

Value Partners: China at your doorsteps through Bursa Malaysia

Invest Shariah Corporate Conversation Series 2022

Durraini Baharuddin Managing Director of Value Partners Malaysia

Bursa Malaysia - Maybank Investment Bank | 29 March 2022

Corporate Profile

Introduction to Value Partners Group



Value Partners is one of Asia's most established asset managers with **assets under management of US\$10.0 billion**¹ across equities, fixed income, alternatives, multiasset portfolios and quantitative investment solutions.



Temple for Value Investing, where the "ideals of value investing are implemented and transmitted to future generations."



We provide an award-winning menu of strategies. For example, our flagship Greater China Equity Strategy offers 28 years of outstanding returns.



Fundamental investment approach with ~70 investment professionals focusing on Greater China and Asia ex-Japan investments conducting frequent due diligence meetings per annum.



~250 coveted performance awards and prizes won since establishment.

Headquartered in Hong Kong, with offices in Shanghai, Shenzhen, Kuala Lumpur, Singapore, London, and representative offices in Beijing, providing localized research and client servicing.



Dedicated client services and committed to resolving clients' queries in an effective and timely manner.



Independent asset manager

Value Partners is listed on the Hong Kong Stock Exchange since 22 November 2007. (Stock code: 806 HK)

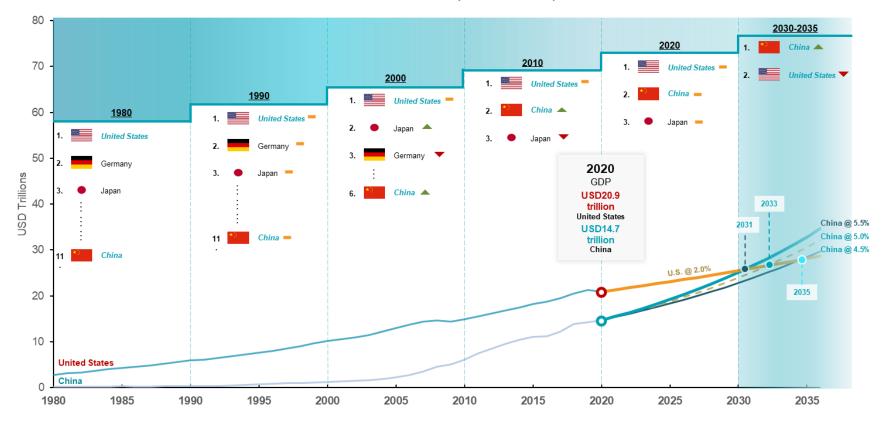
Shareholding structure¹:

- 43.8% Management and co-founders
- 56.2% Public shareholders

Investment management is our core business and our compensation structure is closely aligned to fund performance

China

China is on track to become the world's largest economy



GDP: China vs US (1980 - 2035)

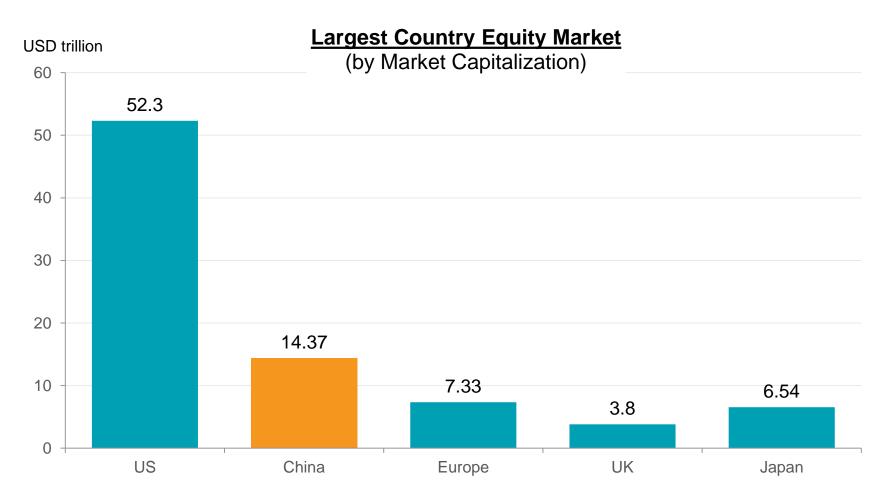
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China's structural growth story is intact

 It is the 2nd largest equity market with a market capitalization of over USD14 trillion. It is currently under-represented in global portfolio holdings.



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Long-term Performance



Shanghai Shenzhen CSI 300 outperformed all other major indices



2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

Ticker	Index	Price Return (in USD, %)	Total Return (in USD, %)	Annualised Total Return (in USD, %)
SHSZ300	Shanghai Shenzhen CSI 300 Index	501.03%	724.6%	13.1%
SPX	S&P 500 Index	253.5%	395.8%	9.8%
HSI	Hong Kong Hang Seng Index	105.8%	263.0%	7.8%
SX5E	EURO STOXX 50 Index	21.9%	130.2%	5.0%
NKY	Nikkei 225 Index	135.5%	213.8%	6.9%
FBMKLCI	FTSE Bursa Malaysia KLCI Index	54.9%	181.5%	6.2%

China 2022



<u>Risks</u>

- 1. Common prosperity Regulatory risk.
- 2. Property sector credit crunch.
- 3. Geopolitical tension.
- 4. COVID-19.

