated solutions: Design, customisation, development, assembly, configuration, integration, testing and commissioning of integrated production line systems and smart factory solutions
- Individual machinery, equipment and tools: sales of individual SMT machinery, equipment and tools as well as tools and consumables customised based on customers' specifications
- Provision of after sales technical support and training services for the Group's integrated solutions

Principal Markets

Profit and Margin

Business Activities

Malaysia (ex Melaka & Johor) : 71.9%
Vietnam : 6.6%
Thailand : 20.8%
Asia (ex Malaysia, Thailand and Vietnam) : 0.6
Others : 0.1%

Based on FY 2021

Design and Development

Competitive Strength

(FY2021)

Revenue

Peer Analysis

- Design and customisation of its integrated solutions and individual machinery, equipment and tools that are tailored to meet its customers' operational requirements and budget.
- All design and development activities are undertaken by personnel in its engineering division comprising 31 engineers and technicians.
- Established its R&D division in October 2021 to undertake design and development of its own proprietary range of smart factory solutions.

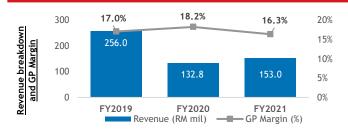
Technical capability to provide manufacturing solutions that are relevant to the changing technological landscape of the E&S Industries

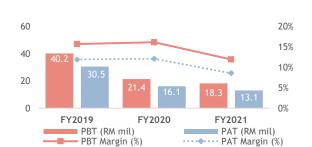
- Proven track record in meeting the stringent selection and quality requirements set by its customers, including multinational companies
- Established a network of reputable suppliers offering a wide array of machinery, equipment and tools
- Well-positioned to benefit from the growing E&S Industries in Malaysia, Thailand and Vietnam
- Experienced and technically strong management team, and a sizable engineering division

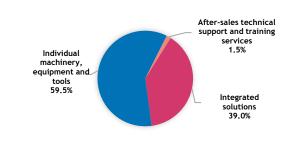
GROWTH STRATEGIES AND FUTURE PLANS

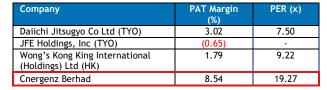
- Scale up its operations by relocating its premises to a newly expanded facility to cater to anticipated demand for smart factory solutions
- Grow its smart factory solutions segment via collaboration with its suppliers to undertake R&D activities and develop conceptual plans
- Grow and develop its SMT production line solutions

FINANCIAL PERFORMANCE & PEER ANALYSIS









^{*} Selected regional peers with presence in Malaysia as identified in the Independent Market Research Report. PAT margin based on prospectus and annual reports. Trailing 12 month PER data from Bloomberg at time of research, Cnergenz's PER at IPO.

PROMOTERS & SUBSTANTIAL SHAREHOLDERS

Promoter/ Substantial Shareholder	er Designation		Shareholding after IPO	
		Direct	Indirect	
Lye Yhin Choy	Promoter and substantial shareholder. Chief Executive Officer/ Executive Director	44.52%	-	
Kong Chia Liang	Promoter and substantial shareholder. Chief Operating Officer/ Executive Director	23.36%	-	
Lye Thim Loong	Promoter, Chief Corporate Officer/ Executive Director	2.03%	-	

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