THIS DOCUMENT HAS NOT BEEN REGISTERED BY BURSA MALAYSIA SECURITIES BERHAD ("BURSA SECURITIES"). THE INFORMATION IN THIS DOCUMENT MAY BE SUBJECT TO FURTHER AMENDMENTS BEFORE BEING REGISTERED BY BURSA SECURITIES. UNDER NO CIRCUMSTANCES SHALL THIS DOCUMENT CONSTITUTE AN OFFER FOR SUBSCRIPTION OR PURCHASE OF, OR AN INVITATION TO SUBSCRIBE FOR OR PURCHASE SECURITIES.

# PROSPECTUS



# SIK CHEONG BERHAD

(Registration No. 202301023959 (1517882-K)) (Incorporated in Malaysia under the Companies Act 2016)

INITIAL PUBLIC OFFERING ("IPO") IN CONJUNCTION WITH THE LISTING OF SIK CHEONG BERHAD ("SIK CHEONG" OR "COMPANY") ON THE ACE MARKET OF BURSA MALAYSIA SECURITIES BERHAD ("BURSA SECURITIES") COMPRISING:

- (I) PUBLIC ISSUE OF 66,000,000 NEW ORDINARY SHARES IN SIK CHEONG ("SHARES") ("ISSUE SHARES") IN THE FOLLOWING MANNER:
  - (A) 13,300,000 ISSUE SHARES MADE AVAILABLE FOR APPLICATION BY THE MALAYSIAN PUBLIC;
  - (B) 4,000,000 ISSUE SHARES MADE AVAILABLE FOR APPLICATION BY OUR ELIGIBLE DIRECTORS, EMPLOYEES AND PERSONS WHO HAVE CONTRIBUTED TO THE SUCCESS OF SIK CHEONG AND OUR SUBSIDIARIES; AND
  - (C) 48,700,000 ISSUE SHARES MADE AVAILABLE BY WAY OF PRIVATE PLACEMENT TO SELECTED INVESTORS; AND
- (II) OFFER FOR SALE OF 20,000,000 EXISTING SHARES ("OFFER SHARES") BY WAY OF PRIVATE PLACEMENT TO SELECTED INVESTORS;

AT AN IPO PRICE OF RM[•] PER ISSUE SHARE / OFFER SHARE, PAYABLE IN FULL UPON APPLICATION.

Principal Adviser, Sponsor, Underwriter and Placement Agent

# TA SECURITIES

#### TA SECURITIES HOLDINGS BERHAD

(Registration No. 197301001467 (14948-M)) (A Participating Organisation of Bursa Malaysia Securities Berhad)

NO SECURITIES WILL BE ALLOTTED OR ISSUED BASED ON THIS PROSPECTUS AFTER SIX MONTHS FROM THE DATE OF THIS PROSPECTUS.

INVESTORS ARE ADVISED TO READ AND UNDERSTAND THE CONTENTS OF THIS PROSPECTUS. IF IN DOUBT, PLEASE CONSULT A PROFESSIONAL ADVISER.

FOR INFORMATION CONCERNING RISK FACTORS WHICH SHOULD BE CONSIDERED BY PROSPECTIVE INVESTORS, SEE "RISK FACTORS" COMMENCING ON PAGE 161.

[BURSA SECURITIES HAS APPROVED OUR IPO AND THIS PROSPECTUS HAS BEEN REGISTERED BY BURSA SECURITIES. THE APPROVAL OF OUR IPO AND REGISTRATION OF THIS PROSPECTUS, SHOULD NOT BE TAKEN TO INDICATE THAT BURSA SECURITIES RECOMMENDS THE OFFERING OR ASSUMES RESPONSIBILITY FOR THE CORRECTNESS OF ANY STATEMENT MADE, OPINION EXPRESSED OR REPORT CONTAINED IN THIS PROSPECTUS. BURSA SECURITIES HAS NOT, IN ANY WAY, CONSIDERED THE MERITS OF THE SECURITIES BEING OFFERED FOR INVESTMENT.]

BURSA SECURITIES IS NOT LIABLE FOR ANY NON-DISCLOSURE ON THE PART OF SIK CHEONG AND TAKES NO RESPONSIBILITY FOR THE CONTENTS OF THIS PROSPECTUS, MAKES NO REPRESENTATION AS TO ITS ACCURACY OR COMPLETENESS, AND EXPRESSLY DISCLAIMS ANY LIABILITY FOR ANY LOSS YOU MAY SUFFER ARISING FROM OR IN RELIANCE UPON THE WHOLE OR ANY PART OF THE CONTENTS OF THIS PROSPECTUS.

THE ACE MARKET OF BURSA SECURITIES IS AN ALTERNATIVE MARKET DESIGNED PRIMARILY FOR EMERGING CORPORATIONS THAT MAY CARRY HIGHER INVESTMENT RISK WHEN COMPARED WITH LARGER OR MORE ESTABLISHED CORPORATIONS LISTED ON THE MAIN MARKET OF BURSA SECURITIES. THERE IS ALSO NO ASSURANCE THAT THERE WILL BE A LIQUID MARKET IN THE SHARES OR UNITS OF SHARES TRADED ON THE ACE MARKET OF BURSA SECURITIES. YOU SHOULD BE AWARE OF THE RISKS OF INVESTING IN SUCH CORPORATIONS AND SHOULD MAKE THE DECISION TO INVEST ONLY AFTER CAREFUL CONSIDERATION.

THE ISSUE, OFFER OR INVITATION FOR THE OFFERING IS A PROPOSAL NOT REQUIRING APPROVAL, AUTHORISATION OR RECOGNITION OF THE SECURITIES COMMISSION MALAYSIA UNDER SECTION 212(8) OF THE CAPITAL MARKETS AND SERVICES ACT 2007.

All defined terms used in this Prospectus are defined under the "Definitions" section commencing on page [•], "Glossary of Technical Terms" commencing on page [•] and "Presentation of Information" commencing on page [•] of this Prospectus.

# **RESPONSIBILITY STATEMENTS**

Our Directors, Promoters and Selling Shareholders have seen and approved this Prospectus. They collectively and individually accept full responsibility for the accuracy of the information contained in this Prospectus. Having made all reasonable enquiries, and to the best of their knowledge and belief, they confirm there is no false or misleading statement or other facts which if omitted, would make any statement in this Prospectus false or misleading.

TA Securities, being our Principal Adviser, Sponsor, Underwriter and Placement Agent, acknowledges that, based on all available information and to the best of its knowledge and belief, this Prospectus constitutes a full and true disclosure of all material facts concerning our IPO.

# STATEMENTS OF DISCLAIMER

[Approval has been obtained from Bursa Securities for the listing and quotation of our Shares on [•]. Admission to the Official List of Bursa Securities is not to be taken as an indication of the merits of our IPO, our Company or our Shares.]

Bursa Securities is not be liable for any non-disclosure on the part of our Company and takes no responsibility for the contents of this Prospectus, makes no representation as to its accuracy or completeness and expressly disclaims any liability for any loss you may suffer arising from or in reliance upon the whole or any part of the contents of this Prospectus.

[This Prospectus, together with the Application Forms, has also been lodged with the Registrar of Companies, who takes no responsibility for its contents.]

### **OTHER STATEMENTS**

You should note that you may seek recourse under Sections 248, 249 and 357 of the CMSA for breaches of securities laws including any statement in this Prospectus that is false, misleading, or from which there is a material omission; or for any misleading or deceptive act in relation to this Prospectus or the conduct of any other person in relation to our Company.

Our Shares are offered to the public on the premise of full and accurate disclosure of all material information concerning our IPO, for which any person set out in Section 236 of the CMSA, is responsible.

[Our Shares are classified as Shariah compliant by the Shariah Advisory Council of the SC. This classification remains valid from the date of issue of this Prospectus until the next Shariah compliance review undertaken by the Shariah Advisory Council of the SC]. The new status is released in the updated list of Shariah compliant securities, on the last Friday of May and November.

This Prospectus is prepared and published solely for our IPO in Malaysia under the laws of Malaysia. Our Shares are issued and offered in Malaysia based solely on the contents of this Prospectus. Our Company, Directors, Promoters, Selling Shareholders, Principal Adviser, Sponsor, Underwriter and Placement Agent take no responsibility for the distribution of this Prospectus (in preliminary or final form) outside Malaysia. Our Company, Directors, Promoters, Selling Shareholders, Principal Adviser, Sponsor, Underwriter and Placement Agent have not authorised anyone to provide any information or to make any representation which is not contained in this Prospectus. Any information or representation not contained herein this Prospectus must not be relied upon as having been authorised by our Company, Directors, Promoters, Selling Shareholders, Principal Adviser, Sponsor, Underwriter and Placement Agent, any of their representative directors, or any other persons involved in our IPO. This Prospectus may not be used for the purpose of and does not constitute an offer for subscription or purchase or invitation to subscribe for or purchase of our Shares in any jurisdiction or in any circumstances in which such an offer is not authorised or is unlawful or to any person to whom it is unlawful to make such offer or invitation.

This Prospectus has not been and will not be made to comply with the laws of any jurisdiction other than Malaysia, and has not been and will not be lodged, registered or approved pursuant to or under any applicable securities or equivalent legislation or with or by any regulatory authority or other relevant body of any jurisdiction other than Malaysia.

We will not, prior to acting on any acceptance in respect of our IPO, make or be bound to make any enquiry as to whether you have a registered address in Malaysia and will not accept or be deemed to accept any liability in relation thereto, whether or not any enquiry or investigation is made in connection therewith.

It shall be your sole responsibility to ensure that your application for our IPO would be in compliance with the terms of this Prospectus and would not be in contravention of any laws of any countries or jurisdictions other than Malaysia to which you may be subjected to. We will further assume that you had accepted our IPO in Malaysia and will be subject only to the laws of Malaysia in connection therewith.

Further, it shall be your sole responsibility, if you are or may be subject to the laws of any countries or jurisdictions other than Malaysia, to consult your professional adviser as to whether your application for our IPO would result in the contravention of any laws of such countries or jurisdictions. Neither we nor our Principal Adviser nor any other advisers in relation to our IPO shall accept any responsibility or liability in the event that any application made by you shall become illegal, unenforceable, voidable or void in any such country or jurisdiction.

However, we reserve the right, in our absolute discretion, to treat any acceptances as invalid if we believe that such acceptance may violate any law or applicable legal or regulatory requirements.

# ELECTRONIC PROSPECTUS

This Prospectus can also be viewed or downloaded from Bursa Securities' website at <u>www.bursamalaysia.com</u>. The contents of the Electronic Prospectus (as defined herein) and the copy of this Prospectus registered with Bursa Securities are the same.

You are advised that the internet is not a fully secured medium, and that your Internet Share Application (as defined herein) may be subjected to the risk of problems occurring during data transmission, computer security threats such as viruses, hackers and crackers, faults with computer software and other events beyond the control of the Internet Participating Financial Institutions (as defined herein). These risks cannot be borne by the Internet Participating Financial Institutions.

If you are in doubt as to the validity or integrity of the Electronic Prospectus, you should immediately request from us, our Principal Adviser or our Issuing House (as defined herein), a paper or printed copy of this Prospectus.

If there is any discrepancies arising between the contents of the Electronic Prospectus and the paper or printed copy of this Prospectus for any reason whatsoever, the contents of the paper or printed copy of this Prospectus, which are identical to the copy of the Prospectus registered with Bursa Securities, shall prevail.

In relation to any reference in this Prospectus to third party internet sites ("**Third Party Internet Sites**"), whether by way of hyperlinks or by way of description of the Third Party Internet Sites, you acknowledge and agree that:

(i) we and our Principal Adviser do not endorse and are not affiliated in any way with the Third Party Internet Sites and are not responsible for the availability of, or the contents or any data, information, files or other material provided on the Third Party Internet Sites. You shall bear all risks associated with the access to or use of the Third Party Internet Sites;

- (ii) we and our Principal Adviser are not responsible for the quality of products or services in the Third Party Internet Sites or for fulfilling any of the terms of your agreements with the Third Party Internet Sites. We and our Principal Adviser are also not responsible for any loss, damage or cost that you may suffer or incur in connection with or as a result of dealing with the Third Party Internet Sites or the use of or reliance on any data, information, files or other material provided by such parties; and
- (iii) any data, information, files or other material downloaded from the Third Party Internet Sites is done at your own discretion and risk. We and our Principal Adviser are not responsible, liable or under obligation for any damage to your computer system or loss of data resulting from the downloading of any such data, information, files or other material.

Where an Electronic Prospectus is hosted on the website of the Internet Participating Financial Institutions, you are advised that:

- (i) the Internet Participating Financial Institutions are liable in respect of the integrity of the contents of the Electronic Prospectus, to the extent of the contents of the Electronic Prospectus situated on the web server of the Internet Participating Financial Institutions which may be viewed via your web browser or other relevant software. The Internet Participating Financial Institutions shall not be responsible in any way for the integrity of the contents of the Electronic Prospectus which has been downloaded or otherwise obtained from the web server of the Internet Participating Financial Institutions and subsequently communicated or disseminated in any manner to you or other parties; and
- (ii) while all reasonable measures have been taken to ensure the accuracy and reliability of the information provided in the Electronic Prospectus, the accuracy and reliability of the Electronic Prospectus cannot be guaranteed as the internet is not a fully secured medium.

The Internet Participating Financial Institutions shall not be liable (whether in tort or contract or otherwise) for any loss, damage or cost, you or any other person may suffer or incur due to, as a consequence of or in connection with any inaccuracies, changes, alterations, deletions or omissions in respect of the information provided in the Electronic Prospectus which may arise in connection with or as a result of any fault or faults with web browsers or other relevant software, any fault or faults on your or any third party's personal computer, operating system or other software, viruses or other security threats, unauthorised access to information or systems in relation to the website of the Internet Participating Financial Institutions, and/or problems occurring during data transmission, which may result in inaccurate or incomplete copies of information being downloaded or displayed on your personal computer.

# INDICATIVE TIMETABLE

The indicative timing of events leading to our Listing are as set out below:

Events	Tentative Dates
Issuance of this Prospectus / Opening of the Application	[•]
Closing of the Application	[•]
Balloting of the Application	[•]
Allotment of our Shares / Transfer of Offer Shares to successful applicants	[•]
Listing on the ACE Market	[•]

If there is any change to the indicative timetable above, we will advertise the notice of the change in a widely circulated English and Bahasa Malaysia daily newspapers in Malaysia and will make announcement on Bursa Securities' website accordingly.

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## PRESENTATION OF INFORMATION

All references to "Sik Cheong" or "our Company" in this Prospectus are to Sik Cheong Berhad, while references to "Sik Cheong Group" or "our Group" are to our Company and our Subsidiaries (as defined herein). References to "we", "us", "our" and "ourselves" are to our Company or our Group or any member of our Group, as the context otherwise requires. Unless the context otherwise requires, references to "Management" are to our Executive Directors and key senior management personnel as disclosed in this Prospectus, and statements as to our beliefs, expectations, estimates and opinions are those of our Management.

The word "approximately" used in this Prospectus is to indicate that a number is not an exact number, but that number is rounded to the nearest hundredth or 2 decimal places. Any discrepancies in the tables included herein between the amounts listed and the totals thereof are due to rounding.

Certain abbreviations, acronyms and technical terms used are defined in the "Definitions" and "Glossary of Technical Terms" sections of this Prospectus. Words denoting the singular shall, where applicable, include the plural and vice versa. Words denoting the masculine gender shall, where applicable, include the feminine and neuter genders and vice versa. References to persons shall include companies and corporations.

If there are any discrepancies or inconsistencies between the English and Bahasa Malaysia versions of this Prospectus, the English version shall prevail.

Any reference to dates and times in this Prospectus are references to dates and times in Malaysia.

Any reference to any provisions of the statutes, rules, regulations, enactments or rules of stock exchange in this Prospectus shall (where the context admits) be construed as a reference to provisions of such statutes, rules, regulations, enactments or rules of stock exchange (as the case may be) as modified by any written law or (if applicable) amendment or re-enactment to statutes, rules, regulations, enactments, or rules of stock exchange for the time being in force.

This Prospectus includes statistical data provided by our Management and various third parties and cites third party projections regarding growth and performance of the market and industry in which our Group operates or to which we are exposed. This data is taken or derived from information published by industry sources and from our internal data. In each such case, the source is stated in this Prospectus. Where no source is stated, it can be assumed that the information originates from our Management.

In particular, certain information in this Prospectus is extracted or derived from the IMR Report prepared by Providence Strategic Partners Sdn Bhd, an independent market researcher. We have appointed Providence Strategic Partners Sdn Bhd to provide a strategic analysis of the edible oil industry in Malaysia. In compiling their data for this analysis, Providence Strategic Partners Sdn Bhd relied on its research methodology, industry sources, sources from government bodies, published materials and its own private databases.

We believe that the information on the industry and other statistical data and projections cited in this Prospectus are useful in helping you to understand the major trends in the industry in which we operate.

The information on our website, or any website directly and indirectly linked to such website does not form part of this Prospectus and should not be relied upon.

#### FORWARD-LOOKING STATEMENTS

This Prospectus contains forward-looking statements. All statements other than statements of historical facts included in this Prospectus, including, without limitation, those regarding our financial position, business strategies, prospects, plans and objectives for future operations, are forward–looking statements. Such forward-looking statements involve known and unknown risks, uncertainties, contingencies and other factors which may cause our actual results, our performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. Such forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance.

Forward-looking statements can be identified by the use of forward-looking terminology such as the words "may", "will", "would", "could", "believe", "expect", "anticipate", "intend", "estimate", "aim", "plan", "forecast", or similar expressions and include all statements that are not historical facts. Such forward-looking statements include, without limitation, statements relating to:

- (i) our future overall business development and operations;
- (ii) our future financial position, earnings, cash flows and liquidity;
- (iii) our business strategies, trends and competitive position and the effect of such competition;
- (iv) our plans and objectives for future operations; and
- (v) the general industry environment, including the demand and supply for our services.

Our actual results may defer materially from information contained in such forward-looking statements as a result of a number of factors including, without limitations:

- (i) the economic, political and investment environment in Malaysia and globally; and
- (ii) government policy, legislation or regulation.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to those discussed in the "Risk Factors" section and the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section of this Prospectus. We cannot give any assurance that the forward-looking statements made in this Prospectus will be realised. Such forward-looking statements are made only as at the LPD.

Should we become aware of any subsequent material change or development affecting any matter disclosed in this Prospectus arising from the date of registration of this Prospectus but before the date of allotment/transfer of the IPO Shares, we shall further issue a supplemental or replacement prospectus, as the case may be, in accordance with the provisions of Section 238(1) of the CMSA and Paragraph 1.02, Chapter 1 of Part II (Division 6 on Supplementary and Replacement Prospectus) of the Prospectus Guidelines of the SC.

# DEFINITIONS

The following definitions shall apply throughout this Prospectus unless the definitions are defined otherwise or the context requires otherwise:

# **COMPANIES WITHIN OUR GROUP**

Sik Cheong or our Company	:	Sik Cheong Berhad (Registration No. 202301023959 (1517882-K))
Sik Cheong Group or our Group	:	Sik Cheong and our Subsidiaries, collectively
SCEO	:	Sik Cheong Edible Oil Sdn Bhd (Registration No. 199201006466 (237970-U))
SCSM	:	Sin Cheong Sales & Marketing Sdn Bhd (Registration No. 201901036225 (1345555-M))
Subsidiaries	:	SCEO and SCSM, collectively
<u>GENERAL</u>		
ACE Market	:	ACE Market of Bursa Securities
Acquisitions	:	The Acquisition of SCEO and Acquisition of SCSM, collectively
Acquisition of SCEO	:	Acquisition by Sik Cheong of the entire equity interest of SCEO from Wong Hin Loong and Wong Hing Ngiap for a total purchase consideration of RM19,449,982.08 which was wholly satisfied by the issuance of 194,889,600 new Shares to Wong Hin Loong and Wong Hing Ngiap at an issue price of RM0.0998 per Share
Acquisition of SCSM	:	Acquisition by Sik Cheong of the entire equity interest of SCSM from Wong Hin Loong, Wong Hing Ngiap, Choo Wai Yeen and Wong Cheng Jian for a total purchase consideration of RM510,007.94 which was wholly satisfied by the issuance of 5,110,300 new Shares to Wong Hin Loong, Wong Hing Ngiap, Choo Wai Yeen and Wong Cheng Jian at an issue price of RM0.0998 per Share
Act	:	Companies Act 2016, as amended from time to time and any re- enactment thereof
ADA	:	Authorised Depository Agent
AGM	:	Annual General Meeting
Application	:	The application for the Issue Shares by way of Application Form, the Electronic Share Application and/or the Internet Share Application
Application Form	:	The printed application form for the application of the Issue Shares
ATM	:	Automated teller machine
Authorised Financial Institution	:	Authorised financial institution participating in the Internet Share Application with respect to payments for our Issue Shares made available for application under the Public Issue
BNM	:	Bank Negara Malaysia

DEFINITIONS	(CONT'D)

=======================================		
Board	:	Board of Directors of our Company
Bursa Depository or Depository	:	Bursa Malaysia Depository Sdn Bhd (Registration No. 198701006854 (165570-W))
Bursa Securities	:	Bursa Malaysia Securities Berhad (Registration No. 200301033577 (635998-W))
CAGR	:	Compound annual growth rate
CCC/ CF	:	Certificate of completion and compliance or certificate of fitness for occupation (whichever is applicable)
CDS	:	Central Depository System
CDS Account	:	Account established by Bursa Depository for a Depositor for the recording and dealing in securities by the Depositor
CMSA	:	Capital Markets and Services Act 2007, as may be amended from time to time
Constitution	:	Our Company's Constitution
COVID-19	:	Coronavirus disease 2019, an infectious disease which is a global pandemic
Depositor	:	A holder of a CDS Account
Directors	:	An executive director or a non-executive director of our Company within the meaning of Section 2 of the Act and Section 2(1) of the CMSA
EBITDA	:	Earnings before interest, taxation, depreciation and amortisation
EIS	:	Employment Insurance System
Electronic Prospectus	:	A copy of this Prospectus that is issued, circulated or disseminated via the internet, and/or an electronic storage medium, including but not limited to CD-ROMs (compact disc read-only memory)
Electronic Share Application	:	An application for the Issue Shares through a Participating Financial Institution's ATM
Eligible Persons	:	The eligible Directors and employees of our Group, and other persons who have contributed to the success of our Group, collectively
EPF	:	Employees Provident Fund
EPS	:	Earnings per Share
Factory No. 9	:	Our Group's single-storey semi-detached factory located at No. 9, Jalan 6/14, Kampung Tasek Tambahan, 68000 Ampang, Selangor
Factory No. 11	:	Our Group's headquarters and main packaging facility at a corner lot of a 2-storey semi-detached factory with a mezzanine office located at No. 11, Jalan 6/14, Kampung Tasik Tambahan, 68000 Ampang, Selangor

Registration No. 202301023959 (1517882-K)

DEFINITIONS	(CONT'D)

FYE	:	Financial year ended 31 March
FYEs Under Review	:	FYEs 31 March 2021, 31 March 2022 and 31 March 2023, collectively
Government	:	Government of Malaysia
GP	:	Gross profit
IFRS	:	International Financial Reporting Standards, as issued by the International Accounting Standards Board
IMR or Providence	:	Providence Strategic Partners Sdn Bhd (Registration No. 201701024744 (1238910-A))
IMR Report	:	The independent market research report on the RBD Palm Olein Oil Repackaging Industry in Malaysia dated 22 December 2023 prepared by Providence in relation to the IPO
Internet Participating Financial Institutions	:	Participating financial institutions for the Internet Share Application, as listed in Section 16 of this Prospectus
Internet Share Application	:	An application for the Issue Shares through an online share application service provided by the Internet Participating Financial Institutions
HSE	:	Health, safety and environment
IPO	:	Initial public offering of the IPO Shares in conjunction with the listing and quotation of our entire enlarged issued share capital on the ACE Market of Bursa Securities
IPO Price	:	RM[•] per IPO Share
IPO Shares	:	The Issue Shares and the Offer Shares, collectively
Issue Shares	:	66,000,000 new Shares to be issued by our Company pursuant to the Public Issue
Issuing House or Share Registrar or TIIH	:	Tricor Investor & Issuing House Services Sdn Bhd (Registration No. 197101000970 (11324-H))
KPDN	:	Kementerian Perdagangan Dalam Negeri dan Kos Sara Hidup or Ministry of Domestic Trade and Cost of Living
kg	:	Kilogram
Lamp oil labelling line	:	Our labelling facility located at 33G, Jalan 6/10 Kampung Tasek Tambahan 68000 Ampang, Selangor
Listing	:	The admission of Sik Cheong to the Official List and the listing and quotation of the entire enlarged issued share capital of Sik Cheong on the ACE Market
Listing Requirements	:	ACE Market Listing Requirements of Bursa Securities
LPD	:	12 December 2023, being the latest practicable date prior to the issuance of this Prospectus

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Malaysian Public	:	Malaysian citizens and companies, co-operatives, societies and institutions incorporated or organised under the laws of Malaysia
Market Day	:	Any day(s) between Monday to Friday (both days inclusive) which is not a public holiday and on which Bursa Securities is open for trading in securities
MCCG	:	Malaysian Code on Corporate Governance 2021 issued by the SC
МСО	:	The nationwide movement control order that was imposed by the Government under the Prevention and Control of Infectious Diseases Act 1988 and the Police Act 1967 as a measure to contain the outbreak of the COVID-19 pandemic
MFRS	:	Malaysian Financial Recording Standards, as issued by the Malaysian Accounting Standards Board
МІТІ	:	Ministry of Investment, Trade and Industry of Malaysia
N/A	:	Not applicable or not available
NA	:	Net assets
NBV	:	Net book value
Offer for Sale	:	Offer for sale by the Selling Shareholders of 20,000,000 Offer Shares at our IPO Price, by way of private placement to the Selected Investors
Offer Shares	:	20,000,000 existing Shares to be offered by the Selling Shareholders pursuant to the Offer for Sale
Official List	:	A list specifying all securities which have been admitted for listing on, and which have not been removed from the ACE Market of Bursa Securities
Participating Financial Institutions	:	Participating financial institutions for the Electronic Share Application, as listed in Section 16 of this Prospectus
РАТ	:	Profit after taxation
РВТ	:	Profit before taxation
PE Multiple	:	Price-to-earnings multiple
Pink Form Allocation	:	The allocation of 4,000,000 Issue Shares to the Eligible Persons
Pink Form Shares	:	4,000,000 Issue Shares made available for application by the Eligible Persons
Promoters	:	Wong Hin Loong and Wong Hing Ngiap, collectively
Prospectus	:	This Prospectus dated [•] in relation to our IPO

#### **DEFINITIONS (CONT'D)** Public Issue Public issue of 66,000,000 new Shares at the IPO Price comprising: · 13,300,000 Issue Shares made available for application by the (i) Malaysian Public via balloting: 4,000,000 Issue Shares made available for application by the (ii) Eligible Persons; and (iii) 48,700,000 Issue Shares made available by way of private placement to Selected Investors QA Quality assurance 1 Quality control QC 2 RM and sen Ringgit Malaysia and sen, respectively ÷ **Rules of Depository** Rules of Bursa Depository, as may be amended from time to time 2 SC Securities Commission Malaysia : Selected Investors Being investors that meet the requirements of Schedule 6 or 7 of the CMSA and subscribing to our IPO Shares through private placement Selling Shareholders Wong Hin Loong and Wong Hing Ngiap, collectively ÷ **SICDA or Central** 2 Securities Industry (Central Depositories) Act 1991, as may be **Depositories Act** amended from time to time Sik Cheong Shares or Ordinary shares of our Company ÷ Shares SOCSO Social Security Organisation, also known as PERKESO (Pertubuhan ÷ Keselamatan Sosial) **Specified Shareholders** Wong Hin Loong, Wong Hing Ngiap, Choo Wai Yeen and Wong Cheng : Jian, collectively sq. ft. ÷ square feet sq. m. square metres 1 SST Sales and service tax • TA Securities Holdings Berhad (Registration No. 197301001467 **TA Securities or** Principal Adviser or (14948-M)) **Sponsor or Underwriter** or Placement Agent Thrive Properties Sdn Bhd (formerly known as Sik Cheong **Thrive Properties** 2 Management Sdn Bhd) (Registration No. 201001023013 (906783-X))

Underwriting:Underwriting agreement dated [•] entered into between our CompanyAgreementand TA Securities for the purpose of our IPO

# **GLOSSARY OF TECHNICAL TERMS**

This glossary contains explanation of certain terms used throughout this Prospectus in connection with our Group's business and operations. The terminologies and their meanings may not correspond to the standard industry meanings or usage of these terms:

COSS	:	Cooking Oil Stabilisation Scheme
СРО	:	Crude palm oil, which is unrefined palm oil that has been extracted from oil palm fresh fruit bunches
eCOSS system	:	Cooking Oil Stabilisation Scheme System, through which the Group is required to submit records of its sales transactions to be processed and verified by KPDN
IBC	:	Intermediate bulk container, a hard plastic container with a steel frame to ease transportation
Slip melting point	:	The point at which a substance changes from a solid to a liquid
МКНММ	:	Program Mekanisme Kawalan Harga Minyak Masak or Cooking Oil Price Control Subsidy Mechanism programme
Non-subsidised RBD palm olein oil products	:	RBD palm olein oil products sold that are not under any programmes established by KPDN
RBD	:	Refined, bleached and deodorized
RBD palm oil	:	The product of crude palm oil which has been refined, bleached and deodorized
RBD palm olein oil	:	The liquid form of palm oil which has been refined, bleached and deodorized, that is derived from the fractionization of RBD palm oil
Subsidised RBD palm olein oil products	:	RBD palm olein oil products sold under the programmes established by KPDN

## 1. CORPORATE DIRECTORY

# BOARD OF DIRECTORS

Name	Designation	Address	Gender / Nationality
Abdul Razak Bin Dato' Haji Ipap	Independent Non- Executive Chairman	Legundi Residensi, No. 2, Jalan Seri Putra 2/2G, Bandar Seri Putra, 43000 Kajang, Selangor Darul Ehsan	Male / Malaysian
Wong Hing Ngiap	Managing Director	11, Jalan Dagang B/3, Taman Dagang, 68000 Ampang Selangor Darul Ehsan	Male / Malaysian
Wong Hin Loong	Executive Director	20, Jalan Dagang B/3, Taman Dagang, 68000 Ampang Selangor Darul Ehsan	Male / Malaysian
Thong Kooi Pin	Independent Non- Executive Director	6, Jalan U13/53D, Eco Ardence 40170 Shah Alam Selangor Darul Ehsan	Male / Malaysian
Keh Siew Hoon	Independent Non- Executive Director	19, Jalan Mulia 2/1, Bukit Antarabangsa, 68000 Ampang Selangor Darul Eshan	Female / Malaysian
Kok Yi Ling	Independent Non- Executive Director	26-5 Mont Kiara Damai Condominium, 3 Jalan Kiara 2 50480 Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur	Female / Malaysian

# AUDIT AND RISK MANAGEMENT COMMITTEE

Name	Designation	Directorship
Thong Kooi Pin	Chairman	Independent Non-Executive Director
Keh Siew Hoon	Member	Independent Non-Executive Director
Kok Yi Ling	Member	Independent Non-Executive Director

# NOMINATION COMMITTEE

Designation	Directorship
Chairman	Independent Non-Executive Director
Member	Independent Non-Executive Director
Member	Independent Non-Executive Director
	Chairman Member

# 1. CORPORATE DIRECTORY (CONT'D)

# **REMUNERATION COMMITTEE**

Name	Designation	Directorship
Kok Yi Ling	Chairman	Independent Non-Executive Director
Thong Kooi Pin	Member	Independent Non-Executive Director
Keh Siew Hoon	Member	Independent Non-Executive Director
COMPANY SECRETARIES	Qualification (Li	<b>n</b> censed Company Secretary icence No.: LS 0008574) SM Practising Certificate No.: 202008001119)
	Qualification Ins Ac (N	nartered Secretary, Associate of the Malaysia stitute of Chartered Secretaries an dministrators (MAICSA) lembership No. MAICSA: 7066158) SM Practising Certificate No.: 201908001822)
	Unit 30-01, Level 30, Vertical Business Suit Bangsar South, No. 8 59200 Kuala Lumpur Wilayah Persekutuan	te, Avenue 3 9, Jalan Kerinchi
	Telephone No. : +603-2783 9191	
REGISTERED OFFICE	Unit 30-01, Level 30, Vertical Business Sui Bangsar South, No. 8 59200 Kuala Lumpur Wilayah Persekutuan	te, Avenue 3 9 Jalan Kerinchi
	Telephone No. : +6	603-2783 9191
HEAD OFFICE	No. 11, Jalan 6/14 Kampung Tasik Tamb 68000 Ampang Selangor Darul Ehsar	
	Email : inf	603-4292 1211 fo@sikcheong.com.my tps://www.sikcheong.com.my

# 1. CORPORATE DIRECTORY (CONT'D)

AUDITORS AND	:	UHY (AF1411)			
REPORTING ACCOUNTANTS		Suite 11.05, Level 11 The Gardens South Tower Mid Valley City Lingkaran Syed Putra 59200 Kuala Lumpur Wilayah Persekutuan Kuala Lumpur			
		Telephone No. :	+603-2279 3088		
		-	Lim Yang Yue 03544/12/2024 J Chartered Accountant, Malaysian Institute of Accountants (MIA) and Fellow of Association of Chartered Certified Accountants (ACCA)		
PRINCIPAL ADVISER, SPONSOR, UNDERWRITER	:	TA Securities Holdings B (Registration No. 197301			
AND PLACEMENT AGENT		32th Floor, Menara TA O 22, Jalan P. Ramlee 50250 Kuala Lumpur Wilayah Persekutuan Ku			
		Telephone No. :	+603-2072 1277		
SOLICITORS FOR OUR IPO	:	Olivia Lim & Co Advocates & Solicitors			
		41-3, Plaza Damansara Jalan Medan Setia 1 Bukit Damansara 50490 Kuala Lumpur Wilayah Persekutuan Ku	ala Lumpur		
		Telephone No. :	+603-2011 1386		
INDEPENDENT MARKET RESEARCHER	:	Providence Strategic Par (Registration No. 201701			
		67-1, Block D, Jaya One No 72 A, Jalan Prof Diraj 46200 Petaling Jaya Selangor Darul Ehsan			
		Telephone No. :	+603-7625 1769		
		Person-in-charge : Qualification :	Melissa Lim Li Hua Bachelor of Commerce (Double major in Marketing and Management) from Murdoch University, Australia		

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# 1. CORPORATE DIRECTORY (CONT'D)

ISSUING HOUSE AND SHARE REGISTRAR	Tricor Investor & Issuing House Services Sdn Bhd (197101000970 (11324-H))		
	Unit 32-01, Level 32, Tower A Vertical Business Suite Avenue 3, Bangsar South No.8, Jalan Kerinchi 59200 Kuala Lumpur Wilayah Persekutuan Kuala Lumpur Telephone No. : +603-2783 9299		
LISTING SOUGHT	: ACE Market of Bursa Securities		
SHARIAH STATUS	: [Approved by Shariah Advisory Council of SC]		

## 2. APPROVALS AND CONDITIONS

## 2.1 APPROVALS AND CONDITIONS

#### 2.1.1 Bursa Securities

Bursa Securities had, vide its letter dated [•] ("**Approval Letter**"), approved our Listing. The approval from Bursa Securities is subject to the following conditions:

- (a) our admission to the Official List of the ACE Market; and
- (b) the listing of and quotation for our entire enlarged issued share capital of RM[•] comprising 266,000,000 Shares on the ACE Market.

The approval from Bursa Securities is subject to the following conditions:

No.	Details of conditions imposed	Status of compliance
1.	[•]	[•]
2.	[•]	[•]

#### 2.1.2 SC

Our IPO is an exempt transaction under Section 212(8) of the CMSA and therefore is not subject to the approval of the SC.

The SC had, vide its letter dated [•], approved the resultant equity structure of our Company pursuant to our Listing under the Bumiputera equity requirement for public listed companies, subject to the following conditions:

No.	Details of conditions imposed	Status of compliance
1.	[•]	[•]
2.	[•]	[•]

The SC had noted the effects of our Listing on the equity structure of our Company as follows:

	As at t	he LPD	After our	Listing
Category of shareholders	No. of Shares	% of number of issued shares	No. of Shares	% of enlarged number of issued shares
Bumiputera				
<ul> <li>Bumiputera public investors via balloting</li> </ul>	-	-	6,650,000	2.50
- Others	-	-	<sup>(1)</sup> 400,000	0.15
Total Bumiputera	-	-	7,050,000	2.65
Non-Bumiputera	100	100.00	258,950,000	97.35
Malaysian	100	100.00	266,000,000	100.00
Foreigners	-	-	-	-
Total	100	100.00	266,000,000	100.00

#### 2. APPROVALS AND CONDITIONS (CONT'D)

Note:

(1) Based on the assumption that the Shares allocated to Abdul Razak Bin Dato' Haji Ipap (Independent Non-Executive Chairman) under the Pink Form Allocation shall be fully subscribed.

#### 2.1.3 Shariah Advisory Council of SC

[The Shariah Advisory Council of SC had, vide its letter dated [•], classified our Shares as Shariah-compliant securities based on the latest audited combined financial statements of our Group for the FYE 2023.]

### 2.2 MORATORIUM ON OUR SHARES

In accordance with Rule 3.19(1) of the Listing Requirements and pursuant to the conditions imposed under the approval letter by Bursa Securities, a moratorium will be imposed on the sale, transfer or assignment of those Shares held by our Specified Shareholders as follows:

- the moratorium applies to the entire shareholdings of our Specified Shareholders for a period of six (6) months from the date of our admission to the ACE Market ("First 6-Month Moratorium");
- upon the expiry of the First 6-Month Moratorium, our Company must ensure that our Specified Shareholders' aggregate shareholdings amounting to at least 45.00% of the total number of issued ordinary shares (adjusted for any bonus issue or subdivision of Shares) of our Company remain under moratorium for another period of six (6) months ("Second 6-Month Moratorium"); and
- (iii) upon the expiry of the Second 6-Month Moratorium, our Specified Shareholders may sell, transfer or assign up to a maximum of 1/3 per annum (on a straight-line basis) of their Shares held under moratorium.

In accordance with the Listing Requirements, a specified shareholder means a controlling shareholder, a person connected with a controlling shareholder, and an executive director who is a substantial shareholder, of our Company, or any other person as specified by Bursa Securities.

The details of our Specified Shareholders and their Shares which will be subject to moratorium, are as follows:

		Moratorium shares during the Second 6-Month Moratorium	
No. of Shares <sup>(1)</sup>	% <sup>(2)</sup>	No. of Shares <sup>(1)</sup>	% <sup>(2)</sup>
87.000.000	22.07	50,950,000	22.50
			22.50 22.50
2,040,000	0.77	-	-
2,040,000	0.77	-	-
180,000,000	67 67	110 700 000	45.00
	First 6-Month Morator No. of Shares <sup>(1)</sup> 87,960,000 87,960,000 2,040,000	87,960,000 87,960,000 33.07 2,040,000 0.77 2,040,000 0.77	First 6-Month Moratorium         Second 6-Month Moratoria           No. of Shares <sup>(1)</sup> % <sup>(2)</sup> No. of Shares <sup>(1)</sup> 87,960,000         33.07         59,850,000           87,960,000         33.07         59,850,000           2,040,000         0.77         -           2,040,000         0.77         -

# 2. APPROVALS AND CONDITIONS (CONT'D)

Specified	Moratorium shares during year 2 after our IPO		3 after our IPO		
Shareholders	No. of Shares <sup>(1)</sup>	% <sup>(2)</sup>	No. of Shares <sup>(1)</sup>	% <sup>(2)</sup>	
Wong Hing Ngiap Wong Hin Loong Choo Wai Yeen <sup>(3)</sup> Wong Cheng Jian <sup>(4)</sup>	39,900,000 39,900,000 - -	15.00 15.00 - -	19,950,000 19,950,000 - -	7.50 7.50 -	
Total	79,800,000	30.00	39,900,000	15.00	

Notes:

- (1) After the Offer for Sale.
- (2) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.
- (3) Choo Wai Yeen is the spouse of Wong Hing Ngiap, our Managing Director, therefore she is a person connected to him and a specified shareholder.
- (4) Wong Cheng Jian is the son of Wong Hin Loong, our Executive Director, therefore he is a person connected to him and a specified shareholder.

The moratorium has been fully accepted by our Specified Shareholders, who have provided written undertakings that they will not sell, transfer or assign their shareholdings under moratorium.

The moratorium restrictions are specifically endorsed on the share certificates representing those Shares under moratorium held by our Specified Shareholders to ensure that our Share Registrar does not register any transfer and sale that are not in compliance with the aforesaid restriction imposed.

### 3. PROSPECTUS SUMMARY

THIS PROSPECTUS SUMMARY ONLY HIGHLIGHTS THE KEY INFORMATION FROM OTHER PARTS OF THIS PROSPECTUS. IT DOES NOT CONTAIN ALL THE INFORMATION THAT MAY BE IMPORTANT TO YOU. YOU SHOULD READ AND UNDERSTAND THE CONTENTS OF THE WHOLE PROSPECTUS PRIOR TO DECIDING ON WHETHER TO INVEST IN OUR SHARES.

#### 3.1 PRINCIPAL DETAILS RELATING TO OUR IPO

Our IPO entails an offering of 66,000,000 Issue Shares and 20,000,000 Offer Shares at an IPO Price of RM[•] per Issue Share/Offer Share. Our Shares will be allocated in the following manner:

Allocation	Number of IPO Shares	<sup>(1)</sup> %
Public Issue		
Malaysian Public via balloting	(2)13,300,000	5.00
Eligible Persons	4,000,000	1.50
Private placement to Selected Investors	48,700,000	18.31
Offer for Sale Private placement to Selected Investors	20,000,000	7.52
Enlarged number of Shares upon Listing	266,	000,000
IPO Price per Share		RM[•]
Market capitalisation (calculated based on the IPO Price and enlarged number of Shares upon Listing)		RM[∙]

Notes:

- (1) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.
- (2) 6,650,000 Shares will be set aside strictly for Bumiputera public investors via public balloting.

Further details of our IPO are set out in Section 4.3 of this Prospectus.

In compliance with the Listing Requirements, our Specified Shareholders' entire shareholdings after IPO will be held under moratorium for 6 months from the date of our admission to the ACE Market (in compliance with Rule 3.19(1) of the Listing Requirements). Thereafter, our Specified Shareholder's shareholdings amounting to 45.00% of our share capital will remain under moratorium for another 6 months. Our Specified Shareholders may sell, transfer or assign up to a maximum of 1/3 per annum (on a straight-line basis) of its shares held under moratorium upon expiry of the second 6 months period.

Further details on the moratorium on our Shares are set out in Section 2.2 of this Prospectus.

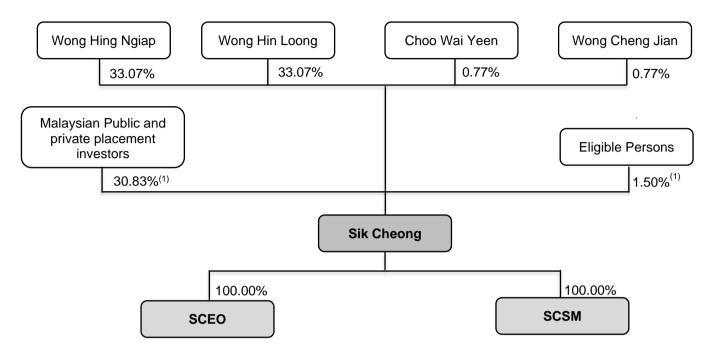
#### 3.2 GROUP STRUCTURE AND BUSINESS MODEL

Our Company was incorporated in Malaysia on 23 June 2023 as a private limited company under the name of Sik Cheong Sdn Bhd. On 20 December 2023, we converted into a public limited company and assumed our current name.

Our Group's structure after our IPO (assuming the Pink Form Allocation and the Issue Shares made available for application by Malaysian Public will be fully subscribed) is as follows:

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# 3. PROSPECTUS SUMMARY (CONT'D)



#### Note:

(1) Based on our enlarged issued share capital of 266,000,0000 Shares after our IPO.

Our Company is an investment holding company and was incorporated to facilitate our Listing. Through our Subsidiaries, our Group's principal business activities include:

- (i) investment holding;
- (ii) repackaging, marketing and distribution of edible oil and other food products; and
- (iii) distribution of lamp oil and other trading products.

The following is overview of our Group's principal activities and business model:

Principal activities	Repackaging, marketing palm olein o	Trading of third-party products	
Products	Cooking oil: - subsidised - non-subsidised	Lamp oil	Complementary products such as margarine
Customer segment	<ul> <li>Retailers</li> <li>Wholesalers</li> <li>Hotel, restaurant and catering operators</li> <li>Food manufacturers</li> </ul>	Retailers	<ul> <li>Retailers</li> <li>Wholesalers</li> <li>Hotel, restaurant and catering operators</li> <li>Food manufacturers</li> </ul>
Market	Malaysia		

Further details of our Group's business are set out in Section 7 of this Prospectus.