Reasons behind recent turmoil

- 1. Russia-Ukraine military conflict
- 2. Spike in commodity prices
- 3. Sino-US tension
- 4. Spike of COVID cases

Opportunities

- 1. More pro-growth policies to drive economic stability.
- 2. A less surprising year on sector regulations.
- 3. Undemanding valuations.

China National People's Congress highlights

Targets

- GDP growth around 5.5%
- CPI around 3%
- Urban unemployment rate below 5.5%

Key stimulus

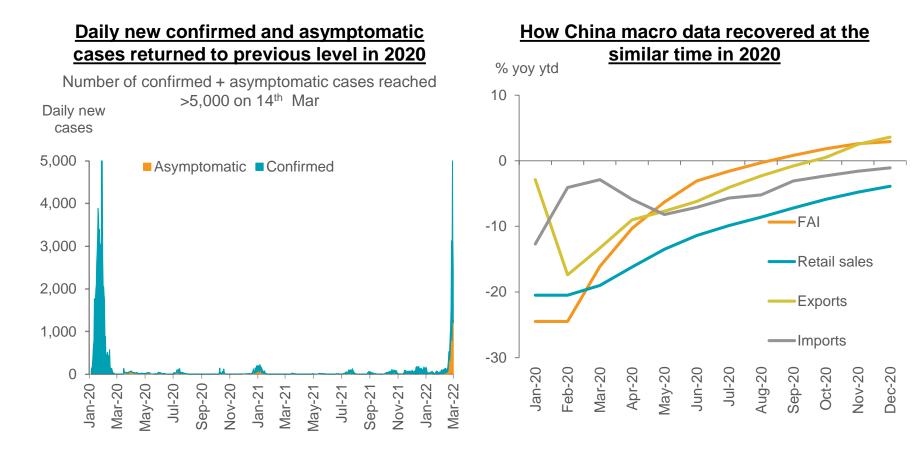
- Unleash fiscal package
 - Increase infrastructure investment
 - Job creation of more than 11 million
 - Support for SMEs:
 - RMB2.5trn of tax refunds and cuts
 - R&D tax rebate raised to 100%
- Accommodative monetary policy
- Customize property policies based on local situations



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Spike of COVID cases

- Certain level of negative impacts are expected due to the lockdowns that affect supply chains in the near term.
- The impact of lockdowns could be referenced to 2020 first COVID outbreak.

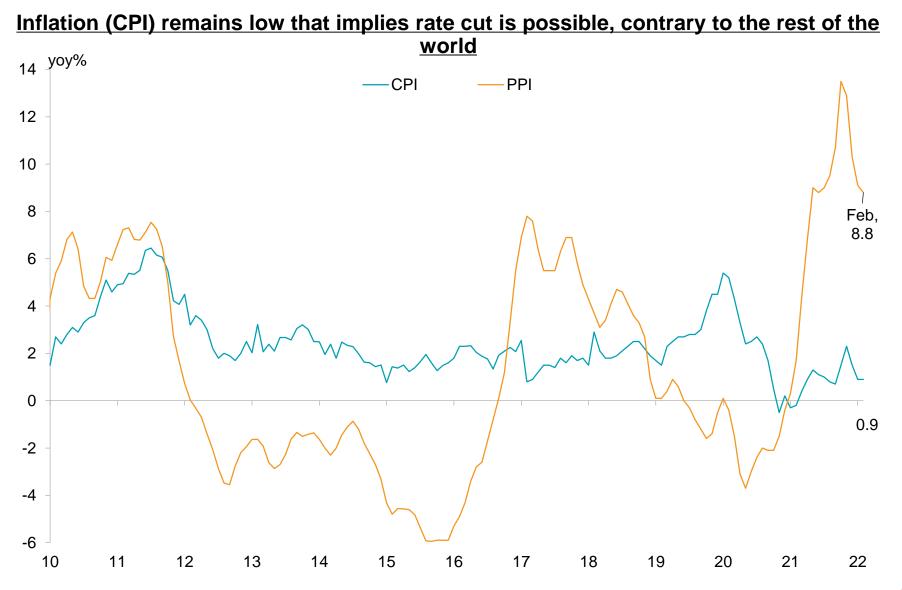


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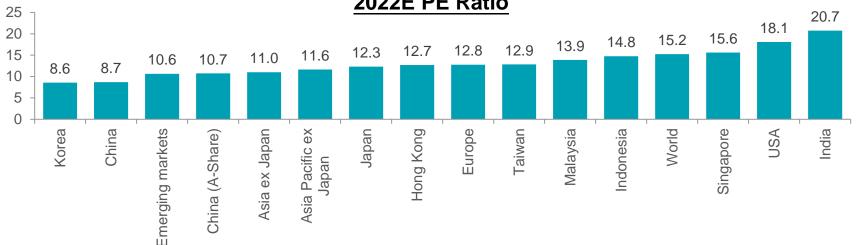
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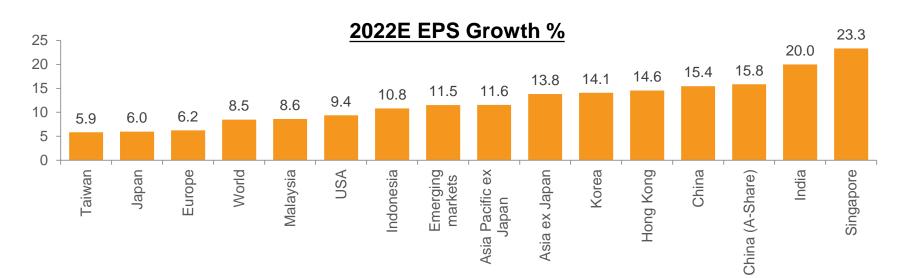
Room to implement easing





Valuations and earnings comparison





2022E PE Ratio

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Key Investment Themes

- Consumption upgrade
- Technology leaders
- New energy

Core groups driving consumption upgrades



Millennials



Grew up in **better living** standards and embracing strong local brands

Population of 300+ million

Rural areas

Middle class



Enhancing labor compensation

Better social safety net coverage

Urbanization to reach 65% by 2025



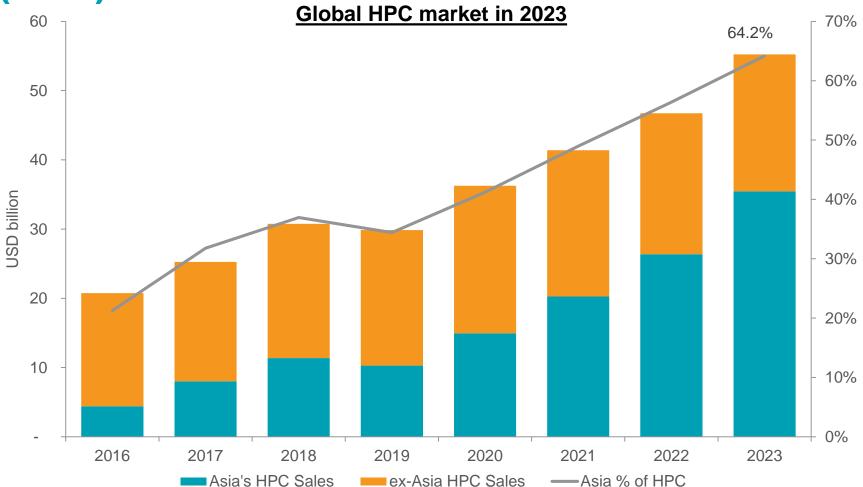
Population of 400+ million

Population of **500+ million**

Key Investment Themes

- Consumption upgrade
- Technology leaders
- New energy

Asia benefits from the rise of high performance computing (HPC)



Source: TSMC, Intel, Value Partners Forecast, SIA, company data, BofA Global Research, November 2021.



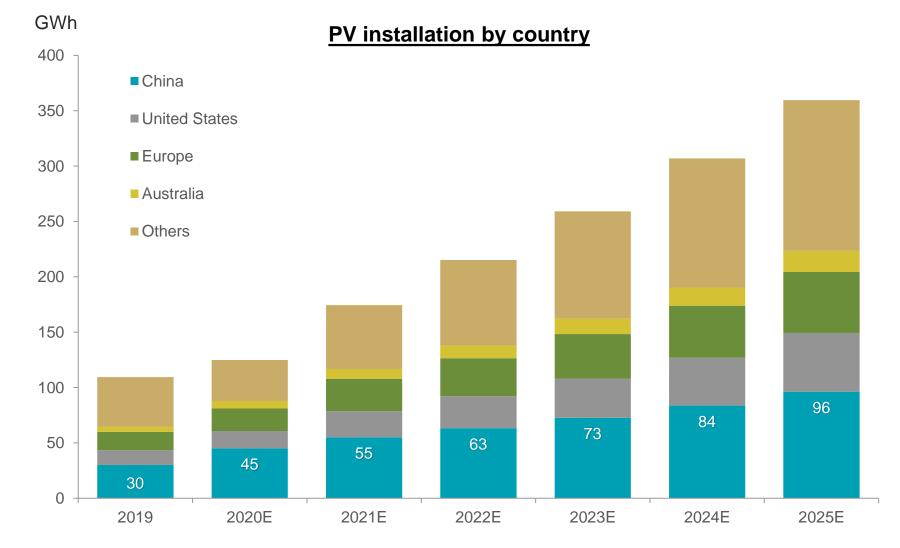
Key Investment Themes

- Consumption upgrade
- Technology leaders
- New energy

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New Energy - Leading in PV, the future of green energy



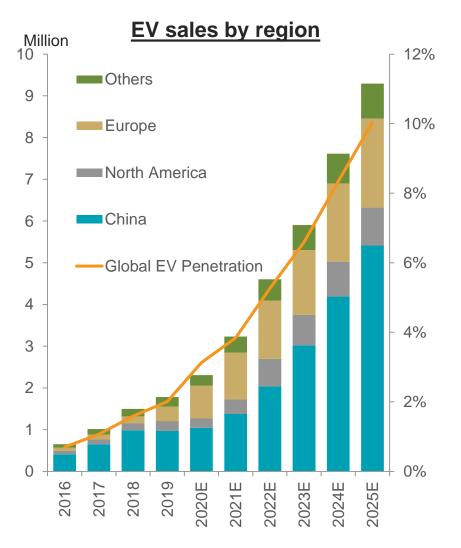


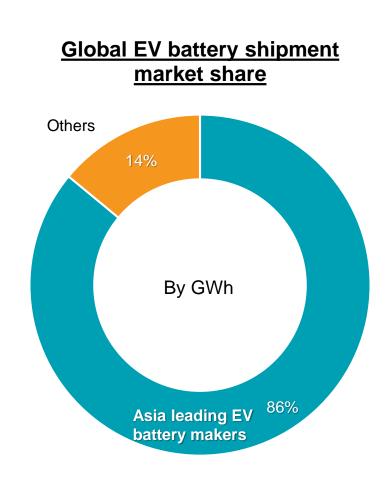
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New Energy - China the top contributor to EV