#### 3.3 COMPETITIVE STRENGTHS

Some of our competitive strengths are as follows:

#### 3.3.1 We have a large customer base and some of our customers have a wide network of endcustomers

Our Group has more than 500 customers in each of the FYEs Under Review, mainly retailers, wholesalers, hotel, restaurant and catering operators, and food manufacturers.

Our Group's large customer base also enables us to continue securing new orders as well as cross-selling other types of edible oil products such as high oleic soybean oil products (part of our Group's future plans).

#### 3.3.2 We have the ability to cater to different needs and customer segments

Our Group's products can be used by a diverse range of customers and industries for the following reasons:

Different packaging sizes	Subsidised and non-subsidised
Smaller packaging sizes are suitable for household use	Subsidised products may be catered to customers who are licensed under Control of Supplies Act 1961 and registered under eCOSS system
Bigger packaging sizes are suitable for commercial use	Non-subsidised products may be catered to all customers

#### 3.3.3 We have an experienced and committed key management team

We are led by an experienced and committed key management team with many years of experience in their respective fields. Wong Hing Ngiap (Managing Director) and Wong Hin Loong (Executive Director) are founders of our Group and have been instrumental in building our business since inception. They each have more than 30 years of experience in the repackaging, marketing and distribution of RBD palm olein oil.

Both of them are supported by Choo Wai Yeen (Chief Operating Officer), Dee Bee Lian (Chief Financial Officer), who each have more than 25 years of relevant experience in their respective fields.

#### 3.3.4 We have a sustainable business due to palm oil being an essential food ingredient

Cooking oil, including RBD palm olein cooking oil, is an essential food ingredient used in various food manufacturing and preparation processes such as frying, baking, flavoring, sauteing, roasting and grilling. It is thus consumed on a daily basis.

As compared to other types of cooking oils, particularly sunflower oil, rapeseed oil, olive oil and soybean oil, RBD palm olein cooking oil is the lowest priced cooking oil. Therefore, it is the most cost-effective cooking oil option for households, hotel, restaurant and catering operators, and food manufacturers. This resulted in RBD palm olein cooking oil being one of the most commonly consumed cooking oil.

Further details of our competitive strengths are set out in Section 7.5 of this Prospectus.

#### 3.4 BUSINESS STRATEGIES AND FUTURE PLANS

Our business strategies and future plans are as follows:

#### 3.4.1 We intend to expand our product range to include high oleic soybean oil

Our Group intends to expand the range of products we repackage, market and distribute to include other types of edible oils, particularly high oleic soybean oil.

As at the LPD, our Group has received enquiries from food manufacturers, to procure high oleic soybean oil for use in their factories.

To this end, our Group intends to set up a new packaging facility at Factory No. 9. Further details are as set out in Sections 4.8 and 7.22 of this Prospectus.

#### 3.4.2 We intend to grow our geographical reach to grow our sales

Our Group intends to grow our sales from existing and new customers based in other states in Malaysia, particularly Perak, Negeri Sembilan, Melaka and Pahang due to the proximity of these states to Kuala Lumpur and Selangor, where Factory No. 11 is located and our Group can easily extend our sales reach and deliver products to these states.

Our Group recognises that new markets, such as the above-mentioned states in Malaysia, are untapped potential markets for the Group. Thus, by extending our reach to other states in Malaysia, our Group will be able to extend our reach to new customers, as well as serve our existing customers with operations in the abovementioned states in Malaysia. Our Group may also explore potential new markets in the future.

Further details of our business strategies and future plans are set out in Section 7.22 of this Prospectus.

### 3.5 RISK FACTORS

Before investing in our Shares, you should carefully consider, along with other matters in this Prospectus, the risk factors as set out in Section 9.

Some of the more important risk factors are summarised below:

# 3.5.1 We may be adversely affected if we are unable to source RBD palm olein oil in sufficient quantities and/or at acceptable prices

We source RBD palm olein oil from 4 suppliers in Malaysia. Accordingly, the availability of RBD palm olein oil required for our business at commercially acceptable prices are critical to our ability to maintain our GP margins and to deliver products promptly and reliably to our customers. If we are unable to obtain the volume of RBD palm olein oil required for our operations in sufficient quantities or at prices commercially acceptable to us, our business operations and financial performance may be adversely affected.

#### 3.5.2 We may face disruptions in our packaging facility and business operations

We have 14 packaging lines to repackage our products in various packaging sizes and types, including polybags, jerry cans, tin cans, bottles and IBCs. This being the case, we depend on the continued operation of our packaging lines. Our packaging lines may be susceptible to unanticipated breakdowns or damages.

#### 3.5.3 We depend on our ability to secure new contracts and customers

We do not enter into long-term contracts with our customers due to the potential volatility of CPO and RBD palm olein oil prices. While our Group has managed to secure repeat orders from some of our customers and have built longstanding business relationships with our major customers, any adverse economic conditions, price fluctuations or more competitive prices offered by other industry players may negatively impact our sales, which may adversely affect our Group's financial performance and business operations.

# 3.5.4 We are dependent on our Directors and our key management for the continuing success of our Group

We do not enter into long-term contracts with our customers due to the potential volatility of CPO and RBD palm olein oil prices. The maximum contract period that we have with our customers is for 6 months during the FYEs Under Review. The absence of long-term contracts poses a risk of losing our existing customers, which would impact our financial performance. As such, we are dependent on our ability to secure new contracts with our existing customers, as well as secure new customers.

#### 3.5.5 We may not be able to successfully execute our business strategies and future plans

Our Group plans to expand our product range to include high oleic soybean oil as well as grow our sales to other states in Malaysia. The future growth of our Group and the successful development of our future business strategies are dependent on, amongst others, the timely and cost-effective for the rebuilding of Factory No. 9, our ability to attract appropriate personnel to expand our headcount, our ability to venture into the repackaging, marketing and distribution of high oleic soybean oil business and our ability to market our products to potential and existing customers. There can be no assurance that we will be able to successfully implement our business strategies and future plans.

#### 3.5.6 We are exposed to price fluctuation and availability of materials and supplies

We are susceptible to the risk of price fluctuation of RBD palm olein oil products, which is dependent on prices of the raw material, i.e. CPO. As CPO is a major commodity, its pricing is dependent on global supply and demand factors, including but not limited to, weather conditions such as flooding or dry spells, global economic conditions, inflationary pressure, and new policies or regulations. If there is a significant increase in the cost of raw materials, our GP margins and financial conditions may be adversely affected.

# 3.5.7 We may face competition from other industry players involved in the repackaging, marketing and sale of RBD palm olein oil products

Our Group competes with industry players involved in the repackaging, marketing and sale of RBD palm olein oil products. They may compete with us in terms of branding, pricing and ability to deliver in a timely manner.

Some of our competitors may have longer operating history, better financial capability, stronger marketing abilities (which may lead to stronger brand recognition) and larger customer base. As a result, customers may be more inclined to purchase the product of our competitors. While we compete based on the quality of our products and good track record, there is no assurance that we will be able to compete effectively with existing or new competitors in the future.

Further details of our risk factors are set out in Section 9 of this Prospectus.

#### 3.6 DIRECTORS AND KEY SENIOR MANAGEMENT

Our Directors and key senior management are as follows:

Name	Designation
Directors	
Abdul Razak Bin Dato' Haji Ipap	Independent Non-Executive Chairman
Wong Hing Ngiap	Managing Director
Wong Hin Loong	Executive Director
Thong Kooi Pin	Independent Non-Executive Director
Keh Siew Hoon	Independent Non-Executive Director
Kok Yi Ling	Independent Non-Executive Director
Key Senior Management	
Choo Wai Yeen	Chief Operating Officer
Dee Bee Lian	Chief Financial Officer
Woi Chee Keong	Factory Manager

Further details of our Directors and key senior management are set out in Section 5 of this Prospectus.

#### 3.7 PROMOTERS AND SUBSTANTIAL SHAREHOLDERS

The shareholdings of our Promoters and substantial shareholders in our Company (who are Malaysians) before and after our IPO are set out below:

	Before the IPO / A		s at the LPD		After the IPO			
	Direct		Indirect		Direct		Indirect	
	No. of		No. of		No. of		No. of	
Name	Shares	<sup>(1)</sup> %	Shares	<sup>(1)</sup> %	Shares	<sup>(2)</sup> %	Shares	<sup>(2)</sup> %
Promoters and substa	ntial shareholde	<u>rs</u>						
Wong Hing Ngiap	97,960,000		(3)2,040,000		87,960,000	33.07	<sup>(3)</sup> 2,040,000	0.77
Wong Hin Loong	97,960,000	48.98	(4)2,040,000	1.02	87,960,000	33.07	(4)2,040,000	0.77

Notes:

- (1) Based on our issued share capital of 200,000,000 Shares after the Acquisitions but before our IPO / as at the LPD.
- (2) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.
- (3) Deemed interested by virtue of his spouse's interest pursuant to Section 8 of the Act.
- (4) Deemed interested by virtue of his son's interest pursuant to Section 8 of the Act.

Further details of our Promoters and substantial shareholders are set out in Section 5 of this Prospectus.

## 3.8 UTILISATION OF PROCEEDS

The gross proceeds of RM[•] million raised by our Company from our Public Issue are intended to be used in the following manner:

Details of utilisation of proceeds	Gross proceeds (RM'000)	%	Estimated timeframe for utilisation from our Listing
Expansion of our packaging facility	[•]	[•]	Within 18 months
Purchase of new delivery trucks	[•]	[•]	Within 12 months
Working capital	[•]	[•]	Within 12 months
Estimated listing expenses	[•]	[•]	Within 3 months
Total	[•]	100.00	

Further details of our utilisation of proceeds are set out in Section 4.8 of this Prospectus.

### 3.9 FINANCIAL AND OPERATIONAL HIGHLIGHTS

The following table sets out the key financial and operational highlights of our Group for the FYEs Under Review:

### **Financial**

	Audited		
	FYE 2021 FYE 2022		FYE 2023
	RM'000	RM'000	RM'000
Revenue	42,574	59,742	78,236
GP	5,432	7,991	11,985
PBT	2,417	4,261	8,005
PAT	1,852	3,262	6,029
GP margin (%) <sup>(1)</sup>	12.76	13.38	15.32
PBT margin (%) <sup>(2)</sup>	5.68	7.13	10.23
PAT margin $(\%)^{(3)}$	4.35	5.46	7.71
Basic EPS (sen) <sup>(4)</sup>	0.70	1.23	2.27
Diluted EPS (sen) <sup>(4)(5)</sup>	0.70	1.23	2.27

#### Notes:

- (1) GP margin is computed based on our GP over revenue.
- (2) PBT margin is computed based on our PBT over revenue.
- (3) PAT margin is computed based on our PAT over revenue.
- (4) Basic and diluted EPS is calculated based on PAT attributable to owners of our Company divided by 266,000,000 enlarged total number of Shares after our IPO.
- (5) Our Company does not have any outstanding convertible securities at the end of the financial years.

#### Revenue by business activities

The table below presents the breakdown of our total revenue by business activities:

	FYE 2021		FYE 2	2022	FYE 2	2023
	RM'000	%	RM'000	%	RM'000	%
<u>Subsidised RBD palm olein oil</u> <u>products</u> Sawit Emas						
- COSS - MKHMM	18,853 -	44.29 -	20,205 8,869	33.82 14.85	20,218 5,109	25.84 6.53
Vitamas - MKHMM	-	-	803 803	1.34 1.34	374 374	0.48 0.48
	18,853	44.29	29,877	50.01	25,701	32.85
Non-subsidised RBD palm olein oil products						
Sawit Emas	18,627	43.75	23,807	39.85	44,183	56.48
Vitamas Pingat Emas	1,406 2,738 549	3.30 6.43 1.29	1,143 3,899	1.91 6.53	2,902 3,802	3.71 4.86
Unbranded (IBC)	<b>23,320</b>	54.77	659 <b>29,508</b>	1.10 <b>49.39</b>	1,270 <b>52,157</b>	1.62 66.67
Repackaging, marketing and distribution of RBD palm olein oil products	42,173	99.06	59,385	99.40	77,858	99.52
Trading of third-party products	401	0.94	357	0.60	378	0.48
Total revenue	42,574	100.00	59,742	100.00	78,236	100.00

Further details of our financial information are set out in Section 12 of this Prospectus.

### 3.10 DIVIDEND POLICY

We currently do not have a fixed dividend policy. Our ability to distribute dividends or make other distributions to shareholders is subject to various factors, such as profits recorded and excess of funds not required to be retained for working capital of our business.

Our ability to declare and pay dividends is subject to the discretion of the Board. However, the intention to recommend dividends should not be treated as a legal obligation to do so. The level of dividends should also not be treated as an indication of our future dividend policy.

During FYEs Under Review, we declared and paid the following dividends to shareholders of the respective subsidiaries:

		Audited		
	FYE 2021	FYE 2022	FYE 2023	
	RM'000	RM'000	RM'000	
Dividends declared and paid	3,000 <sup>(1)</sup>	20 <sup>(2)</sup>	6,020 <sup>(3)</sup>	

Notes:

- (1) RM3.00 million was declared by SCEO on 4 September 2020 and paid on 7 September 2020.
- (2) RM20,000 was declared by SCSM on 20 April 2021 and paid on 28 April 2021.
- (3) RM6.02 million was declared in 3 tranches:
  - (i) RM20,000 was declared by SCSM on 20 April 2022 and paid on 26 April 2022;
  - (ii) RM3.0 million was declared by SCEO on 27 October 2022 and paid on 15 November 2022; and
  - (iii) RM3.0 million was declared by SCEO on 9 March 2023 and paid on 17 July 2023.

Subsequent to the FYE 2023 and up to the LPD, no dividend has been declared, made or paid by our Group to our shareholders. Our Company does not intend to declare any dividend prior to our Listing.

Further details of our dividend policy are set out in Section 12.12 of this Prospectus.

## 4. DETAILS OF OUR IPO

#### 4.1 OPENING AND CLOSING OF APPLICATION PERIOD

The Application period will open at 10.00 a.m. on [•] and will remain open until 5.00 p.m. on [•].

LATE APPLICATION WILL NOT BE ACCEPTED.

#### 4.2 INDICATIVE TIMETABLE

Events	Tentative Dates
Issuance of this Prospectus / Opening of the Application	[•]
Closing of the Application	[•]
Balloting of the Application	[•]
Allotment of our Shares / Transfer of Offer Shares to successful applicants	[•]
Listing on the ACE Market	[•]

If there is any change to the indicative timetable above, we will advertise a notice of change in a widely circulated English and Bahasa Malaysia daily newspapers in Malaysia and will make announcement of such changes on Bursa Securities' website, accordingly.

# 4.3 DETAILS OF OUR IPO

Our IPO is subject to the terms and conditions of this Prospectus and upon acceptance, our IPO Shares are expected to be allocated in the manner described below, subject to the clawback and reallocation provisions set out in Section 4.3.4 of this Prospectus:

	Number of IPO Shares	Percentage of our enlarged issued share capital (%)
Public Issue		
(i) Malaysian Public via balloting	13,300,000	5.00
(ii) Eligible Persons	4,000,000	1.50
(iii) Private placement to Selected Investors	48,700,000	18.31
	66,000,000	24.81
Offer for Sale		
(i) Private placement to Selected Investors	20,000,000	7.52
	20,000,000	7.52
Total	86,000,000	32.33

Our Public Issue is expected to raise gross proceeds of RM[•] million and will accrue entirely to our Company. The Public Issue will increase our issued Shares from 200,000,000 Shares to 266,000,000 Shares.

#### 4. DETAILS OF OUR IPO (CONT'D)

The basis of allocation of our IPO Shares shall take into account our Board's intention to distribute our IPO Shares to a reasonable number of applicants to broaden the shareholding base of our Company to meet the public spread requirements, and to establish a liquid and adequate market for our Shares. Applicants will be selected in a fair and equitable manner to be determined by our Board.

To the best of our knowledge and belief, there is no person who intends to subscribe for more than 5% of our IPO Shares.

#### 4.3.1 Public Issue

A total of 66,000,000 Issue Shares representing 24.81% of our enlarged Shares are offered at our IPO Price. Our Issue Shares will be allocated in the following manner:

#### (i) Malaysian Public via balloting

13,300,000 Issue Shares, representing approximately 5.00% of our enlarged issued share capital will be made available for application by the Malaysian Public through a balloting process as follows:

- (a) 6,650,000 Issue Shares, representing 2.50% of our enlarged issued share capital, made available to the Bumiputera Malaysian Public; and
- (b) 6,650,000 Issue Shares, representing 2.50% of our enlarged issued share capital, made available to the Malaysian Public.

#### (ii) Eligible Persons

4,000,000 Issue Shares representing 1.50% of our enlarged issued share capital will be made available for application by our Eligible Persons in recognition of their efforts and supports to our Group, in the following manner:-

Eligible Persons	Number of Eligible Persons	Aggregate number of Issue Shares allocated
Eligible Directors <sup>(1)</sup>	4	1,600,000
Eligible employees of our Group <sup>(2)</sup>	[•]	1,600,000
Persons who have contributed to our success <sup>(3)</sup>	[•]	800,000
Total	[•]	4,000,000

The above allocation is subject to the Eligible Persons subscribing to their respective allocations. The entitlements which are not accepted by any Eligible Persons will be reallocated to the other Eligible Persons at the discretion of our Board.

#### Notes:

(1) The criteria for allocation to our eligible Directors are based, among others, on their respective roles and responsibilities as well as their contribution to our Group. The number of Pink Form Shares to be allocated to our eligible Directors are as follows:

## 4. DETAILS OF OUR IPO (CONT'D)

Name / Designation	Number of Pink Form Shares
Abdul Razak Bin Dato' Haji Ipap / Independent Non-Executive Chairman	400,000
Thong Kooi Pin / Independent Non-Executive Director	400,000
Keh Siew Hoon / Independent Non-Executive Director	400,000
Kok Yi Ling / Independent Non-Executive Director	400,000
Total	1,600,000

- (2) The criteria for allocation to our eligible employees (as approved by our Board) are based on the following factors:
  - (i) The eligible employee must be a full-time and confirmed employee and on the payroll of our Group;
  - (ii) The number of Pink Form Shares allocated to our eligible employees are based on their seniority, position, length of service and/or their respective contribution to our Group as well as other factors deemed relevant by our Board; and
  - (iii) The eligible employee must be at least 18 years of age.

Our key senior management are collectively allocated a total of 800,000 Pink Form Shares as follows:

Name / Designation	Number of Pink Form Shares
Dee Bee Lian / Chief Financial Officer	400,000
Woi Chee Keong / Factory Manager	400,000
Total	800,000

(3) The criteria for allocation to the persons who have contributed to our success (as approved by our Board) are based on, amongst others, their contribution and support to the growth of our Group, as well as the length of their relationship with us. The persons who have contributed to the success of our Group include our customers and suppliers.

Eligible Persons who subscribe for Pink Form Shares under this Section 4.3.1(ii) may also apply for the Issue Shares made available for the Malaysian Public via balloting under Section 4.3.1(i) above. Save for the Pink Form Allocations made available for application by the Eligible Persons, it is not known to our Company as to whether any of our substantial shareholders, Directors or key senior management have the intention to apply for the Issue Shares made available for the Malaysian Public via balloting.

## 4. DETAILS OF OUR IPO (CONT'D)

#### (iii) Private placement to Selected Investors

48,700,000 Issue Shares representing 18.31% of our enlarged issued share capital will be made available by way of private placement to Selected Investors.

The basis of allocation of our Issue Shares shall take into account the distribution of the Issue Shares to a reasonable number of applicants to broaden our Company's shareholding base to meet the public spread requirements and to establish a liquid market for our Shares. Applicants will be selected in a fair and equitable manner to be determined by our Directors. There is no over-allotment or 'greenshoe' option that will increase the number of our Issue Shares.

Our Public Issue is subject to the terms and conditions of this Prospectus.

#### 4.3.2 Offer for Sale

Our Selling Shareholders will undertake an offer for sale of 20,000,000 Offer Shares, representing 7.52% of our enlarged issued share capital at the IPO Price by way of private placement to Selected Investors.

The Offer Shares to be offered by our Selling Shareholders and their shareholdings in our Company before and after our IPO is as follows:

	Nature of relationship with	Shareholdi before IPO and the LPD	d as at	Offer	for Sale		Shareholdii after IPC	-
Name	our Group	No. of Shares	% <sup>(1)</sup>	No. of Shares	% <sup>(1)</sup>	% <sup>(2)</sup>	No. of Shares	% <sup>(2)</sup>
Wong Hing Ngiap 11, Jalan Dagang B/3, Taman Dagang, 68000 Ampang, Selangor Darul Ehsan	Promoter, substantial shareholder and Managing Director	97,960,000	48.98	10,000,000	5.00	3.76	87,960,000	33.07
Wong Hin Loong 20, Jalan Dagang B/3, Taman Dagang, 68000 Ampang, Selangor Darul Ehsan	Promoter, substantial shareholder and Executive Director	97,960,000	48.98	10,000,000	5.00	3.76	87,960,000	33.07

Notes:

- (1) Based on our issued share capital of 200,000,000 Shares after the Acquisitions and as at the LPD.
- (2) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.

The Offer for Sale is expected to raise gross proceeds of RM[•] million which will accrue entirely to the Selling Shareholders and we will not receive any of the proceeds. The Selling Shareholders shall bear all expenses such as stamp duty, placement fees, registration and share transfer fee relating to the Offer Shares, the aggregate of which is estimated to be approximately RM[•] million.

The Offer for Sale is subject to the terms and conditions of this Prospectus.

Further details of our Selling Shareholders, who are also our Promoters, substantial shareholders, Directors and/or key senior management, are set out in Sections 5.1.3 and 5.4.2 of this Prospectus.

#### 4.3.3 Underwriting arrangement

The 13,300,000 Issue Shares made available for application by the Malaysian Public via balloting and 4,000,000 Issue Shares made available for application by Eligible Persons via Pink Form Allocation have been fully underwritten.

The 48,700,000 Issue Shares and 20,000,000 Offer Shares made available for private placement to Selected Investors are not underwritten as our Placement Agent has obtained / will obtain irrevocable undertakings from these investors to subscribe for the aforementioned Issue Shares and Offer Shares.

#### 4.3.4 Clawback and reallocation

Our Shares shall be subjected to the following clawback and reallocation provisions:

#### (i) Issue Shares for the Malaysian Public via balloting

If any Issue Shares allocated to the Malaysian Public via balloting under Section 4.3.1(i) of this Prospectus are not fully subscribed, the balance portion will be allocated in the following order:

- (a) Firstly, to our Eligible Persons as described in Section 4.3.1(ii) of this Prospectus;
- (b) Secondly, any remaining portion will be made available by way of private placement to Selected Investors under Section 4.3.1(iii) of this Prospectus; and
- (c) Finally, any remaining Issue Shares thereafter will be subscribed by our Underwriter, subject to the terms and conditions of the Underwriting Agreement.

#### (ii) Pink Form Shares for our Eligible Persons

If any Issue Shares allocated to our Eligible Persons under Section 4.3.1(ii) of this Prospectus are not fully subscribed, the balance portion will be allocated in the following order:

- (a) Firstly, to other Eligible Persons;
- (b) Secondly, any remaining portion will be made available for application by the Malaysian Public via balloting and/or by way of private placement to Selected Investors under Sections 4.3.1(i) and 4.3.1(iii) of this Prospectus respectively; and
- (c) Finally, any remaining Issue Shares thereafter will be subscribed by our Underwriter, subject to the terms and conditions of the Underwriting Agreement.

#### (iii) Issue Shares and Offer Shares by way of private placement to Selected Investors

If any Issue Shares and/or Offer Shares allocated to Selected Investors under Sections 4.3.1(iii) and 4.3.2(i) of this Prospectus are not fully subscribed, the balance portion will be made available for application by the Malaysian Public via balloting under Section 4.3.1(i) of this Prospectus.

#### 4.3.5 Price stabilisation mechanism

We will not be employing any price stabilisation mechanism (which is in accordance with the Capital Markets and Services (Price Stabilisation Mechanism) Regulations 2008)) for our IPO.

#### 4.3.6 Minimum level of subscription

There is no minimum level of subscription to be raised from our IPO in terms of the proceeds. However, the minimum subscription in terms of the number of IPO Shares will be the number of IPO Shares required to be held by public shareholders for our Company to comply with the public shareholding requirements as per the Listing Requirements or as approved by Bursa Securities.

Pursuant to the Listing Requirements, at least 25.00% of our enlarged issued share capital must be held by a minimum number of 200 public shareholders holding not less than 100 Shares each at the time of our Listing. We expect to meet the public shareholding requirements through a combination of the balloting process and the private placement exercise.

If we do not meet the public shareholding requirements, we may not be allowed to proceed with our Listing. In such an event, all monies paid in respect of all applications for our IPO Shares will be returned in full without interest. If any such monies are not repaid within 14 days after we become liable to repay it, the provision of Section 243(2) of the CMSA shall apply accordingly.

## 4.4 SHARE CAPITAL AND MARKET CAPITALISATION UPON LISTING

Upon completion of our IPO, our issued share capital will be as follows:

Details	No. of Shares	RM
Issued share capital		
As at the date of this Prospectus	200,000,000	19,960,090
Shares to be issued under our Public Issue	66,000,0000	<sup>(1)</sup> [•]
Enlarged issued share capital upon our Listing	266,000,000	[•]

Note:

(1) Calculated based on our IPO Price and before deducting the estimated listing expenses of approximately RM[•] which are directly attributable to the Public Issue.

Our Offer for Sale will not have any effect on our issued share capital.

As at the date of this Prospectus, our Company only have one class of share, being ordinary shares, all of which rank equally with each other. Our Issue Shares will, upon allotment and issue, rank equally in all respects with our existing Shares in issue, including voting rights and rights to all dividends and distributions that may be declared subsequent to the date of allotment of our Issue Shares, subject to any applicable Rules of Bursa Depository.

Our Offer Shares rank equally in all respects with our existing Shares in issue, including voting rights and rights to all dividends and distributions that may be declared, the entitlement date of which is subsequent to the transfer date of our Offer Shares, subject to any applicable Rules of Bursa Depository.

Subject to any special rights attaching to any Shares which may be issued by us in the future, our shareholders shall, in proportion to the amount of Shares held by them, be entitled to share in the whole of the profits paid out by us as dividends and other distributions.

In relation to any surplus in the event of our liquidation, such surplus is to be distributed amongst our shareholders in proportion to our issued share capital at the commencement of the liquidation, in accordance with our Constitution and provisions of the Act.

At the general meeting of our Company, each of our shareholders shall be entitled to vote (i) in person; (ii) by proxy; (iii) by an attorney; or (iv) by duly authorised representatives. A proxy may but need not be a shareholder of the Company and there shall be no restriction as to the qualification of the proxy.

On a show of hands, each shareholder present either in person, by proxy, by attorney or by other duly authorised representative shall have 1 vote. On a poll, each shareholder present either in person, by proxy, by attorney or by other duly authorised representative shall have 1 vote for each Share held.

Based on our IPO Price and enlarged issued share capital of 266,000,000 Shares upon Listing, our total market capitalisation will be RM[•] million.

#### 4.5 OBJECTIVES OF OUR IPO

The objectives of our IPO are as follows:

- (a) to enable our Group to raise funds for the purposes specified in Section 4.8 of this Prospectus;
- (b) to enhance our corporate profile and stature to enable our Group to gain recognition through our listing status and further enhance our corporate profile, reputation and market credibility which is aimed at expanding our customer base;
- to provide an opportunity for the Malaysian Public, including our eligible Directors, employees, customers and suppliers to participate in our equity and continuing growth; and
- (d) to enable us to tap into the equity capital market for future fund raising and to provide us the financial flexibility to pursue future growth opportunities as and when these opportunities arise, through other forms of capital raising avenue, such as rights issue and private placement.

## 4.6 BASIS OF ARRIVING AT THE IPO PRICE

Our IPO Price was determined and agreed upon by our Directors and Promoters, together with TA Securities, being our Principal Adviser, Sponsor, Underwriter and Placement Agent after taking into account, amongst others, the following factors:

- (i) Our Group's business overview and history and financial performance as described in Sections 7.1 and 12.1 of this Prospectus, respectively;
- Our pro forma combined NA per Share of approximately RM[•], computed based on our Group's pro forma combined NA of approximately RM[•] million as at 31 March 2023 after taking into consideration our Public Issue and utilisation of proceeds and our enlarged issued share capital of 266,000,000 Shares upon Listing;

- (iii) Our EPS of approximately RM0.02, computed based on our Group's audited combined PAT of approximately RM6.02 million for the FYE 2023 and our enlarged issued share capital of 266,000,000 Shares upon Listing, translating to a PE multiple of [•] times based on our IPO Price of RM[•] per Share;
- (iv) Our competitive strengths as set out in Section 7.5 of this Prospectus; and
- (v) Our business strategies and future plans as set out in Section 7.22 of this Prospectus.

You should note that the market price of our Shares upon and subsequent to our Listing is subject to the vagaries of market forces and other uncertainties, which may affect the trading price of our Shares. You should form your own views on the valuation of the IPO Shares before deciding to invest in our Shares. You are reminded to consider the Risk Factors set out in Section 9 of this Prospectus before deciding to invest in our Shares.

#### 4.7 DILUTION

Dilution is the amount by which our IPO Price exceeds our pro forma combined NA per Share immediately after our IPO. The following table illustrates such dilution on a per Share basis:

	RM
IPO Price	[•]
Pro forma combined NA per Share as at 31 March 2023 after the Acquisitions and before Public Issue	0.10
Pro forma combined NA per Share after Public Issue and utilisation of proceeds	[•]
Increase in pro forma combined NA per Share attributable to existing shareholders	[•]
Dilution in pro forma combined NA per Share to new investors	[•]
Dilution in pro forma combined NA per Share as a percentage of our IPO Price	[•]

Further details of our pro forma combined NA per Share as at 31 March 2023 is set out in Section 14 of this Prospectus.

Save as disclosed below, there has been no acquisition of any of our Shares by our Promoters, substantial shareholders, Directors and/or key senior management or persons connected with them, or any transaction entered into by them which grants them the right to acquire any of our Shares since our incorporation up to the date of this Prospectus:

	No. of Shares held before our IPO	Total consideration (RM)	Effective cash cost per Share (RM)
Substantial shareholders and/or Directors			
Wong Hing Ngiap	(1)97,960,000	<sup>(5)</sup> 9,775,991.83	0.0998
Wong Hin Loong	(1)97,960,000	<sup>(5)</sup> 9,775,991.83	0.0998
Person connected with a substantial shareholder and Director			
Choo Wai Yeen <sup>(3)</sup>	(2)(6)2,040,000	<sup>(5)</sup> 204,003.18	0.0998

	No. of Shares	Total	Effective cash
	held before	consideration	cost per Share
	our IPO	(RM)	(RM)
Wong Cheng Jian <sup>(4)</sup>	(2)(6)2,040,000	<sup>(5)</sup> 204,003.18	0.0998

Notes:

- (1) Being Shares issued pursuant to the Acquisitions and 100 subscriber shares issued upon the incorporation of our Company.
- (2) Being Shares issued pursuant to the Acquisitions.
- (3) Spouse of our Managing Director, Wong Hing Ngiap.
- (4) Son of our Executive Director, Wong Hin Loong.
- (5) Calculated based on the total purchase consideration for the Acquisitions to him/her.
- (6) Shares held after 4,120 Shares were transferred by Choo Wai Yeen and Wong Cheng Jian to Wong Hing Ngiap and Wong Hin Loong, respectively.

As at the date of this Prospectus, save for the Pink Form Allocation, there is no outstanding right granted to anyone to acquire our Shares. The Pink Form Allocation is based on our IPO Price.

#### 4.8 UTILISATION OF PROCEEDS FROM OUR IPO

Based on our IPO Price, we will raise gross proceeds of RM[•] million from our Public Issue. The gross proceeds raised are intended to be used in the following manner:

Details of utilisation of proceeds	Gross proceeds (RM'000)	%	Estimated timeframe for utilisation from our Listing
Expansion of our packaging facility	[•]	[•]	Within 18 months
Purchase of new delivery trucks	[•]	[•]	Within 12 months
Working capital	[•]	[•]	Within 12 months
Estimated listing expenses	[•]	[•]	Within 3 months
Total	[•]	100.00	

Pending the eventual utilisation of our Public Issue proceeds, we will place them in interestbearing short-term deposits or money market instruments with licensed financial institutions.

We will not receive any proceeds from the Offer for Sale. Based on our IPO Price, the gross proceeds from the Offer for Sale of approximately RM[•] million will accrue entirely to our Selling Shareholders. Our Selling Shareholders shall bear the entire incidental expenses and fees such as stamp duty, placement fees and miscellaneous fees in relation to the Offer for Sale of approximately RM[•] million.

## 4.8.1 Expansion of our packaging facility

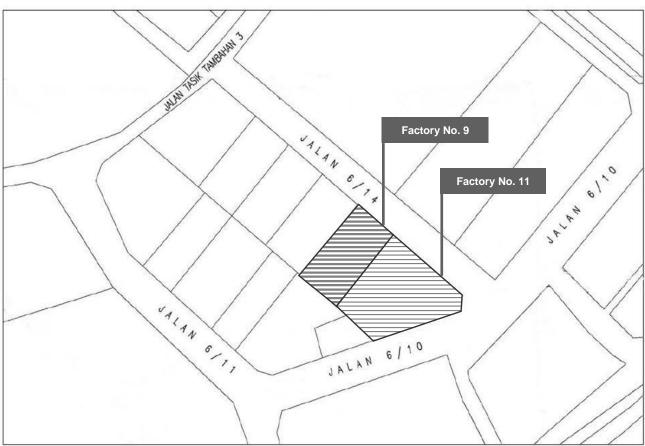
As at the LPD, our Group operates from our existing packaging facility at Factory No. 11 (for repackaged RBD palm olein edible oil), with a total built-up area of approximately 20,484 sq. ft.

Factory No. 11 is currently rented from our Promoters. However, on 22 September 2023, SCEO has entered into a sale and purchase agreement with our Promoters for the acquisition of Factory No. 11 for RM10.50 million. As at the LPD, Factory No. 11 has been successfully transferred to and registered in the name of SCEO. The balance purchase price of RM9.45 million shall be settled within 4 months from the unconditional date of the sale and purchase agreement. As at the LPD, the sale and purchase agreement is pending completion.

At the same time, SCEO owns Factory No. 9, which was rented to a non-related party (engaged in repair, maintenance and installation of industrial machinery, equipment and spare parts) up until 31 December 2022. Factory No. 9 is situated adjacent to Factory No. 11 and the land size where Factory No. 9 is situated in measures approximately 11,250 sq. ft.

Our Group decided not to continue renting to the aforesaid party as our Gorup plans to use Factory No. 9 to accommodate future expansion of our repackaged RBD palm olein oil business and our intended new venture into the repackaging of high oleic soybean oil, which will require additional space.

Currently, Factory No. 9 comprises a single-storey factory building with a built-up area of approximately 5,801 sq. ft.



The following diagram sets out the location of Factory No. 9 and Factory No. 11:

Factory No. 9 will be rebuilt into a 3-storey factory building, with a total built-up area of approximately 18,041 sq. ft. With the rebuilding of Factory No. 9 coupled with our Group's existing packaging facility at Factory No. 11, our Group will have a total of approximately 38,525 sq. ft. for our operations. As at LPD, our Group has obtained a development order for rebuilding Factory No. 9 dated 15 June 2023 which is valid for a period of 12-month.

The rebuilding of Factory No. 9 is expected to cost a total of RM[•] million.

In conjunction with the rebuilding of Factory No. 9, our Group intends to purchase new machinery and equipment to be installed / used in this new facility, with an estimated total cost of RM[•] million. This new machinery and equipment is intended for the repackaging of high oleic soybean oil and our Group expects to achieve a capacity of 9,470 MT per annum.

Factory No. 11	Factory No. 9
<ul> <li>2-storey semi-detached factory with a mezzanine office</li> </ul>	- Single-storey semi-detached factory
- Built-up area of approximately 20,484 sq. ft.	- Built-up area of approximately 5,801 sq. ft.
- Currently rented from the Promoters	<ul> <li>Previously rented to a third-party up until 31 December 2022</li> </ul>
- SCEO entered into a sale and purchase agreement dated 22 September 2023 with the Promoters for the acquisition of this property (pending completion)	<ul> <li>Intended to be rebuilt into 3-storey factory building with total built-up area of approximately 18,041 sq. ft.</li> </ul>
<ul> <li>Relocation of some existing machines for the repackaging of RBD palm olein oil from Factory No. 11 to Factory No. 9</li> </ul>	<ul> <li>Purchase and installation of new machinery and equipment for the repackaging of high oleic soybean oil</li> </ul>
<ul> <li>No change in capacity for repackaging of RBD palm olein oil</li> </ul>	<ul> <li>Capacity for repackaging of high oleic soybean oil (new): 9,470 MT per annum</li> </ul>

Total built-up area of Factory No. 11 and Factory No. 9 (post rebuilding): 38,525 sq. ft.

The breakdown of the built-up area of the new Factory No. 9 is as follows:

	Built-up area (sq. ft.)
<ul> <li>Ground floor (intended for packaging and storage area)</li> <li>First floor (intended for packaging and storage area)</li> <li>Second floor (intended for oil storage tank)</li> </ul>	5,801 6,120 6,120
Total	18,041

With the rebuilding of Factory No. 9 coupled with our existing packaging facility at Factory No. 11, our Group will have a total of approximately 38,525 sq. ft. for our packaging operations.

The rebuilding of Factory No. 9 is expected to cost a total of RM[•] million, breakdown as follows:

Descriptions	Estimated cost (RM'000)
Preliminaries, site clearance and demolition works	[•]
External and infrastructural works	[•]
Mechanical and electrical works	[•]
Factory fittings	[•]
Theft prevention and fire prevention systems	[•]
Other costs and contingencies	[•]
Total	[•]

As at the LPD, we have achieved the following in respect of the rebuilding of Factory No. 9:

Timeline	Milestones
23 January 2023	Engaged a consultant to design the new Factory No. 9
14 March 2023	Submitted initial building plans for the new Factory No. 9 to relevant authorities
15 June 2023	Received approval on initial building plans from the authorities
27 October 2023	Submitted revised building plans for the new Factory No. 9 to relevant authorities

The indicative timeline for the remaining milestones for the rebuilding of Factory No. 9 are as follows:

Timeline	Milestones
First quarter of 2024	<ul> <li>Engage a main contractor to construct the new Factory No. 9</li> <li>Commence construction works for the new Factory No. 9</li> </ul>
Third quarter of 2025	Complete construction works of the new Factory No. 9
First quarter of 2026	<ul> <li>Obtaining certificate of completion and compliance</li> <li>Commence setting up of the new machinery and equipment</li> <li>Complete installation and testing of the new machinery and equipment</li> </ul>
Second quarter of 2026	<ul> <li>Commence operations at the new Factory No. 9</li> <li>Conduct ISO 22000 and HACCP certification process for the new Factory No. 9</li> </ul>
Third quarter of 2026	Receive ISO 22000 and HACCP certifications for the new Factory No. 9

In conjunction with the rebuilding of Factory No. 9, we intend to purchase new machinery and equipment for the repackaging of high oleic soybean oil to be installed / used in Factory No. 9, details as follows:

Types of machinery and equipment	Function	Estimated unit cost (RM'000)	Intended no. of units to be purchased	Total estimated cost (RM'000)
Machinery Packaging machine and ancillary fittings (including conveyor belt)	Repackaging of high oleic soybean oil	[•]	2	[•]
Labelling machine	Labelling of repackaged high oleic soybean oil	[•]	1	[•]
Printing machine	Printing of batch number and expiry date	[•]	2	[•]
Receiving turn table	Ancillary equipment to packaging and labelling machine	[•]	1	[•]
Delivery vehicle / equipr	nent within our facilities			
Forklifts	Transporting items within our facilities	[•]	4	[•]
Pallet truck	Transporting pallets within our facilities	[•]	2	[•]
Others				
Storage tank	Storage of RBD palm olein oil and high oleic soybean oil	[•]	3	[•]
Floor scrubber	Cleaning of factory space	[•]	1	[•]
Total				[•]

Based on the intended setup of the machinery for the repackaging of high oleic soybean oil, we expect to achieve a capacity of 9,470 MT per annum.

We do not expect an increase in the capacity for repackaged RBD palm olein oil as there are no new packaging and/or labelling machines to be purchased. After the rebuilding of Factory No. 9, we intend to move some of our existing machines for the repackaging of RBD palm olein oil from Factory No. 11 to Factory No. 9. This is in response to the space constraint that we currently experience in Factory No. 11.

If the total actual cost for the aforementioned initiative exceeds RM[•] million, the deficit will be funded from our internally generated funds and/or bank borrowings.

We shall utilise the IPO proceeds to be raised to replenish the internal cash balances used for the aforementioned initiative (if applicable).

#### 4.8.2 Purchase of new delivery trucks

As at the LPD, our Group has a fleet of 17 trucks to deliver repackaged RBD palm olein oil to our customers. Out of these, 5 trucks have been in use for more than 8 years.

While we are able to continue using these trucks for delivery of repackaged RBD palm olein oil, our Group intends to gradually dispose of these 5 trucks and purchase new ones in their stead and to add 2 new trucks.

The replacement of 5 delivery trucks is after considering our Group's need to consistently deliver products to customers promptly or on time in order to maintain our competitive strength as stated in Section 7.5 of this Prospectus as well as to ensure the safety of our truck drivers.

Meanwhile, the purchase of 2 new delivery trucks is to facilitate our expansion plans. As stated in Section 7.22 of this Prospectus, we intend to further increase our market reach to neighbouring states (i.e. Perak, Negeri Sembilan, Melaka and Pahang). This is in addition to our current main distribution routes in Selangor and Kuala Lumpur.

We intend to use our Group's Public Issue proceeds for the purchase of 5 new trucks to deliver products to our customers, details as follows:

Types of new delivery trucks	Estimated unit cost (RM'000)	Intended no. of units to be purchased	Total estimated cost (RM'000)
19 MT truck	[•]	1	[•]
7.5 MT truck	[•]	2	[•]
5 MT truck	[•]	2	[•]
Total			[•]

If the total actual cost for the purchase of new delivery trucks exceeds RM[•] million, the deficit will be funded from our internally generated funds.

The purchase of the 2 remaining delivery trucks will be funded via internally generated funds.

#### 4.8.3 Working capital

We have allocated RM[•] million from our Public Issue proceeds to supplement our general working capital requirements, details as follows:

	Total (RM'000)
Purchase of RBD palm olein oil <sup>(1)</sup> Purchase of packaging materials <sup>(2)</sup>	[•] [•]
Total	[•]

Notes:

- (1) For FYE 31 March 2023, our purchase of RBD palm olein oil amounted to RM68.30 million. As such, the allocation of RM[•] million for the purchase of RBD palm olein oil translates to [•]% of our annual purchase cost of RBD palm olein oil for FYE 31 March 2023.
- (2) Comprising mainly bottles, jerry cans, tin cans, polybags, labels and carton boxes. For FYE 31 March 2023, our purchase of packaging materials amounted to RM4.50 million. As such, the allocation of RM[•] million for the purchase of packaging materials translates to [•]% of our annual purchase cost of packaging materials for FYE 31 March 2023.

#### 4.8.4 Estimated listing expenses

We have allocated RM[•] million from our Public Issue proceeds to meet the estimated expenses of our Listing. The following summarises the estimated expenses incidental to our Listing to be borne by us:

	Total (RM'000)
Professional fees <sup>(1)</sup> Fees payable to authorities Underwriting, placement and brokerage fees Printing, advertising fees and other incidental charges relating to our Listing Contingencies	[•] [•] [•] [•] [•]
Total	[•]

Note:

(1) Include fees for, amongst others, the Principal Adviser, Reporting Accountants, Solicitors, IMR, Internal Control Reviewer, Company Secretary and Tax Agent.

If our actual listing expenses exceed the amount of Public Issue proceeds allocated for listing expenses, the deficit will be funded out of the portion allocated for working capital. Conversely, if the actual listing expenses are lower than the amount allocated, the excess will be reallocated to our Group's working capital.

## 4.9 BROKERAGE FEE, UNDERWRITING COMMISSION AND PLACEMENT FEE

## 4.9.1 Brokerage fee

We will bear the brokerage fees to be incurred on the issue of the 17,300,000 Issue Shares pursuant to our IPO under Sections 4.3.1(i) and 4.3.1(ii) of this Prospectus at the rate of [•]% of the IPO Price in respect of successful Applications which bear the stamp of TA Securities, participating organisations of Bursa Securities, members of the Association of Banks in Malaysia, members of the Malaysian Investment Banking Association and/or the Issuing House. The brokerage fee is subject to SST.