 Asia EV battery leaders take up majority of market share





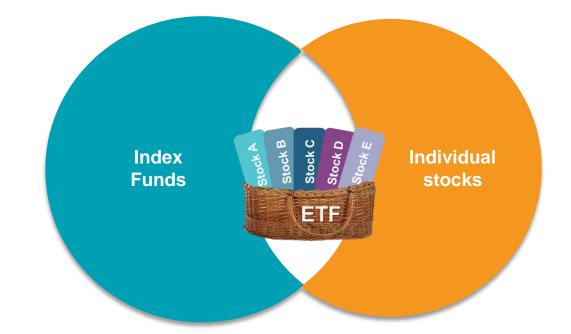


ETF Overview

- What is ETF?
- Key Advantages of ETF

What is ETF?





Shared Characteristics

Similar to an Index Fund

- Open ended fund scheme
- Tracks a benchmark or index
- Lower expense ratio relative to actively managed funds
- Higher transparency & lower turnover relative to actively managed schemes

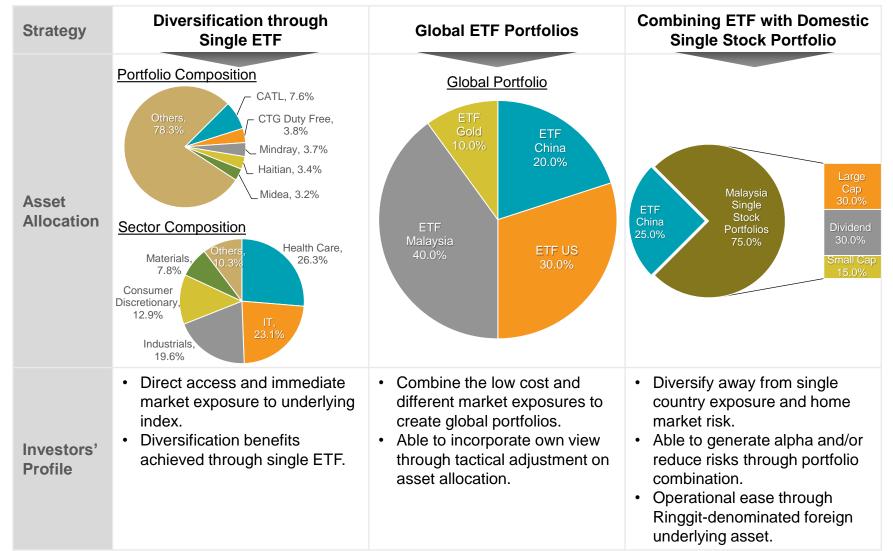
Similar to a stock

- Traded on stock exchange during market hours
- Minimum trading unit 1 Lot
- Indicative NAVs & real time prices
 available to investors
- Ability to put limit orders

Building your own portfolio







Key advantages of ETFs



Transparency

• Market price at a premium or discount vs. the ETF's NAV/unit.



Transparency of ETFs

Transparent information on ETF holdings - So you know what you are buying into

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Overvie	w Key Features	Performance	Composition	Documents
Price sum	mary (as of 24-03-2022)			
Daily closing	price Daily closing NAV	Assets under n	nanagement	
MYR 1.6050	MYR 1.5873	MYR 25,396,33	4.43	More Details
Composit	Daily Forthering			
Ticker	Name	ŀ	ndustry	Weighting
000333 C2	Midea Group Co Ltd A SHARES		lousehold Goods & lome Construction	4.1%
603288 C1	Foshan Haitian Flavouring & Fo	od Co Ltd F	ood Producers	4.1%
300750 C2	Contemporary Amperex Techn Ltd	ology Co A	utomobiles & Parts	3.9%
600276 C1	Jiangsu Hengrui Medicine Co L SHARES (SHHK)		harmaceuticals &	3.9%
600900 C1	China Yangtze Power Co., Ltd.		lectricity	3.8%
601888 C1	China International Travel Servi A SHARES (SHHK)	ice Corp Ltd T	ravel & Leisure	3.4%
300760 C2	Shenzhen Mindray Bio-Medical Co Ltd		ealth Care Equipment Services	3.3%
002475 C2	Luxshare Precision Industry Co		echnology Hardware &	3.2%
002352 C2	SF Holding Co Ltd		lectronic & Electrical guipment	2.9%
0415 C2	He Hkvision Digit ES (SZHK)	nology Co	ectronic & Elec-	2.8%
CI	ner	Lton	NOBY.	139
6	nina Na. a S. Serv		auter	
6008.	Jonjee Hi-teo, Atrial and C Holding Co., Lt.	omh (Seners ustrials	
601816 C1	Guangzhou Baiyun Internations		ndustrial rensportation	0.4%

		wer	
6008	Jonjee Hi-teo, strial and Comin Holding Co., Lt.	Genera Justrials	
601816 C1	Guangzhou Baiyun International Airport Co., Ltd.	Industrial Transportation	0.4%
603019 C1	Dewning Information Industry Co Ltd	Technology Hardware & Equipment	0.4%
603338 C1	Zhejiang Dingli Machinery Co Ltd	Industrial Engineering	0.4%
603658 C1	AUTOBIO DIAGNOSTICS CO LTD-A	Technology Hardware & Equipment	0.4%
603799 C1	Zhejiang Huayou Cobalt Co Ltd	Industrial Metals & Mining	0.4%
603833 C1	Oppein Home Group Inc	Household Goods & Home Construction	0.4%
603939 C1	Yifeng Pharmacy Chain Co Ltd	Food & Drug Retailers	0.4%
002032 C2	Zhejiang Supor Co Ltd	Household Goods & Home Construction	0.3%
601231 C1	Universal Scientific Industrial Shanghai Co Ltd	Electronic & Electrical Equipment	0.3%
603233 C1	DaShenLin Pharmaceutical Group Co Ltd	Food & Drug Retailers	0.3%
603707 C1	NANJING KING-FRIEND BIOCHE-A	Technology Hardware & Equipment	0.3%
600989 C1	NINGXIA BAOFENG ENERGY GRO-A	Technology Hardware & Equipment	0.2%
601698 C1	CHINA SATELLITE COMMUNICAT-A	Technology Hardware & Equipment	0.2%
Export to ex	cel		

	Weighting
Industrials	24%
lealth Care	23%
Technology	21%
Consumer Goods	20%
Consumer Services	4%
Utilities	4%
Basic Materials	2%
Others	196

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For illustration purposes only.

Value Partners Malaysia website

Key advantages of ETFs - Cost



	VP-DJ Shariah China A- Shares 100 ETF	Unit Trust fund which invests in China
Upfront fees and charges	 Brokerage fee: 0.05%, minimum RM8. Bursa clearing fee: 0.03%. Stamp duty for trading ETFs: Exempted until 31 Dec 2025. 	 Sales charge of up to 5% on investment amount.
	E.g.: If you invest RM1,000, you will be charged RM8.30 in fees.	E.g.: If you invest RM1,000 then a sales charge of RM47.62 will be deducted. Net investment amount = <u>RM952.38</u> RM1,000 ÷ 1.05
Settlement cycle	All trades will be settled within T+2 days .	 Applications submitted before the cut-off time will be processed on the same day. Subscriptions: Transacted NAV/unit will usually be known within 2 days. Redemptions: Proceeds will be returned within 10 days.
Management fee	0.60% p.a. of the fund's NAV.	Up to 1.80% p.a. of the fund's NAV.



ETF Landscape

- **Global and Malaysia**
- The ETF Ecosystem •
- **ETF** Liquidity

ETF Landscape: Malaysia



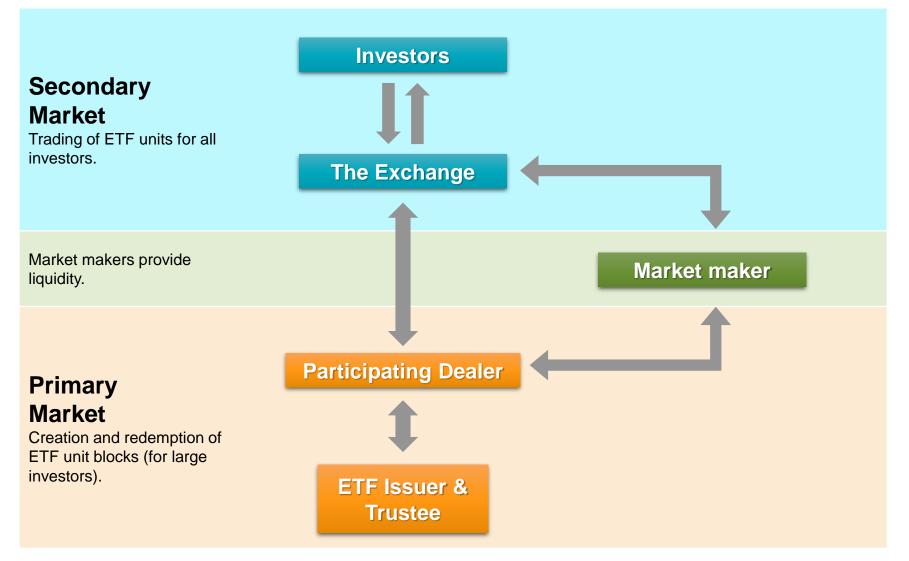
There is room for growth in the local ETF space, especially in Shariah space.

Asset type Malaysia Regional Single country Bond ABF Malaysia Bond Index FTSE Bursa Malaysia KLCI ETF TradePlus NYSE FANG+ Daily (2x) Leveraged Tracker Kenanga KLCI Daily 2x Leveraged ETF TradePlus MSCI Asia ex Japan REITs Tracker TradePlus NYSE FANG+ Daily (1x) Inverse Tracker Equity Kenanga KLCI Daily (-1x) Inverse ETF TradePlus DWA Malaysia Momentum Tracker Principal FTSE China 50 ETF TradePlus DWA Malaysia Islamic Dividend MyETF MSCI Malaysia Islamic Dividend MyETF MSCI SEA Islamic Dividend VP-DJ Shariah China A-Shares 100 ETF MyETF DJIM Malaysia Titans 25 TradePlus MyETF Dow Jones U.S. Titans 50 MyETF Dow Jones U.S. Titans 50						
Fauity						
Equity	· · · · · · · · · · · · · · · · · · ·					
	· ·					
	-		-			
Commodity						
	Shariah-o	compliant ETFs China-focused ETFs	For illustration purposes only.			