## 4.9.2 Underwriting commission

TA Securities, as our sole Underwriter, has agreed to underwrite 17,300,000 Issue Shares as set out in Sections 4.3.1(i) and 4.3.1(ii) of this Prospectus. We will pay our Underwriter an underwriting commission at the rate of  $[\bullet]$ % of the total value of the Shares underwritten at the IPO Price. The underwriting commission is subject to SST.

#### 4.9.3 Placement fee

TA Securities, as our Placement Agent, has agreed to place out the 48,700,000 Issue Shares available by way of private placement to Selected Investors as set out in Section 4.3.1(iii) of this Prospectus. We will pay our Placement Agent a placement fee at the rate of [•]% of the total value of the Issue Shares placed out by the Placement Agent at the IPO Price. The placement fee is subject to SST.

TA Securities has also agreed to place out the 20,000,000 Offer Shares available by way of private placement to Selected Investors as set out in Section 4.3.2 of this Prospectus at the same placement fee rate. The placement fee to be incurred on the sale of the Offer Shares will be fully borne by our Selling Shareholders.

### 4.10 SALIENT TERMS OF THE UNDERWRITING AGREEMENT

Our Company had on [•] entered into an Underwriting Agreement with our Underwriter, whereby our Underwriter had agreed to underwrite 13,300,000 Issue Shares, which will be made available for application by the Malaysian Public via balloting and 4,000,000 Issue Shares, which will be made available for application by Eligible Persons via Pink Form Allocation ("**Underwritten Shares**"), upon the terms and subject to the conditions therein contained.

[The salient terms of the underwriting agreement will be inserted once the Underwriting Agreement has been entered into.]

#### 5.1 PROMOTERS AND SUBSTANTIAL SHAREHOLDERS

#### 5.1.1 **Promoters' and substantial shareholders' shareholdings**

The details of our Promoters and substantial shareholders, and their respective shareholdings in our Company before and after our IPO are as follows:

		Before	our IPO	/ As at the LPD	As at the LPD		After our IPO <sup>(2)</sup>			
		Direct		Indirect		Direct		Indirect		
Name	Nationality	No. of Shares	<sup>(1)</sup> %	No. of Shares	<sup>(1)</sup> %	No. of Shares	<sup>(2)</sup> %	No. of Shares	<sup>(2)</sup> %	
<b>Promoters and substantial shareholders</b> Wong Hing Ngiap Wong Hin Loong	Malaysian Malaysian	97,960,000 97,960,000	48.98 48.98	<sup>(3)</sup> 2,040,000 <sup>(4)</sup> 2,040,000		87,960,000 87,960,000	33.07 33.07	<sup>(3)</sup> 2,040,000 <sup>(4)</sup> 2,040,000	0.77 0.77	

Notes:

(1) Based on our issued share capital of 200,000,000 Shares after the Acquisitions but before our IPO / as at the LPD.

- (2) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.
- (3) Deemed interested by virtue of the interest of his spouse, Choo Wai Yeen pursuant to Section 8 of the Act.
- (4) Deemed interested by virtue of the interest of his son, Wong Cheng Jian pursuant to Section 8 of the Act.

Save for our Promoters and substantial shareholders named above, we are not aware of any other persons who is able to, directly or indirectly, jointly or severally, exercise control over our Company.

As at the LPD, the Shares held by our Promoters and substantial shareholders have the same voting rights and there is no arrangement between our Company and our shareholders with third parties, the operation of which may at a subsequent date result in a change in control of our Company.

#### 5.1.2 Changes in our Promoters' and/or substantial shareholders' shareholdings

The changes in the shareholdings of our Promoters and substantial shareholders in our Company since our incorporation on 23 June 2023 are as follows:

	As	at incor	poration		Before our IPO / As at the LPD <sup>(1)</sup>				After our IPO <sup>(2)</sup>			
	Direc	t	Indirec	t	Direct		Indirect		Direct		Indirect	
	No. of		No. of		No. of		No. of		No. of		No. of	
Name	Shares	%	Shares	%	Shares	<sup>(1)</sup> %	Shares	<sup>(1)</sup> %	Shares	<sup>(2)</sup> %	Shares	<sup>(2)</sup> %
Promoters and substantial shareholders Wong Hing Ngiap Wong Hin Loong	50 50	50.00 50.00	- -	-	97,960,000 97,960,000	48.98 48.98	<sup>(3)</sup> 2,040,000 <sup>(4)</sup> 2,040,000	1.02 1.02	87,960,000 87,960,000		<sup>(3)</sup> 2,040,000 <sup>(4)</sup> 2,040,000	0.77 0.77

Notes:

(1) Based on our issued share capital of 200,000,000 Shares after the Acquisitions but before our IPO / as at the LPD.

(2) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.

(3) Deemed interested by virtue of the interest of his spouse, Choo Wai Yeen pursuant to Section 8 of the Act.

(4) Deemed interested by virtue of the interest of his son, Wong Cheng Jian pursuant to Section 8 of the Act.

#### 5.1.3 Profiles of Promoters and substantial shareholders

#### (i) Wong Hing Ngiap

Promoter, substantial shareholder and Managing Director

Wong Hing Ngiap, a Malaysian male aged 52, is our co-founder and Managing Director. He was appointed to our Board on 23 June 2023.

He is responsible for overseeing our Group's strategic business planning, business development and overall operational activities.

He attended Sekolah Menengah Kebangsaan Hulu Kelang in 1984 and completed his Sijil Pelajaran Malaysia in 1989.

Upon completion of his secondary education (Sijil Pelajaran Malaysia), he joined his family business in January 1990 (i.e. Sik Cheong, a partnership business that was registered in June 1967). At the time, Sik Cheong (the partnership business) was involved in the retail and wholesale of sundry goods (including wholesale of edible oils at the time) and repackaging, marketing and distribution of RBD palm olein oil products.

He was responsible for managing the repackaging, marketing and distribution of RBD palm olein oil product business as well as overseeing the retail operations of the sundry shop under Sik Cheong (the partnership business). In August 1992, he was admitted as a partner in Sik Cheong (the partnership business) and held 50% interest together with his brother, Wong Hin Loong (who also held 50% interest).

In April 1992, he together with Wong Hin Loong, co-founded Sik Cheong Trading Sdn Bhd (now known as SCEO). SCEO was dormant until it began to carry out the delivery of RBD palm olein oil products to customers in 1997.

Since 2006, Sik Cheong (the partnership business) began to gradually transfer its RBD palm olein oil product repackaging, marketing and distribution business to SCEO and cease its sundry good retail and wholesale business. Sik Cheong (the partnership business) expired and ceased its business in May 2018.

In October 2019, he co-founded SCSM with Wong Hin Loong, to facilitate the distribution of lamp oil and trading of third-party products.

Save for Wong Hin Loong (his brother) and Choo Wai Yeen (his spouse), he does not have any family relationships with any other Directors, key senior management and/or substantial shareholders of the Group.

Please refer to Section 5.2.4(ii) of this Prospectus for details of Wong Hing Ngiap's other directorships and involvement in other corporations and principal business activities performed outside our Group as at the LPD.

#### (ii) Wong Hin Loong

*Promoter, substantial shareholder and Executive Director* 

Wong Hin Loong, a Malaysian male aged 64, is our co-founder and Executive Director. He was appointed to our Board on 23 June 2023.

He is responsible for overseeing our Group's supply chain management.

He attended Sekolah Menengah Jenis Kebangsaan Confucian between 1972 to 1973 (until he completed his Form 2 secondary education).

In 1973, Wong Hin Loong took indefinite break from his secondary school education and joined his family business in January 1974 (i.e. Sik Cheong, a partnership business that was registered in June 1967) which involved in the retail and wholesale of sundry goods (including wholesale of edible oils at the time). He was admitted as a partner in Sik Cheong (the partnership business) in December 1980. During his tenure in Sik Cheong (the partnership business), he was mainly involved in overseeing supply chain management.

In March 1984, he set up another of his family business, Sik Cheong Supermarket with his sister, which is a partnership involved in the retail and wholesale of sundry goods. He was involved in overseeing supply chain management in the supermarket until the Sik Cheong Supermarket partnership expired and ceased its operations in April 1989.

Having worked in the retail and wholesale of sundry goods, he saw potential in marketing essential food products such as RBD palm olein oil products. He began to venture into the repackaging, marketing and distribution of RBD palm olein oil products through Sik Cheong (the partnership business) in 1987.

In April 1992, he together with Wong Hing Ngiap, incorporated Sik Cheong Trading Sdn Bhd (now known as SCEO). SCEO was dormant until it began to carry out the delivery of RBD palm olein oil products to customers in 1997.

Since 2006, Sik Cheong (the partnership business) began to gradually transfer its RBD palm olein oil product of repackaging, marketing and distribution business to SCEO and cease its sundry good retail and wholesale business. Sik Cheong (the partnership business) expired and ceased its business in May 2018.

In October 2019, he co-founded SCSM with Wong Hing Ngiap, to facilitate the distribution of lamp oil and trading of third-party products.

Save for Wong Hing Ngiap (his brother) and Choo Wai Yeen (his sister-in-law), he does not have any family relationships with any other Directors, key senior management and/or substantial shareholders of the Group.

Please refer to Section 5.2.4(iii) of this Prospectus for details of Wong Hin Loong's other directorships and involvement in other corporations and principal business activities performed outside our Group as at the LPD.

#### 5.1.4 Promoters and substantial shareholders' remuneration and benefit

Save as disclosed below, there are no other amount or benefits that has been paid or is intended to be paid to our Promoters and substantial shareholders within the 2 years preceding the date of this Prospectus:

Name	FYE 2022 (Actual) RM'000	FYE 2023 (Actual) RM'000	FYE 2024 (Proposed) RM'000
Wong Hing Ngiap			
- Remuneration <sup>(1)</sup>	354	396	410 <sup>(2)</sup>
- Dividend	2	3,002	-
Total	356	3,398	410
Wong Hin Loong			
- Remuneration <sup>(1)</sup>	360	394	409 <sup>(2)</sup>
- Dividend	2	3,002	-
Total	362	3,396	409

Notes:

- (1) Represents aggregate remuneration and material benefits-in-kind payable/paid and proposed to be paid for services rendered to our Group in all capacities.
- (2) The provision for bonuses is not included. Such bonuses, if any, will be determined at a later date depending on the individual performance and the performance of our Group, subject to the recommendation of our Remuneration Committee and approval by our Board.

## 5.2 DIRECTORS

**5.2.1** Our Board comprises the following members:

		<b>.</b>	NI /1 II/	Date of	<b>.</b>
Name	Age	Gender	Nationality	Appointment	Designation
Abdul Razak Bin Dato' Haji Ipap	63	Male	Malaysian	26 December 2023	Independent Non- Executive Chairman
Wong Hing Ngiap	52	Male	Malaysian	23 June 2023	Managing Director
Wong Hin Loong	64	Male	Malaysian	23 June 2023	Executive Director
Thong Kooi Pin	51	Male	Malaysian	26 December 2023	Independent Non- Executive Director
Keh Siew Hoon	52	Female	Malaysian	26 December 2023	Independent Non- Executive Director
Kok Yi Ling	45	Female	Malaysian	26 December 2023	Independent Non- Executive Director

#### 5.2.2 **Profiles of Directors**

The profiles of our Executive Directors, namely Wong Hing Ngiap and Wing Hin Loong, who are also our Promoters and substantial shareholders, are disclosed in Section 5.1.3 of this Prospectus.

The profiles of our Independent Non-Executive Directors are as follows:

#### (i) Abdul Razak Bin Dato' Haji Ipap

Independent Non-Executive Chairman

Abdul Razak Bin Dato' Haji Ipap, a Malaysian male aged 63, is our Independent Non-Executive Chairman. He was appointed to our Board on 26 December 2023.

He graduated with a Bachelor of Science in Agribusiness from University Pertanian Malaysia (presently known as Universiti Putra Malaysia) in October 1988.

Upon his graduation in October 1988, he joined United Engineers (M) Berhad (presently known as UEM Group Berhad) as Business Development Executive. During his tenure there, he was responsible for developing new sales as well as managing an existing portfolio of customers.

In March 1993, he resigned from UEM Group Berhad and took a short break before joining Sime Logistics Sdn Bhd (a subsidiary of Sime Darby Berhad) as Manager in Operations and Marketing in May 1993. During his tenure there, he oversaw and managed the overall operations, marketing, and business development of the company.

In April 1995, he resigned from Sime Logistics Sdn Bhd and joined Celcom (M) Bhd in the same month as a Senior Manager (Logistics). In December 1995, he was promoted to Vice President of Logistics and was in charge of overseeing and managing the overall logistics division of the company.

In January 2000, he left Celcom (M) Bhd to embark on his own career by setting up an information technology company known as Palette Computer Sdn Bhd (not related to Palette Multimedia Berhad). He subsequently resigned as a director and ceased to be a shareholder of this company in September 2013.

In June 2001, he was appointed as Independent Non-Executive Director of UCrest Berhad (previously known as Palette Multimedia Berhad, a company listed on the ACE Market of Bursa Securities) and in August 2022, he was re-designated to Non-Independent Non-Executive Director of UCrest Berhad (as he has served as an Independent Non-Executive Director of UCrest Berhad for a cumulative term of more than 12 years).

Abdul Razak Bin Dato' Haji Ipap does not have any family relationships with any of our Promoters, Directors, substantial shareholders and/or key senior management.

Please refer to Section 5.2.4(i) of this Prospectus for details of Abdul Razak Bin Dato' Haji Ipap's other directorships and involvement in other corporations and principal business activities performed outside our Group as at the LPD.

#### (ii) Thong Kooi Pin

Independent Non-Executive Director

Thong Kooi Pin, a Malaysian male aged 51, is our Independent Non-Executive Chairman. He was appointed to our Board on 26 December 2023.

He is the Chairman of our Audit and Risk Management Committee and also a member of our Remuneration Committee and Nomination Committee.

He completed his ACCA from Systematic College (presently known as SeGi University and College) in September 1998. In January 2000, he was admitted as a Member of the Malaysian Institute of Accountants. In April 2006, he graduated with a Master in Business Administration in Finance from Universiti Putra Malaysia.

He began his career in November 1994 as an Officer in the Finance Department of UOB Finance (M) Berhad, where he assisted in accounting related matters.

He resigned from UOB Finance (M) Berhad in December 1995 and joined MCL Corporation Berhad (now known as Jerasia Capital Berhad and delisted from Main Market of Bursa Securities on 24 August 2023) as Accounts Executive in January 1996. In March 1997, he was promoted to Assistant Financial Accountant and was responsible for preparing the group's consolidated financial statements for the management and for reporting purposes. In February 1998, he resigned from MCL Corporation Berhad and took a career break to prepare for his ACCA exams.

In August 1998, he resumed his career and joined UCrest Berhad (previously known as Palette Multimedia Berhad, a company listed on the ACE Market of Bursa Securities) as Finance Manager. During his tenure there, he was in charge of handling the financial and treasury matters of the company. In September 1999, he was promoted to Finance, Human Resource and Administration Manager, and was in charge of handling administrative and human resource related functions, in addition to his previous responsibilities. In August 2003, he resigned from his position as Finance, Human Resource and Administration Manager in UCrest Berhad. In December 2006, he was appointed as an Independent Non-Executive Director of UCrest Berhad until his resignation in August 2022 (as he has served more than 12 years in this company).

In September 2003, he joined eWarna.com Sdn Bhd as Finance and Administration Manager and was responsible for handling the financial accounts, treasury, administrative and human resource functions of the company. In July 2004, he resigned from eWarna.com Sdn Bhd.

In August 2004, he joined Mobile Multimedia Sdn Bhd as Finance and Administration Manager and was in charge of handling the financial accounts, treasury, corporate finance and administrative matters of the company.

In September 2005, he was appointed as Executive Director of M-Mode Berhad (now known as Ecobuilt Holdings Berhad, a company listed on the Main Market of Bursa Securities) and was responsible for handling the group's financial accounts, treasury and corporate finance matters.

In February 2006, he resigned from Mobile Multimedia Sdn Bhd.

He was also redesignated from Executive Director to Non-Independent Non-Executive Director of M-Mode Berhad in December 2008 and retired from this position in November 2018.

In September 2006, he joined Key ASIC Berhad (a company listed on the Main Market of Bursa Securities) and assumed his present position as Senior Financial Controller and is currently in charge of overseeing and managing the team handling the group's financial accounts, treasury and corporate finance matters. In April 2013, he was appointed as a director in Key ASIC Semiconductor Sdn Bhd (a wholly-owned subsidiary of Key ASIC Berhad), a position he holds to-date. He is responsible for overseeing the financial accounts of the company.

Thong Kooi Pin does not have any family relationships with any of our Promoters, Directors, substantial shareholders and/or key senior management.

Please refer to Section 5.2.4(iv) of this Prospectus for details of Thong Kooi Pin's other directorships and involvement in other corporations and principal business activities performed outside our Group as at the LPD.

#### (iii) Keh Siew Hoon

Independent Non-Executive Director

Keh Siew Hoon, a Malaysian female aged 52, is our Independent Non-Executive Director. She was appointed to our Board on 26 December 2023.

She is the Chairman of our Nomination Committee and also a member of our Audit and Risk Management Committee and Remuneration Committee.

She graduated with a Bachelor of Laws from University of Wales in July 1993. In April 1996, she received her Certificate in Legal Practice. In November 1998, she was called to the Malaysian Bar. In December 2008, she subsequently graduated with a Master in Business Administration from the International Islamic University of Malaysia.

In February 1997, she began her legal career with Lim Soh & Goonting as a student in chambers and assisted in conveyancing and litigation matters of the firm. In January 1998, she left Lim Soh & Goonting after completing her pupillage and took a break. She was called to the Malaysian Bar in November 1998.

In February 1999, she resumed her legal practice by joining Kamarudin, Wee & Co. as a Legal Associate. During her tenure there, she assisted in conveyancing corporate and commercial matters of the firm. In January 2008, she was promoted to Partner and assisted in the management of the firm.

In November 2012, she resigned from Kamarudin, Wee & Co. to join AIG Malaysia Insurance Berhad as Assistant General Legal Counsel. During her tenure there, she assisted the Head of Legal Department in all legal matters of the insurance company. In April 2013, she resigned from AIG Malaysia Insurance Berhad.

In May 2013, she returned to Kamarudin, Wee & Co. and assumed her present position as Partner and is in charge of overseeing and managing the overall operations of the firm.

Keh Siew Hoon does not have any family relationships with any of our Promoters, Directors, substantial shareholders and/or key senior management.

Please refer to Section 5.2.4(v) of this Prospectus for details of Keh Siew Hoon's other directorships and involvement in other corporations and principal business activities performed outside our Group as at the LPD.

#### (iv) Kok Yi Ling

Independent Non-Executive Director

Kok Yi Ling, a Malaysian female aged 45, is our Independent Non-Executive Director. She was appointed to our Board on 26 December 2023.

She is the Chairman of our Remuneration Committee and also a member of our Audit and Risk Management Committee and Nomination Committee.

She graduated with a Bachelors in Accounting and Finance from the London School of Economics, United Kingdom in July 2001.

In March 2002, she began her career in Hong Leong Bank Berhad as a Dealer, Money Market in the Treasury Division. During her tenure there, she was involved in conducting financial and credit analysis of bond papers.

In May 2003, she resigned from Hong Leong Bank Berhad and joined Bina Warehouse Sdn Bhd in the same month as a Business Development Executive. She worked in various departments (in the areas of inventory management, shipping, accounting and retail sales). In September 2007, she was given the role of Sales and Marketing Manager and was involved in developing sales and marketing strategies to grow sales in the bathroom and kitchen products and services division. In August 2013, she was promoted to her present position of Retail Director and is responsible for driving the development and growth of the company's bathroom products business. She manages more than 10 imported bathroom product brands, oversees various divisions including procurement, inventory management and accounts division of the company.

Kok Yi Ling does not have any family relationships with any of our Promoters, Directors, substantial shareholders and/or key senior management.

Please refer to Section 5.2.4(vi) of this Prospectus for details of Kok Yi Ling's other directorships and involvement in other corporations and principal business activities performed outside our Group as at the LPD.

#### 5.2.3 Directors' shareholdings

The shareholdings of our Directors in our Company before and after our IPO are as follows:

	Before our IPO / As at the LPD				After	our IPO		
	Direct	Direct Indirect		Direct		Indirect		
Name	No. of Shares	<sup>(1)</sup> %	No. of Shares	<sup>(1)</sup> %	No. of Shares	<sup>(2)</sup> %	No. of Shares	<sup>(2)</sup> %
Abdul Razak Bin Dato' Haji Ipap	-	-	-	-	<sup>(3)</sup> 400,000	0.15	-	-
Wong Hing Ngiap	97,960,000	48.98	(4)2,040,000	1.02	87,960,000	33.07	<sup>(4)</sup> 2,040,000	0.77
Wong Hin Loong	97,960,000	48.98	<sup>(5)</sup> 2,040,000	1.02	87,960,000	33.07	<sup>(5)</sup> 2,040,000	0.77
Thong Kooi Pin	-	-	-	-	<sup>(3)</sup> 400,000	0.15	-	-
Keh Siew Hoon	-	-	-	-	<sup>(3)</sup> 400,000	0.15	-	-
Kok Yi Ling	-	-	-	-	<sup>(3)</sup> 400,000	0.15	-	-

Notes:

- (1) Based on our issued share capital of 200,000,000 Shares after the Acquisitions but before our IPO / as at the LPD.
- (2) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.
- (3) Assuming that he / she fully subscribes for the Pink Form Shares allocated to him / her.
- (4) Deemed interested by virtue of the interest of his spouse, Choo Wai Yeen pursuant to Section 8 of the Act.
- (5) Deemed interested by virtue of the interest of his son, Wong Cheng Jian pursuant to Section 8 of the Act.

#### 5.2.4 Principal directorships and business activities performed outside our Group

Save as disclosed below, none of our Directors has any involvement in business activities and directorships in any other businesses / corporations outside our Group for the past 5 years preceding the LPD:

## (i) Abdul Razak Bin Dato' Haji Ipap

			Date appointed	Date resigned as	Equity interest as at the LPD (%)		
Company		Position held	as director	director	Direct	Indirect	Principal activities
Present invo	olveme	nts					
UCrest Berha	ad <sup>(1)</sup>	Independent Non-Executive Director	1 June 2001	_(1)	-	-	Investment holding and design, development and marketing of
		Non-Independent Non-Executive Director	26 August 2022 <sup>(1)</sup>	-	-	-	information technology related products and services and its subsidiaries are involved in the principal activities of development and marketing of information technology related products and services and mobile healthcare services provider
Yayasan Jenderami	Al-	Non-executive director	18 December 2020	-	-	-	Khairat (Charity Organisation)
Past involve	ments						
Ecobuilt H Berhad <sup>(2)</sup>	Holding	Independent Non-Executive Director	19 June 2012	15 November 2018	-	-	Investment holding and provision of management service to its subsidiaries and its subsidiaries are involved in general contractors for construction work of a related activities
Smart L Venture <sup>(3)</sup>	earnin	Partnership	4 September 2018	-	33.33	-	Network marketing of educational products

		Date appointed	Date resigned as	Equity interest as at the LPD (%)		
Company	Position held	as director	director	Direct	Indirect	Principal activities
Sawit Suci Sdn Bhd	Non-executive director	10 January 2012	1 March 2021	-	-	Manufacturing and distribution of cooking oil
Vasa Infotech Services Sdn Bhd <sup>(4)</sup>	Shareholder	-	-	33.33	-	Providing information technology software development and support service
GreenTeam Resources Sdn Bhd	Non-executive director and shareholder	20 August 2019	16 October 2023	50	-	Computer programming activities; other information technology service activities, activities of providing infrastructure for hosting, data processing services and related activities

#### Notes:

- (1) A company that is listed on the ACE Market of Bursa Securities
- (2) A company that is listed on the Main Market of Bursa Securities
- (3) The partnership expired on 3 September 2019.
- (4) Dissolved on 18 January 2019

## (ii) Wong Hing Ngiap

		Date appointed as	Date resigned as	Equity interest as at the LPD (%)		
Company	Position held	director	director	Direct	Indirect	Principal activities
Present involveme	nts					
Thrive Properties	Executive Director and shareholder	5 July 2010	-	50	-	Property investment company and insurance agent
Thrive Carrier Sdn Bhd	Executive Director and shareholder	4 April 2023	-	50	-	Management of real estate on a fee or contract basis, insurance agents and other management consultancy activities
Past involvements		•	•		•	
Hardolass Malaysia Sdn Bhd	Shareholder	-	-	_(1)	-	Wholesale of industrial chemicals and wholesale of paints and varnish

Note:

(1) Shares were disposed of on 30 August 2023 to non-related party. He previously held 35,920 shares representing 5%.

#### (iii) Wong Hin Loong

		Date appointed as	Date resigned as	Equity interest as at the LPD (%)		
Company	Position held	director	director	Direct	Indirect	Principal activities
Present involveme	nts					
Thrive Properties	Executive Director and shareholder	5 July 2010	-	50	-	Property investment company and insurance agent
Thrive Carrier Sdn Bhd	Executive Director and shareholder	4 April 2023	-	40	10 <sup>(1)</sup>	Management of real estate on a fee or contract basis, insurance agents and other management consultancy activities
Past involvements			·	•	·	
NIL						

## <u>Note:</u> (1)

Deemed interested by virtue of the interest of his daughter, Wong Cheng Li pursuant to Section 8 of the Act.

## (iv) Thong Kooi Pin

		Date appointed as	Date resigned as	Equity interest as at the LPD (%)		
Company	Position held	director	director	Direct	Indirect	Principal activities
Present involveme	nts					
Dopira Ventures Sdn Bhd	Non-Executive Director and shareholder	13 October 2015	-	20	-	Activities of real estate agents and brokers for buying, selling and renting of real estate
Key ASIC Semiconductor Sdn Bhd <sup>(1)</sup>	Executive Director	5 April 2013	-	-	-	Providing manufacturing service to fables design company, provide design for manufacturing and design for test consultation and sale of chips
xWin Technology Sdn Bhd	Non-Executive Director and shareholder	5 July 2021	-	15.2	-	Business and other software application, computer consultancy and web portals
Hardolass Malaysia Sdn Bhd <sup>(2)</sup>	Non-Executive Director	5 October 2021	-	-	-	Wholesale of industrial chemicals, paints and varnish
JNX Management Sdn Bhd <sup>(3)</sup>	Non-Executive Director	18 April 2022	-	_	-	Real estate activities with own or leased property; buying, selling, and renting and operation of self- owned or lease real estate (residential building)

		Date appointed as	Date resigned as	Equity interest as at the LPD (%)		
Company	Position held	director	director	Direct	Indirect	Principal activities
Past involvements						
UCrest Berhad <sup>(4)</sup>	Independent Non-Executive Director	18 December 2006	26 August 2022	_^	-	Investment holding and design, development and marketing of information technology related products and services and its subsidiaries are involved in the principal activities of development and marketing of information technology related products and services and mobile healthcare services provider
Ecobuilt Holdings Berhad <sup>(5)</sup>	Executive Director Non-Independent Non- Executive Director	21 September 2005 1 December 2008 <sup>(6)</sup>	_ <sup>(6)</sup> 15 November 2018	-	-	Investment holding and provision of management service to its subsidiaries and its subsidiaries are involved in general contractors for construction work of a related activities
Mobile Multimedia Sdn Bhd <sup>(6)</sup>	Non-Executive Director	20 May 2005	8 January 2019	-	-	Provision of mobile content and data application services
Loka Travel Sdn Bhd <sup>(7)</sup>	Non-Executive Director	28 August 2019	20 December 2021	-	-	Providing information and experiences to customers regarding local destinations and activities and to provide local trip creators a platform for easily providing customers with such information and to provide a payment gateway for customers and trip creators

		Date appointed as	Date resigned as	Equity interest as at the LPD (%)				
Company	Position held	director	director	Direct	Indirect	Principal activities		
Past involvements (cont'd)								
NB Travel Sdn Bhd <sup>(7)</sup>	Non-Executive Director	3 September 2019	30 July 2020	-	-	Travel agency		

Notes:

- (1) A wholly owned subsidiary company of Key ASIC Berhad, a company listed on Main Market of Bursa Securities. He is also a Financial Controller in Key ASIC Berhad. He holds 14,260,000 shares representing 1.02% in Key ASIC Berhad.
- (2) Hardolass Malaysia Sdn Bhd is the subsidiary company of Xwin Technology Sdn Bhd where it holds 55% in the company.
- (3) JNX Management Sdn Bhd is the wholly owned subsidiary company of Xwin Technology Sdn Bhd, where it holds 100% in the company.
- (4) A company that is listed on the ACE Market of Bursa Securities.
- (5) A company that is listed on the Main Market of Bursa Securities.
- (6) Redesignation.
- (7) The company has been wound-up.
- ^ Negligible.

## (v) Keh Siew Hoon

		Date appointed as	Date resigned as	Equity interest as at the LPD (%)		
Company	Position held director director Direct Indire		Indirect	Principal activities		
Present involvements						
Kamarudin Wee & Co	Partner	1 January 2008	-	-	-	Legal firm
Keh Soon Kion Sdn Bhd	Shareholder	-	-	20	-	Property investment holding
TKP Family Holdings Sdn Bhd	Non-executive director and shareholder	18 June 2002	-	1	-	Letting out properties for rental income, trading of all kinds of goods, brokerage of real estate, earning commission; property investment holding and management and consultancy services and advise in investment of all sorts
Modern Promenade Sdn Bhd	Non-executive director and shareholder	31 May 2011	-	10	-	Property investment holding
Bold Priority Development Sdn Bhd	Non-executive director and shareholder	15 March 2012	-	0.1	-	Property investment holding
Majestic Sanctuary Sdn Bhd	Shareholder	-	-	10	-	Property development
Past involvements					1	1
Majestic F&B Sdn Bhd (Dissolved on 13 March 2020)	Shareholder	-	-	20	-	Retail sale of food, beverages and tobacco products via stores or markets and other food services activities.

(vi) Kok Yi Ling

		Date appointed as	Date resigned as	Equity inter LPD	est as at the (%)	
Company	Position held	director	director	Direct	Indirect	Principal activities
Present involvements						
Bina Warehouse Sdn Bhd	Shareholder	-	-	13.33	-	Trading operations
BTHRMS Sdn Bhd <sup>(1)</sup>	Executive director	23 May 2016	-	-	-	Supply and installation of bathroom wares (dormant)
Bina Holdings Sdn Bhd	Shareholder	-	-	13.33	-	Investment holding for trading company
Kelso Capital Sdn Bhd	Non-executive director and shareholder	5 April 2013	-	1	<b>99</b> <sup>(2)</sup>	Property investment holding company
Past involvements						
NIL						

Notes:

(1) BTHRMS Sdn Bhd is the wholly-owned subsidiary company of Bina Warehouse Sdn Bhd.

(2) Deemed interested by virtue of the interest of her spouse pursuant to Section 8 of the Act.

The involvement of our Directors as disclosed above excludes shares held by them as shareholders in public listed companies which is less than 5.00% of the total number of issued shares of a public listed company. They do not hold any directorship in these public listed companies and the shares held are only for trading and personal investment purposes.

#### 5.2.5 Involvement of our Directors in other businesses / corporations

Save as disclosed in Section 5.2.4 of this Prospectus, our Executive Directors are not involved in other businesses or corporations. The involvement of Wong Hing Ngiap, our Managing Director and Wong Hin Loong, our Executive Director, in other corporations is not expected to affect the operations of our Group as those corporations are mainly involved in property investment or investment holding. These corporations are with minimal day-to-day activities.

The involvement of our Independent Non-Executive Directors in other business or corporations will not affect their commitment and responsibilities to our Group as they are not involved in our Group's day-to-day operations.

#### 5.2.6 Directors' remuneration and material benefits in-kind

The remuneration of our Directors including their fees, salaries, bonuses, commissions, other allowances and benefits-in-kind must be reviewed and recommended by our Remuneration Committee and subsequently be approved by our Board. Directors' fees and any benefits payable to Directors shall also be subject to annual approval by our shareholders pursuant to an ordinary resolution passed at a general meeting of our Company in accordance with our Constitution. Please refer to Section 15 of this Prospectus for further details.

The aggregate remuneration and material benefits in-kind payable/paid and proposed to be paid to our Directors for services rendered to our Group in all capacities for FYE 2022, FYE 2023 and FYE 2024 are as follows:

Name	Director's fees	Basic salary	Bonuses	Commission	Benefits-in-kind and allowances	Statutory Contributions (EPF, SOCSO and EIS)	Total
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
<u>Executive Directors</u> Wong Hing Ngiap Wong Hin Loong	233 240	-	40 40	:	27 26	54 54	354 360
<u>Non-Executive Directors</u> Abdul Razak Bin Dato' Haji Ipap Thong Kooi Pin Keh Siew Hoon Kok Yi Ling		- - -	- - -	- - -	- - -	- - -	- - -

#### (i) FYE 2022 (Actual)

### (ii) FYE 2023 (Actual)

Name	Director's fees RM'000	Basic salary RM'000	Bonuses RM'000	Commission RM'000	Benefits-in- kind and allowances RM'000	Statutory Contributions (EPF, SOCSO and EIS) RM'000	Total RM'000
Executive Directors							
Wong Hing Ngiap	240	-	70	-	27	60	397
Wong Hin Loong	240	-	70	-	25	54	389
Non-Executive Directors							
Abdul Razak Bin Dato' Haji Ipap	(1)_	-	-	-	(1)_	-	(1)_
Thong Kooi Pin	(2)_	-	-	-	(2)_	-	(2)_
Keh Šiew Hoon	(2)_	-	-	-	(2)_	-	(2)_
Kok Yi Ling	(2)_	-	-	-	(2)_	-	(2)_

#### Notes:

- (1) Our Independent Non-Executive Chairman was appointed to our Board on 26 December 2023. The monthly Director's fee of RM[•] is only payable upon Listing.
- (2) Our Independent Non-Executive Directors were appointed to our Board on 26 December 2023. The monthly Director's fee of RM[•] is only payable upon Listing.

### (ii) FYE 2024 (Proposed)

fees RM'000	Basic salary RM'000	<sup>(1)</sup> Bonuses RM'000	Commission RM'000	kind and allowances RM'000	(EPF, SOCSO and EIS) RM'000	Total RM'000
317	-	-	-		60	415
317	-	-	-	38	60	415
(2)_	-	-	-	(2)_	-	(2)_
(3)_	-	-	-	(3)_	-	(3)_
(3)_	-	-	-	(3)_	-	(3)_
(3)_	-	-	-	(3)_	-	(3)_
	317 317 (2)_ (3)_ (3)_	317 - 317 - <sup>(2)_</sup> - <sup>(3)_</sup> - <sup>(3)_</sup> -	317 317 (2) (3) (3)	317 317 <sup>(2)</sup> <sup>(3)</sup> <sup>(3)</sup>	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

## Notes:

(1) The provision for bonuses is not included. Such bonuses, if any, will be determined at a later date depending on the individual performance and the performance of our Group, subject to the recommendation of our Remuneration Committee and approval by our Board.

(2) Our Independent Non-Executive Chairman was appointed to our Board on 26 December 2023. The monthly Director's fee of RM[•] is only payable upon Listing.

(3) Our Independent Non-Executive Directors were appointed to our Board on 26 December 2023. The monthly Director's fee of RM[•] is only payable upon Listing.

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# 5. INFORMATION ON PROMOTERS, SUBSTANTIAL SHAREHOLDERS, DIRECTORS AND KEY SENIOR MANAGEMENT (CONT'D)

#### 5.3 BOARD PRACTICES

Our Board has the following key responsibilities:

- (i) Overseeing and evaluating the conduct and sustainability of the businesses of the Group;
- Reviewing and adopting the overall strategic direction, business plans, and annual budgets of the Group, including major capital commitments and ensuring that such strategic plans support long-term value creation and includes strategies on economic, environmental and social considerations underpinning sustainability;
- (iii) Establishing key performance indicators and succession plans;
- (iv) Reviewing and approving new ventures, major acquisitions and disposal of undertakings and properties;
- Identifying and understanding the principal risks of the Company's business and ensuring the implementation of appropriate internal control systems and mitigation measures to manage these risks;
- (vi) Reviewing the adequacy and integrity of the Group's internal control systems and management information systems;
- (vii) Overseeing the development and implementation of the shareholder communications policy for the Company;
- (viii) Ensuring the Group's core values, vision and mission and shareholders' interests are met;
- (ix) Ensuring all significant systems and procedures are in place for the Group to run effectively, efficiently and meet all legal and contractual requirements;
- (x) Ensuring that the Group has appropriate corporate governance in place including standards of ethical behaviour and promoting a culture of corporate responsibility;
- Supervise and assess the performance of the senior management to determine whether the business is being properly managed and ensure that appropriate measures are in place against which the senior management's performance can be assessed;
- (xii) To review, challenge and decide on management's proposals for the Group and to monitor its implementation by management;
- (xiii) Monitor compliance with established policies and procedures;
- (xiv) Comply with environment, safety and health legislation by understanding the operations being carried out by employees and the hazards and risks associated with such operations;
- (xv) Ensure the senior management has the necessary skills and experience and there are measures in place to provide for the orderly succession of Board and senior management; and
- (xvi) To ensure the integrity of the Company's financial and non-financial reporting.

Our Board acknowledges and takes cognisance of the MCCG which contains best practices and guidance for listed companies to improve upon or to enhance their corporate governance as it forms an integral part of their business operations and culture. Our Board believes that our current Board composition provides an appropriate balance in terms of skills, knowledge and experience to promote the interest of all shareholders and to govern our Group effectively. Our Company has adopted the recommendations under the MCCG to have at least half of the Board comprising Independent Non-Executive Directors, that the Chairman of our Board should not be a member of our Audit and Risk Management Committee, Nomination Committee or Remuneration Committee, and to have at least 30% women directors on our Board.

Our Board is also mindful of the importance of building a sustainable business, and therefore takes into consideration the environmental, social and governance impact when developing the corporate strategy of our Group. Our Board also ensures that we participate and undertake activities in corporate social responsibilities.

# 5.3.1 Directorship

As at the LPD, the details of the date of expiration of the current term of office for each of our Directors and the period for which our Directors have served in that office are as follows:

Name	Decignotion	Date of	Date of expiration of the current term of office	No. of year(s) in office
Name	Designation	appointment	term of office	Office
Abdul Razak Bin Dato' Haji Ipap	Independent Non- Executive Chairman	26 December 2023	Subject to retirement at AGM 2024	Less than 1 year
Wong Hing Ngiap	Managing Director	23 June 2023	Subject to retirement at AGM 2024	Less than 1 year
Wong Hin Loong	Executive Director	23 June 2023	Subject to retirement at AGM 2024	Less than 1 year
Thong Kooi Pin	Independent Non- Executive Director	26 December 2023	Subject to retirement at AGM 2024	Less than 1 year
Keh Siew Hoon	Independent Non- Executive Director	26 December 2023	Subject to retirement at AGM 2024	Less than 1 year
Kok Yi Ling	Independent Non- Executive Director	26 December 2023	Subject to retirement at AGM 2024	Less than 1 year

In accordance with our Constitution, at the first AGM of our Company, all our Directors shall retire from office. At the AGM in every subsequent year, one-third (1/3), or, if their number is not 3 or a multiple of 3, then the number nearest to one-third (1/3), of our Directors for the time being shall retire from office and be eligible for re-election provided always that all Directors shall retire from office at least once every 3 years but shall be eligible for re-election. A retiring Director shall retain office until the close of the meeting at which he retires. An election of directors shall take place each year.

# 5.3.2 Audit and Risk Management Committee

Our Audit and Risk Management Committee was established on 28 December 2023 and its members are appointed by our Board. Our Audit and Risk Management Committee as at the LPD comprises the following members:

Name	Designation	Directorship
Thong Kooi Pin	Chairman	Independent Non-Executive Director
Keh Siew Hoon	Member	Independent Non-Executive Director
Kok Yi Ling	Member	Independent Non-Executive Director

The main function of our Audit and Risk Management Committee is to assist our Board in fulfilling its responsibility to oversee our Group's accounting, financial matters and risk management. The Audit and Risk Management Committee's responsibilities as stated in its terms of reference include, amongst others, the following:

#### External Auditors

- (i) To consider any matters concerning the appointment and re-appointment, the audit and non-audit fees and any questions of resignation or dismissal of external auditors;
- (ii) To ensure and annually assess the suitability, objectivity and independence of external auditors, taking into consideration:
  - (a) the adequacy of the experience, competence, audit quality and resource capacity of the external auditor in relation to the audit;
  - (b) the persons assigned to the audit;
  - (c) the accounting firm's audit engagements;
  - (d) the size and complexity of the Company being audited;
  - (e) the number and experience of supervisory and professional staff assigned to the particular audit;
  - (f) the nature and extent of the non-audit services rendered and the appropriateness of the level of fees; and
  - (g) assurance from the external auditors confirming that they are and have been independent throughout the conduct of the audit engagement in accordance with the terms of all relevant professional and regulatory requirements.
- (iii) To appropriately communicate the Committee's insights, views and concerns about relevant transactions and events as well as concerns on matters that may have an effect on the financials or audit of the Company to the external auditors;
- (iv) To ensure coordination between the external auditors and the internal auditors;

- (v) To review with the external auditors:
  - (a) their audit plan, scope and nature of the audit of the Group;
  - (b) their evaluation and findings of the system of risk management and internal controls;
  - (c) their audit reports on financial statements;
  - (d) the management letter and management's response with regard to problems and reservations arising from their audits;
  - (e) the coordination of audits where more than one audit firm is involved; and
  - (f) any other matters that the external auditors may wish to discuss (in the absence of management where necessary).
- (vi) To review the Annual Transparency Report ("ATR") of the external auditors, if applicable, or to engage with audit firms (for firms that are not required to issue ATR) on matters in relation to their governance and leadership structure as well as measures undertaken by the audit firm to improve the audit quality and manage risks;
- (vii) To review the assistance given by the management and employees of the Group to the external auditors, including any difficulties or disputes with management encountered during audit;
- (viii) To review and monitor the provision of non-audit services provided by the external auditors and/or its affiliate firms, including the nature of the non-audit services, fee of the non-audit services individually and in aggregate relative to the external audit fees, and safeguards deployed to eliminate or reduce any threat to objectivity and independence in the conduct of the external audit resulting from the non-audit services provided;
- (ix) To review any letter of resignation from the external auditors of the Company;
- (x) To review whether there is a reason (supported by grounds) to believe that the Company's external auditors are not suitable for re-appointment; and
- (xi) To recommend the nomination of a person or persons as external auditors of the Company.

#### **Review of Statements**

To ensure that the external auditors review a statement made by the Board with regards to the state of risk management and internal control of the Company and report the results thereof to the Board of the Company.

#### Right to request for a meeting

To ensure that upon request of the external auditors, the Chairman must convene a meeting of the Committee to consider any matter that the external auditors believe should be brought to the attention of the Board or the shareholders.

#### Internal Audit Function

 To review and assess the adequacy of the scope, functions, competency, experience and resources of the internal audit functions of which the internal auditors should report directly to the Committee;

- (ii) To ensure that the internal auditors are independent and objective and have the relevant qualifications and be responsible for assuring the Committee that the internal controls are operating effectively;
- (iii) To receive reports directly from the persons responsible for the internal audit;
- (iv) To appropriately communicate the Committee's insights, views and concerns about relevant transactions and events as well as concerns on matters that may affect the financials or audit of the Company to the internal auditors;
- (v) To ensure coordination between the internal auditors and the external auditors;
- (vi) To review the internal audit plan, processes, the results of internal audit assessments or investigations undertaken and whether or not appropriate action is taken on the recommendations made;
- (vii) To review the adequacy and effectiveness of the Group's internal control systems, anticorruption and whistle-blowing as evaluated, identified and reported by the Management, internal or external auditors as well as to review whether actions taken to ratify the same are appropriate or timely;
- (viii) To review whether the internal audit function is carried out in accordance with a recognised framework; and
- (ix) To review and decide on the budget allocated to the internal audit function.

### Committee Report

- (i) To ensure that a Committee Report is prepared at the end of each financial year that complies with subparagraphs (ii) and (iii) below;
- (ii) To ensure that the Committee Report is set out in the Annual Report of the Company; and
- (iii) To ensure that the Committee Report includes the following:
  - (a) the composition of the Committee, including the name, designation (indicating the Chairman) and directorship of the members (indicating whether the Directors are independent or otherwise);
  - (b) the number of Committee meetings held during the financial year and details of attendance of each Committee member;
  - (c) a summary of the work of the Committee in the discharge of its functions and duties for that financial year of the Company and how it has met its responsibilities; and
  - (d) a summary of the work of the internal audit function.
  - (e) a summary of any conflict of interest or potential conflict of interest situation reviewed by the Committee pursuant to Rule 15.12(1)(h) of the ACE Market Listing Requirements of Bursa Securities ("Listing Requirements") (excluding a related party transaction), and the measures taken to resolve, eliminate or mitigate such conflicts.