The ETF Ecosystem



Key parties crucial to the smooth operations of an ETF ecosystem.





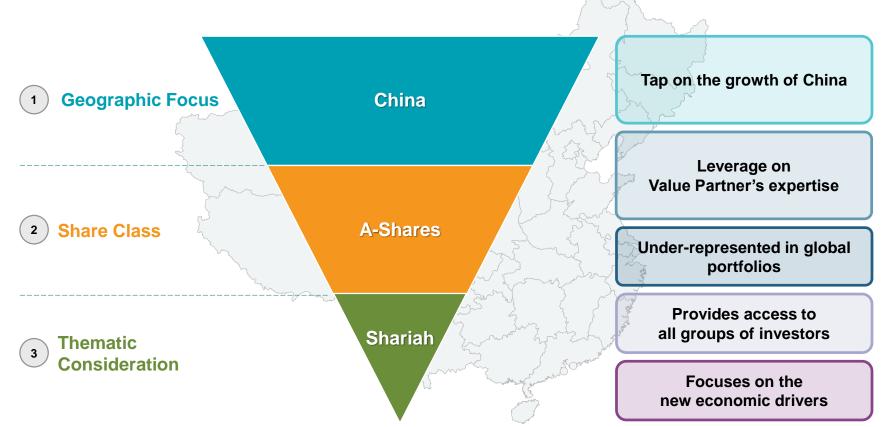
VP-DJ Shariah China A-Shares 100 ETF

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VP-DJ Shariah China A-Shares 100 ETF

A three-pronged approach in investment strategy

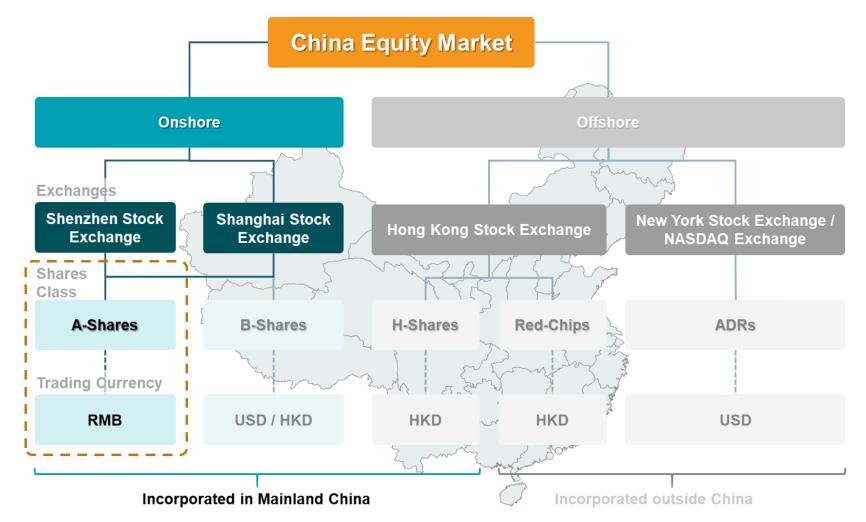




VP-DJ Shariah China A-Shares 100 ETF

What is China A-Shares





VP-DJ Shariah China A-Shares 100 ETF

Greater access to China onshore markets through continuous reform and market liberalisation 2011 December 2016 2019





Source: (top) CSRC, SAFE, PBOC, ATC Research; (bootom) HKEX, Bloomberg, as at 30 June 2021.

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VP-DJ Shariah China A-Shares 100 ETF



Exchange	Main Market of Bursa Malaysia Securities Berhad
Listing Date	28 July 2021
Initial Issue Price	MYR2.0000 per Unit
Primary Market	
Unit Block Size	Two million (2,000,000) Units
Participating Dealers	Kenanga Investment Bank Berhad, Malacca Securities Sdn Bhd
Secondary Market	
Stock Code	0838EA
Trading Currency	MYR
Trading Board Lot Size	100 Units

Indirect Fees, Charges and Other Expenses

Management Fee	Up to 0.60% per annum of the NAV of the Fund.
Trustee Fee	Up to 0.06% per annum of the NAV of the Fund, subject to a minimum of MYR12,000 per annum (excluding foreign sub-custodian fees and charges).
Index License Fee	Up to 0.04% per annum of the NAV of the Fund, subject to a minimum of USD10,000 for the first twelve (12) months and USD15,000 per annum thereafter.

Note: Investors are advised to read and understand the contents of the prospectus of VP-DJ Shariah China A-Shares 100 ETF dated 12 July 2021 which has been duly registered with the Securities Commission Malaysia, for more information on the ETF. Registration of documents with the Securities Commission of Malaysia does not indicate that the Securities Commission of Malaysia recommends or endorses the product.