#### Financial Reporting

- (i) To ensure that the Committee is fully informed about significant matters related to the Company's audit and its financial statements and addresses these matters; and
- (ii) To review the quarterly results and year-end financial statements of the Group before the approval by the Board, focusing particularly on:

- (a) any changes in or implementation of major accounting policy changes;
- (b) significant matters highlighted including financial reporting issues, a significant judgement made by management, significant and unusual events or transactions and how these matters are addressed;
- (c) significant adjustments arising from the external audit;
- (d) litigation that could materially affect financial results;
- (e) the appropriateness of the going concern assumption used in the preparation of the financial statements;
- (f) compliance with accounting standards and other legal and regulatory requirements;
- (g) corporate disclosure policies and procedures of the Company (as they pertain to accounting, audit and financial matters);
- (h) whether the financial statements taken as a whole provide a true and fair view of the Company's financial position and performance;
- demonstrating an appropriate level of vigilance and skepticism towards, among others, the detection of any financial anomalies or irregularities in the financial statements; and
- (j) making appropriate recommendations relating to financial, audit and compliance findings to the Board for approval, where necessary.

# <u>Related Party Transactions ("RPTs")</u>, Recurrent Related Party Transactions ("RRPTs") and <u>Conflict of Interest ("COI")</u>

- (i) To establish comprehensive procedures for identifying, evaluating, approving and reporting all RPT and RRPT, and COI situations;
- (ii) To review and report any RPTs, RRPTs and COI situations that arose, persist or may arise within the Company or Group including any transaction, procedure or course of conduct that raises questions of management integrity and the measures taken to resolve, eliminate or mitigate such conflicts;
- (iii) To review and ensure that related party transactions are conducted on arms' length basis and on normal commercial terms in the ordinary course of business and based on terms that are fair to the Group and are not to the detriment of the minority shareholders and make recommendations to Board; and
- (iv) Review and establish whether all RRPT have been carried out in accordance with the mandate approved by the shareholders and are on commercial terms no more favourable to the related parties than those available to the public and make recommendations to Board.

# Risk Management

- (i) Assisting the Board to effectively discharge its risk oversight responsibilities by monitoring and overseeing the Group's risk management and processes in identifying, evaluating, monitoring and managing significant risks within the Group;
- (ii) Reviewing the risk profiles in respective business units and the Group;
- (iii) Identifying the key risks faced by the Group and respective business units and major changes and the management action plans to manage risks;
- (iv) Reviewing and assessing the adequacy and effectiveness of the systems of internal control, anti-corruption, whistle blowing, governance process and accounting control procedures and appropriate systems in place to manage and mitigate risks;

- (v) Reviewing the Group's risk managing policy and implementation of the risk management framework; and
- (vi) To review the Statement on Risk Management and Internal Control (which has been reviewed by the external auditors) for inclusion in the Company's Annual Report and recommend for approval by the Board.

### Reporting of breaches to the Exchange

Where the Committee is of the view that a matter reported by it to the Board of the Company has not been satisfactorily resolved resulting in a breach of the Listing Requirements, the Committee must promptly report such matter to Bursa Securities.

### Compliance and Other Matters

- To verify the allocation of options under a share issuance scheme or the allocation of shares according to any incentive plan for employees of the Group to comply with the criteria which are disclosed to the employees;
- (ii) To review and conduct an annual performance evaluation of the internal and external auditors, in respect of each financial year under review; to monitor the performance, suitability, objectivity and independence of the internal and external auditors;
- (iii) To oversee the implementation of the Whistleblowing Policy and Procedures of the Group, as well as review major findings of any internal investigations and management responses thereon;
- (iv) To report to the Board any suspected frauds or irregularities, serious internal control deficiencies or suspected infringement of laws, rules and regulations which come to its attention and are of sufficient importance to warrant the attention of the Board; and
- (v) To carry out such other functions or assignments as may be delegated by the Board from time to time.

The recommendations of our Audit and Risk Management Committee are subject to the approval of our Board.

### 5.3.3 Remuneration Committee

Our Remuneration Committee was established on 28 December 2023 and its members are appointed by our Board. Our Remuneration Committee as at the LPD comprises the following members:

Name	Designation	Directorship
Kok Yi Ling	Chairman	Independent Non-Executive Director
Thong Kooi Pin	Member	Independent Non-Executive Director
Keh Siew Hoon	Member	Independent Non-Executive Director

The main function of our Remuneration Committee is to assist our Board in fulfilling its responsibility to oversee our Group's compensation, bonuses, incentives and benefits. The Remuneration Committee's responsibilities as stated in its terms of reference include, amongst others, the following:

- (i) Reviewing and recommending appropriate remuneration packages for all Directors and senior management., with or without professional advice;
- (ii) Reviewing and recommending fees and benefits payable to the Directors, and any compensation for loss of employment of Executive Directors;
- (iii) Assisting the Board in formulating policies and guidelines for the composition of various components of remuneration such as basic salary, bonus and other benefits and compensation payable on termination of the service contract by the Company and/or Group for Directors and senior management;
- (iv) Ensuring that remuneration packages and benefits for Directors and senior management align with the Company's business strategies, long-term objectives, and remuneration policy, as well as comply with all laws, rules, regulations and guidelines set by relevant authorities and the Board;
- (v) Developing and administering a fair and transparent procedure for setting policy on the remuneration of Directors and senior management, which considers the demands, complexities, and performance of the Company as well as the skills and experience required;
- Implementing the Board's remuneration policy and procedures in a transparent process including reviewing and recommending matters related to the remuneration of the Board and senior management;
- (vii) Ensuring that the level of remuneration packages is fair and appropriate according to the industry, general market sentiment / condition and the Company's operating results as well as the Director's or senior management's merit, qualification, competence and individual performance;
- (viii) Ensuring that appropriate rewards, benefits, compensation, and remuneration are offered to retain Directors and structuring remuneration packages to link rewards to individual performance; and
- (ix) Carrying out any other functions delegated by the Board that would benefit the Company and ensure the effective discharge of the Committee's duties and responsibilities.

The Director(s) concerned shall abstain from deliberation and voting on his/her own respective remuneration.

## 5.3.4 Nomination Committee

Our Nomination Committee was established on 28 December 2023 and its members are appointed by our Board. Our Nomination Committee as at the LPD comprises the following members:

Designation	Directorship
Chairman	Independent Non-Executive Director
Member	Independent Non-Executive Director
Member	Independent Non-Executive Director
	Chairman Member

The main function of our Nomination Committee's duties and responsibilities as stated in its terms of reference, amongst others, include the following:

- (i) The Committee is responsible for reviewing, assessing and recommending suitable candidates for appointment as Directors of the Company, as well as retiring Directors seeking re-election at the annual general meeting. When making recommendations to the Board regarding directorship or re-election, the Committee must consider the "Fit and Proper Criteria" outlined in the Directors' Fit and Proper Policy. These criteria include, but are not limited to:
  - (a) diversity in skills, knowledge, expertise, experience, age, cultural background and gender;
  - (b) competence and professionalism;
  - (c) character and integrity;
  - (d) time and commitment;
  - (e) any business interest or relationship that may result in a conflict of interest that could affect the execution of the role; and
  - (f) in the case of candidates for the position of Independent Director, the Committee shall also evaluate the ability of the candidate to discharge such responsibilities / functions as expected from an Independent Director.
- (ii) The Committee may seek independent sources to identify qualified candidates for the Board. The Committee is responsible for appointing a gender-diverse Board;
- (iii) To evaluate the necessary mix of skills, experience, core competencies, and diversity (including age, cultural background, and gender) of the Board and its committees. The Committee will assess the contribution and performance of each Director to ensure the Board and its committees operate effectively and efficiently;
- (iv) To review the size, structure, balance, and composition of the Board and its committees to ensure optimal performance and make recommendations to the Board for the creation of additional committees or the change in mandate or dissolution of committees;
- (v) To identify and review the core competence, skills and other qualities including the skills, knowledge, experience and diversity required by each of the Non-Executive Directors, that are essential to contribute towards the effectiveness and balance of the Board;

- (vi) To review and evaluate the contributions made by each member of the Board. The evaluation will consider their experience, knowledge, credibility and credentials; and assess their effectiveness in fulfilling their duties as members of the Board. All assessments and evaluations conducted by the Committee in the course of its duties must be properly documented;
- (vii) To assess each Director's ability to contribute to the Board's decision making process and ensure that the Board operates actively, efficiently and effectively in all its decision making;
- (viii) To conduct an annual review of the term of office and performance of the Audit and Risk Management Committee and each of its members. The review will assess whether the Committee and its members have fulfilled their duties in accordance with their terms of reference;
- (ix) To evaluate annually the effectiveness of the Board and its committees as a whole in terms of decision making process;
- (x) To review and assess annually the independence of the Independent Non-Executive Directors of the Company;
- (xi) To develop and review criteria for the annual assessment of the Board, Board Committees, individual Directors and independence of the Independent Directors;
- (xii) To review, consider and make recommendations regarding the continuation in office of Independent Non-Executive Directors who have served for more than 9 years. The assessment will take into account their performance and ability to contribute to the Board in light of the necessary knowledge, skills and experience;
- (xiii) To oversee the development of succession planning of the Board and senior management of the Company;
- (xiv) To assess and recommend the re-election of Directors who are due to retire in accordance with the Company's Constitution. The recommendation will be based on the Director's performance, contributions to the Board and compliance with the Company's policies and procedures;
- (xv) To remain updated and fully informed about strategic issues and commercial changes that impact the Company and the market in which it operates;
- (xvi) To act in line with the directions of the Board;
- (xvii) To review the fulfilment of Directors' training for each financial year and disclose details in the annual report as appropriate;
- (xviii) To review with the Managing Director and the Executive Director, their goals and objectives and to assess their performance against these objective as well as their contribution to the corporate strategy; and
- (xix) To carry out such other functions or assignments as may be delegated by the Board from time to time.

The fit and proper assessment on any person identified to be appointed as a Director or to continue holding the position as a Director within our Group will be conducted prior to the initial appointment or proposed re-election as a Director. The Committee shall be guided by the Directors' Fit and Proper Policy in conducting the fit and proper assessment.

# 5.4 KEY SENIOR MANAGEMENT

**5.4.1** Our key senior management as at the LPD comprises the following:

Name	Age	Gender	Designation
Wong Hing Ngiap Wong Hin Loong Choo Wai Yeen Dee Bee Lian Woi Chee Keong	52 64 52 52 52 40	Male Male Female Female Male	Managing Director Executive Director Chief Operating Officer Chief Financial Officer Factory Manager

All of our key senior management are Malaysian.

### 5.4.2 Profiles of key senior management

The profiles of Wong Hing Ngiap and Wong Hin Loong, who are also our Promoters and/or substantial shareholders, are disclosed in Section 5.1.3 of this Prospectus.

The profiles of our other key senior management are as follows:

# (i) Choo Wai Yeen

Chief Operating Officer

Choo Wai Yeen, a Malaysian female aged 52, is our Chief Operating Officer. She is responsible for overseeing and managing the day-to-day operations of the Group.

She graduated with a Diploma in Computer Studies from The National Centre for Information Technology, United Kingdom (through Regent School of Economics (Stamford), Kuala Lumpur) in September 1991.

She began her career in January 1990 after completing her secondary education from Sekolah Menengah Hulu Kelang Ampang Selangor, as a part-time Sales and Admin Clerk with Pajak Gadai Yoon Cheong Tong.

While working in Pajak Gadai Yoon Cheong Tong, she studied for her Computer Studies in Regent School of Economics (Stamford), Kuala Lumpur and she completed her studies in September 1991. During her time as a part-time Sales and Admin Clerk, she was involved in providing pawnbroking services to customers and assisting in administrative matters.

In October 1992, she resigned from Pajak Gadai Yoon Cheong Tong and began to work as a temporary teacher in Sekolah Rendah Jenis Kebangsaan (C) On Pong in January 1993 until November 1994.

In December 1994, she joined Sik Cheong (a partnership business that was registered in June 1967) as an Administrative Officer and was involved in handling administrative matters as well as assisting to prepare management accounts until she was transferred to SCEO in October 2006.

In June 2020, she was promoted to General Manager of SCEO. In the same month, she was also appointed as a Director of SCSM. She is responsible for overseeing and managing the day-to-day operations of SCEO and SCSM. She assumed her present role as the Group's Chief Operating Officer in August 2023.

She is currently pursuing her Master of Business Administration in City University, Kuala Lumpur (admitted under a program known as Accreditation of Prior Experiential Learning, APEL moderated by Malaysian Qualification Agency).

Choo Wai Yeen is the spouse of Wong Hing Ngiap (Managing Director) and sister-inlaw of Wong Hin Loong (Executive Director) as well as Woi Chee Keong (key senior management).

Save as disclosed above, she does not have any family relationships with any of the Promoters, Directors, substantial shareholders and/or key senior management of the Group.

Choo Wai Yeen is not involved in any principal business activities performed outside of our Group as at the LPD and principal directorships in any other corporations outside of our Group for the past 5 years prior to the LPD.

#### (ii) Dee Bee Lian

Chief Financial Officer

Dee Bee Lian, a Malaysian female aged 52, is our Chief Financial Officer. She is responsible for our Group's overall finance and accounting matters as well as human resources and Halal related matters.

She obtained her Master's degree in Business Administration from the Anglia Ruskin University, under through FTMS Global Business School, Malaysia in April 2020. She holds her professional qualification from the Association of International Accountants since November 2003.

Upon her completion of Diploma in Business Studies from London Chamber of Commerce and Industry in May 1992 and after taking a break, she began her career with Automation & Computer Engineering Sdn Bhd in April 1993 as Accounts Assistant and was involved in financial reporting until her resignation in March 1995.

In April 1995, she joined Sin Ban Realty Sdn Bhd as Accounts Assistant cum Secretary. During her tenure there, she was in charge of preparing the company's management accounts and assisting in secretarial-related matters. In November 1995, she resigned from Sin Ban Realty Sdn Bhd and joined P.D. Shopping Centre (Lukut) Sdn Bhd as an Accounts Assistant in December 1995, where she was responsible for the preparation of the full set of accounts. In March 1996, she was promoted to Assistant Account Supervisor. She resigned from P.D. Shopping Centre (Lukut) Sdn Bhd in April 1996.

In May 1996, she joined Dinding Farms Sdn Bhd as Account and Secretarial Assistant and was responsible for preparing a full set of accounts as well as secretarial matters of the company. In October 1996, she resigned from Dinding Farms Sdn Bhd and joined Parisign Marketing Sdn Bhd as Accounts Supervisor in November 1996. During her tenure there, she led a team in preparing management accounts, liaising with auditors and suppliers.

In March 1997, she left Parisign Marketing Sdn Bhd and joined Timbora Sdn Bhd as Accounts Executive in April 1997. During her tenure there, she was involved in the preparation of financial accounts, handling administrative matters as well as assisting in the preparation of quotations for project tenders.

In July 2002, she was promoted to Accounts and Admin Manager, where she managed a team in preparing financial reports and statements, and handled all administrative and human resource related matters. In June 2013, she resigned from Timbora Sdn Bhd.

Immediately after her resignation in June 2013, she joined Acecorp Development Sdn Bhd as Finance Manager in the same month. During her tenure there, she was responsible for leading a team in preparing financial reports and budgets as well as liaising with relevant financial professionals.

In December 2014, she resigned from Acecorp Development Sdn Bhd and joined Dwelling Makers Sdn Bhd in January 2015 as Financial Controller (Hospitality Division). During her tenure there, she was in charge of handling all finance and accounting functions of the company. In September 2016, she resigned from Dwelling Makers Sdn Bhd and took a short break from her career.

In January 2017, she joined Plenitude Berhad (a company listed on the Main Market of Bursa Securities) as Senior Manager - Finance. In July 2018, she was transferred from Plenitude Berhad to The Nomad Group Bhd (delisted from Main Market of Bursa Securities on 1 July 2015 and became a wholly-owned subsidiary of Plenitude Berhad), and was also Senior Manager - Finance for this company.

In January 2019, she was transferred to The Nomad Hotel Management Sdn Bhd (now known as Plenitude Management Services Sdn Bhd, a wholly-owned subsidiary of Plenitude Berhad) and was promoted to Head of Finance & Operations. She was primarily responsible for the management of financial affairs as well as operational matters. She was also responsible for the Plenitude Berhad group of companies' hospitality division consolidated accounts and financial reporting. In September 2021, she resigned from Plenitude Management Services Sdn Bhd.

In October 2021, she joined SCEO as Assistant General Manager and was subsequently appointed as our Group's Chief Financial Officer in August 2023. She is tasked with the management of financial affairs and reporting of our Group.

Dee Bee Lian does not have any family relationships with any of our Promoters, Directors, substantial shareholders and/or key senior management.

Dee Bee Lian is not involved in any principal business activities performed outside of our Group as at the LPD and principal directorships in any other corporations outside of our Group for the past 5 years prior to the LPD.

# (iii) Woi Chee Keong

Factory Manager

Woi Chee Keong, a Malaysian male aged 40, is our Factory Manager. He is responsible for managing the main packaging facility operations, developing schedules for workers, and monitoring operational costs.

He graduated with a Diploma in Electrical and Electronic Engineering from the Institute Teknologi Pertama in April 2003.

He began his career in June 2002, with Delcol United Marketing (M) Sdn Bhd as Technician, where he was involved in conducting installations and servicing of water filtration and dispensing systems.

In September 2009, he resigned from Delcol United Marketing (M) Sdn Bhd and immediately joined Ideal Beverage Marketing Sdn Bhd as Technician. During his tenure there, he was involved in carrying out installations, servicing and maintenance of beverage equipment. In March 2010, Ideal Beverage Marketing Sdn Bhd merged with LMC Star Sdn Bhd, and he was subsequently promoted to Technical Manager in the same month. During his tenure there, he was responsible for recruiting, supervising, managing, and training new technicians in order to conduct installations, servicing and maintenance of beverage equipment.

In April 2019, he resigned from LMC Star Sdn Bhd to join Alphadent Holdings Sdn Bhd as Technical Support at the same time, where he was responsible for liaising with customers and conducting installation, calibration and maintenance of dental X-rays.

In March 2022, he resigned from Alphadent Holdings Sdn Bhd and subsequently joined SCEO in April 2022 as Safety and Operations Manager and he was subsequently promoted to a Factory Manager in April 2023. He is primarily involved in training and supervising operation, QC/QA and HSE personnel, managing delivery schedules for customers, production planning, as well as ensuring safety and maintenance of the machinery and equipment.

Woi Chee Keong is the brother-in-law of Choo Wai Yeen (key senior management and spouse of Wong Hing Ngiap).

Save as disclosed above, he does not have any family relationships with any of the Promoters, Directors, substantial shareholders and/or key senior management of the Group.

Woi Chee Keong is not involved in any principal business activities performed outside of our Group as at the LPD and principal directorships in any other corporations outside of our Group for the past 5 years prior to the LPD.

#### 5.4.3 Key senior management's shareholdings

The shareholdings of our key senior management in our Company before and after our IPO are as follows:

	Before our IPO / As at the LPD			After our IPO				
	Direct		Indirect		Direct		Indirect	
Key senior management	No. of Shares	<sup>(1)</sup> %	No. of Shares	<sup>(1)</sup> %	No. of Shares	<sup>(2)</sup> %	No. of Shares	<sup>(2)</sup> %
Wong Hing Ngiap	97,960,000	48.98	<sup>(4)</sup> 2,040,000	1.02	87,960,000	33.07	<sup>(4)</sup> 2,040,000	0.77
Wong Hin Loong	97,960,000	48.98	<sup>(5)</sup> 2,040,000	1.02	87,960,000	33.07	<sup>(5)</sup> 2,040,000	0.77
Choo Wai Yeen	2,040,000	1.02	-	-	2,040,000	0.77	-	-
Dee Bee Lian	-	-	-	-	(3)400,000	0.15	-	-
Woi Chee Keong	-	-	-	-	(3)400,000	0.15	-	-

Notes:

- (1) Based on our issued share capital of 200,000,000 Shares after the Acquisitions but before our IPO / as at the LPD.
- (2) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.
- (3) Assuming that he / she fully subscribes for the Pink Form Shares allocated to him / her.
- (4) Deemed interested by virtue of the interest of his spouse, Choo Wai Yeen pursuant to Section 8 of the Act.
- (5) Deemed interested by virtue of the interest of his son, Wong Cheng Jian pursuant to Section 8 of the Act.

#### 5.4.4 Involvement of key senior management in other businesses or corporations

Wong Hing Ngiap's and Wong Hin Loong's involvement in business activities and directorship in other businesses or corporations outside our Group for the past 5 years preceding the LPD are disclosed in Section 5.2.4 of this Prospectus.

None of our other key senior management has any involvement in business activities and directorship in any other businesses or corporations outside our Group for the past 5 years preceding the LPD.

### 5.4.5 Key senior management's remuneration and material benefits-in-kind

The aggregate remuneration and material benefits-in-kind paid and proposed to be paid to our key senior management (save for those for Wong Hing Ngiap and Wong Hin Loong, which are as disclosed in Section 5.2.6 of this Prospectus) for services rendered / to be rendered to our Group in all capacities for the FYE 2023 and FYE 2024 are as follows:

	Remuneration band (in bands of RM50,000) <sup>(1)</sup>				
	Paid for Proposed for				
Name of key senior management	FYE 2023 RM'000	FYE 2024 RM'000 <sup>(2)</sup>			
Choo Wai Yeen	200 – 250	250 – 300			
Dee Bee Lian	150 – 200	200 – 250			
Woi Chee Keong	50 – 100	100 – 150			

#### Notes:

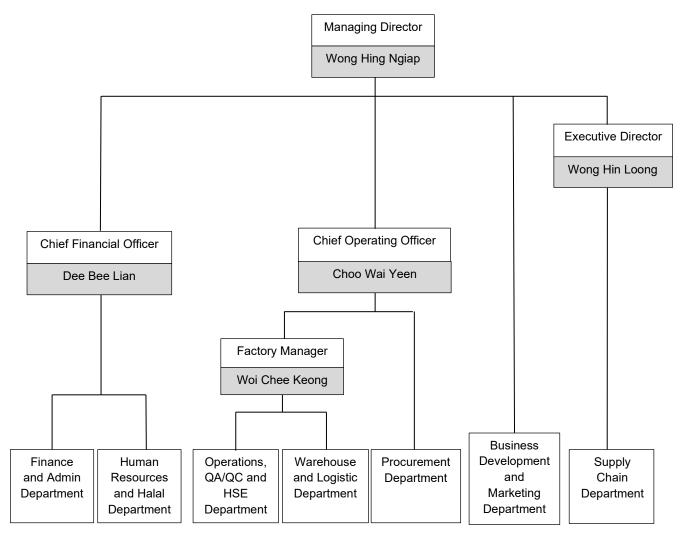
- (1) The remuneration includes salaries, allowances, bonuses, commission and statutory contribution.
- (2) The provision for bonuses is not included. Such bonuses, if any, will be determined at a later date depending on the individual performance and the performance of our Group, subject to the recommendation of our Remuneration Committee and approval by our Board.

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# 5. INFORMATION ON PROMOTERS, SUBSTANTIAL SHAREHOLDERS, DIRECTORS AND KEY SENIOR MANAGEMENT (CONT'D)

## 5.4.6 Management Reporting Structure

The management reporting structure of our Group is as follows:



### 5.5 DECLARATIONS BY OUR PROMOTERS, DIRECTORS AND KEY SENIOR MANAGEMENT

Save as disclosed below, none of our Promoters, Directors and key senior management is or was involved in any of the following events, whether within or outside Malaysia:

- (i) in the last 10 years, a petition under any bankruptcy or insolvency laws was filed (and not struck out) against him / her or any partnership in which he / she was a partner or any corporation of which he / she was a director or member of key senior management;
- (ii) disqualified from acting as a director of any corporation, or from taking part directly or indirectly in the management of any corporation;
- (iii) in the last 10 years, charged or convicted in a criminal proceeding or is a named subject of a pending criminal proceeding;
- (iv) in the last 10 years, any judgment was entered against him / her, or finding of fault, misrepresentation, dishonesty, incompetence or malpractice on his / her part, involving a breach of any law or regulatory requirement that relates to the capital market;
- in the last 10 years, he / she was the subject of any civil proceeding, involving an allegation of fraud, misrepresentation, dishonesty, incompetence or malpractice on his / her part that relates to the capital market;
- (vi) being the subject of any order, judgment or ruling of any court, government, or regulatory authority or body temporarily enjoining him / her from engaging in any type of business practice or activity;
- (vii) being the subject of any current investigation or disciplinary proceeding, or in the last 10 years has been reprimanded or issued any warning by any regulatory authority, securities or derivatives exchange, professional body or government agency; or
- (viii) has an unsatisfied judgment against him / her.

In respect of Section 5.5(vii), one of our Independent Non-Executive Directors, namely Thong Kooi Pin, received warning letters from the Malaysian Institute of Accountants ("**MIA**") while he was a Chairman of the Audit Committee of Palette Multimedia Berhad (now known as UCrest Berhad) ("**UCrest**").

Thong Kooi Pin was appointed as an Independent Non-Executive Director of Palette from 18 December 2006 to 26 August 2022. He was also the Chairman of the Audit Committee of UCrest. He served as the Independent Non-Executive Director of UCrest for a cumulative term of more than 12 years and his resignation on 26 August 2022 is in compliance with the Listing Requirements.

During his tenure as the Chairman of the Audit Committee in UCrest, he received warning letters from MIA dated 12 August 2015 and 7 June 2017. The matter arose from a review by the Financial Statements Review Committee of the MIA ("**MIA Committee**") of UCrest's financial statements and this led to the issuance of the aforementioned warning letters, details as follows:

Date of letter	Details	Status
12 August 2015	The warning letter was issued after the MIA Committee reviewed UCrest's audited financial statements for the financial year ended 31 December 2013 which contained substantial number of non-compliances with the requirements of Malaysian Financial Reporting	The MIA Committee requested Thong Kooi Pin (then Chairman of the Audit Committee of UCrest) to take the necessary steps to rectify the reporting discrepancies or deficiencies and ensure that the quality of the financial statements will be enhanced in the subsequent years.
	Standards (i.e. impairment on intangible assets).	The MIA Committee stated in its letter that it may continue to monitor the audited financial statements of UCrest for up to 2 consecutive years.
		The MIA Committee highlighted that it reserves the right to lodge a formal complaint with the Investigation Committee of the MIA against the Chairman of the Audit Committee should the non-compliance persist in subsequent reporting of the company.
7 June 2017	The warning letter was issued after the MIA Committee reviewed UCrest's audited financial statements for the financial year ended 31 May 2016 which still contained substantial number of non- compliances with the requirements of Malaysian Financial Reporting	The MIA Committee requested Thong Kooi Pin (then Chairman of the Audit Committee of UCrest) to take the necessary steps to rectify the reporting discrepancies or deficiencies and ensure that the quality of the financial statements will be enhanced in the subsequent years.
	Standards (i.e. waiver of debts, revenue segmentation and disclosure on major customers).	The MIA Committee stated in its letter that it may continue to monitor the audited financial statements of UCrest for up to 2 consecutive years.
		The MIA Committee highlighted that it reserves the right to lodge a formal complaint with the Investigation Committee of the MIA against the Chairman of the Audit Committee should the non-compliance persist in subsequent reporting of the company.

Subsequent to the letter dated 7 June 2017, MIA had again selected and reviewed the audited financial statements of UCrest for the financial year ended 31 May 2018 and did not raise any further non-compliance on the financial statements of UCrest and there was no further warning letter being issued to the Chairman of the Audit Committee.

After the assessment, our Board (save for Thong Kooi Pin) and our Sponsor are of the view that the above matters will not cast doubt on Thong Kooi Pin's integrity and/or detriment to his suitability as the Independent Non-Executive Director of our Company after taking into consideration of the following:

- Thong Kooi Pin (as the then Audit Committee Chairman of UCrest) was stand guided by the then auditors of the company (i.e. STYL Associates for the financial year ended 31 December 2013; Morison Anuarul Azizan Chew for the financial year ended 31 May 2016) in respect of the accounting standards to be used in the financial statements of UCrest and all required disclosure to be made in the relevant audited financial statements for those financial years. Thong Kooi Pin had acknowledged the above issues and had taken all steps to address the queries raised by MIA as well as communicated and recommended to the board of directors of UCrest and its auditors on issues raised by MIA to be fully complied with and to adopt all recommendations as proposed by MIA through the aforementioned warning letters; and
- relevant searches were conducted and enquiry were made with MIA where MIA confirms the following:
  - that Thong Kooi Pin is still an active member of MIA and he was admitted as a Chartered Accountant of the MIA on 19 January 2000 after successfully meeting the requirements of the Accountants Act 1967 based on MIA's letter of confirmation dated 29 August 2023; and
  - (ii) that upon checking with MIA's Surveillance & Enforcement Department, Thong Kooi Pin is not currently under any disciplinary sanctions or investigation and there is also no case involving him for the past 10 years based on MIA confirmation email dated 10 October 2023.

# 5.6 FAMILY RELATIONSHIPS OR ASSOCIATIONS

Save as disclosed below, there are no family relationships or associations between any of our Promoters, substantial shareholders, Directors and/or key senior management as at the LPD:

- (i) Wong Hing Ngiap and Wong Hin Loong are siblings;
- (ii) Choo Wai Yeen is the spouse of Wong Hing Ngiap and sister-in-law of Wong Hin Loong as well as Woi Chee Keong;
- (iii) Wong Cheng Jian is the son of Wong Hin Loong and nephew of Wong Hing Ngiap; and
- (iv) Woi Chee Keong is the brother-in-law of Choo Wai Yeen.

# 5.7 SERVICE CONTRACTS

As at the LPD, none of our Directors and/or key senior management has any existing or proposed service contracts with our Group.

## 5.8 EMPLOYEES

As at the LPD, our Group has a total workforce of 77 employees, of whom 66 are local employees and 11 are foreign employees.

A breakdown of our Group's employees by department for the FYEs Under Review and as at the LPD is as follows:

# For FYE 2021

	No. of employees as at			
	31 March			
	Local		Total	
Department	Malaysia	Foreigner	Employees	
Executive Directors and Management	3	-	3	
Accounts and Finance	6	-	6	
Human Resources & Administration	5	-	5	
Store / Warehouse & Safety Supervisor	4	1	5	
Operation / Technical / Safety	17	6	23	
Business Development & Marketing	4	-	4	
Supply Chain & Procurement	-	-	-	
Lorry Driver/ Lorry Assistant / Lorry Supervisor	24	-	24	
Total	63	7	70	

# For FYE 2022

	No. of employees as at				
	31 March				
	Local		Total		
Department	Malaysia	Foreigner	Employees		
Executive Directors and Management	4	-	4		
Accounts and Finance	5	-	5		
Human Resources & Administration	5	-	5		
Store / Warehouse & Safety Supervisor	5	1	6		
Operation / Technical / Safety	17	6	23		
Business Development & Marketing	3	-	3		
Supply Chain & Procurement	-	-	-		
Lorry Driver/ Lorry Assistant / Lorry Supervisor	28	-	28		
Total	67	7	74		

### For FYE 2023

	No. of employees as at				
	31 March				
	Local		Total		
Department	Malaysia	Foreigner	Employees		
Executive Directors and Management	5	-	5		
Accounts and Finance	5	-	5		
Human Resources & Administration	6	-	6		
Store / Warehouse & Safety Supervisor	5	1	6		
Operation / Technical / Safety	17	7	24		
Business Development & Marketing	3	-	3		
Supply Chain & Procurement	-	-	-		
Lorry Driver/ Lorry Assistant / Lorry Supervisor	27	-	27		
Total	67	7	76		

## As at the LPD

	No. of employees as at			
	LPD			
	Local		Total	
Department	Malaysia	Foreigner	Employees	
Executive Directors and Management	5	-	5	
Accounts and Finance	4	-	4	
Human Resources & Administration	6	-	6	
Store / Warehouse & Safety Supervisor	5	1	6	
Operation / Technical / Safety	12	10	22	
Business Development & Marketing	2	-	2	
Supply Chain & Procurement	3	-	3	
Lorry Driver/ Lorry Assistant / Lorry Supervisor	29	-	29	
Total	66	11	77	

A breakdown of our Group's employees by company for the FYEs Under Review and as at the LPD is as follows:

	No. of employees as at			
Department	2021	2022	2023	LPD
SCEO	63	68	69	69
SCSM	7	6	7	8
Total	70	74	76	77

None of our employees belong to any trade unions or have any labour relationship with any union, and as at LPD, there have been no labour disputes between our management and our employees.

# 6. INFORMATION ON OUR GROUP

# 6.1 INFORMATION ON OUR GROUP

#### 6.1.1 Our Company

Our Company was incorporated in Malaysia on 23 June 2023 under the Act as a private company limited by shares under the name of Sik Cheong Sdn Bhd. On 20 December 2023, our Company was converted into a public limited company and assumed our present name. Our Company is an investment holding company and was incorporated to facilitate our Listing.

Through our Subsidiaries, our Group's principal business activities include:

- (i) investment holding;
- (ii) repackaging, marketing and distribution of edible oil and other food products; and
- (iii) distribution of lamp oil and other trading products.

There have been no material changes in the manner in which we conduct our business or activities since the incorporation of our Company up to the LPD.

### 6.1.2 Details of Acquisitions

In conjunction with our Listing, our Company has entered into the following conditional share sale agreements with the following vendors in respect of the Acquisitions on 6 December 2023:

# (i) Acquisition of SCEO

On 6 December 2023, our Company entered into a share sale agreement to acquire the entire issued share capital of SCEO of RM400,000 comprising 400,000 ordinary shares for a purchase consideration of RM19,449,982.08. The purchase consideration was fully satisfied by the issuance of 194,889,600 new Shares at an issue price of RM0.0998 per Share. Details of the vendors of SCEO and the number of Shares issued to them under the Acquisition of SCEO are as follows:

Vendors of SCEO	No. of shares acquired	% of share capital	Purchase consideration (RM)	No. of Sik Cheong Shares issued
Wong Hing Ngiap	200,000	50.00	9,724,991.04	97,444,800
Wong Hin Loong	200,000	50.00	9,724,991.04	97,444,800
<b>Total</b>	<b>400,000</b>	<b>100.00</b>	<b>19,449,982.08</b>	<b>194,889,600</b>

The Acquisition of SCEO was conditional upon the approval of Bursa Securities being obtained for the Listing, which was obtained on [•]. The Acquisition of SCEO was subsequently completed on [•]. Thereafter, SCEO became our wholly-owned subsidiary. The total purchase consideration of RM19,449,982.08 was arrived at on a willing buyer-willing seller basis and after taking into account the audited NA of SCEO as at 31 March 2023 of RM19,449,643.

The new Shares issued under the Acquisition of SCEO rank equally in all respects with our existing Shares including voting rights and will be entitled to all rights and dividends and/or other distributions, the entitlement date of which is subsequent to the date of issuance of the new Shares.

# (ii) Acquisition of SCSM

On 6 December 2023, our Company entered into a share sale agreement to acquire the entire issued share capital of SCSM of RM20,000 comprising 20,000 ordinary shares for a purchase consideration of RM510,007.94. The purchase consideration was fully satisfied by the issuance of 5,110,300 new Shares at an issue price of RM0.0998 per Share. Details of the vendors of SCSM and the number of Shares issued to them under the Acquisition of SCSM are as follows:

Vendors of SCSM	No. of shares acquired	% of share capital	Purchase consideration (RM)	No. of Sik Cheong Shares issued
Wong Hing Ngiap	2,000	10.00	51,000.79	<ul> <li>(1)515,150</li> <li>(2)515,150</li> <li>(1)2,040,000</li> <li>(2)2,040,000</li> <li><b>5,110,300</b></li> </ul>
Wong Hin Loong	2,000	10.00	51,000.79	
Choo Wai Yeen	8,000	40.00	204,003.18	
Wong Cheng Jian	8,000	40.00	204,003.18	
<b>Total</b>	<b>20,000</b>	<b>100.00</b>	<b>510,007.94</b>	

Notes:

- (1) Choo Wai Yeen has nominated her spouse, Wong Hing Ngiap to receive the 4,120 new Shares as part of the consideration for the Acquisition of SCSM.
- (2) Wong Cheng Jian has nominated his father, Wong Hin Loong to receive the 4,120 new Shares as part of the consideration for the Acquisition of SCSM.

The Acquisition of SCSM was conditional upon the approval of Bursa Securities being obtained for the Listing, which was obtained on [•]. The Acquisition of SCSM was subsequently completed on [•]. Thereafter, SCSM became our wholly-owned subsidiary. The total purchase consideration of RM510,007.94 was arrived at on a willing buyer-willing seller basis and after taking into account the audited NA of SCSM as at 31 March 2023 of RM509,306.

The new Shares issued under the Acquisition of SCSM rank equally in all respects with our existing Shares including voting rights and will be entitled to all rights and dividends and/or other distributions, the entitlement date of which is subsequent to the date of issuance of the new Shares.

# 6.1.3 Share capital and changes in share capital

As at the LPD, our issued share capital is RM19,960,090 comprising 200,000,000 Shares.

Date of allotment	No. of Shares allotted	Nature of transaction	Consideration	Cumulative issued share capital (RM)
23 June 2023	100	Subscribers' shares	RM100.00	100.00
[•]	199,999,900	Consideration for the Acquisitions	RM19,959,990.02	19,960,090.02

Details of the changes in our issued share capital since incorporation are as follows:

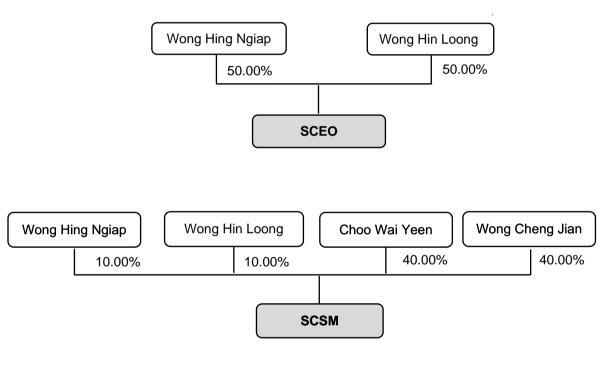
There were no discounts, special terms or installment payment terms given in consideration of the above allotment.

As at the LPD, we do not have any outstanding warrants, options, convertible securities and uncalled capital.

Upon completion of our Listing, our enlarged share capital will increase to RM[•] comprising 266,000,000 Shares.

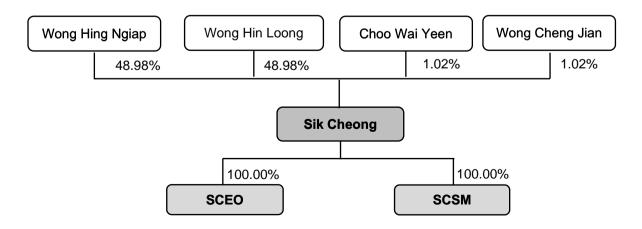
#### 6.1.4 Our Group structure

(i) Our Group's structure before the Acquisitions, after the Acquisitions and as at the LPD, and after our IPO is illustrated below:-

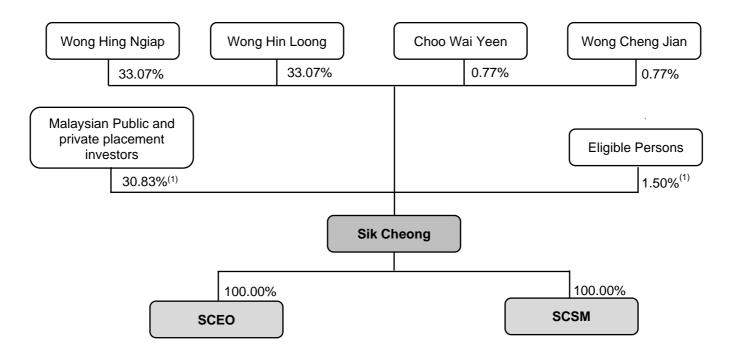


### Before the Acquisitions

# After the Acquisitions but before our IPO







#### Note:

(1) Based on our enlarged issued share capital of 266,000,000 Shares after our IPO.

(ii) Details of the companies within our Group are set out below:

Companies within our Group	Date and place of incorporation	Principal place of business	Issued share capital (RM)	Effective equity interest (%)	Principal activities
SCEO	18 April 1992 Malaysia	Malaysia	400,000	100.00	Repackaging, marketing and distribution of edible oil and other food products
SCSM	8 October 2019 Malaysia	Malaysia	20,000	100.00	Distribution of lamp oil and other trading products

Further details on our Subsidiaries are set out in Section 6.2 of this Prospectus. As at the LPD, we do not have any associate or joint venture companies.

### 6.2 INFORMATION ON OUR SUBSIDIARIES

### 6.2.1 SCEO

#### (i) Background and history

SCEO was incorporated in Malaysia on 18 April 1992 under the Companies Act 1965 as a private limited company under the name of Sik Cheong Trading Sdn Bhd and is deemed registered under the Act. It assumed its present name on 16 June 2004.

## (ii) Share capital

As at the LPD, the issued share capital of SCEO is RM400,000 comprising 400,000 shares.

Details of the changes in the issued share capital of SCEO since incorporation are as follows:

Date of allotment	No. of shares allotted	Nature of transaction	Consideration (RM)	Cumulative issued share capital (RM)
18 April 1992	2	Subscribers' shares	2	2
23 April 1997	99,998	Cash	99,998	100,000
10 September 1997	90,000	Cash	90,000	190,000
28 July 2005	110,000	Cash	110,000	300,000
28 August 2006	100,000	Cash	100,000	400,000

There were no discounts, special terms or installment payment terms given in consideration of the above allotment.

As at the LPD, SCEO does not have any outstanding warrants, options, convertible securities and uncalled capital.

#### (iii) Substantial shareholder and directors

As at the LPD, SCEO is our wholly-owned subsidiary. The directors of SCEO are Wong Hing Ngiap and Wong Hin Loong.

#### (iv) Subsidiary and associate

As at the LPD, SCEO does not have any subsidiary or associate/joint venture company.

#### 6.2.2 SCSM

#### (i) Background and history

SCSM was incorporated in Malaysia on 8 October 2019 under the Act as a private limited company under its present name.

### (ii) Share capital

As at the LPD, the issued share capital of SCSM is RM20,000 comprising 20,000 shares.

Details of the changes in the issued share capital of SCSM since incorporation are as follows:

Date of allotment	No. of shares allotted	Nature of transaction	Consideration (RM)	Cumulative issued share capital (RM)
8 October 2019	100	Subscribers' shares	100	100
7 September 2020	19,900	Cash	19,900	20,000

There were no discounts, special terms or installment payment terms given in consideration of the above allotment.

As at the LPD, SCSM does not have any outstanding warrants, options, convertible securities and uncalled capital.

#### (iii) Substantial shareholder and directors

As at the LPD, SCSM is our wholly-owned subsidiary. The directors of SCSM are Wong Hing Ngiap, Wong Hin Loong, Choo Wai Yeen and Wong Cheng Jian.

#### (iv) Subsidiary and associate

As at the LPD, SCSM does not have any subsidiary or associate/joint venture company.

## 6.3 LOCATIONS OF OPERATIONS

As at the LPD, our Group operates from the following premises in Selangor:

Company	Operational facilities	Main functions	Location of facilities (Address)
SCEO	Factory No. 11	Management office, packaging, distribution and storage of the RBD palm olein cooking oil supplies and products	No. 11, Jalan 6/14, Kampung Tasek Tambahan, 68000 Ampang, Selangor Darul Ehsan
SCSM	Lamp oil labelling line (in a shop lot near to Factory No. 11)	Labelling and storing of the lamp oil	No. 33G, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor Darul Ehsan

Please refer to Section 7.19 of this Prospectus for further information of our Group's material lands and buildings.

# 6.4 PUBLIC TAKE-OVERS

During the last financial year and up to the LPD, there were no:

- (i) public take-over offers by third parties in respect of our Group's shares; and
- (ii) public take-over offers by our Group in respect of other companies' shares.

## 7. BUSINESS OVERVIEW

### 7.1 OVERVIEW

We are principally involved in the repackaging, marketing and distribution of RBD palm olein oil products. Our main products are RBD palm olein cooking oil, which are sold under our in-house brands – "Sawit Emas" and "Vitamas", or sold unbranded. We also sell RBD palm olein lamp oil under our in-house brand, "Pingat Emas".

The Group's products are consumed and used commercially and in households. Our customer base comprises:

- retailers, who will sell the products to consumers;
- wholesalers, who typically sell the products to hotel, restaurant and catering operators, and food manufacturers as well as retailers; and
- hotel, restaurant and catering operators, and food manufacturers, who will use the products in their daily operations.

In summary, our RBD palm olein oil products are sold under the following in-house brands:

Brands	Features
Vitamas	Product type: Cooking oil
Sawit Emas	Product type: Cooking oil
Pingat Emas	<b>Product type:</b> Lamp oil, which is used in oil lamps (commonly present in religious and cultural practices or during festive occasions in Malaysia)

Upon request from customers, we will source third-party branded products (mainly margarine) for our customers in the retail, wholesale, hospitality and food industries. As at the LPD, we sourced and distributed "Adela", "Pelangi" and "Bunga Emas" margarine.

We typically deliver products to our customers' manufacturing facilities, warehouses / distribution centres or retail locations.

All of our Group's revenues are generated in Malaysia, with a majority of our products sold and delivered to customers based in Kuala Lumpur and Selangor. For the FYEs Under Review, sales generated from customers based in Kuala Lumpur and Selangor comprised between 95.09% and 97.02% of our Group's revenues. Our Group's other customers are based in Negeri Sembilan, Johor, Pahang, Perak, Sarawak, Melaka and Terengganu.

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# 7. BUSINESS OVERVIEW (CONT'D)

Principal activities	Repackaging, marketing palm olein o	Trading of third-party products	
Products	Cooking oil: - subsidised - non-subsidised	Lamp oil	Complementary products such as margarine
Customer segment	<ul> <li>Retailers</li> <li>Wholesalers</li> <li>Hotel, restaurant and catering operators</li> <li>Food manufacturers</li> </ul>	Retailers	<ul> <li>Retailers</li> <li>Wholesalers</li> <li>Hotel, restaurant and catering operators</li> <li>Food manufacturers</li> </ul>
Market		Malaysia	

In summary, our business model is as illustrated below:

The breakdown of our revenue by product type is as follows:

	FYE 2021		FYE 2022		FYE 2023	
	RM'000	%	RM'000	%	RM'000	%
Repackaging, marketing and distribution of RBD palm olein oil products	42,173	99.06	59,385	99.40	77,858	99.52
Trading of third-party products	401	0.94	357	0.60	378	0.48
Total revenue	42,574	100.00	59,742	100.00	78,236	100.00

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# 7. BUSINESS OVERVIEW (CONT'D)

#### 7.2 PRINCIPAL ACTIVITIES AND PRODUCTS

Our principal activities are as follows:

#### (a) Repackaging, marketing and distribution of RBD palm olein oil products

RBD palm olein oil is the liquid form of palm oil that is derived from the fractionisation of palm oil. RBD palm olein oil is oil that has been refined, bleached and deodorised, rendering it suitable to be used as cooking oil.

Cooking oil is a key ingredient used in the manufacturing and preparation of food, which is consumed on a daily basis. It is a source of fats and fatty acids and provides energy to the human body.

In addition, RBD palm olein oil remains stable under high heat as it has a smoke point of approximately 230°C. Smoke point refers to the temperature to which oil can be heated before it smokes and discolours, indicating changes in chemical or physical properties and rendering it less suitable for continued usage.

RBD palm olein oil can also be used as lamp oil, which is used in oil lamps that are commonly present in religious and cultural practices or during festive occasions in Malaysia.

Our customers procure RBD palm olein oil products from our Group as we can offer the following value-added activities:

#### Sourcing activities

Our Group sources RBD palm olein oil from a network of suppliers comprising local palm oil refineries, which provide our Group with a continuous supply of RBD palm olein oil. Our Group identifies suppliers by evaluating their product quality, production capacity, market reputation, timeliness of delivery and price competitiveness, amongst others.

Our Group sources and stores RBD palm olein oil based on customer orders and anticipated demand from observing customer purchasing patterns and past orders. If required, we will source RBD palm olein oil that meets our customers' specifications in terms of the oil's iodine value and slip melting point. Generally, we will place orders with suppliers before the volume of oil reserves in our storage tank falls below 120 MT from the total capacity of 382 MT, to ensure we have sufficient supply to complete existing orders and to anticipate for future demand.

Our Group monitors CPO market prices as frequently as needed to stay updated on market price fluctuations (which correlate with RBD palm olein oil prices) by way of, among others, gathering information from various sources such as commodity price indices, information from suppliers, feedback from oil palm plantation owners as well as the Government's policies for our Group to effectively negotiate pricing terms which include the price and volume that should be procured at the price offered by our suppliers. These pricing terms are typically set out in 1-month arrangements with suppliers.

For transport of RBD palm olein oil from supplier premises to Factory No. 11, our Group uses the following methods:

tanker owned by our Group with a loading capacity of approximately 42 MT;

- renting tankers from third-party vendors that have been recommended by our suppliers (as and when required);
- tankers owned / arranged by our suppliers.

When a tanker arrives at Factory No. 11, we will measure the weight of the tanker to ensure the correct amount of RBD palm olein oil is delivered.

#### Repackaging activities

Our Group's RBD palm olein oil products are packaged at Factory No. 11. As at the LPD, Factory No. 11 is equipped with:

- (a) 14 packaging lines to package and label products in various packaging sizes and types, comprising:
  - 6 packaging lines for polybags;
  - 3 packaging lines for jerry cans and tin cans;
  - 4 packaging lines for bottles; and
  - 1 packaging line for IBC;

The different packaging sizes and types allow our Group to cater to different customer needs:

- 1kg, 2kg, 3kg and 5kg bottles: suitable for household use and are generally sold to retailers for their onward sale to consumers; and
- 5kg bottles and 17kg jerry cans / tin cans and IBC: suitable for commercial use and are generally sold to retailers, hotel, restaurant and catering operators, and food manufacturers;
- (b) an industrial oil sampling analyser to test the RBD palm olein oil to ensure that it meets the PORAM standard certifications and/or customer specifications; and
- (c) storage tanks to keep a total capacity of 382 MT of RBD palm olein oil prior to the repackaging process.

As an assurance of our Group's product quality and safety, the following certifications have been issued to our Group's Factory No. 11:

- (a) MeSTI Secure Food Certification Scheme, an independent certification for food quality and safety compliance; and
- (b) "HALAL" certification, which provides assurance that the Group's RBD palm olein cooking oil is processed in a "HALAL" manner.

Our Group also has a labelling line to label our lamp oil in Ampang, Selangor, which is situated in a shop lot near to Factory No. 11. Please refer to Section 7.4 of this Prospectus for the details of our lamp oil labelling line. Our Group repackages RBD palm olein oil into bottles designated for lamp oil in Factory No. 11 before sending these bottles to the lamp oil labelling line.

#### Marketing and distribution of products under its in-house brands

Our Group markets and distributes RBD palm olein cooking oil under our own inhouse brands. "Sawit Emas" and "Pingat Emas" products have been marketed and distributed for over 30 years while "Vitamas" products have been marketed and distributed for over 20 years.

#### Logistics and distribution activities

To deliver our products to customers, our Group owns a fleet of 17 delivery trucks as at the LPD. By using these vehicles, we are not dependent on third-party delivery companies for prompt delivery to customers. This is important as RBD palm olein cooking oil is essential in food preparation and a supply shortage at the customer's end (be it retailers, hotel, restaurant and catering operators, and food manufacturers) may disrupt their operations.

We have 2 types of RBD palm olein cooking oil products as follows:

#### (a) Subsidised RBD palm olein cooking oil

Subsidised RBD palm olein cooking oil is cooking oil sold under the programmes established by KPDN, as detailed below:

#### COSS

Brand	Sawit Emas
	SAWIT EMAS SAWIT EMAS
Packaging size and type	1kg polybag

Our Group began repackaging, marketing and distributing RBD palm olein oil in polybags since 1987 (under Sik Cheong (the partnership business)) before the COSS programme was introduced.

Under COSS, each polybag of RBD palm olein cooking oil has to be sold to consumers at a fixed retail price of RM2.50.

COSS refers to the Government subsidy programme established by KPDN as cooking oil is one of the controlled goods under the Control of Supplies Act 1961 and Control of Supplies Regulations 1974. COSS is a cooking oil subsidy program that aims to stabilise the retail price of cooking oil in Malaysia.

Under COSS, the Government allocated a quota of 60,000 MT per month nationwide for the distribution and sales of cooking oil in 1kg polybag.

The eligibility criteria for the COSS are as follows:

- (a) The applicant must own a repackaging facility;
- (b) The applicant must have obtained a MPOB licence to buy and store the processed palm oil (PPO);
- (c) The applicant must have obtained a business licence from local authority;
- (d) The applicant must have obtained a retail licence and wholesale licence issued by KPDN under Control of Supplies Regulations 1974;
- (e) The applicant must provide details and particulars of suppliers for the RBD palm olein oil; and
- (f) The applicant must provide details of the retailers and wholesalers to be distributed by the applicant.

Applications for the COSS will be processed and if the application is approved, MPOB will conduct an inspection on the repackaging facilities to verify the details submitted by the applicant as well as quota to be granted to the applicant.

Upon inspection, MPOB will inform suppliers of RBD palm olein oil to supply the RBD palm olein oil to applicant based on the quota approved.

Our Group's products under COSS are sold under the "Sawit Emas" brand in 1kg polybags since June 2007.

As at the LPD, our Group has a quota to supply up to 700 MT of subsidised RBD palm olein cooking oil per month and the subsidy applicable to this quota is RM600 per MT sold. To illustrate, if our Group sold the maximum of 700 MT of RBD palm olein cooking oil under the COSS in a month, we stand to receive a subsidy of RM420,000 for that month (being 700 MT multiplied by RM600 per MT).

Our Group is required to submit records of our sales transactions through the eCOSS system within 7 days from the date of the sales. These records include information on the sales volume of subsidised RBD palm olein cooking oil, date of sale as well as the relevant invoices (which have been acknowledged by the customer). These records will be processed and verified by KPDN before our Group is paid the claimable amount, which will subsidise the costs of purchasing the RBD palm olein cooking oil.

Our Group applied for quota to supply under COSS and participates in the COSS programme for the RBD palm olein cooking oil in polybags in view of the following:

- we support the Government's initiative to stabilise retail prices of RBD palm olein cooking oil in polybags; and
- we will not be able to effectively compete with other competitors that have obtained quota to supply RBD palm olein cooking oil in polybags under COSS as our Group will not be subsidised by the Government but our selling price of the products will still be limited by the fixed retail price set by the Government.

Our Group does not repackage, market and distribute non-subsidised RBD palm olein oil in polybags while we have the quota to supply this product under COSS in order to remain competitive. This is because our polybag products will still be subject to fixed retail price set by the Government but we will not enjoy the subsidies provided by the Government (if we do not have the quota to supply under COSS).

At this juncture, our Group is not aware if COSS is a lifetime subsidy programme despite the implementation by the Government since 2007. Should the Government cease the COSS programme, our Group will continue to repackage, market and distribute non-subsidised RBD palm olein cooking oil in polybags as long as there is demand for such products by the customers.

#### <u>MKHMM</u>

The MKHMM refers to the Government subsidy programme launched on 1 August 2021 with the aim of controlling the maximum retail price of palm cooking oil, such that it does not exceed the ceiling price set by the Government. As at the LPD, the stipulated maximum retail prices that was set since 8 September 2023 (Price Control and Anti-Profiteering Act 2011) (Determination of Maximum Price) (No.13) Order 2023) are:

- RM6.90 for 1kg bottle;
- RM13.30 for 2kg bottle;
- RM19.60 for 3kg bottle; and
- RM30.90 for 5kg bottle.

Our Group began repackaging, marketing and distributing RBD palm olein oil in 1kg, 2kg, 3kg and 5kg bottles since 2006 (under Sik Cheong (the partnership business)) before the MKHMM was introduced.

Under MKHMM, the Government allocated a quota of 25,000 MT per month nationwide for the distribution and sales of bottled cooking oil.

Under this programme, our Group first obtained the approved quota for 403 MT of RBD palm olein cooking oil per month for September 2021. This approved quota was then renewed for the period commencing October 2021 until June 2022.

Subsequently, our Group obtained an approved quota for 331 MT of RBD palm olein cooking oil per month for the period commencing April 2023 until June 2023. As at the LPD, the Government has ceased issuing approved quota under the MKHMM. Thus, our Group presently does not have any quota under this subsidy programme.

The subsidy applicable under this programme is calculated based on the difference between the threshold price provided for the approved quota and the market price of RBD palm olein oil. To illustrate, if the threshold price provided for the approved quota of 403 MT is RM4,150 and the average monthly market price of RBD palm olein oil is RM6,556, the Group stands to receive a subsidy of RM969,618 if we sold the maximum 403 MT of palm olein cooking oil under MKHMM in a month.

RBD palm olein cooking oil under MKHMM was sold under the "Sawit Emas" and "Vitamas" brands. Details of the Group's products were as follows:

Brand	Sawit Emas	Vitamas
		Vitames 2 2 2
Packaging size and type	<ul> <li>1kg bottle</li> <li>2kg bottle</li> <li>5kg bottle</li> </ul>	<ul><li> 3kg bottle</li><li> 5kg bottle</li></ul>

Our Group applied for quota to supply under MKHMM and participated in the MKHMM programme for the abovementioned products in view of the following:

- we support the Government's initiative to stabilise retail prices for the abovementioned packaging sizes and type; and
- we will not be able to effectively compete with other competitors that have obtained quota to supply RBD palm olein cooking oil in 1kg, 2kg, 3kg and 5kg bottles under MKHMM as we will not be subsidised by the Government but our selling price of the products will still be limited by the maximum retail price set by the Government.

Our Group did not repackage, market and distribute non-subsidised RBD palm olein oil in 1kg, 2kg, 3kg and 5kg bottles while we had quota to supply these products under MKHMM in order to remain competitive. This is because our products in the abovementioned packaging sizes and type will still be subject to maximum retail price set by the Government but we will not enjoy the subsidies provided by the Government (if we do not have the quota to supply under MKHMM).

Since the expiry of the MKHMM programme in June 2023, our Group continues to sell the abovementioned packaging sizes and type as non-subsidised RBD palm olein cooking oil products.

#### (b) Non-subsidised RBD palm olein oil products

Our Group also distributes non-subsidised RBD palm olein oil products (cooking oil and lamp oil).

Our Group repackages, markets and distributes the following types of nonsubsidised RBD palm olein oil products:

Brand	Sawit Emas	Vitamas	Unbranded
	SWIT EMAS SWIT EMAS SWIT EMAS SWIT EMAS SWIT EMAS SWIT EMAS SWIT EMAS SWIT EMAS SWIT EMAS		
Packaging	- 1kg bottle	<ul> <li>3kg bottle</li> </ul>	- 900kg IBC
size and type	- 2kg bottle	- 5kg bottle	
	<ul> <li>5kg bottle</li> <li>17kg tin can</li> </ul>	- 17kg jerry can	
	- 17kg in can - 17kg jerry can		

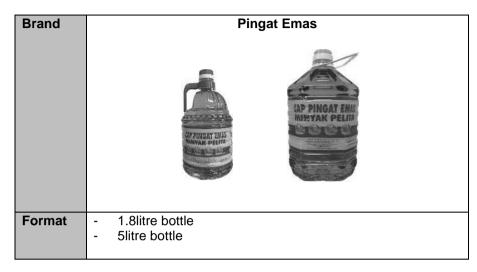
# RBD palm olein cooking oil

Non-subsidised RBD palm olein cooking oil is sold under our in-house brands, i.e. "Sawit Emas" and "Vitamas", or sold unbranded.

"Sawit Emas" and "Vitamas" products in 1kg, 2kg, 3kg and 5kg bottles are typically consumed by end consumers. Meanwhile, "Sawit Emas" and "Vitamas" products in 17kg tin can and jerry can are typically sold to and/or used by hotel, restaurant and catering operators, and food manufacturers.

Products in IBCs are typically sold unbranded to food manufacturers.

### RBD palm olein lamp oil



Non-subsidised RBD palm olein lamp oil products are sold under our "Pingat Emas" brand.

The revenue generated from the subsidised RBD palm olein oil products and nonsubsidised RBD palm olein oil products were 32.85% and 66.67% of the total revenue generated in the FYE 2023, respectively. Further, the percentage of revenue contribution from the sales of subsidised RBD palm olein cooking oil in polybags under COSS were on decreasing trend (i.e. 44.29%, 33.82% and 25.84%) of the total revenue generated from FYE 2021 to FYE 2023. Please refer to Section 12.3 of this Prospectus for further information.

Moving forward, our Group expects the sales contribution from the non-subsidised RBD palm olein oil products to increase further after taking into consideration our Group's expansion into new markets outside of Kuala Lumpur and Selangor and the expansion of our product range to include other edible oils such as high oleic soybean oil as further set out in Section 7.22 of this Prospectus.

Should the Government cease the COSS programme, our Group will continue to repackage, market and distribute non-subsidised RBD palm olein oil in polybags as long as there is demand for such products in view that RBD palm olein cooking oil is an essential food ingredient used in various food manufacturing and preparation processes as further set out in Section 7.5 of this Prospectus. As there will not be any fixed retail price for the said product, our Group and our competitors will compete as is done with non-subsidised products presently.

Therefore, our Group is of the view that the absence of the Government's subsidy programme will not materially affect the financial position and condition of the Group.

#### (ii) Trading of third-party products

Upon request from customers, we also source third-party branded products (mainly margarine) for them. As at the LPD, we sourced and distributed "Adela", "Pelangi" and "Bunga Emas" margarine to our customers in the retail, wholesale, hospitality and food industries.

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# 7. BUSINESS OVERVIEW (CONT'D)

#### 7.3 PRINCIPAL MARKETS

Our Group's principal market is in Malaysia. The breakdown of our customers by geographical location within Malaysia are as follows:

	FYE	FYE 2021		FYE 2022		FYE 2023	
	RM'000	%	RM'000	%	RM'000	%	
Selangor Kuala Lumpur Others <sup>(1)</sup>	24,997 15,487 2,090	58.71 36.38 4.91	31,940 25,120 2,682	53.46 42.05 4.49	41,839 34,064 2,333	53.48 43.54 2.98	
Total revenue	42,574	100.00	59,742	100.00	78,236	100.00	

Note:

(1) Others include Negeri Sembilan, Johor, Pahang, Perak, Sarawak, Melaka and Terengganu

# 7.4 OPERATIONAL FACILITIES

Operational facilities	Function	Built-up area size of facility	Address
Factory No. 11	Management office, packaging, distribution and storage of the RBD palm olein cooking oil supplies and products	20,483.89 sq. ft.	No. 11, Jalan 6/14, Kampung Tasik Tambahan, 68000 Ampang, Selangor
Lamp oil labelling line (in a shop lot near to Factory No. 11)	Labelling and storing of the lamp oil	1,463.90 sq. ft.	No. 33G, Jalan 6/10 Kampung Tasek Tambahan 68000 Ampang, Selangor

The pictures below illustrate our Group's Factory No. 11 and lamp oil labelling line:



Factory No. 11



Packaging line for jerry cans and tin cans



Packaging line for polybags



Packaging line for bottles



Packaging line for IBCs





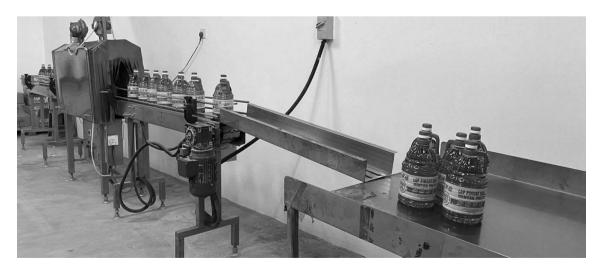
Storage tanks



Storage area



Loading area



Lamp oil labelling line

#### 7.5 COMPETITIVE STRENGTHS

# (i) We have a large customer base and some of our customers have a wide network of end-customers

Our Group has more than 500 customers in each of the FYEs Under Review, mainly retailers, wholesalers, hotel, restaurant and catering operators, and food manufacturers.

Our Group has longstanding business relationships with our major customers (most of which span over 10 years during the FYEs Under Review) and we have been receiving recurring orders from them. This is an indication of our ability to successfully secure and retain customers. Our Group attributes this success to our ability to reliably and promptly meet customer needs and requirements, and maintaining the quality of our products.

Our Group's large customer base enables us to continue securing new orders as well as cross-selling other types of edible oil products such as high oleic soybean oil products (part of our Group's future plans).

In addition, our Group's customer base includes wholesalers who may resell our products to their network of retailers, hotel, restaurant and catering operators, and food manufacturers. Meanwhile, retailers such as wholesale centres, hypermarkets and supermarkets have their own chain of retail locations and can resell our Group's products to a wide network of end consumers. For the FYEs Under Review, sales generated from retailers and wholesalers contributed 72.04% to 73.72% of our Group's revenue.

Following the above, our Group is able to tap on our wide network of customers without having to set up retail locations and/or invest heavily in marketing activities.

#### (ii) We have the ability to cater to different needs and customer segments

Our Group's products can be used by a diverse range of customers and industries for the following reasons:

Different packaging sizes	Subsidised and non-subsidised
Smaller packaging sizes are suitable for household use Bigger packaging sizes are suitable for	customers who are licensed under Control of Supplies Act 1961 and
commercial use	Non-subsidised products may be catered to all customers

Further, our Group may also repackage, market and distribute RBD palm olein oil products under any other government subsidy programme that may be implemented from time to time.

As our Group's products may be catered to different customer types and for various uses, this reduces our dependence on any one customer segment or industry and our Group can better withstand fluctuations in demand conditions and customer preferences.

#### (iii) We have the ability to reliably and promptly deliver products

In general, we deliver orders within 3 working days for customers located within the Klang Valley and within 5 working days for customers located outside the Klang Valley.

Our RBD palm olein cooking oil is essential in food preparation and a supply shortage at the customer's end (be it retailers, hotel, restaurant and catering operators, and food manufacturers) may disrupt their operations. As such, our Group recognises the importance of consistently delivering products on time or promptly, giving customers the confidence that we are a reliable supplier of RBD palm olein cooking oil. This is crucial in maintaining good business relationships with them.

Our Group's ability to achieve the above stems from the following reasons:

- we have 5 storage tanks to keep a total capacity of 382 MT of RBD palm olein oil and we maintain 120 MT of oil reserves at any point in time to ensure we have sufficient supply for ongoing operations;
- we source RBD palm olein oil from 4 suppliers, 3 of which have been supplying to our Group for the past 10 years as at the LPD;
- we have a tanker with a loading capacity of approximately 42 MT to transport RBD palm olein oil from suppliers' premises to Factory No. 11 and we may rent tankers from third-party vendors that have been recommended by our Group's suppliers as and when required;
- we have 17 delivery trucks to deliver products to customers' premises. By using these vehicles, we are not dependent on third-party delivery companies to provide prompt delivery to customers; and
- some of our packaging lines are semi-automated or fully automated, which enables us to speed up the packaging process.

Because of our ability to reliably and promptly deliver products to customers, our Group has been able to maintain long-term business relationships with our customers. On average, the length of business relationships with most of our top 5 customers spans over 10 years as at the LPD.

#### (iv) We are committed to selling quality RBD palm olein oil products

Our Group recognises the importance of providing quality products consistently to ensure customer satisfaction and secure repeat orders. This is particularly essential in any food-based industry (including the business of supplying RBD palm olein cooking oil), as the quality of products is important in maintaining a good reputation in the industry.

To ensure the quality of our supplies, we have an industrial oil sampling analyser at Factory No. 11 to test RBD palm olein oil. This is important to ensure that the RBD palm olein oil meets the PORAM standard specifications and/or customer specifications for cooking oil.

Our Group has also established a Safety Committee comprising 7 personnel, who are responsible for handling machinery safety, food safety and hygiene at Factory No. 11.

The Safety Committee is tasked to ensure that all staff are aware of personal hygiene (by wearing food handling gear such as gloves, masks and hair nets) and have current typhoid vaccinations as required under the MeSTI and HALAL certifications.

Our Group's operation, QC/QA and HSE personnel who handle the packaging of RBD palm olein oil products are required to have a food handling certificate, which they receive after attending a food handling course at a training centre that is certified by the MOH. As at LPD, our Group has 21 operation, QC/QA and HSE personnel that have obtained the relevant certification.

Our Group's Factory No. 11, tanker and delivery trucks are also cleaned on a monthly basis to minimise the risk of contamination. Our Group also examines and cleans oil filters on a monthly basis to ensure sediments in the RBD palm olein oil are kept at low levels.

Further, we have obtained the MeSTI certification since 2015 for our packaging facilities. This is an assurance that our products and processes adhere to strict guidelines in terms of cleanliness and preparation, and have been certified by the MOH. To maintain the MeSTI certification, we are subject to inspection every 3 years (with the most recent inspection being completed in 2022). This certification has not been revoked up until the LPD.

Our Group believes that our commitment to quality contributes to our good reputation over the years and this gives our customers the confidence to continue consuming or re-selling our products.

#### (v) We have an experienced and committed key management team

We are led by an experienced and committed key management team with many years of experience in their respective fields. Wong Hing Ngiap (Managing Director) and Wong Hin Loong (Executive Director) are founders of our Group and have been instrumental in building our business since inception. They each have more than 30 years of experience in the repackaging, marketing and distribution of RBD palm olein oil.

Currently, Wong Hing Ngiap oversees our Group's strategic direction, business development and overall operations while Wong Hin Loong is responsible for supply chain management. Both of them are supported by Choo Wai Yeen (Chief Operating Officer), Dee Bee Lian (Chief Financial Officer), who each have more than 25 years of relevant experience in their respective fields.

Our key management team's combined skills, extensive experience, management capabilities and continued focus in realising our Group's business strategies have been vital for our Group's growth and will continue to be a key factor in our future development.

# (vi) We have a sustainable business due to palm oil being an essential food ingredient

Cooking oil, including RBD palm olein cooking oil, is an essential food ingredient used in various food manufacturing and preparation processes such as frying, baking, flavoring, sauteing, roasting and grilling. It is thus consumed on a daily basis.

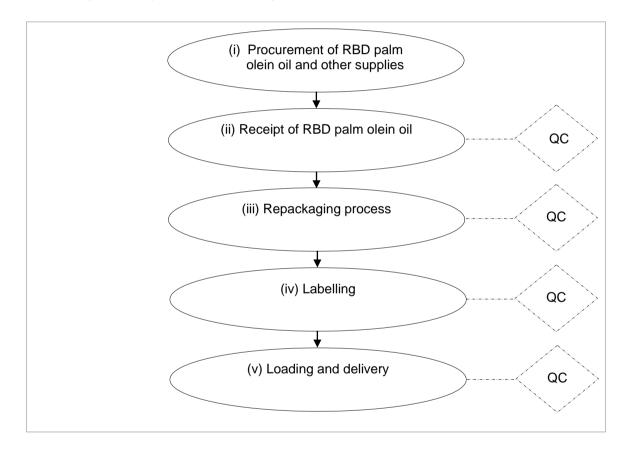
As compared to other types of cooking oils, particularly sunflower oil, rapeseed oil, olive oil and soybean oil, RBD palm olein cooking oil is the lowest priced cooking oil (Source: IMR report).

It is thus the most cost-effective cooking oil option for households, hotel, restaurant and catering operators, and food manufacturers. This resulted in RBD palm olein cooking oil being one of the most commonly consumed cooking oil.

In light of the above, our Group is expected to benefit from continuous demand for our products. Thus, our business demonstrates sustainability.

### 7.6 PROCESS FLOW

Our operational processes are as depicted below:



#### (i) Procurement of RBD palm olein oil and other supplies

We are able to project the quantity of products based on our customer orders and anticipated demand. As such, our operation, QC/QA and HSE department will discuss and confirm the production planning schedule on a monthly basis.

Based on the production planning schedule, our operation, QC/QA and HSE department will first check our inventory to ascertain whether there are sufficient RBD palm olein oil and packaging materials to meet customer orders.

At any point in time, our storage tanks will have 120 MT of oil reserves. Before our oil reserves fall below 120 MT, our procurement personnel will arrange for the purchase of the RBD palm olein oil from suppliers (generally via sales contracts).

We monitor CPO market prices (which correlates with RBD palm olein oil prices) to effectively negotiate pricing terms with our suppliers. These pricing terms are typically set out in 1-month arrangements with suppliers.

For the products under COSS, we have selected 2 suppliers (i.e. Intercontinental Specialty Fats Sdn Bhd and Ngo Chew Hong Oils & Fats (M) Sdn Bhd).

We source non-subsidised RBD palm olein oil from 4 suppliers (i.e. Ngo Chew Hong Oils & Fats (M) Sdn Bhd, PGEO Edible Oils Sdn Bhd, Intercontinental Specialty Fats Sdn Bhd and Lee Oilmills Sdn Bhd) during the FYEs Under Review.

If required, we will source RBD palm olein oil that meets our customers' specifications in terms of the oil's iodine value and slip melting point.

Some suppliers require us to make payment prior to taking delivery of RBD palm olein oil while others require us to make payment within a week of taking delivery. For taking of delivery, we will schedule with our suppliers ahead of collecting the RBD palm olein oil.

We will also procure other supplies such as packaging materials including bottles, jerry cans, tin cans, polybags, labels and stickers as well as carton boxes from our packaging material suppliers.

#### (ii) Receipt of RBD palm olein oil

The following methods are used for transport of RBD palm olein oil from our suppliers' premises to Factory No. 11:

- our own tanker with a loading capacity of approximately 42 MT;
- renting tankers from third-party vendors that have been recommended by our Group's suppliers as and when required; and
- some suppliers use their own tankers.

Upon arrival at our Factory No. 11, the tanker is first weighed on a weighbridge to ascertain that the volume of RBD palm olein oil received is in line with the supplier's delivery order.

Our operation, QC/QA and HSE personnel will then perform a test on a sample of the RBD palm olein oil using an industrial oil sampling analyser. This is to ensure that the specifications such as level of free fatty acids, moisture and impurities, iodine value, slip melting point and colour are consistent with those stated in the Certificate of Analysis issued by the supplier and to ensure that it meets the PORAM standard specifications and/or customer specifications.

Once the RBD palm olein oil has been tested and accepted, it will be transferred into the Group's storage tanks from the tanker through a piping system. We use different storage tanks for subsidised and non-subsidised RBD palm olein oil. Our piping system is affixed with a basic filter to prevent sediments from the tanker entering the storage tank.

#### (iii) Repackaging process

#### Polybags

Polybags are loaded into the packaging machine and will be automatically filled with RBD palm olein oil dispensed from storage tanks and sealed.

The polybags will be weighed on a random basis using a weighing scale after they are filled and sealed.

#### Bottles

The bottles will be loaded onto the conveyor belt of the packaging line and automatically filled with RBD palm olein oil dispensed directly from our storage tanks. Thereafter, the filled bottles will be sealed.

The bottles will be weighed on a random basis using a weighing scale after they are filled and sealed.

#### Jerry cans, tin cans and IBCs

Jerry cans, tin cans or IBCs will be filled up using a pipe that is directly connected to one of our dispensing stations with the appropriate volume of oil.

Some packaging lines are automated and have an in-built weighing scale to ensure that the weight of a filled container is correct before the container is sealed.

For packaging lines that are semi-automated or manual, our operation, QC/QA and HSE personnel will weigh the containers on a random basis after they are filled, to ensure that the weight of the filled container is correct.

#### (iv) Labelling

#### Jerry cans and bottles

We use a labelling machine to apply labels onto bottles and jerry cans.

#### Polybags and tin cans

Polybags and tin cans come with labels already printed on them and do not require additional labelling after they are filled up.

#### IBCs

We do not label IBCs as they are unbranded.

#### Lamp oil products

As set out in Section 7.4 of this Prospectus, we also have a labelling line to label our lamp oil in Ampang, Selangor, which is situated in a shop lot near to Factory No. 11.

Once the lamp oil containers have been filled in Factory No. 11 and pass the QC test, the lamp oil containers will be transported to this shop lot for labelling.

Once the labelling process is complete, the products will undergo another round of quality inspection by our operation, QC/QA and HSE personnel to ensure that the labelling is appropriate. Subsequently, the products will be packaged into carton boxes according to the type and size of the product.

#### (v) Loading and delivery

Prior to delivery, our operation, QC/QA and HSE personnel will conduct a quality inspection on a random basis to ensure our products are properly packaged and that there are no leakages. The quantity and type of products are also inspected to ensure that they meet the delivery order prior to loading into delivery trucks. Once the above is done, we will proceed with delivery to the customer premises using our delivery trucks.

Should there be any discrepancies in terms of packaging type and volume of products after delivery, we will first investigate and provide the customer with the shortfall if needed.

Our RBD palm olein cooking oil has an expiry date of 12 months from the date of the packaging.

Our lamp oil does not need to specify any expiry date as it is not meant for human consumption.

On a monthly basis, the Group will submit to MPOB the volume of RBD palm olein cooking oil that we have purchased and sold.

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# 7. BUSINESS OVERVIEW (CONT'D)

# 7.7 QUALITY ASSURANCE AND CONTROL PROCEDURES

We have established and implemented the following QC measures for our business activities:

Process flow stage	QC process
Receipt of RBD palm olein oil	Upon receipt of RBD palm olein oil at our Group's Factory No. 11, our operation, QC/QA and HSE personnel will carry out the following measures:
	<ul> <li>weigh the tanker using a weighbridge to ascertain that the volume of RBD palm olein oil received is in line with supplier's delivery order; and</li> </ul>
	<ul> <li>perform test on a sample of the RBD palm olein oil using our industrial oil sampling analyser (please see Section 7.8 of this Prospectus for further details).</li> </ul>
Repackaging	During the repackaging process, our Group's operation, QC/QA and HSE personnel will conduct the following steps:
	- monitor the weight of the bottles, jerry cans, tin cans and IBCs before and after being filled to ensure the weight of the filled container is correct;
	- in respect of polybags, random inspection on the weight of the filled polybags will be conducted every half an hour; and
	<ul> <li>conduct random inspection on the weight of jerry cans, tin cans and bottles which have been packed into carton boxes to ensure that the weight is correct.</li> </ul>
Labelling	Our Group's operation, QC/QA and HSE personnel will conduct a visual inspection to ensure the following standards are met:
	- the packaging is sealed tight to avoid contamination and oxidisation;
	- the label adheres securely to the packaging; and
	- the packaging is correctly labelled and expiry dates are accurate.
Loading and delivery	Prior to loading of the carton boxes into delivery trucks, the carton boxes are kept overnight in the storage area for observation to ensure that there are no leakages as the visual signs of a leakage may only be apparent after the passage of a certain period of time.
	The quantity and type of products are also inspected to ensure that they meet the delivery order prior to loading of the carton boxes into delivery trucks.

In addition, our Group established and implemented the following quality assurance measures:

- (i) the nozzle of the sealing machine is cleaned before use and the working temperature of this machine is maintained at an appropriate level to avoid spillage;
- (ii) oil filters are examined and cleaned on a monthly basis to ensure sediments in the RBD palm olein oil are kept at low levels;
- (iii) calibration is conducted on our packaging lines and storage tanks on an annual basis to ensure they are in good condition and operate efficiently;
- (iv) maintenance activities are carried out on our packaging lines prior to operational usage, and equipment is cleaned during non-operational hours on a daily basis;
- (v) Factory No. 11 is cleaned and pest control is carried out on a monthly basis to minimise the risk of contamination;
- (vi) our Group's tanker and delivery trucks are cleaned on a weekly basis to ensure cleanliness and to reduce the risk of contamination; and
- (vii) all workers are required to maintain good personal hygiene and wear appropriate protective clothing and equipment while working in the Factory No. 11 and labelling line.

Further, our Group also presently comply with the following standards and certifications:

Standard / certificate	Certification body	Year first awarded	Latest year renewed	Expiry date
HALAL Certificate	JAKIM	1 March 2016	1 December 2023	30 November 2025
MeSTI Certificate	МОН	28 October 2015	18 February 2022	17 February 2025

#### 7.8 TECHNOLOGY USED

Our Group relies on the technology embedded in our semi-automated and fully-automated packaging lines for the packaging and labelling of our products. We also use an industrial oil sampling analyser to ensure oil samples meet the PORAM standard specifications.

# 7.9 RESEARCH AND DEVELOPMENT ACTIVITIES

We do not undertake, and have not undertaken, any research and development activities in connection with our business operations in the repackaging, marketing and distribution of RBD palm olein oil products.

# 7.10 OPERATING CAPACITIES AND UTILISATION RATES

The maximum operating capacity and utilisation rates of our Group's packaging lines for the FYE 2021 to FYE 2023 are set out below:

	Maximum operating capacity (MT)	Actual output (MT)	Utilisation rate (%)
<u>FYE 2021 <sup>(1)</sup></u>			
COSS products <sup>(2)</sup>	14,109	7,894	55.95
Bottled products	15,043	2,202	14.64
Jerry can and tin can products <sup>(3)</sup>	10,781	3,042	28.22
IBCs	1,903	160	8.41
Lamp oil	5,052	483	9.56
FYE 2022 <sup>(4)</sup> COSS products	12,895	8,395	65.10
Bottled products	14,993	3,040	20.28
Jerry can and tin can products <sup>(3)</sup>	10,746	3,114	28.98
IBCs	1,896	120	6.33
Lamp oil	5,036	613	12.17
FYE 2023 <sup>(5)</sup> COSS products	12,497	8,400	67.22
Bottled products	14,531	5,411	37.24
Jerry can and tin can products (6)	15,639	3,436	21.97
IBCs	1,838	239	13.00
Lamp oil	4,880	508	10.41

Notes:

(1) Maximum operational capacity was computed based on the volume of products that can be repackaged daily, based on an 8-hour shift daily and 302 working days in a year (excluding Sundays and public holidays).

(2) Based on 7 COSS packaging lines, where 1 COSS packaging line was disposed in October 2020.

(3) Based on 2 packaging lines for tin can and jerry cans.

(4) Maximum operational capacity was computed based on volume of products that can be repackaged daily, based on an 8-hour shift daily and 301 working days in a year (excluding Sundays and public holidays).

- (5) Maximum operational capacity was computed based on volume of products that can be repackaged daily, based on an 8-hour shift daily and 271 working days in a year. Due to changes in Government regulations relating to number of maximum working days in a week on 1 September 2022, the number of working days in a year excluded weekends and public holidays beginning 1 September 2022.
- (6) Based on 3 packaging lines for tin can and jerry cans as 1 packaging line was acquired in May 2022.

The operational capacity of Factory No. 11 is limited by the volume of products that can be stored at Factory No. 11 during the repackaging process and in the warehouse at Factory No. 11.

	FYE 2021	FYE 2022	FYE 2023
Total floor area space for repackaging activities (sq ft)	6,500	6,500	6,500
Average floor area space utilised (sq ft)	4,593	5,094	5,998
Average utilisation rate	70.66%	78.37%	92.28%
Total storage floor area space (sq ft)	9,600	9,600	9,600
Average floor area space utilised (sq ft)	8,000	7,641	8,997
Average utilisation rate	83.33%	79.59%	93.72%

# 7.11 TYPES, SOURCES AND AVAILABILITY OF SUPPLIES

The main supplies that we purchase for our business operations are RBD palm olein oil. Our purchases of RBD palm olein oil amounted to RM38.15 million, RM56.37 million and RM68.30 million for the FYE 2021, FYE 2022 and FYE 2023 respectively, and they accounted for 92.49%, 93.81% and 93.34% of our total cost of sales for the respective financial years.

Our supplies of RBD palm olein oil are sourced from local palm oil refineries. Prices of RBD palm olein oil, which correlates with price movement of CPO, generally fluctuate in accordance to demand and supply conditions and prices of other edible oils and fats and crude oil. Our Group enters into short term contracts with our suppliers which states the pricing terms for the specified period.

Meanwhile, we also procure packaging materials which amounted to RM2.72 million, RM3.40 million and RM4.49 million for the FYE 2021, FYE 2022 and FYE 2023 respectively, and they accounted for 6.60%, 5.66% and 6.13% of our total cost of sales for the respective financial years. These packaging materials are also sourced from local packaging material suppliers.

We have not experienced any shortage in any of our supplies or difficulties in obtaining any of our supplies.

	FYE 2021		FYE 2022		FYE 2023	
	RM '000	%	RM '000	%	RM '000	%
RBD palm olein oil Packaging materials Others <sup>(1)</sup>	38,151 2,721	92.49 6.60	56,368 3,403 315	93.81 5.66	68,295 4,485	93.34 6.13
Total purchases	375 <b>41,247</b>	0.91 <b>100.00</b>	60,086	0.52 <b>100.00</b>	386 <b>73,166</b>	0.53

Our breakdown of purchases for the FYEs Under Review are as follows:

Note:

(1) Others include trading items, mainly margarine.

#### 7.12 SALES CHANNELS AND MARKETING STRATEGIES

#### **Business development**

Our Group's sales efforts are carried out by our business development and marketing department. Sales are secured through the following means:

#### (i) Repeat orders from existing customers

Our Group places emphasis on maintaining relationships with our existing customers. We strive to provide existing customers with competitive pricing and efficient service as well as follow-up on completed orders to get their feedback as well as to keep them satisfied. This in return, gives our Group recurring orders.

Where deliveries are made in carton boxes, our Group offers to purchase these carton boxes back from customers. This has the following benefits:

- an opportunity to keep in contact with customers to encourage repeated orders from them;
- cost savings, as the carton boxes are purchased from customers at a per unit cost which is lower than the per unit cost of new carton boxes procured from carton box suppliers. Our Group typically reuses carton boxes which are in good condition or sells them to scrap collectors if they are not in good condition; and
  - an opportunity to incorporate sustainability practices into our Group's business operations which promote recycling and re-use initiatives.

# (ii) Referrals from existing customers

Our Group has established a wide network of past and present customers, owing to the founders' experience in repackaging, marketing and distribution of RBD palm olein oil products for more than 30 years. Typically, these customers will refer new businesses to our Group due to our track record of consistently supplying RBD palm olein oil products promptly and reliably.

#### (iii) Direct approach

Our Group also identifies new customers and approaches them directly via phone calls to introduce them to our Group's products and brands. We will also provide brochures and product samples, if requested by potential customers.

#### (iv) Tender bidding

Our Group occasionally participates in open tenders by submitting tender applications to hotels to secure a supply contract. Once we have determined that our products and resources are able to meet the requirements for a particular tender, we will formulate a proposal and submit a tender application together with a quotation to the relevant parties. As at the LPD, our Group does not have any ongoing tender bidding applications that are in the processing stage or pending approval.

#### (v) Sales agent

As at the LPD, our Group has appointed 2 sales agents via an authorised dealer agreement. The sales agent will assist our Group in securing new customers such as hotels, restaurants and catering operators.

The authorised dealer agreement specifies the minimum order quantity for a customer, and that the sales agent is not permitted to approach any of our Group's existing customers.

Once the sales agent secures an order, they will inform our Group and our Group will be responsible for delivering the order to the new customer. The sales agent will be paid a commission based on the transaction value.

# Marketing Strategies

Our Group creates awareness of our in-house brands and business through the following marketing activities:

#### (i) Advertisements

Our Group's delivery trucks have been wrapped with advertisements of our products and brands.

#### (ii) Social media

Our Group uses social media platforms such as Facebook, Instagram and TikTok to create awareness of our products by posting content on these platforms.

#### (iii) Corporate website

Our Group has our own corporate website (<u>https://www.sikcheong.com.my</u>), which provides information on our Group and our products. Through the website, prospective customers can contact our Group to make inquiries.

#### (iv) Brochures

Our Group provides brochures on our products to prospective customers.

Further, our Group is a member of the Malayan Edible Oil Manufacturers' Association. As a member, our Group is kept informed of the latest industry developments and trends as well as government policies and subsidies on edible oil products, including RBD palm olein oil products.