Dow Jones Islamic Market China A 100



Governed by a transparent and objective rules-based methodology

Benchmark Index

Dow Jones Islamic Market China A 100 (Bloomberg Ticker: DJICH1MP Index)

Designed to measure 100 of the largest China A-Shares companies that pass rules-based screens for adherence to Shariah investment guidelines and is adjusted for foreign ownership limits

Shariah Screening

QUALITATIVE SCREENING	QUANTITATIVE SCREENING
Excluded are companies that have high exposure in: Alcohol, Tobacco, Pork, Conventional Financial Services, Entertainment, Weapons and Defence	 Excluded are companies that have high level in: Total Debt Cash plus Interest-bearing Securities Accounts Receivables
Maximum threshold for income from non-permissible activities: $\frac{\text{Non} - \text{Permissible Income}_i(t)}{\text{Total Revenue}_i(t)} < 5\%$	Maximum threshold for these financial ratios must be less than 33%, where Trailing 24-month Average Market Capitalisation is used as the denominator in the calculation of individual ratios

Eligible Universe

Index MembershipDow Jones Islamic Market China A, Must be in Stock ConnectExchange Special TreatmentNo ST or *ST stocks are eligibleLiquidity Criteria6M MDVT >= US\$ 1 Million (New Candidates), 6M MDVT >= US\$ 0.8 Million (Current Constituents)

Weighting Scheme

Constituents are weighted by their float adjusted market cap.

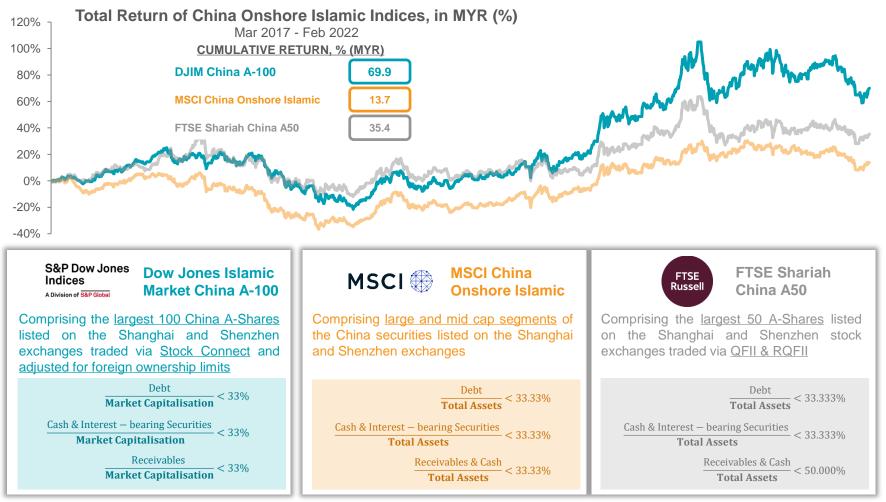
Rebalance Frequency

Constituents are rebalanced quarterly

Dow Jones Islamic Market China A 100



Multiple factors taken into consideration to ensure robustness of the underlying index



Source: Dow Jones Islamic Index Methodology, MSCI Islamic Indexes Methodology, FTSE Shariah Index Series. Chart data from Bloomberg, as at 28 February 2022. Past performance is not indicative of future performance.

Dow Jones Islamic Market China A 100

Absence of Financials, with less focus on SOEs & real estate and skewed towards new economic drivers (Green & Renewables, Technology, Healthcare and Consumption)

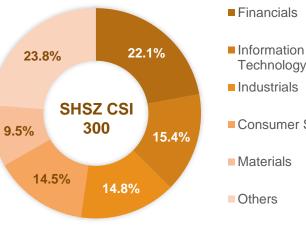
Dow Jones Islamic Market China A 100 Index

No.	Company	Sector	Weight
1	Contemporary Amperex Technology Co Ltd A	Industrials	8.7%
2	China Yangtze Power Co Ltd A	Utilities	3.7%
3	BYD Company Ltd A	Consumer Discretionary	3.2%
4	Longi Green Energy Technology Co., Ltd.	Information Technology	2.9%
5	Foshan Haitian Flavouring and Food Company Ltd. A	Consumer Staples	2.8%
6	Shenzhen Mindray Bio-Medical Electronics Co Ltd A	Healthcare	2.8%
7	China Tourism Group Duty Free Corp Ltd A	Consumer Discretionary	2.8%
8	Luxshare Precision Industry Co Ltd A	Information Technology	2.1%
9	S.F. Holding Co Ltd A	Industrials	1.9%
10	WuXi AppTec Co Ltd A	Healthcare	1.9%
	TOP 10 WEIGHTS		32.8%

Shanghai Shenzhen CSI 300 Index

No.	Company	Sector	Weight
1	Kweichow Moutai Co Ltd	Consumer Staples	5.5%
2	Contemporary Amperex Technology Co., Limited.	Industrials	3.6%
3	China Merchants Bank Co Ltd	Financials	3.0%
4	Ping An Insurance (Group) Company of China Ltd	Financials	2.7%
5	Wuliangye Yibin Co Ltd	Consumer Staples	1.8%
6	Longi Green Energy Technology Co., Ltd.	Information Technology	1.6%
7	Midea Group CO., LTD	Consumer Discretionary	1.6%
8	Industrial Bank	Financials	1.6%
9	China Yangtze Power Co Ltd	Utilities	1.3%
10	CITIC Securities Co Ltd	Financials	1.1%
	TOP 10 WEIGHTS		23.7%