# 7.13 MAJOR CUSTOMERS

# FYE 2021

No.	Customers	Customer type	Type of products / services sold	Total sales (RM'000)	%	Length of business relationship as at the LPD (years)
1.	NSK group of companies <sup>(1)</sup>	Wholesaler and retailer	1kg polybag, 5kg bottle, 2kg bottle, 1kg bottle	2,534	5.95	11
2.	Low Seat Hoong group of companies <sup>(2)</sup>	Wholesaler and food manufacturer	17kg tin can, 5kg bottle	2,067	4.86	11
3.	TCRS Restaurants Sdn Bhd	Restaurant	17kg jerry can	1,147	2.69	11
4.	Sri Ternak group of companies <sup>(3)</sup>	Wholesaler and retailer	1kg polybag, 5kg bottle, 2kg bottle, 1kg bottle, 17kg jerry can	1,126	2.64	11
5.	De First Food Manufacturing (M) Sdn Bhd	Food manufacturer	17kg tin can	825	1.94	5
Tota				7,699	18.08	

# <u>FYE 2022</u>

No.	Customers	Customer type	Type of products / services sold	Total sales (RM'000)	%	Length of business relationship as at the LPD (years)
1.	Low Seat Hoong group of companies <sup>(2)</sup>	Wholesaler and food manufacturer	17kg tin can, 5kg bottle	3,581	5.99	11
2.	NSK group of companies <sup>(1)</sup>	Wholesaler and retailer	1kg polybag, 5kg bottle, 2kg bottle, 1kg bottle	3,341	5.59	11
3.	Sri Ternak group of companies <sup>(3)</sup>	Wholesaler and retailer	1kg polybag, 5kg bottle, 2kg bottle, 1kg bottle, 17kg jerry can	3,006	5.03	11
4.	TCRS Restaurants Sdn Bhd	Restaurant	17kg jerry can	2,060	3.45	11
5.	Yu-Ai Food Industries Sdn Bhd	Food manufacturer	17kg tin can	1,405	2.35	6
Tota	Total				22.41	

# FYE 2023

No.	Customers	Customer type	Type of products / services sold	Total sales (RM'000)	%	Length of business relationship as at the LPD (years)
1.	Sri Ternak group of companies <sup>(3)</sup>	Wholesaler and retailer	1kg polybag, 5kg bottle, 2kg bottle, 1kg bottle, 17kg jerry can	4,853	6.20	11
2.	Low Seat Hoong group of companies <sup>(2)</sup>	Wholesaler and food manufacturer	17kg tin can, 5kg bottle	4,769	6.10	11
3.	NSK group of companies <sup>(1)</sup>	Wholesaler and retailer	1kg polybag, 5kg bottle, 2kg bottle, 1kg bottle	3,464	4.43	11
4.	TCRS Restaurants Sdn Bhd	Restaurant	17kg jerry can	2,948	3.77	11
5.	Ben Mart Trading Sdn Bhd	Wholesaler and retailer	5kg bottle, 17kg tin can	1,940	2.48	7
Tota				17,974	22.98	

# Notes:

(1) Customers that are part of the NSK group of companies comprised the following:

NSK group of	FYE 2021		FYE	2022	FYE 2023		
companies	RM'000	% of total revenue	RM'000	% of total revenue	RM'000	% of total revenue	
NSK Trade City Sdn Bhd NSK Trading Sdn Bhd NSK Trading (KL) Sdn Bhd NSK Trade City (NS2) Sdn Bhd NSK Trade City (KL) Sdn Bhd NSK Trade City (Rawang Jaya) Sdn Bhd NSK Trade City (Selayang) Sdn Bhd NSK Trade City (BMC) Sdn Bhd NSK Trading (Meru) Sdn Bhd NSK Trading City (Cheras) Sdn Bhd	690 479 395 355 300 174 78 35 28 -	1.62 1.13 0.93 0.83 0.70 0.41 0.18 0.08 0.07	1,448 504 432 383 307 114 - 104 49 -	2.43 <sup>(4)</sup> 0.85 <sup>(4)</sup> 0.72 0.64 0.51 0.19 - 0.17 0.08 -	1,225 577 575 532 309 151 - 33 50 12	1.57 0.74 0.74 <sup>(4)</sup> 0.68 0.39 0.19 - 0.04 0.06 0.02	
Total	2,534	5.95	3,341	5.59	3,464	4.43	

(2) Customers that are part of the Low Seat Hoong group of companies comprised the following:

Low Seat Hoong group	FYE 2021		FYE	2022	FYE 2023	
of companies	RM'000	% of	RM'000	% of	RM'000	% of
		total		total		total
		revenue		revenue		revenue
Low Seat Hoong Sdn Bhd Low Seat Hoon Sesame Oil Food Industry Sdn Bhd	1,621 446	3.81 1.05	2,744 837	4.59 1.40	4,105 664	5.25 0.85
Total	2,067	4.86	3,581	5.99	4,769	6.10

Sri Ternak group of	FYE 2021		FYE	2022	FYE	2023
companies	RM'000	% of	RM'000	% of	RM'000	% of
		total		total		total
		revenue		revenue		revenue
Sri Ternak Food Mart Sdn Bhd	440	1.03	1,606	2.69	1,727	2.21
Sri Ternak Mart (SK) Sdn Bhd	370	0.87	1,016	1.70	1,573	2.00 <sup>(4)</sup>
ST Rosyam Mart (Shah Alam) Sdn Bhd	9	0.02	172	0.29	1,383	1.77
ST Rosyam Mart Sdn Bhd	307	0.72	212	0.35	170	0.22
Total	1,126	2.64	3,006	5.03	4,853	6.20

# (3) Customers that are part of the Sri Ternak group of companies comprised the following:

(4) Numbers differ due to rounding off adjustments.

Our Group has more than 500 customers in each of the FYEs Under Review.

Although NSK group of companies, Low Seat Hoong group of companies, TCRS Restaurants Sdn Bhd and Sri Ternak group of companies have consistently been the Group's top 5 customers for the FYEs Under Review, none of these customers contributed more than 10.00% of our Group's revenue during the FYEs Under Review.

Thus, our Group is not dependent on any of our major customers.

For our Group's major customers that are retailers and wholesalers, they generally purchase from multiple companies selling RBD palm olein oil products to offer their customers a wider range of products. For our Group's major customers that are food manufacturers, they may also purchase from more than 1 supplier.

Therefore, our Group's major customers are not dependent on our Group for the supply of RBD palm olein oil products.

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# 7. BUSINESS OVERVIEW (CONT'D)

# 7.14 MAJOR SUPPLIERS

# <u>FYE 2021</u>

No.	Suppliers	Supplier type	Type of supplies	Total purchases (RM'000)	%	Length of business relationship as at the LPD (years)
1.	Mewah group of companies <sup>(1)</sup> Palm oil refinery		RBD palm olein oil	18,341	44.47	10
2.	Intercontinental Specialty Fats Sdn Bhd	Palm oil refinery	RBD palm olein oil	14,155	34.32	10
3.	Lee Oilmills Sdn Bhd	Palm oil refinery	RBD palm olein oil	4,129	10.00 <sup>(2)</sup>	10
4.	PGEO Edible Oils Sdn Bhd	Palm oil refinery	RBD palm olein oil	1,694	4.11	2
5.	MSP Pet Industries Sdn Bhd	Packaging material supplier	Packaging material	719	1.74	11
Total			<u> </u>	39,038	94.64	

# FYE 2022

No.	Suppliers	Supplier type	Type of supplies	Total purchases (RM'000)	%	Length of business relationship as at the LPD (years)
1.	Mewah group of companies <sup>(1)</sup>	Palm oil refinery	RBD palm olein oil	23,522	39.15	10
2.	PGEO Edible Oils Sdn Bhd	Palm oil refinery	RBD palm olein oil	15,687	26.11	2
3.	Intercontinental Specialty Fats Sdn Bhd	Palm oil refinery	RBD palm olein oil	13,226	22.01	10
4.	Lee Oilmills Sdn Bhd	Palm oil refinery	RBD palm olein oil	4,086	6.80	10
5.	MSP Pet Industries Sdn Bhd	Packaging material supplier	Packaging material	897	1.49	11
Tota	1			57,418	95.56	

# FYE 2023

No.	Suppliers	Supplier type	Type of supplies	Total purchases (RM'000)	%	Length of business relationship as at the LPD (years)
1.	Mewah group of companies <sup>(1)</sup>	Palm oil refinery	RBD palm olein oil	34,562	47.24	10
2.	PGEO Edible Oils Sdn Bhd	Palm oil refinery	RBD palm olein oil	19,182	26.21 <sup>(2)</sup>	2
3.	Intercontinental Specialty Fats Sdn Bhd	Palm oil refinery	RBD palm olein oil	13,228	18.08	11
4.	Lee Oilmills Sdn Bhd	Palm oil refinery	RBD palm olein oil	1,543	2.11	10
5.	MSP Pet Industries Sdn Bhd	Packaging material supplier	Packaging material	1,492	2.04	11
Tota	l			70,007	95.68	

# Notes:

(1) Suppliers that are part of Mewah group of companies comprised the following:

Mewah group of	FYE	FYE 2021		E 2022	FYE	2023
companies	RM'000	% of total purchases	RM'000	% of total purchases	RM'000	% of total purchase
						S
Ngo Chew Hong Oils & Fats (M) Sdn Bhd	18,173	44.06	23,369	38.89	33,943	46.39
MÓI Foods Malaysia Sdn	168	0.41	153	0.26	219	0.30
Bhd Mewah-Oils Sdn Bhd	-	-	-	-	400	0.55
Total	18,341	44.47	23,522	39.15	34,562	47.24

# (2) Numbers differ due to rounding off adjustments

Our Group sources the main material (i.e. RBD palm olein oil) from 4 local palm oil refineries during the FYEs Under Review. Out of these 4 suppliers, our Group has maintained business relationship with 3 of them for 10 years or more as at the LPD.

Notwithstanding that the purchases from Mewah group of companies, PGEO Edible Oils Sdn Bhd, Intercontinental Specialty Fats Sdn Bhd and Lee Oilmills Sdn Bhd accounted for more than 10.00% of the Group total purchases during the FYEs Under Review, the substantial purchases of RBD palm olein oil from them were mainly due to their ready supply of RBD palm olein oil in huge quantities and the pricing terms negotiated with them.

Our Group is able to procure non-subsidised RBD palm olein oil from any other suppliers.

However, for the sourcing of a new supplier of subsidised RBD palm olein oil under COSS, our Group is required to inform KPDN 1 month before we procure from such supplier (on the condition that this supplier has been pre-approved by KPDN).

As at the LPD, our Group procures our subsidised RBD palm olein oil from 2 suppliers (i.e. Ngo Chew Hong Oils & Fats (M) Sdn Bhd and Intercontinental Specialty Fats Sdn Bhd). If our Group is not able to procure from these suppliers, we may procure from other suppliers, subject to the aforementioned process being followed through. Thus, our Group is not materially dependent on Ngo Chew Hong Oils & Fats (M) Sdn Bhd and Intercontinental Specialty Fats Sdn Bhd.

Our Group will enter into various short term sales contracts (for a period of 1 month each) with the following major suppliers for the purchase of RBD palm olein oil:

- Intercontinental Specialty Fats Sdn Bhd;
- Lee Oilmills Sdn Bhd;
- NGO Chew Hong Oils & Fats (M) Sdn Bhd; and
- PGEO Edible Oils Sdn Bhd.

The salient terms of the sales contracts are as follows:

- Details of the buyer and seller;
- Product to be supplied;
- Quantity to be supplied;
- Pricing per MT;
- Delivery period;
- Specification of the product to be supplied;
- Payment term; and
- Other terms as provided under Domestic Contract for Malaysian Processed Palm Oil in Bulk issued by PORAM, where applicable (which a copy of the same is made available in PORAM website, https://poram.org.my/contracts/list-of-contracts/).

Premised on the above, our Group is not dependent on any single major supplier, be it Mewah group of companies, PGEO Edible Oils Sdn Bhd, Intercontinental Specialty Fats Sdn Bhd or Lee Oilmills Sdn Bhd, for materials and supplies required for our business operations.

# 7.15 SEASONALITY

We do not experience any seasonality in our business as the demand for RBD palm olein oil products is not subject to major seasonal fluctuations.

# 7.16 INTERRUPTIONS TO BUSINESS

Our Group has not experienced any interruption to our business which had a significant effect on our operations during the past 12 months preceding the LPD, save as disclosed below.

# Impact of the COVID-19 pandemic on our business operations and financial performance

Due to the COVID-19 pandemic, the Government had on 16 March 2020 implemented a MCO under the Prevention and Control of Infectious Diseases Act 1988 and the Police Act 1967 which took effect from 18 March 2020. During the MCO period, all government and private premises, except those involved in essential services, were required to be closed and to cease operations.

As we are involved in the repackaging, marketing and distribution of RBD palm olein cooking oil, which is an essential product, our operational activities were allowed to continue to operate during the MCO as our business was recognised as an essential service. We thus did not face any major disruptions in FYE 2021 and FYE 2022.

Due to the resurgence in number of new daily COVID-19 cases in certain states during the conditional MCO, a national lockdown policy was implemented from 1 June 2021 to 14 June 2021 throughout Malaysia and Phase 1 of the National Recovery Plan ("**NRP**") was implemented on 15 June 2021.

Throughout this period, most economic sectors were not allowed to operate with the exception of essential economic and service sectors. However, our Group was able to operate as usual subject to SOPs imposed by the Government as we are operating in one of the essential service sectors.

#### Impact on our financial performance

RBD palm olein cooking oil are essential products and thus, there was continuous demand for our products despite the implementation of the MCOs and any resulting impact on the economy.

Our Group has not suffered any material interruptions to our business operations throughout the MCOs that have been implemented thus far. As such, the COVID-19 pandemic did not have a significant adverse impact on our financial performance for the FYE 2021 and FYE 2022 and up to the LPD. Our revenue continued to grow from RM42.6 million in the FYE 2021 to RM59.7 million in the FYE 2022, and further grew to RM78.2 million in the FYE 2023.

# 7.17 INTELLECTUAL PROPERTY

As at the LPD, save for the trademark registration as disclosed below, we do not have any other intellectual property right registered and/or in the process of registration:

Trademark	Approving authority	Registered owner / Applicant	Registration No.	Validity Period	Class of Trademark	Status
SAWIT EMAS	Intellectual Property Corporation of Malaysia	SCEO	99003708	Registration date 30 April 1999 Expiry date 30 April 2029 Date of certificate issued 29 April 2010	<u>Class 29:</u> Cooking oil	Registered
	Intellectual Property Corporation of Malaysia	SCEO	99003707	Registration date 30 April 1999 Expiry date 30 April 2029 Date of certificate issued 29 October 2002	<u>Class 29:</u> Cooking oil	Registered

Trademark	Approving authority	Registered owner / Applicant	Registration No.	Validity Period	Class of Trademark	Status
VITAMAS	Intellectual Property Corporation of Malaysia	SCEO	01008390	Registration date 5 July 2001 Expiry date 5 July 2031 Date of certificate issued 1 October 2005	<u>Class 29:</u> Cooking oil	Registered
SC	Intellectual Property Corporation of Malaysia	SCEO	TM2023005241	<u>Date of application</u> 1 March 2023 <u>Date of appeal</u> 29 August 2023	<u>Class 29</u> Cooking oil	Provisional Refusal (Objection) and is currently under appeal. <sup>(1)</sup> As at LPD, SCEO has obtained a legal status for its trademark as at 7 September 2023

Note:

(1) SCEO has submitted an application for the trademark to MyIPO on 1 March 2023. On 15 August 2023, MyIPO rejected the application on the basis that the mark submitted i.e. "SC" has no meaning and it is a generic term.

On 29 August 2023, SCEO submitted an appeal application by revising the mark to state "Sik Cheong". As at the LPD, the appeal is pending approval from MyIPO. Our Board is of the opinion if such trademark is rejected or not be able to be registered, it will not materially affect our Group's ability to conduct its business or operation as our Group is not dependent on the successful registration of the abovementioned trademark.

#### 7.18 MAJOR APPROVALS, LICENSES AND PERMITS OBTAINED

Details of the major approvals, licenses and permits obtained by our Group as at the LPD are set out below:

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Major conditions imposed	Status of compliance
1.	SCEO	KPDN	Scheduled       Controlled         Goods Licence (Wholesale)       No. Licence: AB10001068         (Regulation 4(1) of Control of Supplies Regulations 1974)         Purpose         To       licence         Schedules       activity of cooking oil and to store up to 450 metric ton cooking oil at the premises         Location of premises         Factory No. 11	Issue date 1 April 2023 <u>Commencement date</u> 28 January 2022 <u>Expiry date</u> 27 January 2024 <sup>(1)</sup>	<ul> <li>The licencee shall not have in his possession or under his custody or control and shall not allow anyone to have in his possession or under his custody or control on behalf of the licencee, more than the quantity stated in the licence for the scheduled goods to which this licence applies.</li> <li>The licensee is prohibited from engaging in packaging activities for retail, supply or offer to sale other than under packaging size of 500 gram, 1 litre, 1 kilogram, 2 kilogram, 3 kilogram, 5 kilogram and 17 kilogram.</li> <li>The licensee shall refer and obtain prior approval from KPDN for any price increase in cooking oil</li> </ul>	Complied
					approval from KPDN for any price	Co

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Major conditions imposed	Status of compliance
2.	SCEO	KPDN	Scheduled Controlled Goods Licence (Retail) No. Licence: AR94476 (Regulation 4(1) of Control of Supplies Regulations 1974) Purpose To licence SCEO in retail activity of cooking oil and to store up to 500 metric ton cooking oil at the premises Location of premises Factory No. 11	Issue date 15 March 2021 <u>Commencement date</u> 10 March 2021 <u>Expiry date</u> 9 March 2026	<ul> <li>The licencee shall not have in his possession or under his custody or control and shall not allow anyone to have in his possession or under his custody or control on behalf of the licencee, more than the quantity stated in the licence for the scheduled goods to which this licence applies.</li> <li>The licensee shall refer and obtain prior approval from KPDN for any price increase in cooking oil.</li> </ul>	Complied
3.	SCEO	Malaysian Palm Oil Board	Malaysian Palm Oil Board LicenceLicence No: 509180517000 (Malaysian Palm Oil Board (Licensing) Regulations 2005)Purpose To licence SCEO to sell, buy, transport, store and export the processed palm oil at its premisesLocation of premise Factory No. 1	Issue date 17 July 2023 <u>Commencement date</u> 1 October 2023 <u>Expiry date</u> 30 September 2024 <sup>(2)</sup>	None	-

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# 7. BUSINESS OVERVIEW (CONT'D)

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Major conditions imposed	Status of compliance
4.	SCEO	МОН	Certificate of Registration of Food Premises Registration No: FSSM061402013-01 (Food Hygiene Regulations 2009) Purpose To certify the registration of SCEO in the following: (i) Nature of Business As a food premises involved in manufacturing of food. (ii) Place of Business: Factory No. 11	Issue date 12 April 2023 <u>Commencement date</u> 25 June 2023 <u>Expiry date</u> 25 June 2026	None	-

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
5.	SCEO	МОН	MeSTICertificate(MakananSelamatTanggungjawabIndustriCertificate)LicenseLicenseNo:ME1118047-2/1PurposeTo certifyTo certifySCEOthat it hasfulfilled terms and conditionfor certification of MeSTI forFactoryNo.11	<u>Issue date</u> 18 February 2022 <u>Commencement date</u> 18 February 2022 <u>Expiry date</u> 17 February 2025	<ul> <li>Any changes to the name or address of the factory or premises, certification scope or anything related thereto shall be informed in writing to the Senior Director for Food Safety and Quality, MOH for further action. Certification will be automatically void should the factory or premises ceased operation.</li> <li>The certificate remains the property of the MOH and it may be withdrawn or terminated at any time if there is violation of any guidelines, laws or regulations that are currently in force.</li> </ul>	Complied. Noted. As at LPD, there is no violation of any guidelines, laws or regulations that is currently in force.

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
6.	SCEO	Department of Islamic Development Malaysia	Certification of Authentication – HALAL Serial No: A205568 <u>Purpose</u> To certify that the processed palm oil manufactured, distributed and managed by SCEO at the premises located at Factory No. 11 has complied with Islamic law and Malaysia Halal Standard and approved by the Halal Certification Panel of Jabatan Agama Islam Selangor	<u>Issue date</u> 1 December 2023 <u>Commencement</u> <u>date</u> 1 December 2023 <u>Expiry date</u> 30 November 2025 <u>1<sup>st</sup> issue date</u> 1 March 2016	<ul> <li>Any subsequent changes to the name or address of the company, factory or premises, brands, ingredients, suppliers or anything related shall be informed in writing to the Department of Islamic Development of Malaysia (JAKIM) and/or the State Islamic Religious Affairs Council/ State Department of Islamic Religious Affair for further action.</li> </ul>	Complied
7.	SCEO	Ampang Jaya Municipal Council (Majlis Perbandaran Ampang Jaya)	Business and Signage License         No License: L00183117         Location of premise         Factory No. 11         Licence Detail         21001       Oil Factory         21015       Signage board         21001       Management Office         21020       Store         21015       Advertisement board	Issue date 13 October 2023 <u>Commencement</u> date None stated <u>Expiry date</u> 31 December 2024	None	-

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval		Validity period	Other conditions imposed	Status of compliance
8.	SCEO	Ampang Jaya Municipal Council (Majlis Perbandaran Ampang Jaya	Location o No. 9, Jala	re: L00753390 <u>f premise</u> in 6/14, Kampung Tasek Tambahan, pang, Selangor (" <b>Factory No. 9</b> ")	Issue date 25 October 2023 Commencement date None stated Expiry date 31 December 2024	• None	-

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
9.	SCEO	Department of Labour, Ministry of Human Resources Malaysia	Certificate of Accommodation No. License: AC/11004/2022/5048 (Section 24D(2) of the Employees' Minimum Standards of Housing, Accommodations and Amenities Act 1990) Purpose To certify that the below mentioned premises is in compliance with Employees' Minimum Standards of Housing, Accommodations and Amenities (Accommodation and Centralized Accommodation) Regulations 2020 and to place not more than 6 workers in the said premises. Location of premises No.35-2C, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor	Issue date 24 November 2022 <u>Commencement date</u> 24 November 2022 <u>Expiry Date</u> 24 November 2025	Not to accommodate more than 6 workers in the said premises	Complied. As LPD, there are 6 workers accommodating the said premises.

	Name licensee	of	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
10.	SCEO		Department of Labour, Ministry of Human Resources Malaysia	License No.: AC/11004/2023/3773	20 December 2023 Expiry Date	Not to accommodate more than 6 workers in the said premises	Complied. As LPD, there are 5 workers accommodating the said premises.

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
11.	SCEO	Department of Occupational Safety and Health	Licence No: PMA-SL/23/366329	Issue date None sighted. <u>Commencement date</u> 23 August 2023 <u>Expiry date</u> 20 November 2024	None	-
12.	SCEO	Department of Occupational Safety and Health	Licence No: PMT-SL/23/367278	<u>Issue date</u> None sighted. <u>Commencement Date</u> 28 August 2023 <u>Expiry Date</u> 27 November 2024	None	-

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
13.	SCSM	KPDN	Scheduled Controlled Goods Licence (Wholesale) Licence No: AB10001260 (Regulation 4(1) of Control of Supplies Regulations 1974) <u>Purpose</u> To licence SCSM in wholesale activity of cooking oil and to store up to 5,000 kilogram cooking oil at the premises	Issue date 29 August 2023 <u>Commencement date</u> 21 October 2023 <u>Expiry date</u> 20 October 2025	• The licencee shall not have in his possession or under his custody or control and shall not allow anyone to have in his possession or under his custody or control on behalf of the licencee, more than the quantity stated in the licence for the scheduled goods to which this licence applies.	Complied
			Location of premises No. 33G, Jalan 6/10 Kampung Tasek Tambahan 68000 Ampang, Selangor		• The licensee is prohibited from engaging in packaging activities for retail, supply or offer to sale other than under packaging size of 500 gram, 1 litre, 1 kilogram, 2 kilogram, 3 kilogram, 5 kilogram and 17 kilogram	Complied
					• The licensee shall refer and obtain prior approval from KPDN for any price increase in cooking oil.	Complied

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
14.	SCSM	KPDN	Scheduled Controlled Goods Licence (Retail) Licence No: AR10008203 (Regulation 4(1) of Control of Supplies Regulations 1974) Purpose To licence SCSM in retail activity of cooking oil and to store up to 1,000 kg cooking oil at the premises Location of premises No. 33G, Jalan 6/10 Kampung Tasek Tambahan 68000 Ampang, Selangor	Issue date 13 April 2020 Commencement date 27 March 2020 Expiry date 26 March 2025	<ul> <li>The licensee shall not have in his possession or under his custody or control and shall not allow anyone to have in his possession or under his custody or control on behalf of the licensee, more than the quantity stated in the licence for the scheduled goods to which this licence applies.</li> <li>The licensee shall refer and obtain prior approval from KPDN for any price increase in cooking oil.</li> </ul>	Complied

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
15.	SCSM	Ampang Jaya Municipal Council (Majlis Perbandara n Ampang Jaya	Business License No. License: L00683861 Location of premise No. 33G, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor Licence Detail 21020 Store 21001 Labelling and applying sticker on the oil bottle known as "Pelita"	Issue date 13 October 2023 Commencem ent date None stated Expiry date 31 December 2024	• None	-

No	Name of licensee	Approving authority / issuer	Description of licence / permit / approval	Validity period	Other conditions imposed	Status of compliance
16.	SCEO	Department of Occupational Safety and Health	Approval letters to install machinery under following approval numbers: - No Kelulusan : SL/23/PTI/100418 - No Kelulusan : SL/23/PTI/100420 - No Kelulusan : SL/23/PTI/100442 - No Kelulusan : SL/23/PTI/100443 Location of premise Factory No. 11	Issue date 14 November 2023 Commencement date Not applicable Expiry date Not applicable	None	-

## Notes:

- (1) SCEO has obtained renewal certificate from KPDN dated 29 November 2023 which is only effective on 27 January 2024 and expiring on 26 January 2026.
- (2) The licence is to be renewed not less than 1 month but not earlier than 3 months from the expiry date i.e. commencing 1 July 2024.

## 7.19 INFORMATION ON MATERIAL LANDS AND BUILDINGS

# 7.19.1 Properties owned by our Group

The details of the material properties owned by our Group as at the LPD are as set out below:

No.	Registered owner / Beneficial	Title Details/ Property Address	Description and Existing use	Category of land use / Tenure of	Restrictions of Interest/Material Encumbrances	Date of issue of CF or CCC	Land/Gross built-up area	Audited NBV as at 31,3,2023
	Owner			Property				(RM'000)
1	Registered owner SCEO	<u>Title details</u> HS(M) 28328, PT 28102, Mukim Empang, Daerah Hulu Langat, Negeri Selangor <u>Property</u> <u>address</u> Factory No. 9	Description of property Single-storey semi-detached factory Existing use To be used for processing, to keep and supply edible oil as well as to be used as a management office	Category of land use Commercial / Industrial Express Condition Commercial Tenure Leasehold for 99 years, ending on 28 January 2091	Restriction in interest This land cannot be sold, mortgaged, charged or transferred in whatsoever manner unless upon obtaining the State Authority's consent. <u>Encumbrances</u> None	Date of issue CF 20 October 1992	Land size Approximately 11,250 sq. ft Built-up area Approximately 18,040 sq. ft	1,578

No.	Registered owner / Beneficial Owner	Title Details/ Property Address	Description and Existing use	Category of land use / Tenure of Property	Restrictions of Interest/Material Encumbrances	Date of issue of CF or CCC	Land/Gross built-up area	Audited NBV as at 31.3.2023 (RM'000)
2	Registered owner SCEO	Title detailsHS(M) 28329,PT 28103,PT 28103,MukimAmpang,Daerah UluLangat,NegeriSelangorPropertyaddress <sup>(1)</sup> Factory No.11	Description of property Single-storey semi-detached factory Existing use Management office, packaging, distribution and storage of the RBD palm olein cooking oil supplies and products	Category of land use Industrial Express Condition Commercial Tenure Leasehold for 99 years, ending on 28 January 2091	R Restriction in interest This land cannot be sold, mortgaged, charged or transferred in whatsoever manner unless upon obtaining the State Authority's consent. <u>Encumbrances</u> None	Date of issue of CF or CCC 20 October 1992	Land size Approximately 18,067 sq. ft <u>Built-up area</u> Approximately 20,483.89 sq. ft	Not applicable since Factory No. 11 was only registered on 1 December 2023 and as at LPD, the sale and purchase is pending completion.

# 7.19.2 Properties rented by our Group

A summary of the material properties rented by our Group for our operations as at the LPD is as follows:

No.	Registered owner / Landlord	Tenant	Property address	Description and existing use	Built-up area (approximate) (sq. ft.)	Tenure of tenancy	Rental per month (RM)
1.	Thrive Properties	SCSM	No. 33G, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor	Description Shophouse Existing Use Labelling and storing of the lamp oil	1,463.90	1 October 2023 – 30 September 2026 <u>Renewal option</u> For another period of 3 years	2,500
2.	Thrive Properties	SCEO	No. 35-2C, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor	Description Shophouse Existing Use Hostel to house SCEO's workers <sup>(1)</sup>	699.66	1 October 2023 – 30 September 2026 <u>Renewal option</u> For another period of 3 years	700
3.	Wong Hin Loong & Wong Hing Ngiap	SCEO	No. 2B, Jalan 3/2 Kampung Tasek Tambahan, 68000 Ampang, Selangor (" <b>Unit 2B</b> ")	Description of <u>Property</u> Shophouse <u>Existing Use</u> Vacant. Proposed to be used as a hostel to house SCEO's workers <sup>(2)</sup>	1,320.00	1 October 2023 – 30 September 2026 <u>Renewal option</u> For another period of 3 years	1,100

No.	Registered owner / Landlord	Tenant	Property address	Description and existing use	Built-up area (approximate) (sq. ft.)	Tenure of tenancy	Rental per month (RM)
4.	Balamuraly A/L V.Ramachandran	SCEO	No. A2-60-3D, Jalan 6/9 Kampung Tasek Tambahan, 68000 Ampang, Selangor (" <b>Unit A2-60-3D</b> ")	<u>Description of</u> <u>Property</u> Shophouse <u>Existing Use</u> Hostel to house SCEO's workers <sup>(3)</sup>	1,170.00	1 October 2023 – 30 September 2025 <u>Renewal option</u> For another period of 2 years	800

Notes:

- (1) Certificate of accommodation was issued to SCEO by Department of Labour Peninsular Malaysia under the Ministry of Human Resources ("Department of Labour") on 24 November 2022, to house 6 foreign workers. The certificate is valid for a period of 3 years from 24 November 2022 to 24 November 2025. As at the LPD, this property house 6 SCEO's foreign workers.
- (2) On 25 April 2023, SCEO submitted an application to the Department of Labour to obtain a certificate of accommodation for Unit 2B to house its foreign workers. On 30 September 2023, SCEO obtained a support letter from the Ampang Jaya Municipal Council (Majlis Perbandaran Ampang Jaya) to support that Unit 2B is approved to be occupied as this property has been categorised with the status of shop-house and has been zoned under commercial and services. As at LPD, the Department of Labour has yet to issue the certificate of accommodation for Unit 2B. Our Board expects that the certificate of accommodation for Unit 2B will be issued by the first quarter 2024. On 20 December 2023, SCEO has relocated its existing foreign workers from Unit 2B to Unit A2-60-3D as Unit 2B still pending the issuance of the certificate of accommodation for Unit 2B.
- (3) Certificate of accommodation was issued to SCEO by Department of Labour on 20 December 2023, to house its 6 foreign workers. The certificate is valid for a period of 3 years from 20 December 2023 to 20 December 2026. As at the LPD, this property house 5 SCEO's foreign workers.

As at the LPD, there is no breach of any property or land use conditions, non-compliance with any regulatory requirements, land rules or building regulations / by-laws, and environmental issue which may materially affect our Group's operations and / or usage of properties rented by our Group as set out in Sections 7.19.1 and 7.19.2 of this Prospectus.

Registration No. 202301023959 (1517882-K)

# 7. BUSINESS OVERVIEW (CONT'D)

### 7.20 GOVERNING LAWS AND REGULATIONS

#### 7.20.1 Governing laws and regulations

Our Group's business operations are subject to the following laws and regulations:

# (i) Local Government Act 1976 ("LGA 1976") and Ampang Jaya Municipal Council's By-Laws ("AJMC By-Laws")

The Local Government Act 1976 and the by-laws of the respective local councils and authorities set out the requirements to obtain business and signage licences. Every licence or permit granted by the local authority may be subject to such conditions and restrictions as the local authority may think fit and shall be revocable by the local authority at any time without assigning any reason.

Any person who operates any trade, business and industry without a valid licence may be liable to a fine not exceeding RM2,000 or to imprisonment for a term not exceeding 1 year or to both.

As our business is carried out in Ampang, Selangor, and the relevant by-laws governing the conduct of our business would be the AJMC By-Laws. Any person who operate the any activity of trade, business and industry or use any place or premise without any valid licence shall commit an offence and upon conviction be liable to a fine not exceeding RM2,000 or to imprisonment for a term not exceeding one (1) year or to both and in the case of a continuing offence to a fine not exceeding RM200 for each day during which such offence is continued after conviction.

As at the LPD, our Group holds and maintains valid business and signboard licences issued by the local authorities.

#### (ii) Control Supply Act 1961 ("CSA")

The CSA 1961 is an act to provide for the control and rationing of supplies. The Control of Supplies Regulations 1961 ("**CS Regulations**") is a regulation made pursuant to the CSA 1961.

Pursuant to Regulation 3 of the CS Regulations, no person shall deal by wholesale or retail in any scheduled article or manufacture any scheduled article except under and in accordance with a licence issued under Regulation 4. The scheduled article includes cooking oil.

Pursuant to Regulation 18 of the CS Regulations, any person who carries on any trade or business, which in the course of the trade or business he uses or consumes cooking oil shall not have in his possession the quantity of cooking oil exceeding 12kg unless he has been authorized by way of a permit issued by the Controller of Supplies.

Section 22 of the CSA 1961 provides that:

(a) Any person, other than a body corporate, but including a director or officer of a body corporate, who commits an offence against the CSA shall, on conviction, be liable to a fine not exceeding RM1,000,000 or to imprisonment for a term not exceeding 3 years or to both, and for a second or subsequent offence, to a fine not exceeding RM3,000,000 or to imprisonment for a term not exceeding 5 years or to both; and

(b) Any body corporate which commits an offence against the CSA shall, on conviction, be liable to a fine not exceeding RM2,000,000 and, for a second or subsequent offence, to a fine not exceeding RM5,000,000.

As at LPD, our Group has obtained relevant wholesale and retail licences to deal on the activities of wholesale and retail for cooking oil all of which are valid and subsisting.

# (iii) Employees' Minimum Standards of Housing, Accommodations and Amenities Act 1990 ("EMSHAAA")

The EMSHAAA prescribes the minimum standards of housing, nurseries and accommodation for employees (and their dependents, if applicable) as well as requires employers to provide health, hospital, medical and social amenities to their employees.

Employers are required to provide minimum space requirement for workers' accommodation, basic facilities as well as safety and hygiene standards.

Pursuant to Section 24D(1) of the EMSHAAA, no accommodation shall be provided to an employee unless certified with a certificate for accommodation from the Department of Labour of Peninsular Malaysia. An employer who contravenes Section 24D(1) of the EMSHAAA may be liable to a fine not exceeding RM50,000.

Our Group has obtained certificates of accommodation for all our accommodations provided to our foreign workers as at the LPD.

#### (iv) Factories and Machinery Act 1967 ("FMA 1967")

The FMA 1967 and the relevant regulations made thereunder, including the Factories and Machinery (Notification, Certificate of Fitness and Inspection) Regulations 1970 provide for the control of factories with respect to matters relating to the safety, health and welfare of persons in the factories, the registration and inspection of machinery and other matters connected therewith.

Section 19(1) of the FMA provides that no person shall operate or cause or permit to be operated any machinery in respect of which a certificate of fitness is prescribed, unless there is in force in relation to the operation of the machinery a valid certificate of fitness issued under the FMA. If one contravenes the FMA, an Inspector shall serve on the person a notice in writing prohibiting the operation of the machinery or may render the machinery inoperative until such time a valid certificate of fitness is issued. On conviction, a person shall be liable of an offence of a fine not exceeding RM150,000 or to imprisonment for a term not exceeding 3 years or to both.

Section 36(1) (Installation of machinery etc) of the FMA further provides that no person shall install or caused to be installed any machinery in any factory or any machinery in respect of which a certificate of fitness is prescribed, except with the written approval of the officer appointed under the FMA. Section 51(1) (Penalties) of the FMA provides that any person who contravenes Section 36(1) of the FMA, shall be guilty and upon conviction be liable to a fine not exceeding RM100,000 or imprisonment for a term not exceeding 2 years or both.

As at the LPD, we holds 2 valid certificates of fitness issued by DOSH for its goods hoisting machine and unfired pressure vessel (air vacuum) which are used by our Group and we have obtained the approval letters dated 14 November 2023 for installation of machinery for 14 packaging lines in our Factory No. 11.

Save for the above, there was no other machinery that required the issue of a certificate of fitness.

#### (v) Street, Drainage and Building Act 1974 ("SDBA") and Uniform Building By-Laws 1984 ("UBBL")

The SDBA governs matters relating to street, drainage and buildings in Peninsular Malaysia and it provides requirement to have a CCC (under UBBL) to ensure that the building is safe and fit for occupation.

Section 70(27)(f) of SDBA provides that any person who occupies or permits to be occupied any building or any part thereof without CCC shall be liable on conviction to a fine not exceeding RM250,000 or to imprisonment for a term not exceeding 10 years or to both.

Further, pursuant to Section 70(11) of SDBA, any person who makes any alteration to any building not in accordance with the SDBA or by-laws or without the prior written permission of the local authority shall be liable on conviction to a fine not exceeding RM25,000 and a magistrate's court shall on the application of the local authority, issue a mandatory order to alter the building in any way or to demolish it.

As at LPD, our Group has complied with the provisions as stipulated in the SDBA and UBBL.

#### (vi) Malaysian Palm Oil Board (Licensing) Regulations 2005 ("MPOB Regulations") under the Malaysian Palm Oil Board Act 1998

No person shall, amongst other, sell, move, store, purchase or export the palm oil unless he is a holder of an appropriate licence issued under MPOB Regulations.

Any person who contravenes MPOB Regulations commits an offence and shall be liable on conviction to a fine not exceeding RM250,000 or to imprisonment for a term not exceeding 3 years or to both.

As at LPD, our Group has obtained the licence under the MPOB Regulations to carry out the activities to sell, move, store, purchase or export processed palm oil.

# 7.21 ENVIRONMENTAL, SOCIAL AND GOVERNANCE POLICIES AND MEASURES

We seek to place emphasis on growing our business responsibly, taking into account our environment and social impact on the community and our employees. We also seek to instill an internal governance culture. To this end, we have implemented, and are in the midst of implementing, the following practices:

## (i) Environmental

Our Group repackages, markets and distributes RBD palm olein oil products, and our operations involve the sourcing, repackaging and labelling of RBD palm olein oil. We thus implement the following practices to reduce or minimise our impact on the environment:

- Recycling of packaging

We purchase our used carton boxes from our customers at a per unit cost which is lower than the per unit cost of new carton boxes supplied by our carton box suppliers. Carton boxes which are in good condition are reused while those that are not in good condition are sold to scrap collectors.

- Electricity usage

The building orientation of our main packaging facility maximises sunlight exposure and allow for cross ventilation. This lowers the usage of electricity for lighting and cooling devices such as fans and airconditioners. We also use LED lighting at our main packaging facility and lamp oil shop lot which is more energy efficient and emits less heat.

In addition, we intend to invest in the installation of rooftop solar photovoltaic systems on Factory No. 9.

Use of semi-automated and automated packaging lines to minimise wastages

We presently use semi-automated and automated packaging lines for the repackaging of RBD palm olein oil into polybags, bottles, jerry cans and tin cans. These semi-automated and automated packaging lines have sensors that will cease the filling of RBD palm olein oil into the packaging once it has reached a particular level. This avoids the occurrence of spillages which would minimise wastages.

Proper waste management

Our operational processes generate non-scheduled (municipal) wastes such as used carton boxes which are not in good condition and plastic bags. In this regard, responsible waste management can help reduce the environmental impact of our processes by ensuring that industrial waste do not pollute the natural environment.

We strive to control unscheduled waste on-site such as used carton boxes and plastic bags. This is done by segregating wastes by type, as well as encouraging reuse and recycling practices by disposing these unscheduled wastes to recycling companies.

# (ii) Social

We recognise that our employees are valuable assets and as such, we strive to retain and nurture talent through the following practices:

- Maintain a safe and conducive workplace

Creating a positive work environment is crucial for nurturing healthy and motivated employees, enabling them to prosper and make meaningful contributions to our Group. We are dedicated to maintaining a safe and conducive workplace for our employees. To achieve this, we have established Standard Operating Procedures (SOPs) for safety and health. These SOPs include regular safety and health spot checks every quarter, ensuring the well-being of the environment in our business and factory settings. Additionally, we have developed an emergency response plan to educate and prepare our employees for any emergency situations.

Diversity and inclusion

Our Group is dedicated to fostering diversity and inclusion in our workplace. We are committed to ensuring that recruitment, employment, placement, training, development, as well as remuneration and advancement within our Group, are based solely on an individual's qualifications, job performance, and their skills and experience. This approach allows all employees, regardless of their backgrounds, to have equal opportunities and feel valued and supported within our Group.

- Promoting personal development

We retain skilled employees and attract new talents through providing continuous training and rewarding employees with competitive remuneration packages. We set a minimum 8 hours of training per calendar year for each of our employees. By doing so, we believe that we are supporting our employees' professional development which would enhance their performance and productivity while increasing their value and future marketability.

- Participation in Government subsidy programme(s)

Our participation in the subsidy programme promoted by the Government is part of our initiative to participate and contribute towards stabilisation of retail prices of RBD palm olein cooking oil. This is expected to benefit the society at large as cooking oil is an essential food ingredient used in various food manufacturing and preparation processes.

- Donations

We contribute back to the society by donating to charitable funds. For the FYEs under review, we have donated approximately 2,000 kg of RBD palm olein cooking oil products to Yayasan Sunbeam Home, a non-governmental, self-supporting foundation which cares and nurtures for the displaced, abused and neglected children of single parent.

# (iii) Governance

We are committed to conducting our business ethically and in compliance with all applicable laws and regulations in Malaysia.

These laws include but are not limited to the Malaysian Penal Code (revised 1977) (and its amendments) and the Companies Act 2016.

We also have established the following policies and guidelines:

Anti-bribery and anti-corruption policy and guidelines in compliance with the Malaysian Anti-Corruption Commission Act 2009 and its amendments

Our Group is dedicated to carrying out our business operations with integrity, clarity, and responsibility. To uphold these values, we have implemented an anti-bribery and anti-corruption policy. This policy is in accordance with the Malaysian Anti-Corruption Commission Act 2009 and outlines our Group stance against all types of bribery and corruption. We maintain a zero-tolerance approach to such practices, not only within our organisation but also in dealings with external entities like customers and suppliers.

Whistleblowing policy and guidelines

Our Group is devoted to managing our business operations ethically, transparently, and responsibly. In line with this commitment, we have established a Whistleblowing Policy, compliant with the Whistleblower Protection Act 2010. This policy enables stakeholders, including customers, employees, suppliers, and the local community, to report any real suspicions or accusations regarding fraud within our Group, alleged unethical actions, or inappropriate business practices conducted by our employees or external parties in business relations with us. This policy is designed to safeguard our Group's integrity and address concerns that might impact us.

Code of conduct and ethics in compliance with MCCG

Maintaining robust corporate governance practices is essential for promoting and upholding integrity and ethical business behavior. Consequently, our Group has adopted a code of ethics that applies to all employees and our Board members. In order to foster a Board that effectively instills these corporate governance practices within our Group, we have formed a Nomination Committee and Remuneration Committee. These committees are composed solely of Non-Executive Directors. Among its various responsibilities, the committees' key roles include assessing and evaluating the performance of our Board and Key Senior Management.

Procurement management procedure which includes supplier evaluation and quality management system

The procurement management procedure, encompassing supplier evaluation and a quality management system, is a comprehensive approach that ensures we engage with capable and reliable suppliers. This procedure includes a thorough assessment of potential suppliers to verify their ability to meet our quality standards and fulfill our requirements consistently. Additionally, the quality management system is integrated into this process to maintain high standards of procurement. It involves regular monitoring and evaluation of both the suppliers and the goods or services they provide, ensuring continuous improvement and adherence to our organizational standards.

To this end, our Group's sustainability efforts are focused on enhancing our value propositions for our stakeholders and customers with the adoption of best practices. We will be watchful of the industry trends and adapt accordingly to remain at the forefront, and to stay relevant to our stakeholders.

## 7.22 BUSINESS STRATEGIES AND FUTURE PLANS

We have identified the following strategies to strengthen our position:

### (i) We intend to expand our product range to include high oleic soybean oil

Our Group has been involved in the repackaging, marketing and distribution of RBD palm olein oil products since 1992 and has since accumulated experience in the edible oil industry and established a customer base comprising retailers, wholesalers, hotel, restaurant and catering operators, and food manufacturers.

Our Group's experience and existing customer base serve as a foundation for us to continue to secure new orders and cross-sell other types of edible oils. Thus, our Group intends to expand the range of products we repackage, market and distribute to include other types of edible oils, particularly high oleic soybean oil.

As at the LPD, our Group has received enquiries from food manufacturers, to procure high oleic soybean oil for use in their factories.

Apart from that, our Group also recognises potential in high oleic soybean oil. Although it is not as widely consumed as RBD palm olein oil in Malaysia, the soybean market has potential to grow. According to the IMR report, between 2018 and 2022, the soybean oil market in Malaysia grew at a CAGR of 4.7% in terms of sales volume and a CAGR of 2.9% in terms of sales value. The growth in demand for soybean oil is expected to continue to be driven by its relatively lower price as compared to other edible oils, i.e. olive oil, sunflower oil and rapeseed oil, which will render it an affordable option for households, hotel, restaurant and catering operators, and food manufacturers; its availability as it is one of the most produced oil globally and one of the few edible oils produced in Malaysia apart from palm oil; as well as the growing population and food and beverage industry in Malaysia (Source: IMR report).

To this end, our Group intends to set up a new packaging facility at Factory No. 9. The cost of rebuilding Factory No. 9 and purchase of machinery and equipment for the repackaging of high oleic soybean oil, is expected to amount to RM[•] million. This will be funded via the Group's IPO proceeds. Further details are as set out in Section 4.8 of this Prospectus.

The new packaging facility is intended to be set up at an adjacent 3-storey factory unit to our main packaging facility, i.e. Factory No. 9.

As at the LPD, we have achieved the following in respect of the rebuilding of Factory No. 9:

Timeline	Milestones
23 January 2023	Engaged a consultant to design the new Factory No. 9
14 March 2023	Submitted initial building plans for the new Factory No. 9 to relevant authorities
15 June 2023	Received approval on initial building plans from the authorities
27 October 2023	Submitted revised building plans for the new Factory No. 9 to relevant authorities

The indicative timeline for the remaining milestones for the rebuilding of Factory No. 9 are as follows:

Timeline	Milestones					
First quarter of 2024	<ul> <li>Engage a main contractor to construct the new Factory No. 9</li> <li>Commence construction works for the new Factory No. 9</li> </ul>					
Third quarter of 2025	Complete construction works of the new Factory No. 9					
First quarter of 2026	<ul> <li>Obtaining certificate of completion and compliance</li> <li>Commence setting up of the new machinery and equipment</li> <li>Complete installation and testing of the new machinery and equipment</li> </ul>					
Second quarter of 2026	<ul> <li>Commence operations at the new Factory No. 9</li> <li>Conduct ISO 22000 and HACCP certification process for the new Factory No. 9</li> </ul>					
Third quarter of 2026	Receive ISO 22000 and HACCP certifications for the new Factory No. 9					

In conjunction with the rebuilding of Factory No. 9, we intend to purchase new machinery and equipment to be installed / used in this new facility. In particular, we intend to purchase 2 packaging lines for high oleic soybean oil, 1 labelling machine, 2 inkjet printing machines for printing batch numbers and expiry dates on the bottles, 1 receiving turn table, 3 storage tanks and other equipment such as forklifts, pallet trucks and a floor scrubber. These machinery and equipment are estimated to cost approximately RM[•] million, and will be funded via our IPO Proceeds.

We intend to use the aforementioned machinery and equipment for the repackaging, labelling and storage of high oleic soybean oil products.

## (ii) We intend to grow our geographical reach to grow our sales

For the FYEs Under Review, our Group's sales have been predominately generated from customers based in Kuala Lumpur and Selangor, where 95.09% to 97.02% of our total sales have been generated from Kuala Lumpur and Selangor.

Our Group has also sold and delivered our products to customers based from other states in Malaysia, though in smaller quantities. For the FYEs Under Review, the remaining 2.98% to 4.91% of our Group's total sales were generated from other states in Malaysia.

Moving forward, our Group intends to grow our sales from existing and new customers based in other states in Malaysia, particularly Perak, Negeri Sembilan, Melaka and Pahang due to the proximity of these states to Kuala Lumpur and Selangor, where Factory No. 11 is located and our Group can easily extend our sales reach and deliver products to these states.

In order to grow our sales from these states, we intend to:

- carry out promotional sales activities to encourage customers in Perak, Negeri Sembilan, Melaka and Pahang to increase their volume of orders. We have set aside a budget of RM200,000 over the span of the next 12 months to carry out these promotional activities. This will be funded via our internally generated funds;
- recruit an Assistant Manager and Senior Sales Executive to focus on expanding customer reach in Perak, Negeri Sembilan, Melaka and Pahang by mid-2024;
- expand our fleet of delivery trucks with additional delivery trucks and recruit 3 additional lorry driver and 3 additional assistant lorry drivers. We have allocated RM[•] million of our IPO Proceeds to acquire these delivery trucks. We intend to acquire the delivery trucks and recruit these personnel within 12 months from receipt of proceeds; and
- reach out to existing customers that have network of stores or operational facilities in Perak, Negeri Sembilan, Melaka and Pahang.

Our Group recognises that new markets, such as the above-mentioned states in Malaysia, are untapped potential markets for the Group. Thus, by extending our reach to other states in Malaysia, our Group will be able to extend our reach to new customers, as well as serve our existing customers with operations in the abovementioned states in Malaysia. Our Group may also explore potential new markets in the future.

## 7.23 PROSPECTS

We believe that our prospects in the RBD palm olein oil repackaging industry in Malaysia is favourable, taking into account the growth of the RBD palm olein oil repackaging industry in Malaysia, our competitive position set out in **Section 7.5** of this Prospectus, and our business strategies as set out above.

According to the IMR report by Providence, the RBD palm olein oil repackaging industry in Malaysia is projected to grow at a CAGR of 20.3% between 2023 and 2025.

This will be supported by the following demand drivers:

- continuous demand for RBD palm olein oil products and its downstream products from consumers which will be driven by population growth, government subsidy programmes and initiatives and lower price and ease of accessibility; and
- growth in demand from hotel, restaurant and catering operators.

Collectively, these demand drivers are anticipated to bode well for the growth potential of the RBD palm olein oil repackaging industry in Malaysia.

Further, we are also optimistic of the future growth of our Group in light of our plans to expand our range of products to include high oleic soybean oil as well as grow our reach to other states in Malaysia.

# 7.24 EXCHANGE CONTROLS/ REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT

As at the LPD, we do not have any foreign subsidiary, associated company or branch office outside of Malaysia and are not subject to any governmental laws, decrees, regulations and/ or other requirements which may affect the repatriation of capital and remittance of profits by or to our Group.

# 7.25 DEPENDENCY ON CONTRACTS, PRODUCTION OR BUSINESS PROCESS, MAJOR APPROVALS, LICENCES AND PERMITS AND TRADEMARKS

As at the LPD and save as disclosed in Section 7.18 of this Prospectus, our Group's business or profitability is not materially dependent on any contracts, intellectual property rights, licences and permits, and production or business processes.

#### 8. IMR REPORT



PROVIDENCE STRATEGIC PARTNERS SDN BHD

67-1, Block D, Jaya One, Jalan Prof Diraja Ungku Aziz 46200 Petaling Jaya, Selangor, Malaysia. T: +603 7625 1769

Date: 22 December 2023

The Board of Directors **SIK CHEONG BERHAD** 

No. 11, Jalan 6/14 Kampung Tasik Tambahan 68000 Ampang Selangor Darul Ehsan

Dear Sirs,

Independent Market Research ("IMR") report on the Refined, Bleached and Deodorised ("RBD") Palm Olein Oil Repackaging Industry in Malaysia in conjunction with the Proposed Listing of Sik Cheong Berhad (the "Company") on the ACE Market of Bursa Malaysia Securities Berhad

PROVIDENCE STRATEGIC PARTNERS SDN BHD ("**PROVIDENCE**") has prepared this IMR report on the RBD Palm Olein Oil Repackaging Industry in Malaysia for inclusion in the Prospectus of Sik Cheong Berhad.

PROVIDENCE has taken prudent measures to ensure reporting accuracy and completeness by adopting an independent and objective view of this industry within the confines of secondary statistics, primary research and evolving industry dynamics. We believe that this IMR report presents a balanced view of the industry within the limitations of, among others, secondary statistics and primary research, and does not purport to be exhaustive.

For and on behalf of PROVIDENCE:

MELISSA LIM EXECUTIVE DIRECTOR

#### About PROVIDENCE STRATEGIC PARTNERS SDN BHD:

PROVIDENCE is an independent research and consulting firm based in Petaling Jaya, Selangor, Malaysia. Since our inception in 2017, PROVIDENCE has been involved in the preparation of independent market research reports for capital market exercises. Our reports aim to provide an independent assessment of industry dynamics, encompassing aspects such as industry performance, demand and supply conditions and competitive landscape.

#### About MELISSA LIM:

Melissa Lim is the Executive Director of PROVIDENCE. She has more than 10 years of experience in market research for capital market exercises. Melissa Lim holds a Bachelor of Commerce (Double major in Marketing and Management) from Murdoch University, Australia.



Sik Cheong Berhad and its subsidiaries (collectively referred to as "Sik Cheong Group") are principally involved in the repackaging, marketing and distribution of RBD palm olein oil products. As such, this IMR report focuses on *The RBD Palm Olein Oil Repackaging Industry in Malaysia*. This IMR report also covers an *Overview of The Soybean Oil Market in Malaysia* as Sik Cheong Group intends to venture into the repackaging, marketing and distribution of soybean oil in Malaysia.

# 1 THE RBD PALM OLEIN OIL REPACKAGING INDUSTRY IN MALAYSIA

#### INTRODUCTION

Palm oil is the most common type of vegetable edible oil consumed in Malaysia. In 2022, the volume of palm oil sold was 183.7 million litres, which translates to 76.5% of the total volume of vegetable edible oils sold in Malaysia.<sup>1</sup>

One of the main reasons it is the most commonly consumed vegetable oil in Malaysia is because it is priced relatively lower than other types of vegetable oil. This is due to its availability in Malaysia as Malaysia is one of the largest producers of palm oil in the world, apart from Indonesia. Malaysia has a planted area of 5.7 million<sup>2</sup> hectares of oil palm plantations in 2022 and these plantations collectively produced approximately 18.5 million metric tonnes ("**MT**") of crude palm oil ("**CPO**") in the year.

Palm oil is typically refined, bleached and deodorised, and is fractionated to produce RBD palm olein and RBD palm stearin oil. RBD palm olein oil refers to the liquid form of palm oil that is used as cooking oil and lamp oil, amongst others. Meanwhile, RBD palm stearin oil refers to the solid fraction of palm oil that is used to produce products such as margarine.

RBD palm olein oil remains stable under high heat as it has a smoke point of approximately 230°C. This indicates that RBD palm olein oil can be heated up to 230°C before it smokes and discolours (which indicates changes in chemical or physical properties and renders it less suitable for continued usage).

As such, RBD palm olein oil is suitable to be used as cooking oil or other types of oil such as lamp oil. As it is used as cooking oil, it is a key ingredient used in the manufacturing and preparation of food and is thus consumed on a daily basis. It is a source of fats and fatty acids and provides energy to the human body.

The industry value chain of the palm oil industry, of which the RBD palm olein oil repackaging industry is a sub-segment, can generally be segmented into:

#### (a) Upstream

This segment entails the planting, cultivating and harvesting of palm fresh fruit bunches ("**FFB**") from plantations which will be sent to palm oil mills;

#### (b) Midstream

The midstream segments involve milling and refining palm oil. Palm oil milling involves palm oil mills extracting oil from palm FFB into 2 types of palm oil:

- (i) CPO from the mesocarp of the fruit; and
- (ii) palm kernel oil (PKO) from the kernel of the fruit.

Upon milling, the oil may be sent to local or overseas refineries where it will undergo RBD processes, i.e. deacidification, degumming and bleaching to remove gums, trace metals, pigments, peroxides and other products as well as deodorising by introducing high pressure steam to remove volatile compounds that impact the odour, flavour, colour and stability of the oil.

Thereafter, the oil will undergo fractionation to separate the liquid part (palm olein) from the solid part (palm stearin), forming RBD palm olein oil and RBD palm stearin oil; and

<sup>&</sup>lt;sup>1</sup> Source: Euromonitor

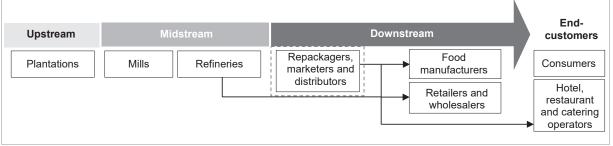
<sup>&</sup>lt;sup>2</sup> Source: Malaysia Palm Oil Board ("**MPOB**").



- **Downstream** involves the repackaging, marketing, sales and/or distribution of RBD palm olein oil as well as manufacturing of other related downstream products such as food and oleochemical products. These finished products may be used by the following customer segments:
  - Repackagers, marketers and distributors repackages, markets and/or distributes RBD palm olein oil in bulk for onward sale to manufacturers or retailers. These industry players may or may not have their own brand of products;
  - Food manufacturers manufacturing food products (such as ice cream, instant noodle and creamer) as well as oleochemical products (such as soap) using RBD palm olein oil and RBD palm stearin;
  - Retailers and wholesalers fast-moving consumer goods companies and/or grocery retailers and wholesalers. Retailers retail packaged RBD palm olein oil products to consumers and food and beverage ("F&B") service providers in their retail outlets. Meanwhile, wholesalers sell packaged RBD palm olein oil products to retailers and manufacturers.

Some refineries may either directly, or through a related company or subsidiary, package a portion of their RBD palm olein oil into smaller packaging sizes.

#### Palm oil industry value chain



#### Note:

Denotes the RBD palm olein oil repackaging industry sub-segment, in which Sik Cheong Group operates Source: PROVIDENCE

The RBD palm olein repackaging industry comprises industry players that purchase RBD palm olein oil from refineries, and package them into smaller packaging sizes such as polybags, bottles, tin cans, jerry cans and intermediate bulk containers to be distributed to manufacturers, retailers, wholesalers and hotel, restaurant and catering operators. These industry players may or may not have their own brand of products. The RBD palm olein repackaging industry does not include refineries that perform their own packaging activities as the RBD palm olein oil is not repackaged if it is carried out by the same party.

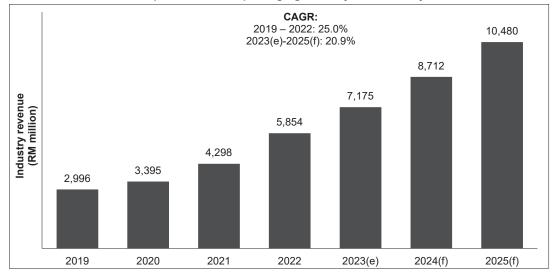
Sik Cheong Group is involved in the downstream segment of the palm oil industry, specifically the RBD palm olein oil repackaging industry, where it is principally involved in the repackaging, marketing and distribution of its own brand of RBD palm olein oil products.

# PROVIDENCE STRATEGIC PARTNERS

#### INDUSTRY SIZE, PERFORMANCE AND GROWTH

The RBD palm olein oil repackaging industry in Malaysia can be measured based on the revenues of industry players involved in the repackaging, marketing and/or distribution of RBD palm olein oil products. This may be sold either under their own or third-party brands.

Between 2019 and 2022, the RBD palm olein oil repackaging industry size in Malaysia grew from RM3.0 billion to RM5.9 billion, registering a compound annual growth rate ("**CAGR**") of 25.0% over the period. Moving forward, the RBD palm olein oil repackaging industry in Malaysia is expected to grow from an estimated RM7.2 billion in 2023 and reach RM10.5 billion in 2025, at a CAGR of 20.9% over the period.



RBD palm olein oil repackaging industry size in Malaysia

Notes:

(i) (e) – Estimate

(ii) (f) – Forecast

(iii) The RBD palm olein oil repackaging industry size may include revenues from business not related to repackaging of RBD palm olein oil products such as repackaging of other types of edible oils, shortening and ghee.

Source: PROVIDENCE

#### **KEY DEMAND DRIVERS**

# Continuous demand for RBD palm olein oil products and other related downstream products from consumers will drive the growth of the RBD palm olein oil repackaging industry

In 2022, the sales volume of palm oil constituted 76.5% of the total volume of vegetable edible oil sold in Malaysia.<sup>3</sup> In addition, the per capita consumption of palm oil is also higher than other types of vegetable oils. In 2022, the domestic consumption of palm olein oil per capita in Malaysia was 26.2 kilograms ("**kg**") per capita, where else the per capita consumption of other vegetable edible oils such as palm kernel oil was 3.8 kg per capita, soybean oil was 1.8 kg per capita, coconut oil was 0.9 kg per capita and peanut oil was 0.2 kg per capita.<sup>4</sup> This indicates that RBD palm olein oil products are widely consumed by the majority of the Malaysian population.

The demand for RBD palm olein oil products and other related downstream products (such as food products e.g. ice cream, instant noodles and creamer, as well as oleochemicals e.g. soap) amongst consumers is driven by the following factors:

<sup>&</sup>lt;sup>3</sup> Source: Euromonitor

<sup>&</sup>lt;sup>4</sup> Source: Foreign Agriculture Service, United States Department of Agriculture; PROVIDENCE analysis



#### (i) Growth in population

The population of Malaysia has been growing, from 32.4 million to 32.7 million between 2018 and 2022.<sup>5</sup> As the population increases, it is expected that the demand for RBD palm olein oil products and other related downstream products will also grow in tandem.

#### (ii) Government subsidy programmes and initiatives

The Government of Malaysia has implemented a cooking oil subsidy program to ensure the availability and affordability of cooking oil to consumers, as cooking oil is a staple cooking ingredient in Malaysian households.

Since June 2007, the Government of Malaysia subsidised cooking oil in 1 kg polybag packaging at a price of RM2.50 per packet, compared to its actual market price of RM9.00 per kg as at 2022. In June 2022, the Government of Malaysia announced that it will maintain the subsidy with an additional fund allocation of RM4 billion. In April 2023, the Government of Malaysia further announced its initiative to maintain the edible oil subsidy with a quota of 60,000 MT per month.

This government subsidy program is expected to drive demand for RBD palm olein oil products in view that it will help to stabilise the retail price of cooking oil in Malaysia.

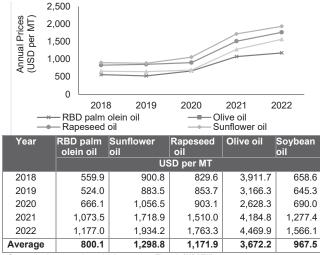
Moreover, under Budget 2024, the Government of Malaysia has proposed to allocate a total of RM225 million to cover the distribution costs of essential goods, which includes edible oil, to rural and remote areas, under the Community Drumming Programme.

#### (iii) Lower price and ease of accessibility

Between 2018 and 2022, the average price of RBD palm olein oil was the lowest as compared to other vegetable edible oils such as sunflower oil, rapeseed oil, olive oil and soybean oil. As such,

RBD palm olein oil is a more costeffective option for consumers (especially lower income households) as well as businesses which consume large quantities of oil in their food manufacturing operations.

Further, Malaysia is one of the largest producers of palm oil. The production of CPO in Malaysia increased from 19.5 million MT in 2018 to 19.9 million MT in 2019. Despite the fall in CPO production to 19.1 million MT in 2020 and 18.1 million MT in 2021 due to the impact of the Coronavirus Disease 2019 ("COVID-19") and labour shortages, the production of CPO recovered and increased to 18.5



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Global annual average prices of vegetable edible oil

Source: International Monetary Fund ("IMF")

million MT in 2022 in light of the lifting of COVID-19 restrictions In the country.6

As such, the affordability and accessibility to palm oil will contribute to the growth of the RBD palm olein oil industry in Malaysia.

<sup>5</sup> Source: Department of Statistics Malaysia ("DOSM")

<sup>&</sup>lt;sup>6</sup> Source: MPOB



The growth in demand from hotel, restaurant and catering operators will drive demand for RBD palm olein oil products, which would drive the growth of the RBD palm olein oil repackaging industry

RBD palm olein oil products are essential in food preparation. They can be used in a wide range of cooking methods such as frying, sauteing, baking and dressing. In Malaysia, stir-frying and deep-frying are commonly used in local cuisine. As these methods involve high heat, the use of edible oils with high smoke point such as palm olein oil is typically recommended. As such, apart from consumers, it is also used by hotel, restaurant and catering operators in preparing food for their patrons, guests and customers.

In Malaysia, the performance of the F&B industry has improved over the years, albeit a decline in 2020 and 2021 due to the effects of the COVID-19 pandemic. During the COVID-19 pandemic, many businesses had to reduce operational capacity or stop operations entirely. Overall, the growth of the F&B industry may be depicted by the gross domestic product ("**GDP**") of the F&B industry in Malaysia, which recorded a CAGR of 2.9%. The overall F&B industry increased from RM40.6 billion in 2018 to RM45.6 billion in 2022, despite the temporary dip to RM37.8 billion and RM35.9 billion in 2020 and 2021 respectively.<sup>7</sup> As Malaysia recovers from the COVID-19 pandemic and opened all economic sectors since April 2022, the nation's F&B industry is expected to grow due to the growing demand for food services.

#### SUPPLY CONDITIONS

The main material used in the RBD palm olein oil repackaging industry is RBD palm olein oil. The factors affecting the supply of RBD palm olein oil include its availability and price.

RBD palm olein oil is widely available in Malaysia as Malaysia is one of the largest producers of palm oil in the world, apart from Indonesia. Malaysia has a planted area of 5.7 million<sup>8</sup> hectares of oil palm plantations in 2022 and these plantations collectively produced approximately 18.5 million MT of CPO in the year. Meanwhile, the production of CPO in Malaysia increased from 19.5 million MT in 2018 to 19.9 million MT in 2019. Despite the fall in CPO production to 19.1 million MT in 2020 and 18.1 million MT in 2021 due to the impact of COVID-19 and labour shortages, the production of CPO recovered and increased to 18.5 million MT in 2022 in light of the lifting of COVID-19 restrictions in Malaysia.<sup>9</sup>

Although RBD palm olein oil is widely available in Malaysia, the volume of its supply locally may be affected by weather conditions and any other factors which may lead to disruptions in operational activities such as the COVID-19 pandemic.

In terms of prices, RBD palm olein oil prices generally fluctuate. It correlates with the CPO prices, and the prices of both products are influenced by their demand and supply and prices of other edible oils and fats and crude oil. The annual average RBD palm olein oil, indicated by average export prices of RBD palm olein oil, fell from RM2,328.50 per MT in 2018 to RM2,236.50 per MT in 2019. In 2020, the average prices of RBD palm olein oil recorded RM2,844.00 per MT, before it increased to RM4,764.50 per MT in 2021 and RM5,366.50 per MT in 2022.

Likewise, in 2018, the annual average CPO prices in Malaysia recorded RM2,232.50 per MT, before dropping to RM2,079.00 per MT in 2019. The annual average CPO prices recovered to RM2,685.50 per MT in 2020 and further increased to RM4,407.00 per MT in 2021 and RM5,087.50 per MT in 2022.

RBD palm olein oil and CPO prices rose in 2020 largely due to the impact of COVID-19 pandemic which affected the volume of FFB yield and processed, thus resulting in lower CPO and RBD palm olein oil production. The annual production of RBD palm olein oil increased from 10.6 million MT in 2018 to 11.5 million MT in 2019. In 2020, the annual production decreased to 10.1 million MT.

<sup>&</sup>lt;sup>7</sup> Source: DOSM

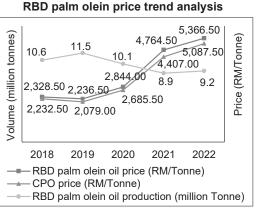
<sup>&</sup>lt;sup>8</sup> Source: MPOB

<sup>9</sup> Source: MPOB



Subsequently in 2021, the annual production of RBD palm olein oil recorded the lowest amongst the 5 years due to the temporary suspension on foreign labour intake as part of COVID-19 containment measures. As a result, it has affected the volume of FFB processed and CPO production, which led to an increase in prices of CPO and RBD palm olein oil.

Although the annual production of RBD palm olein oil recovered in 2022, the CPO and RBD palm olein oil prices continued to rose due to weaker Ringgit as against the USD as well as the prolonged Russia-Ukraine war. The Russia-Ukraine war has disrupted the sunflower oil supply chain globally, which caused a surge in demand for palm oil as a replacement for sunflower oil.



Source: MPOB

#### **GOVERNMENT LAWS AND REGULATIONS**

The key laws and regulations relating to the RBD palm olein oil repackaging industry are as follows:

- Control of Supplies Act 1961 was enacted to provide for the control and rationing of supplies;
- Control of Supplies Regulations 1974 which states that a person shall deal in any scheduled article of manufacture any scheduled article (including cooking oil) in accordance with the licence issued under the regulation, and have separate licence(s) for each place of business; and
- Cooking Oil Stabilisation Scheme a cooking oil subsidy programme established by Kementerian Perdagangan Dalam Negeri dan Kos Sara Hidup or Ministry of Domestic Trade and Cost of Living ("KPDN") that aims to stabilise the retail price of cooking oil in Malaysia, as cooking oil is one of the controlled goods under the Control of Supplies Act 1961 and Control of Supplies Regulations 1974.

The eligibility criteria for application of Cooking Oil Stabilisation Scheme ("COSS") are as follows:

- (a) the applicant must own a repackaging facility;
- (b) the applicant must have obtained a MPOB licence to buy and store the processed palm oil;
- (c) the applicant must have obtained a business licence from local authority;
- (d) the applicant must have obtained a retail licence and wholesale licence issued by KPDN under Control of Supplies Regulations 1974;
- (e) the applicant must provide details and particulars of suppliers for the RBD palm olein oil; and
- (f) the applicant must provide details of the retailers and wholesalers to be distributed by the applicant.

According to KPDN, as at May 2023, there were 366 packaging companies nationwide that were granted with the quota in total of 60,000 metric tonne (MT) per month to supply subsidised cooking oil in polybag to the market under COSS programme.

 MPOB (Licensing) Regulations 2005 under the MPOB Act 1998 – which states that no person shall sell, move, store, purchase or export palm oil and related products unless he is a holder of an appropriate licence issued under MPOB (Licensing) Regulations 2005, amongst others. Any person that contravenes this regulation shall be liable to a fine not exceeding RM250,000 or imprisonment for a term not exceeding 3 years, or both.

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As cooking oil, RBD palm olein oil products can be substituted with other types of vegetable edible oil such as sunflower oil, corn oil, rapeseed oil, soybean oil, olive oil as well as blended oil (which is a blend of different types of edible oil).

RBD palm olein oil products are readily available from local refineries in Malaysia. Thus, the palm oil industry is not reliant on imports of palm olein oil.

#### **COMPETITIVE OVERVIEW**

As Sik Cheong Group is principally involved in the repackaging, marketing and distribution of its own brand of RBD palm olein oil products, the competitive landscape will be focused on companies involved in the repackaging, marketing and distribution of their own brand of RBD palm olein oil products. These industry players comprise private companies as well as public listed companies.

PROVIDENCE has identified 9 industry players, including the Group, on the basis that:

- these industry players are involved in repackaging of RBD palm olein oil and distribute their own brand(s) of RBD palm olein oil products;
- (ii) these industry players have a revenue of RM1.0 million and above in the latest financial year; and
- (iii) these industry players are not involved, and are not related to companies that are involved, in refining of palm oil and are not involved in the repackaging of upstream palm oil products such as crude palm oil, based on publicly available information.

Company name	Latest audited financial year end ("FYE")	Revenue (RM '000)	Gross profit ("GP") (RM '000)	Profit after tax ("PAT") (RM '000)	GP margin (%) <sup>(c)</sup>	PAT margin (%) <sup>(d)</sup>
Bukit Seribu Holdings Sdn Bhd	31 December 2022	16,655	1,097	596	6.6	3.6
CI Holdings Berhad (a public listed company)	30 June 2023	5,326,012 <sup>(e)</sup>	355,916 <sup>(f)</sup>	166,514 <sup>(f)</sup>	6.7 <sup>(f)</sup>	3.1 <sup>(f)</sup>
Continental Edible Oil Industries Sdn Bhd	31 December 2022	13,693	1,712	786	12.5	5.7
Ding-Dang Enterprise Sdn Bhd	30 June 2022	10,670	1,373	155	12.9	1.5
Federation Oil Factory (Johore) Sdn Bhd	30 April 2023	50,185	5,628	649	11.2	1.3
Gemilang Edible Oil (M) Sdn Bhd	31 May 2022	65,285	5,032	1,293	7.7	2.0
Golden Palm Oil Industries Sdn Bhd	30 November 2022	13,253	1,841	349	13.9	2.6
Sarafiah Natural Resources Sdn Bhd	31 December 2022	1,232,807	10,602	3,395	0.9	0.3
Sik Cheong Group	31 March 2023	78,236	11,984	6,029	15.3	7.7

The table below sets out the details of the industry players <sup>(a)(b)</sup>:

Notes:

(i) <sup>(a)</sup> Information based on publicly disclosed information as at 22 December 2023.

 (ii) <sup>(b)</sup> This list is not exhaustive. Exempt private companies and companies with revenues below RM1.0 million have been excluded from this list.

(iii) <sup>(c)</sup> GP margin is computed based on GP divided by revenue.

(iv) <sup>(d)</sup> PAT margin is computed based on PAT divided by revenue.

(v) <sup>(e)</sup> Segmental financial information for the group's edible oil business

 (vi) <sup>(f)</sup> Consolidated financial information was used as segmental financial information was not publicly available. As such, financial information may include other types of business activities not related to edible oil

Source: Companies Commission of Malaysia, various company websites, PROVIDENCE



The barriers to entry faced by industry players involved in the repackaging, marketing and distribution of RBD palm olein oil products are moderately high as the working capital required to hold inventories of palm oil and to set up a packaging facility and warehouse is high. Among the critical success factors for companies involved in the repackaging, marketing and distribution of RBD palm olein oil are having a network of suppliers to have a consistent supply of palm oil, a network of customers to distribute and sell palm oil products to and managing palm oil inventory levels to ensure prompt delivery.

## Market Share

Based on the revenue generated from Sik Cheong Group's RBD palm olein oil repackaging, trading and marketing segment of RM59.4 million for the FYE 31 March 2022 and the total RBD palm olein oil repackaging industry size of RM4.3 billion in 2021, Sik Cheong Group garnered an industry revenue share of approximately 1.4% in 2021. Sik Cheong Group's industry revenue share was approximately 1.3% in 2022, with a revenue of RM77.9 million for the FYE 31 March 2023 and a total RBD palm olein oil repackaging industry size of RM5.9 billion in 2022.

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# **OVERVIEW OF THE SOYBEAN OIL MARKET IN MALAYSIA**

Soybean oil is a type of vegetable edible oil produced from the seeds of the soybean plant. Once soybeans are harvested, they are cleaned to remove impurities before being cracked into smaller pieces and dehulled to remove the outer seed coat. The dehulled soybeans are then conditioned with heat and moisture to prepare them for oil extraction. The solid residue remaining after the oil extraction process is used to produce soybean meal, which is a staple in the diets of livestock and poultry. The extracted soybean oil will then undergo a refining process, which involves degumming, neutralisation, bleaching and deodorisation to remove impurities and improve the quality of the oil. After refining, the soybean oil is filtered to further remove any remaining particles and before it is packaged for distribution.

The soybean oil market in Malaysia, as depicted by the sales volume of soybean oil sold locally, grew at a CAGR of 4.7% from 1.0 million litres in 2018 to 1.2 million litres in 2022.<sup>10</sup> During the same period, the sales value of soybean oil in Malaysia increased from RM13.3 million to RM14.9 million, recording a CAGR of 2.9%.<sup>11</sup> Moving forward, the sales volume of soybean oil sold in Malaysia is expected to grow at a CAGR of 4.1% between 2023 and 2025 to reach 1.3 million litres in 2025, while the sales value of soybean oil sold in Malaysia is expected to grow at a CAGR of 2.6% between 2023 and 2025 to reach 1.3 million litres in 2023 and 2025 to reach RM16.1 million in 2025.

The growth of the soybean oil market has been, and is expected to be driven by the following factors:

- (a) affordability of soybean oil as compared to other vegetable edible oils such as olive oil, sunflower oil and rapeseed oil, soybean oil is a relatively cheaper option due to its availability as soybean oil is the second most produced vegetable edible oil in the world. As compared to other vegetable oils such as rapeseed oil, sunflower oil and olive oil, the price of soybean oil is relatively cheaper. Between 2018 and 2022, the average prices of soybean oil is USD967.70 (RM4,049.18)<sup>12</sup> per MT, while the average prices of sunflower oil, rapeseed oil and olive oil are USD1,298.80 (RM5,435.74<sup>12</sup>) per MT, USD1,171.90 (RM4,904.64<sup>12</sup>) per MT and USD3,672.20 (RM15,368.89<sup>12</sup>) per MT, respectively.<sup>13</sup>;
- (b) availability of soybean oil soybean oil is one of most produced vegetable edible oil, alongside RBD palm olein oil. In 2022, the production of soybean oil recorded 58.9 million MT, which accounted for 27.1% of the world vegetable edible oil production output. In Malaysia, soybean oil is the third most produced vegetable oil in the country, after palm olein oil and palm kernel oil in 2021.<sup>14</sup>
- (c) rising population the population of Malaysia grew from 32.4 million in 2018 to 32.7 million in 2022.<sup>15</sup> The population growth will contribute to increased consumption of edible oil, including soybean oil, as edible oil is a necessity in every household. In terms of domestic consumption per capita of vegetable oils in Malaysia, soybean ranks the third highest in terms of per capita consumption after palm oil and palm kernel oil. In 2022, the domestic consumption of soybean oil per capita in Malaysia was 1.8 kg per capita, which was third highest after palm oil and palm kernel oil. This is in comparison to other vegetable edible oils such as coconut oil at 0.9 kg per capita and peanut oil at 0.2 kg per capita.<sup>16</sup> This indicates that soybean oil is also widely consumed by the Malaysian population; and

<sup>10</sup> Source: Euromonitor

<sup>&</sup>lt;sup>11</sup> Source: Euromonitor

<sup>&</sup>lt;sup>12</sup> Exchange rate from USD to RM was converted based on the average of annual exchanges rates from 2018 to 2022 derived from published information from Bank Negara Malaysia at USD1 = RM4.1852

<sup>&</sup>lt;sup>13</sup> Source: IMF

<sup>&</sup>lt;sup>14</sup> Source: Oil World. Latest publicly available information is as at 2021

<sup>15</sup> Source: DOSM

<sup>&</sup>lt;sup>16</sup> Source: Foreign Agriculture Service, United States Department of Agriculture; PROVIDENCE analysis



(d) growth of F&B industry in Malaysia – between 2018 and 2022, the F&B industry in Malaysia, as depicted by the GDP of F&B industry, grew at a CAGR of 2.9%, from RM40.6 billion to RM45.6 billion.<sup>17</sup> As edible oil is an essential ingredient used in food preparation, the growth of the F&B industry will drive demand for edible oil, including soybean oil.

# **3 PROSPECTS OF SIK CHEONG BERHAD**

The RBD palm olein oil repackaging industry in Malaysia grew by 25.0% between 2019 and 2022. Moving forward, the RBD palm olein oil repackaging industry in Malaysia is forecast to grow at a CAGR of 20.9% between 2023 and 2025, in light of the following demand drivers:

- Continuous demand for RBD palm olein oil products and other related downstream products from consumers, which are driven by population growth, government subsidy programmes and initiatives and lower price and ease of accessibility; and
- Growth in demand from hotel, restaurant and catering operators.

As a key industry player in the RBD palm olein oil repackaging industry in Malaysia, Sik Cheong Group stands to benefit from the positive outlook of the industry. Sik Cheong Group also stands to benefit from the growing soybean oil market in Malaysia as it intends to venture into the repackaging, marketing and distribution of high oleic soybean oil in the future.

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<sup>17</sup> Source: DOSM

# 9. RISK FACTORS

YOU SHOULD EVALUATE AND CONSIDER CAREFULLY THE FOLLOWING RISKS THAT MAY HAVE A SIGNIFICANT IMPACT ON OUR FUTURE PERFORMANCE ALONG WITH OTHER MATTERS IN THIS PROSPECTUS BEFORE INVESTING IN OUR SHARES.

## 9.1 Risks relating to our business and operations

# 9.1.1 We may be adversely affected if we are unable to source RBD palm olein oil in sufficient quantities and/or at acceptable prices

We source RBD palm olein oil from 4 suppliers in Malaysia. Accordingly, the availability of RBD palm olein oil required for our business at commercially acceptable prices are critical to our ability to maintain our GP margins and to deliver products promptly and reliably to our customers. If we are unable to obtain the volume of RBD palm olein oil required for our operations in sufficient quantities or at prices commercially acceptable to us, our business operations and financial performance may be adversely affected.

Our Group has entered into various short term sales contracts (for a period of 1 month each) with the following major suppliers for the purchase of RBD palm olein oil for the FYEs Under Review:

- Intercontinental Specialty Fats Sdn Bhd;
- Lee Oilmills Sdn Bhd;
- NGO Chew Hong Oils & Fats (M) Sdn Bhd; and
- PGEO Edible Oils Sdn Bhd.

These sales contracts will state out the quantity to be supplied, pricing per MT, delivery period and payment terms, amongst others.

Despite this, there can be no assurance that we will continuously be able to secure supply of RBD palm olein oil at commercially acceptable prices or in the volume required for our operations.

## 9.1.2 We may face disruptions in our packaging facility and business operations

We have 14 packaging lines to repackage our products in various packaging sizes and types, including polybags, jerry cans, tin cans, bottles and IBCs. This being the case, we depend on the continued operation of our packaging lines. Our packaging lines may be susceptible to unanticipated breakdowns or damages. To minimise such risks, our Group has scheduled regular maintenance for our packaging lines prior to operational usage on a daily basis, and conducts calibration on our packaging lines on an annual basis.

In addition, we are susceptible to circumstances such as accidents, fire outbreaks, floods or natural disasters, which may cause significant losses or damages to our products and/or facilities. To minimise such risks, we ensure that our packaging facility meets all the stipulated safety requirements by relevant local authorities. Further, our operational activities are dependent on the continuous supply of electricity. Any major interruptions in the supply of electricity will negatively impact our operations.

Any prolonged disruptions in our operations may adversely affect our production schedule and timely delivery of our products. As a result, this will cause a negative impact on our market reputation, relationship with our customers and financial performance.

# 9. RISK FACTORS (CONT'D)

## 9.1.3 We depend on our ability to secure new contracts and customers

We do not enter into long-term contracts with our customers due to the potential volatility of CPO and RBD palm olein oil prices. The maximum contract period that we have with our customers is for 6 months during the FYEs Under Review.

The absence of long-term contracts poses a risk of losing our existing customers, which would impact our financial performance. As such, we are dependent on our ability to secure new contracts with our existing customers, as well as secure new customers.

While our Group has managed to secure repeat orders from some of our customers and has built longstanding business relationships with our major customers, any adverse economic conditions, price fluctuations or more competitive prices offered by other industry players may negatively impact our sales, which may adversely affect our Group's financial performance and business operations.

## 9.1.4 We are dependent on our key management for the continuing success of our Group

The continuing success of our business is dependent on the leadership abilities and the experiences of our key management personnel, namely Wong Hing Ngiap (Managing Director), Wong Hin Loong (Executive Director), Choo Wai Yeen (Chief Operating Officer), Dee Bee Lian (Chief Financial Officer) as well as Woi Chee Keong (Factory Manager).

Our key management personnel play a significant role in our operations as well as developing and implementing business strategies. Wong Hing Ngiap (Managing Director) and Wong Hin Loong (Executive Director) each has more than 30 years of experience in repackaging, marketing and selling RBD palm olein oil products. The rest of our key management personnel have extensive knowledge and experience in their respective fields, averaging approximately 27 years.

The loss of services from any of our key management personnel within a short period of time and without any suitable or prompt replacement may cause an adverse effect on our business operations and financial performance.

## 9.1.5 We may not be able to successfully execute our future plans and business strategies

Our Group plans to expand our product range to include high oleic soybean oil as well as grow our sales to other states in Malaysia.

The future growth of our Group and the successful development of our future business strategies are dependent on, amongst others, the timely and cost-effective for the rebuilding of Factory No. 9, our ability to attract appropriate personnel to expand our headcount, our ability to venture into the repackaging, marketing and distribution of high oleic soybean oil business and our ability to market our products to potential and existing customers.

The rebuilding of Factory No. 9 may be delayed due to factors such as but not limited to natural disasters, acts of war or terrorism, political or social unrest, shortage of labour or raw materials, delays in receiving approvals from authorities, variations in design, or where a delay in one part of the construction leads to subsequent delays as the rebuilding works cannot proceed without that particular part being complete.

## 9. RISK FACTORS (CONT'D)

As our Group does not have any track record in the repackaging, marketing and distribution of high oleic soybean oil, we will rely on the knowledge and experience of our key management personnel which have extensive knowledge and experience in the repackaging, marketing and distribution of RBD palm olein oil products.

Further, we may not be able to successfully execute our future plans if we fail to attract and recruit appropriate personnel to expand our headcount. We may not be able to successfully execute our future plans if we are unable to secure customers for our new products and in new markets (be it existing customers of our Group or new customers to our Group).

There can be no assurance that we will be able to successfully implement our future plans and business strategies. There can also be no assurance that if our future plans and business strategies have been implemented that they will be commercially successful. As such, failure to execute our future plans and business strategies successfully may adversely affect our growth and financial performance.

# 9.1.6 We are subject to product liability claims, recalls and adverse publicity or public perception regarding our products

We are exposed to the risk of spoilage, contamination, tampering and adulteration of our products, product recall and consumer product liability claims. In such instances, we may need to recall some or all of our products. A widespread product recall, even a recall of products sold by others, could result in significant loss due to the cost of conducting a product recall including destruction of inventory and the loss of sales resulting from the unavailability of the product for a period of time.

Further, adverse publicity or negative public perception regarding the products that we sell, the safety or quality of our products, our actions relating to our products or our industry in general could result in a substantial drop in demand for our products. Negative public perception may also arise from regulatory investigations or product liability claims, regardless of whether those investigations involve us or whether any product liability claim is successful against us.

All of these factors could result in a loss of consumer confidence in our products and an actual or perceived loss of value of our brands, and this would materially impact consumer demand for our products and adversely impact our business operations and financial performance. In particular, we could suffer losses from a significant product liability judgment against us.

## 9.1.7 We may not have sufficient insurance to cover all losses or liabilities

We are exposed to risks such as fire, flood and accidents that may negatively impact our business operations such as damages to our products and packaging facility. As at the LPD, we have in place, among others, burglary, fire, business and assets safeguard insurance for our business premises and assets as well as public liability and money-in-transit. We did not experience any event of burglary, fire or flood on our business premises, public liability claims and any losses in money-in-transit during the FYEs Under Review and up to the LPD.

Notwithstanding the insurance coverage taken by our Group, our insurance does not cover certain types of losses that are not insurable or not economically insurable such as wars, riots, acts of terrorism, acts of God and outbreak of diseases.

In addition, our insurance may not be adequate to cover the losses, damages or liabilities that may arise in the course of our business operations. Any losses, damages or liabilities in excess of our insured limits or in areas for which we are not fully insured may adversely affect our business operations, financial performance and financial condition.

# 9. RISK FACTORS (CONT'D)

## 9.1.8 We may face credit risks

Generally, the trade credit terms granted to our customers is 30 days from the date of invoice. Our customers have varying degrees of creditworthiness which expose us to the risk of nonpayment by them. Should our customers fail to meet their payment obligations in accordance with the agreed terms, our operating cash flows, financial condition and financial performance could be adversely affected.

We are aware of the consequences arising from our exposure to credit risk and have implemented credit risk management policies through the application of credit terms approval and monitoring procedures on an on-going basis. We perform a background check on new customers and normally a cash term will be imposed for new customers. Credit terms are only granted to existing customers with good standing and payment records.

Our Group's trade receivables turnover period has been within the credit term period of 30 days in FYE 2022 and FYE 2023 but stood at 34 days in FYE 2021 due to our Group's customers taking longer time to make payments during the COVID-19 pandemic period.

Although there have been no material collection problems for trade receivables during the FYEs Under Review up to the LPD, there is no assurance that our customers will be able to fulfil their payment obligations and our Group will not encounter collection problems in the future. If our customers default or delay on their payments, this could lead to impairment of our trade receivables which may adversely affect our financial condition and financial performance.

## 9.2 Risks relating to our industry in which we operate in

## 9.2.1 We are exposed to price fluctuation and availability of materials and supplies

We are susceptible to the risk of price fluctuation of RBD palm olein oil products, which is dependent on prices of the raw material, i.e. CPO. As CPO is a major commodity, its pricing is dependent on global supply and demand factors, including but not limited to, weather conditions such as flooding or dry spells, global economic conditions, inflationary pressure, and new policies or regulations. If there is a significant increase in the cost of raw materials, our GP margins and financial conditions may be adversely affected.

As at the LPD, we obtain our RBD palm olein oil from 4 suppliers, which are local palm oil refineries located in the Klang Valley area. We selected these suppliers based on competitive pricing, proximity to our Factory No. 11, product quality and ability to fulfil our order volume. We face the risk of having to purchase RBD palm olein oil at a higher price if there is a significant price increase.

Further, the consistent supply of our main raw materials (RBD palm olein oil and packaging materials such as polybags, jerry cans, tin cans and bottles), is crucial to our business operations. Any event that affects the availability and quality of our raw materials will have a negative impact on our business operation and financial performance. Any shortages or interruptions in supplies would lead to our inability to fulfil customers' orders.

# 9.2.2 We may face competition from other industry players involved in the repackaging, marketing and sale of RBD palm olein oil products

Our Group competes with industry players involved in the repackaging, marketing and sale of RBD palm olein oil products. They may compete with us in terms of branding, pricing and ability to deliver in a timely manner.

## 9. RISK FACTORS (CONT'D)

Some of our competitors may have longer operating history, better financial capability, stronger marketing abilities (which may lead to stronger brand recognition) and larger customer base. As a result, customers may be more inclined to purchase the product of our competitors. While we compete based on the quality of our products and good track record, there is no assurance that we will be able to compete effectively with existing or new competitors in the future.