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Health Care

- Consumer Discretionary
- Materials

Technology

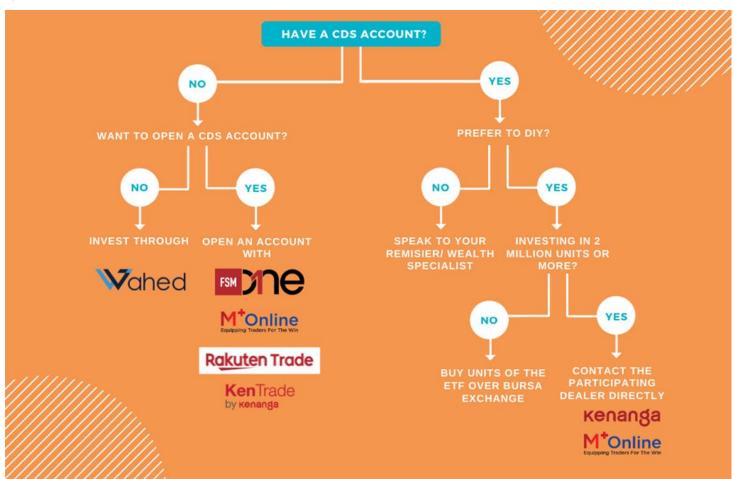
Consumer Staples

Source: S&P Dow Jones and CSI Index, as at 28 February 2022.

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Accessing VP-DJ Shariah China A-Shares 100 ETF

Investing via a direct approach or via robo-advisory platforms



Value Partners Investing through discipline

Accessing ETFs



Information regarding available ETFs on Bursa Marketplace

Direct approach

You can take a DIY approach and instruct your broker or execute trades via online trading platforms.

BURSA**MKT**PLC

Prices Sh	ort tern	n total re	eturn Lo	ong tern				Risk		1			
			9	lata Updated at	02 Jul 2021 - 1	18:45 PM							
ETF LISTING													
NAME V	Current Price A	сна 🗠	%CHG 🛆	Volume 🔿	Ópen Price ∨	Previous Close ~	Bid Price N	Ask Price		IÓPV Change(%)	VNAV V		
ABF Malaysia Bond Index Fund	1.173	0.001	0.090%	1800	1.173	1.172	1.172	1.215		-	1.170	٩	-)
* FTSE Bursa Malaysia KLCI ETF	1.600	0.000	0.000%	4100	1.610	1.600	1.600	1.690	1.594	-	1.595	۲	-
Kenanga KLCI Daily (-1x) Inverse ETF	1.910	0.000	0.000%	0	0.000	1.910	1.940	1.950	1.946	-0.096%	1.949	٠	-
Kenanga KLCI Daily 2x Leveraged ETF	1.895	0.000	0.000%	0	0.000	1.895	0.000	0.000	1.865	0.197%	1.860	۰	-
* MyETF Dow Jones Islamic Market Malaysia Titan 25	1.120	0.000	0.000%	0	0.000	1.120	1.120	1.145	1.118	-	1.120	۰	-
MyETF Dow Jones U.S. Titans 50	1.900	0.000	0.000%	0	0.000	1.900	1.870	0.000	-	-	7.810	¢	-
* MyETF MSCI Malaysia Islamic Dividend	1.245	-0.005	-0.400%	72100	1.270	1.250	1.240	1.275	1.21	-	1.211	۰	-
MyETF MSCI South East Asia (SEA) Islamic Dividend	0.800	0.000	0.000%	0	0.000	0.800	0.800	0.850	0.724	-0.005%	0.723	۲	-
Principal FTSE ASEAN 40 Malaysia ETF	1.640	0.000	0.000%	0	0.000	1.640	1.640	1.650	1.546	-0.093%	1.547	۰	-
Principal FTSE China 50 ETF	1.790	0.000	0.000%	400	1.790	1.790	1.785	1.790	1.741	-0.351%	1.776	۰	-
TradePlus DWA Malaysia Momentum Tracker	1.060	0.000	0.000%	4500	1.060	1.060	1.040	1.130	1.06	-	1.056	¢	-
TradePlus HSCEI Daily (-1x) Inverse Tracker	1.760	0.000	0.000%	0	0.000	1.760	0.000	0.000	1.774	0.238%	1.736	۰	-
TradePlus HSCEI Daily (2x) Leveraged Tracker	1.600	-0.130	-7.510%	1500	1.600	1.730	0.000	0.000	1.585	-0.515%	1.656	۲	-
TradePlus MSCI Asia Ex Japan Reits Tracker	1.060	0.000	0.000%	1700	1.060	1.060	1.050	0.000	1.062	0.256%	1.053	۲	-
TradePlus NYSE FANG+ Daily (-1x) Inverse Tracker	1.540	0.000	0.000%	0	0.000	1.540	0.000	0.000	1.427	0.000%	1.427	۰	-
TradePlus NYSE FANG+ Daily (2x) Leveraged Tracker	15.180	-0.160	-1.040%	100	15.180	15.340	0.000	0.000	15.323	0.000%	15.330	۰	-
TradePlus 5&P New China Tracker-MYR	8.240	-0.190	-2.250%	10100	8.380	8.430	8.200	8.400	8.182	-0.2769		•	-)

Robo-advisory platforms

These investment platforms have proprietary algorithms to manage your investment portfolio based on your investment preference and risk profile.

Contact us



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