An increase in competition may result in our Group experiencing reduced profits or lower profit margins and loss of market share. All of these may adversely affect our Group's business operations and financial performance.

## 9.2.3 We are subject to political, social, regulatory and economic risks

As we operate in Malaysia, any changes in political, economic or regulatory conditions in Malaysia may materially and adversely affect the demand and supply of our products and its prices. These events could include, but not limited to:

- political and economic instability, including global and regional macroeconomic disruptions such as natural disasters, pandemics and epidemics, geopolitical tension, or other risks;
- (ii) unfavourable changes in government policies such as introduction of new regulations, including trade protection measures, sanction and subsidies as well as changes in import tariffs and related duties; and
- (iii) risks with respect to social and political crisis resulting from riots, terrorism, war or civil unrest.

As at the LPD, we have not experienced any material impact of any adverse government, political, economic and regulatory changes on our Group's business operations. However, there can be no assurance that the adverse political, social, economic or regulatory developments, which are beyond our control, will not materially affect our business and financial performance.

## 9.3 Risks relating to our Shares

#### 9.3.1 There is no prior market for our Shares

Prior to our Listing, there has been no public market or public trading for our Shares. The listing of our Shares on the ACE Market does not guarantee that an active market for our Shares will develop.

There is also no assurance that our IPO Price will correspond to the price at which our Shares will be traded on the ACE Market.

#### 9.3.2 Our Listing is exposed to the risk that it may be aborted or delayed

Our Listing may be aborted or delayed should any of the following occurs:

- (i) our Underwriter exercising its rights under the Underwriting Agreement to discharge itself from its obligations therein;
- (ii) we are unable to meet the public shareholding spread requirement set by Bursa Securities, whereby at least 25.00% of our total number of Shares for which listing is sought must be held by a minimum number of 200 public shareholders each holding not less than 100 Shares upon the completion of our IPO and at the point of our Listing; and

## 9. RISK FACTORS (CONT'D)

(iii) the revocation of approvals from the relevant authorities for the Listing and/or admission for whatever reason.

Where prior to the issuance and allotment of our IPO Shares:

- (i) the SC issues a stop order pursuant to Section 245(1) of the CMSA, the applications for our IPO Shares shall be deemed to be withdrawn and cancelled and we or such other person who received the monies shall repay all monies paid in respect of the applications for our IPO Shares within 14 days of the stop order, failing which we shall be liable to return such monies with interest at the rate of 10.00% per annum or at such other rate as may be specified by the SC pursuant to Section 245(7)(a) of the CMSA; or
- (ii) our Listing is aborted, investors will not receive any IPO Shares, and all monies paid in respect of all applications for our IPO Shares will be refunded free of interest.

Where subsequent to the issuance and allotment or transfer of our IPO Shares:

- (i) the SC issues a stop order pursuant to Section 245(1) of the CMSA, any issue of our IPO Shares shall be deemed to be void and all monies received from the applicants shall be forthwith repaid and if any such money is not repaid within 14 days of the date of service of the stop order, we shall be liable to return such monies with interest at the rate of 10.00% per annum or at such other rate as may be specified by the SC pursuant to Section 245(7)(b) of the CMSA; or
- (ii) our Listing is aborted other than pursuant to a stop order by the SC under Section 245(1) of the CMSA, a return of monies to our shareholders could only be achieved by way of a cancellation of share capital as provided under the Act and its related rules. Such cancellation can be implemented by the sanction of our shareholders by special resolution in a general meeting and supported by either:
  - (a) the sanction of our shareholders by special resolution in a general meeting, a consent by our creditors (unless dispensation with such consent has been granted by the High Court of Malaya) and the confirmation of the High Court of Malaya, in which case there can be no assurance that such monies can be returned within a short period of time or at all under such circumstances; or
  - (b) a solvency statement from our Directors.

# 9.3.3 The trading price and trading volume of our Shares following our Listing may be volatile

The trading price and volume of our Shares may fluctuate due to various factors, some of which are not within our control and may be unrelated or disproportionate to our financial results. These factors may include variations in the results of our operations, changes in analysts' recommendations or projections, changes in general market conditions and broad market fluctuations.

The performance of Bursa Securities is also affected by external factors such as the performance of the regional and world bourses, inflow or outflow of foreign funds, economic and political conditions of the country as well as the growth potential of the various sectors of the economy. These factors invariably contribute to the volatility of trading volumes witnessed on Bursa Securities, thus adding risks to the market price of our Shares.

# 9. RISK FACTORS (CONT'D)

# 9.3.4 Our Promoters will be able to exert significant influence over our Company

Our Promoters will collectively hold approximately 66.14% of our enlarged share capital upon Listing. As a result, our Promoters will have significant influence on the outcome of certain matters requiring the vote of shareholders unless they are required to abstain from voting by law and/or as required by the relevant authorities.

# 10. RELATED PARTY TRANSACTIONS

# 10.1 RELATED PARTY TRANSACTIONS

Save for the Acquisitions and as disclosed below, we have not entered into any related party transactions with our related parties for the FYEs Under Review and up to the LPD:

	Transacting company within our	Interested persons and nature of		FYE 20		FYE 20		FYE 20		1 April 2023 up to LPD*
Related party	Group	relationship	Nature of transaction	RM'000	%	RM'000	%	RM'000	%	RM'000
Thrive Properties	SCEO	Wong Hing Ngiap and Wong Hin Loong both are the Executive Directors, Promoters and substantial shareholders of our Company as well as directors of SCEO Wong Hing Ngiap and Wong Hin Loong both are the directors and shareholders of Thrive Properties. Wong Cheng Li, a daughter to Wong Hin Loong is also a shareholder of Thrive Properties	<ul> <li>to Thrive Properties for unit No. 35-2C, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor which is used for hostel to house SCEO's workers<sup>(1)</sup></li> <li>Purchase of insurance policies from Thrive Properties mainly for motor vehicles and</li> </ul>	4	(2) #	4 81	<sup>(2)</sup> #	3 10	(2) #	4

	Transacting company within our	Interested persons and nature of		FYE 20	)21	FYE 2	022	FYE 2	023	1 April 2023 up to LPD*
Related party	Group	relationship	Nature of transaction	RM'000	%	RM'000	%	RM'000	%	RM'000
Wong Hing Ngiap and Wong Hin Loong		and Wong Hin Loong both are the Executive Directors, Promoters and	and Wong Hin Loong for Factory No. 11 <sup>(4)</sup>	132	(2) 4	144	(2) 4	144	(2) 3	96
		substantial shareholders of the Company as well as	<ul> <li>Acquisition of Factory No. 11<sup>(5)</sup></li> </ul>	-	-	-	-	-	-	1,050
		directors of SCEO	<ul> <li>Rental expenses paid to Wong Hing Ngiap and Wong Hin Loong for unit No. 2B, Jalan 3/2 Kampung Tasek Tambahan, 68000 Ampang, Selangor which is used for hostel to house SCEO's workers<sup>(6)</sup></li> </ul>	-	-	-	-	~	(2) #	6
			<ul> <li>Disposal of motor vehicle (Mercedes Benz, model E250, year 2013) to Wong Hin Loong<sup>(7)</sup></li> </ul>	-	-	-	-	-	-	90

	Transacting company within our	Interested persons and nature of		FYE 20	)21	FYE 2	022	FYE 2	023	1 April 2023 up to LPD*
Related party	Group	relationship	Nature of transaction	RM'000	%	RM'000	%	RM'000	%	RM'000
			<ul> <li>Disposal of motor vehicle (Lexus, model RX350, year 2015) to Wong Hing Ngiap<sup>(7)</sup></li> <li>Disposal of motor</li> </ul>	-	-	-	-	-	-	170
			vehicle (Mercedes Benz, model E250, year 2016) to Wong Hing Ngiap <sup>(7)</sup>							
Thrive Properties	SCSM	Wong Hing Ngiap and Wong Hin Loong both are the Executive Directors, Promoters and substantial shareholders of the Company as well as directors of SCSM	<ul> <li>Rental expenses paid to Thrive Properties for unit No. 33G, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor for lamp oil labelling line and storage for SCSM's operations<sup>(8)</sup></li> </ul>	24	(2) #	24	(2) #	24	(2) #	19.5

	Transacting company within our	Interested persons and nature of		FYE 20	)21	FYE 20	022	FYE 2	023	1 April 2023 up to LPD*
Related party	Group	relationship	Nature of transaction	RM'000	%	RM'000	%	RM'000	%	RM'000
			<ul> <li>Purchase of insurance policies from Thrive Properties for property No. 33G, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor and motor vehicles<sup>(3)</sup></li> </ul>	^	(2) #	10	(2) #	-	-	-
			- Sales of insurance policies to Thrive Properties for properties owned by Thrive Properties <sup>(3)</sup>	-	-	-	-		-	9
			- Management fee received from Thrive Properties by SCSM for providing finance and administration services <sup>(10)</sup>	-	-	-	-	110	<sup>(9)</sup> 17	-

	Transacting company within our	Interested persons and nature of		FYE 20	)21	FYE 2	022	FYE 20	023	1 April 2023 up to LPD*
Related party	Group	relationship	Nature of transaction	RM'000	%	RM'000	%	RM'000	%	RM'000
Wong Hing Ngiap and Wong Hin Loong	SCSM	Wong Hing Ngiap and Wong Hin Loong both are the Executive Directors, Promoters and substantial shareholders of the Company as well as directors of SCSM	policies to Wong Hing Ngiap and Wong Hin	-		-	-	15	(9) 2	20
Au Ngan Yoke	SCEO	Au Ngan Yoke, the spouse of Wong Hin Loong who is the Executive Director, Promoter and substantial shareholder of the Company as well as director of SCEO	vehicle (Lexus, model	-	-	-	-	-	-	170

	Transacting company within our	Interested persons and nature of		FYE 20		FYE 2		FYE 2		1 April 2023 up to LPD*
Related party	Group	relationship	Nature of transaction	RM'000	%	RM'000	%	RM'000	%	RM'000
Choo Wai Yeen	SCEO	Choo Wai Yeen, the spouse of Wong Hing Ngiap who is the Managing Director, Promoter and substantial shareholder of Sik Cheong as well as director of SCEO	motorcycle (Modenas, model	-	-	4	(9) #	-	-	-

Notes:

- Less than RM1,000
- # Less than 1%
- \* The percentage of the related party transaction is not able to be ascertained as our Group's audited financial statement for 1 April 2023 up to the LPD is not available.
- (1) Based on the tenancy agreement dated 8 January 2021 entered between SCEO and Thrive Properties to rent this property as a hostel to house SCEO's workers for the period commencing 1 January 2021 to 31 December 2025 at the monthly rental of RM350 for 699.65 sq. ft. (RM0.50 per sq. ft.). The monthly rental was determined based on Wong Hing Ngiap and Wong Hin Loong's view as reasonable without obtaining any independent opinion or checking the monthly market rental values for other similar properties in the vicinity. As such, the monthly rental of this property was not on normal commercial terms and not on an arms' length basis. However, the transaction was not unfavourable to SCEO as it was on a lower monthly rental as compared to the monthly market rental value for this property of RM700 as appraised by Laurelcap Sdn Bhd (an independent property valuer) ("Laurelcap") on 11 September 2023 using the comparison approach. This agreement was mutually terminated by the parties via letter dated 1 September 2023 with effect from 30 September 2023.

On 1 October 2023, the parties entered into a new tenancy agreement for this property by revising the monthly rental to RM700. The new tenancy agreement is valid from 1 October 2023 to 30 September 2026 with an option to renew for another 2 years upon expiry of the initial term.

- (2) Calculated based on our Group's administrative expenses for each of the financial years.
- (3) For the transactions involving the purchase/sale of insurance policies from/to the related parties, the transacted amounts were based on the insurance premiums charged by the insurance companies. Thrive Properties and SCSM subsequently only received insurance agent commissions from the respective insurance companies.
- (4) Based on the tenancy agreement dated 1 March 2021 entered between SCEO and Wong Hing Ngiap and Wong Hin Loong (and renewed via letter dated 28 February 2023) for the rental of this property for SCEO's operations commencing 1 March 2021 to 31 December 2023 at the monthly rental of RM12,000. The monthly rental was determined based on Wong Hing Ngiap and Wong Hin Loong's view as reasonable as the monthly rental for Factory No. 9 to a third party was RM10,000 and the monthly rental for a factory next to Factory No. 9 was RM12,000. On 11 September 2023, Laurelcap appraised this property at a monthly market rental value of RM27,000 using the comparison approach. As such, the monthly rental of this property was not on normal commercial terms and not on an arms' length basis. However, the transaction was not unfavourable to SCEO as it was on a lower monthly rental as compared to the monthly market rental value for this property as appraised by Laurelcap.

On 25 October 2023, SCEO and Wong Hing Ngiap and Wong Hin Loong executed a supplemental letter to record their agreement to revise the monthly rental from RM12,000 to RM27,000 for this property commencing from 1 January 2024 if the conditional sale and purchase agreement dated 22 September 2023 for the acquisition of this property by SCEO cannot be completed prior to 1 January 2024. With effect from 1 December 2023, the tenancy of this property has been terminated as Factory No. 11 has been transferred to and registered under the name of SCEO and the legal possession of this property has been deemed delivered to SCEO.

- (5) Conditional sale and purchase agreement dated 22 September 2023 entered between SCEO (as purchaser) and Wong Hing Ngiap and Wong Hin Loong (as vendors) to acquire this property for cash consideration of RM10.50 million, where 10% of the purchase price amounting to RM1,050,000 has been paid as deposit to the vendors. As at the LPD, this transaction is pending completion as the novation agreement yet to be executed by DIGI Telecommunications Sdn Bhd. SCEO anticipates the transaction to be completed by 1st quarter of 2024. The purchase price is based on the market value of this property of RM10.50 million, as appraised by Laurelcap on 11 September 2023 using the comparison approach.
- (6) Based on the tenancy agreement dated 21 February 2023 entered between SCEO and Wong Hing Ngiap and Wong Hin Loong to rent this property as a hostel to house SCEO's workers for the period commencing 1 March 2023 to 28 February 2025 at the monthly rental of RM500 for 1,320 sq. ft. (approximately RM0.38 per sq. ft.). The monthly rental was determined based on Wong Hing Ngiap and Wong Hin Loong's view as reasonable without obtaining any independent opinion or checking the monthly market rental values for other similar properties in the vicinity. As such, the monthly rental of this property was not on normal commercial terms and not on an arms' length basis. However, the transaction was not unfavourable to SCEO as it was on a lower monthly rental as compared to the monthly market rental value for this property of RM1,100 as appraised by Laurelcap on 11 September 2023 using the comparison approach. This agreement was mutually terminated by the parties via letter dated 1 August 2023 with effect from 30 September 2023.

On 1 October 2023, the parties entered into a new tenancy agreement for this property by revising the monthly rental to RM1,100. The new tenancy agreement is valid from 1 October 2023 to 30 September 2026 with an option to renew for another 2 years upon the expiry of the initial term.

- (7) The transaction values for the disposal of motor vehicles by SCEO to the related parties were based on the quotations (being the market rates) received from a third party car dealer.
- (8) Based on the tenancy agreement dated 3 December 2023 entered between SCSM and Thrive Properties to rent this property as a labelling and storage space for SCSM's operation for the period commencing 1 December 2019 to 30 November 2024 at the monthly rental of RM2,000 for 1,463.90 sq. ft. (approximately RM1.37 per sq. ft.). The monthly rental was determined based on Wong Hing Ngiap and Wong Hin Loong's view as reasonable without obtaining any independent opinion or checking the monthly market rental values for other similar properties in the vicinity. As such, the monthly rental of this property was not on normal commercial terms and not on an arms' length basis. However, the transaction was not unfavourable to SCSM as it was on a lower monthly rental as compared to the monthly market rental value for this property of RM2,500 as appraised by Laurelcap on 11 September 2023 using the comparison approach. This agreement was mutually terminated by the parties via letter dated 1 September 2023 with effect from 30 September 2023.

On 1 October 2023, the parties entered into a new tenancy agreement for this property by revising the monthly rental to RM2,500. The new tenancy agreement is valid from 1 October 2023 to 30 September 2026 with an option to renew for another 2 years upon expiry of the initial term.

- (9) Calculated based on our Group's other income for each of the financial years.
- (10) Based on the management agreement dated 1 May 2022 entered between SCSM and Thrive Properties for the management services provided by SCSM to Thrive Properties at the fee of RM10,000 per month. The management service fee of RM10,000 per month was determined based on Wong Hing Ngiap's and Wong Hin Loong's view as reasonable after taking into consideration the expected amount of work and time required in providing the services without obtaining any independent opinion. As such, the management service fee was not on normal commercial terms and not on an arms' length basis. However, the transaction was not unfavourable to our Group as it contributed additional income to SCSM. This agreement was terminated on 1 April 2023 vide letter dated 1 March 2023.
- (11) The transaction value for the disposal of motorcycle by SCEO to the related party was determined after taking into consideration the quotation (being the market rate) received from a third party motorcycles dealer.

Save for the tenancy agreements and management agreement as disclosed in Notes (1), (4), (6), (8) and (10) above, the related party transactions above were carried out on an arm's length basis and on normal commercial terms which were not more favourable to the related parties than those generally available to the public and were not detrimental to our Group.

Moving forward, if there are potential related party transactions, our Group will ensure that they are carried out on an arm's length basis and on normal commercial terms which are not more favourable to the related parties than those generally available to the public and are not detrimental to our Group.

Save as disclosed above, our Board has confirmed that there are no other material related party transactions that we had entered into with the related parties but not yet effected up to the date of this Prospectus.

In addition, if there are potential related party transactions, moving forward, the related parties must first inform our Audit and Risk Management Committee on their interests in the transaction and the nature of the transaction before the transaction is entered into. Our Audit and Risk Management Committee is responsible for the review of the terms of all related party transactions. In order to ensure that related party transactions are undertaken on arm's length basis and on normal commercial terms, we have established the following procedures:

#### (a) Recurrent related party transactions ("RRPTs")

- (i) At least 2 other contemporaneous transactions with third parties for similar products/services and/or quantities will be used as comparison, wherever possible, to determine whether the price and terms offered by all related parties are fair and reasonable and comparable to those offered by third parties; or
- (ii) In the event that quotation or comparative pricing from third parties cannot be obtained, the transaction price will be determined by our Group based on those offered by third parties for substantially similar type of transaction to ensure that the recurrent related party transactions are not detrimental to us.

Our Board may seek a mandate from our shareholders at general meetings of our Company to enter into any recurrent related party transactions. The said shareholders' mandate will enable us to enter into such recurrent transactions which are transacted in our ordinary course of business without having to convene numerous general meetings to approve such recurrent transactions as and when they are entered into. The interested persons shall abstain from voting on resolutions pertaining to the respective transactions.

## (b) Other related party transactions

Assessments will be carried out to determine:

- whether the terms of the related party transaction are fair and on arm's length basis, and whether these terms would apply on the same basis if the transaction did not involve a related party;
- (ii) the rationale for our Group to enter into the related party transaction and the nature of alternative transactions, if any; and
- (iii) whether the related party transaction would present a conflict of interest between our Group and the related parties, taking into account the size of the transaction and nature of the related parties' interest in the transaction.

In accordance with the Listing Requirements, a related party transaction may require prior approval of our shareholders at a general meeting to be convened. An independent adviser may be appointed to comment as to whether the related party transaction is fair and reasonable so far as the non-interested shareholders are concerned, and whether the transaction is to the detriment of non-interested shareholders.

In such instances, the independent adviser shall also advise the non-interested shareholders on whether they should vote in favour of the transaction.

For a related party transaction that requires prior approval of our shareholders, our Directors, major shareholders and/or persons connected with them having any interest, direct or indirect, in the proposed related party transaction will abstain from voting in respect of their direct and/or indirect shareholdings. Where a person connected with a Director or major shareholder has interest, direct or indirect, in any proposed related party transaction, the Director or major shareholder shareholder concerned will also abstain from voting in respect of his direct and/or indirect shareholder shareholder concerned will also abstain from voting in respect of his direct and/or indirect shareholdings.

In addition, to safeguard the interest of our Group and our non-interested shareholders, and to mitigate any potential conflict of interest situation, our Audit and Risk Management Committee will, amongst others, supervise and monitor any related party transaction and the terms thereof and report to our Board for further action. Where necessary, our Board would make appropriate disclosures in our annual report with regards to any related party transaction entered into by us.

#### 10.1.1 Other transactions

#### (a) Transactions which are unusual in their nature or conditions

There were no transactions that were unusual in their nature or conditions, involving goods, services, tangible or intangible assets, to which our Group was a party during the FYEs Under Review and up to the LPD.

#### (b) Loans and guarantees

As at LPD, there are no personal guarantees for banking facilities extended by our Promoters, substantial shareholders and/or Directors to our Group.

#### (c) Amount due to / from related parties / Directors

#### (i) Amount due from related party

	FYE 2021	FYE 2022	FYE2023	As at LPD
	RM'000	RM'000	RM'000	RM'000
Amount due from related party	-	-	30	-

The outstanding management service fee for the management services provided by SCSM to Thrive Properties. The amount due has been fully settled as at the LPD.

### (ii) Amount due to related party

	FYE 2021	FYE 2022	FYE2023	As at LPD
	RM'000	RM'000	RM'000	RM'000
Amount due to related party	-	-	4	-

The rental due from SCSM to Thrive Properties for unit No. 33G, Jalan 6/10, Kampung Tasek Tambahan, 68000 Ampang, Selangor for lamp oil labelling line and storage for SCSM's operations. The amount due has been fully settled as at the LPD.

## (iii) Amount due to / from Directors

	FYE 2021	FYE 2022	FYE2023	As at LPD
	RM'000	RM'000	RM'000	RM'000
Amount due from the director	-	-	1	-

The insurance premium due from Wong Hing Ngiap to SCSM for the sales of an insurance policy by SCSM to Wong Hing Ngiap for a property owned by him. The amount due has been fully settled as at the LPD.

There is no outstanding amount due from our Directors as at the end of the respective FYEs Under Review and as at the LPD.

#### (iv) Financial assistance provided for the benefit of a related party

There is no financial assistance provided by us for the benefit of any related party for the FYEs Under Review and up to the LPD.

## 10.2 MONITORING AND OVERSIGHT OF RELATED PARTY TRANSACTIONS

#### 10.2.1 Audit and Risk Management Committee review

Our Audit and Risk Management Committee reviews related party transactions and conflict of interest situations that may arise within our Group including any transaction, procedure or course of conduct that raises questions of management integrity. It also maintains and periodically reviews the adequacy of the procedures and processes set by our Company to monitor related party transactions and conflicts of interest.

Our Audit and Risk Management Committee will submit an annual report to our Board summarising its activities during the financial year and the related significant results and findings.

#### 10.2.2 Our Group's policy on related party transactions

Related party transactions by their nature, involve conflict of interest between our Group and the related parties with whom our Group has entered into such transactions. Any such related party transactions may individually and in aggregate give rise to potential conflicts of interest.

It is the policy of our Group that all related party transactions in the course of our business are made on an arm's length basis and on normal commercial terms which are not more favourable to the related party than those generally available to the public and these terms are not detrimental to our non-interested shareholders who are not part of the transaction. The related parties and any other parties who are in a position of conflict with the interest of our Group will be required to abstain from deliberations and voting on resolutions pertaining to the matters and/or transactions where a conflict of interest may arise.

In addition, our Directors are required to make an annual disclosure of any related party transactions and conflicts of interest with our Group, and our Audit and Risk Management Committee must carry out an annual assessment of our Directors which include an assessment of such related party transactions and/or conflict of interest. Our Audit and Risk Management Committee will in turn report and make the appropriate recommendations to our Board after its evaluation and assessment.

## 11. CONFLICT OF INTERESTS

# 11.1 INTEREST IN SIMILAR BUSINESS AND IN BUSINESSES OF OUR CUSTOMERS AND SUPPLIERS

As at the LPD, none of our Directors or substantial shareholders has any direct or indirect interest in any entity which is carrying on a similar trade as our Group or is a customer or supplier of our Group.

## 11.2 DECLARATIONS OF CONFLICT OF INTEREST BY OUR ADVISERS

### 11.2.1 Principal Adviser, Sponsor, Underwriter and Placement Agent

TA Securities has given its written confirmation that, as at the date of this Prospectus, there is no existing or potential conflict of interest in its capacity as Principal Adviser, Sponsor, Underwriter and Placement Agent for our Listing.

## 11.2.2 Due Diligence Solicitors

Olivia Lim & Co, has confirmed that, as at the date of this Prospectus, it has no existing or potential conflict of interest in the Company and there is no existing or potential conflict of interest in its capacity as the Due Diligence Solicitors to our Group in relation to the Listing.

#### **11.2.3** Auditors and Reporting Accountants

UHY, has confirmed that, as at the date of this Prospectus, it has no existing or potential conflict of interest in the Company and there is no existing or potential conflict of interest in its capacity as the Auditors and Reporting Accountants to our Group in relation to the Listing.

#### 11.2.4 Independent Market Researcher

Providence, has confirmed that, as at the date of this Prospectus, it has no existing or potential conflict of interest in the Company and there is no existing or potential conflict of interest in its capacity as the IMR to our Group in relation to the Listing.

# 12. FINANCIAL INFORMATION

# 12.1 HISTORICAL FINANCIAL INFORMATION

# 12.1.1 Historical combined statements of profit or loss and other comprehensive income

The following table sets out a summary of our combined statements of profit or loss and other comprehensive income for the FYEs Under Review, which was extracted from the Accountants' Report set out in Section 13 of this Prospectus. The historical combined statements of profit or loss and other comprehensive income have been prepared in accordance with MFRS.

The following financial information should be read in conjunction with the Management's Discussion and Analysis of Financial Condition and Results of Operations as set out in Section 12.3 of this Prospectus and the Accountants' Report and accompanying notes set out in Section 13 of this Prospectus.

		Audited	
	FYE	FYE	FYE
	2021	2022	2023
	RM'000	RM'000	RM'000
Revenue	42,574		78,236
Cost of sales	(37,142)		(66,251)
GP	5,432	•	11,985
Other income	654	371	665
Selling and distribution costs	(412)		(441)
Administrative expenses	(3,252)		(4,195)
Profit from operations	2,422	4,276	8,014
Finance costs	(5)	. ,	(9)
PBT	2,417	4,261	8,005
Income tax expense	(565)	. ,	(1,976)
PAT / Total comprehensive income for the financial year	1,852	3,262	6,029
PAT/ Total comprehensive income attributable to:			
- Owners of the Company	1,852	3,262	6,029
EBITDA <sup>(1)</sup>	3,025	5,024	8,645
GP margin (%) <sup>(2)</sup>	12.76	13.38	15.32
PBT margin (%) <sup>(3)</sup>	5.68	7.13	10.23
PAT margin (%) <sup>(4)</sup>	4.35	5.46	7.71
Number of Shares assumed in issue ('000) <sup>(5)</sup>	266,000	266,000	266,000
Basic EPS (sen) <sup>(6)</sup>	0.70	1.23	2.27
Diluted EPS (sen) <sup>(6)(7)</sup>	0.70	1.23	2.27

#### Notes: (1)

The table below sets forth a reconciliation of our PBT to EBITDA.

		Audited	
	FYE	FYE	FYE
	2021	2022	2023
	RM'000	RM'000	RM'000
PBT	2,417	4,261	8,005
Add:			
Finance costs	5	15	9
Depreciation	674	671	654
Amortisation	34	162	163
Less:			
Interest income	(105)	(85)	(186)
EBITDA	3,025	5,024	8,645

- (2) GP margin is computed based on our GP over revenue.
- (3) PBT margin is computed based on our PBT over revenue.
- (4) PAT margin is computed based on our PAT over revenue.
- (5) Assumed number of ordinary shares in issue in Sik Cheong after our IPO.
- (6) Basic and diluted EPS is calculated based on PAT attributable to owners of the Company divided by 266,000,000 enlarged total number of Shares after our IPO.
- (7) Our Company does not have any outstanding convertible securities at the end of the financial years.

# 12.1.2 Historical combined statements of financial position

The following table sets out a summary of our combined statements of financial positions for the FYEs Under Review, which was extracted from the Accountants' Report set out in Section 13 of this Prospectus.

The following financial information should be read in conjunction with the Management's Discussion and Analysis of Financial Condition and Results of Operations set out in Section 12.3 of this Prospectus and the Accountants' Report and accompanying notes set out in Section 13 of this Prospectus.

ASSETS Non-current assets Property, plant and equipment Rights-of-use assets Investment properties Total non-current assets Current assets Inventories Trade receivables Other receivables Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital		Audited at 31 March 2022	
Non-current assets         Property, plant and equipment         Rights-of-use assets         Investment properties         Total non-current assets         Current assets         Inventories         Trade receivables         Other receivables         Tax recoverable         Fixed deposits with licensed bank         Cash and bank balances         Total current assets         TOTAL ASSETS         EQUITY AND LIABILITIES         Equity         Invested         Share capital			
Non-current assets         Property, plant and equipment         Rights-of-use assets         Investment properties         Total non-current assets         Current assets         Inventories         Trade receivables         Other receivables         Tax recoverable         Fixed deposits with licensed bank         Cash and bank balances         Total current assets         TOTAL ASSETS         EQUITY AND LIABILITIES         Equity         Invested         Share capital			2023
Non-current assets         Property, plant and equipment         Rights-of-use assets         Investment properties         Total non-current assets         Current assets         Inventories         Trade receivables         Other receivables         Tax recoverable         Fixed deposits with licensed bank         Cash and bank balances         Total current assets         TOTAL ASSETS         EQUITY AND LIABILITIES         Equity         Invested         Share capital		RM'000	RM'000
Non-current assets         Property, plant and equipment         Rights-of-use assets         Investment properties         Total non-current assets         Current assets         Inventories         Trade receivables         Other receivables         Tax recoverable         Fixed deposits with licensed bank         Cash and bank balances         Total current assets         TOTAL ASSETS         EQUITY AND LIABILITIES         Equity         Invested         Share capital			
Property, plant and equipment Rights-of-use assets Investment properties Total non-current assets <b>Current assets</b> Inventories Trade receivables Other receivables Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets <b>TOTAL ASSETS</b> <b>EQUITY AND LIABILITIES</b> <b>Equity</b> <b>Invested</b> Share capital			
Rights-of-use assets         Investment properties         Total non-current assets         Current assets         Inventories         Trade receivables         Other receivables         Tax recoverable         Fixed deposits with licensed bank         Cash and bank balances         Total current assets         TOTAL ASSETS         EQUITY AND LIABILITIES         Equity         Invested         Share capital	0.000	4 700	4 750
Investment properties Total non-current assets Current assets Inventories Trade receivables Other receivables Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	2,366	1,768	1,759
Total non-current assets  Current assets Inventories Trade receivables Other receivables Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS  EQUITY AND LIABILITIES Equity Invested Share capital	474	312	161
Current assets Inventories Trade receivables Other receivables Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	1,849	1,817	1,840
Inventories Trade receivables Other receivables Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	4,689	3,897	3,760
Trade receivables Other receivables Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital			
Other receivables Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	914	1,611	1,029
Tax recoverable Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	4,384	4,947	4,931
Fixed deposits with licensed bank Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	1,117	3,254	1,763
Cash and bank balances Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	88	22	80
Total current assets TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	1,283	1,300	1,325
TOTAL ASSETS EQUITY AND LIABILITIES Equity Invested Share capital	5,550	6,790	11,658
EQUITY AND LIABILITIES Equity Invested Share capital	13,336	17,924	20,786
Equity Invested Share capital	18,025	21,821	24,546
Share capital			
	420	420	420
Retained profits	16,293	19,535	19,544
TOTAL EQUITY	16,713	19,955	19,964
Non-current liabilities	240	450	00
Lease liabilities Deferred tax liabilities	319 172	156 191	28 187
Total non-current liabilities	491	347	
	491	347	215
Current liabilities			
Trade payables	317	881	294
Other payables	307	449	540
Dividend payable	-	-	3,000
Lease liabilities	157	163	139
Provision for taxation	40	26	394
Total current liabilities	821	1,519	4,367
TOTAL LIABILITIES	1,312	1,866	4,582
TOTAL EQUITY AND LIABILITIES	18,025	21,821	24,546

## 12.1.3 Historical combined statements of cash flows

The following table sets out our combined statements of cash flows for the FYEs Under Review, which have been extracted from the Accountants' Report set out in Section 13 of this Prospectus.

The following financial information should be read in conjunction with the Management's Discussion and Analysis of Financial Condition and Results of Operations set out in Section 12.3 of this Prospectus and the Accountants' Report and accompanying notes set out in Section 13 of this Prospectus.

	FYE	FYE	FYE
	2021	2022	2023
	RM'000	RM'000	RM'000
CASH FLOWS FROM OPERATING ACTIVITIES			
PBT	2,417	4,261	8,005
Adjustments for: Amortisation of right-of-use assets Bad debts written off Depreciation of investment properties Depreciation of property, plant and equipment Gain on disposal of property, plant and	34 7 32 642 (395)	162 14 32 639 (96)	163 5 33 621 (176)
equipment Interest expense Interest income Property, plant and equipment written off	5 (105) 8	15 (85) -	9 (186) 10
Operating profit before working capital changes	2,645	4,942	8,484
(Increase)/Decrease in inventories	(133)	(697)	581
(Increase)/Decrease in trade receivables	(720)	(577)	11
Decrease/(Increase) in other receivables	303	(2,137)	1,521
(Decrease)/Increase in trade payables	(79)	564	(587)
(Increase in other payables	20	141	88
Cash from operations	<b>2,036</b>	<b>2,236</b>	<b>10,098</b>
Interest paid	(5)	(15)	(9)
Tax paid	(337)	(927)	(1,670)
Tax refunded	99	-	-
Net cash from operating activities	<b>1,793</b>	1,294	8,419
CASH FLOWS (USED IN)/ FROM INVESTING ACTIVITIES	1,100	1,204	
Acquisition of property, plant and equipment	(1,744)	(44)	(679)
Increase in amount owing by a related party	-		(30)
Interest received Proceeds from disposal of property, plant and equipment	105 529	85 100	186 176
Net cash (used in)/ from investing activities	(1,110)	141	(347)
CASH FLOWS USED IN FINANCING ACTIVITIES			
Repayment to Directors	(155)	-	-
Increase in amount owing to a related party	-		4
Dividend paid	(3,000)	(20)	(3,020)
Increase in fixed deposits pledged	(58)	(18)	(24)
Issuance of shares	20	-	-
Repayment of lease liabilities	(32)	(157)	(164)

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# 12. FINANCIAL INFORMATION (CONT'D)

	FYE	FYE	FYE
	2021	2022	2023
	RM'000	RM'000	RM'000
Net cash used in financing activities	(3,225)	(195)	(3,204)
Net (decrease)/ increase in cash and cash equivalents	(2,542)	1,240	4,868
Cash and cash equivalents at beginning of the financial year	8,092	5,550	6,790
Cash and cash equivalents at end of the financial year	5,550	6,790	11,658

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# 12. FINANCIAL INFORMATION (CONT'D)

## 12.2 CAPITALISATION AND INDEBTEDNESS

The following table sets out our Group's capitalisation and indebtedness based on our unaudited financial information as at 30 November 2023 and after adjusting for the effects of the Acquisitions, our Public Issue and utilisation of proceeds from our Public Issue.

		(I)	(II)
			After (I),
	Unaudited		Public Issue
	as at 30		and
	November	After the	utilisation of
	2023	Acquisitions	proceeds
	RM'000	RM'000	RM'000
Capitalisation			
Shareholders' equity	24,143	43,683	[•]
Total capitalisation	24,143	43,683	[•]
Indebtedness Current			
<u>Unsecured and unguaranteed</u> - Lease liabilities (rentals) <sup>(1)</sup>	45	45	[•]
Non-current			
Unsecured and unguaranteed			
- Lease liabilities (rentals) <sup>(1)</sup>	6	6	[•]
Total indebtedness	51	51	[•]
Total capitalisation and indebtedness	24,194	43,734	[•]
	27,137	-0,104	[•]
Gearing ratio (times) <sup>(2)</sup>	0.0021	0.0012	[•]

Notes:

- (1) Lease liabilities (rentals) represent the present value of the remaining rental payments over the rental period for our rented properties.
- (2) Computed based on total indebtedness divided by total capitalisation.

As at the LPD, there is no indirect and/or material contingent liabilities incurred by our Group which may have a substantial impact on the financial position of our Group.

# 12.3 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following management's discussion and analysis of our Group's financial condition and results of operations for the FYEs Under Review should be read in conjunction with our Accountants' Report and accompanying notes presented in Section 13 of this Prospectus.

This discussion and analysis contains data derived from our financial statements as well as forward-looking statements that reflect our views with respect to future events and our future financial performance. Actual events and results may differ materially from those anticipated in these forward-looking statements. Factors that may cause future events and results to differ significantly from those described in the forward-looking statements include, but are not limited to, those discussed below and elsewhere in this Prospectus, particularly the risk factors as set out in Section 9 of this Prospectus.

## 12.3.1 Overview of business operations

We are principally involved in the following business activities:

## (i) Repackaging, marketing and distribution of RBD palm olein oil products

Our Group is principally involved in the repackaging, marketing and distribution of RBD palm olein oil products, wherein the products are mainly sold under our in-house brands, i.e. Sawit Emas", "Vitamas" and "Pingat Emas".

Our main products are RBD palm olein cooking oil, which are sold under our in-house brands, "Sawit Emas" and "Vitamas", or sold unbranded. We also sell RBD palm olein lamp oil under our in-house brand, "Pingat Emas".

Our Group's customer base mainly comprises retailers, wholesalers, hotel, restaurant and catering operators, and food manufacturers.

# (ii) Trading of third-party products

Upon request from our customers, we also source third-party branded products (such as margarine) for our customers in the retail, wholesale, hospitality and food industries. As at the LPD, we sourced and distributed "Adela", "Pelangi" and "Bunga Emas" margarine.

Our Group recognises revenue at the point of delivery of products. All of our Group's revenue are generated in Malaysia and denominated in RM. We typically deliver our products to our customers' manufacturing facility, warehouse or distribution centres or retail locations.

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# 12. FINANCIAL INFORMATION (CONT'D)

## 12.3.2 Revenue

# (i) Revenue by business activities

The table below presents the breakdown of our total revenue by business activities:

	FYE	2021	FYE	2022	FYE 2	2023
	RM'000	%	RM'000	%	RM'000	%
<mark>Subsidised RBD palm olein oil</mark> <u>products</u> Sawit Emas						
- COSS - MKHMM	18,853 -	44.29 -	20,205 8,869	33.82 14.85	20,218 5,109	25.84 6.53
Vitamas - MKHMM	-	44.29	803 803 <b>29.877</b>	1.34 1.34 <b>50.01</b>	374 374	0.48 0.48 <b>32.85</b>
Non-subsidised RBD palm olein oil products Sawit Emas Vitamas Pingat Emas Unbranded (IBC)	18,853 18,627 1,406 2,738 549 23,320	43.75 3.30 6.43 1.29 54.77	23,807 1,143 3,899 659 <b>29,508</b>	39.85 1.91 6.53 1.10 <b>49.39</b>	<b>25,701</b> 44,183 2,902 3,802 1,270 <b>52,157</b>	56.48 3.71 4.86 1.62 66.67
Repackaging, marketing and distribution of RBD palm olein oil products	42,173	99.06	59,385	99.40	77,858	99.52
Trading of third-party products	401	0.94	357	0.60	378	0.48
Total revenue	42,574	100.00	59,742	100.00	78,236	100.00
Total revenue	42,574	100.00	JJ,142	100.00	70,230	100.00

As seen from the table above, majority of the revenue generated by our Group was from repackaging, marketing and distribution of RBD palm olein oil products.

# (ii) Revenue by geographical location in Malaysia

The table below presents the breakdown of our total revenue by states where our customers are based for the FYEs Under Review:

	FYE 2021		FYE 2022		FYE 2023	
	RM'000	%	RM'000	%	RM'000	%
Selangor	24,997	58.71	31,940	53.46	41,839	53.48
Kuala Lumpur	15,487	36.38	25,120	42.05	34,064	43.54
Other remaining states	2,090	4.91	2,682	4.49	2,333	2.98
Total revenue	42,574	100.00	59,742	100.00	78,236	100.00

## (iii) Revenue by customer segment

	FYE	2021	FYE 2022		FYE 2023	
	RM'000	%	RM'000	%	RM'000	%
Wholesalers	45 440	00.04	00.040	20.00	04 505	40.07
	15,416	36.21	23,840	39.90	31,585	40.37
Retailers	15,969	37.51	19,197	32.14	25,385	32.45
Food manufacturers	9,207	21.63	13,399	22.43	14,750	18.85
Hotel, restaurant and catering operators	1,982	4.65	3,306	5.53	6,516	8.33
Total revenue	42,574	100.00	59,742	100.00	78,236	100.00

The table below presents the breakdown of our total revenue by customer segment:

As seen from the table above, majority of the revenue generated by our Group were from wholesalers, retailers and food manufacturers.

#### (iv) Average revenue per kg of our RBD palm olein oil products

The average revenue per kg for each of the product under the repackaging, marketing and distribution of RBD palm olein oil products segment for the FYEs Under Review are as follows:

	FYE 2	2021	FYE	2022	FYE	2023
	kg	Average selling price per kg (RM)	kg	Average selling price per kg (RM)	kg	Average selling price per kg (RM)
Subsidised RBD palm olein oil						
Sawit Emas - COSS - MKHMM Vitamas (MKHMM)	7,892,930 - -	2.39 - -	8,395,688 1,561,371 143,272	2.41 5.68 5.60	8,401,283 903,288 66,554	2.41 5.66 5.62
Non-subsidised RBD palm olein oil						
Sawit Emas	4,897,912	3.80	4,288,118	5.55	7,395,506	5.97
Vitamas	364,580	3.86	208,658	5.48	500,233	5.80
Pingat Emas Unbranded (IBC tank)	603,452 160,200	4.54 3.43	610,845 119,700	6.38 5.51	535,081 238,500	7.11 5.32

#### (v) Commentary on revenue

#### FYE 2022 compared to FYE 2021

Our total revenue recorded an increase of RM17.17 million or 40.33%, from RM42.57 million in FYE 2021 to RM59.74 million in FYE 2022 due to an increase in revenue generated from repackaging, marketing and distribution of RBD palm olein oil products.

In terms of geographical location, Selangor and Kuala Lumpur were our largest markets, collectively representing 95.09% and 95.51% of total revenue in FYE 2021 and FYE 2022, respectively.

In terms of customer segments, our higher revenue was derived mainly from wholesalers (RM8.42 million), food manufacturers (RM4.19 million), retailers (RM3.23 million) as well as hotel, restaurant and catering operators (RM1.33 million).

## Repackaging, marketing and distribution of RBD palm olein oil products

Our RBD palm olein oil product segment was our main segment, contributing 99.06% and 99.40% to total revenue in FYE 2021 and FYE 2022, respectively.

Our revenue from RBD palm olein oil products increased by RM17.22 million or 40.83%, from RM42.17 million in FYE 2021 to RM59.39 million in FYE 2022. This was due to the higher revenue from both subsidised RBD palm olein oil products of RM11.03 million and non-subsidised RBD palm olein oil products of RM6.19 million in FYE 2022.

#### Subsidised RBD palm olein oil products

Our revenue from subsidised RBD palm olein oil products increased by RM11.03 million or 58.51%, from RM18.85 million in FYE 2021 to RM29.88 million in FYE 2022. The increase was because:

- (a) there was an increase in revenue from subsidised "Sawit Emas" cooking oil of RM10.22 million. The increase was due to:
  - higher sales volume of subsidised "Sawit Emas" cooking oil by 26.15% in FYE 2022, as there was:
    - (aa) an increase of 503 MT of products sold under COSS in FYE 2022 as our Group secured increased orders from approximately 270 existing customers and approximately 30 new customers which mainly comprised wholesalers and retailers;
    - (bb) our Group began to generate revenue from "Sawit Emas" products under MKHMM as our Group obtained quota to repackage, market and distribute RBD palm olein oil products under MKHMM in September 2021. We sold 1,561 MT of products under MKHMM in various packaging sizes and types (i.e. 1kg, 2kg and 5kg bottles) mainly to wholesalers and retailers in FYE 2022. The average selling price for "Sawit Emas" MKHMM products was RM5.68 per kg in FYE 2022; and
    - (cc) increase in average selling price of "Sawit Emas" products under COSS of 0.84%, from RM2.39 per kg in FYE 2021 to RM2.41 per kg in FYE 2022. Cost of packaging materials was higher in FYE 2022 as compared to FYE 2021 and we passed on the incremental costs to our customers.

(b) our Group began to generate revenue from "Vitamas" products under MKHMM of RM0.80 million as we obtained quota to repackage, market and distribute RBD palm olein oil under MKHMM in September 2021. We sold 143 MT of "Vitamas" products under MKHMM in various packaging sizes and types largely to wholesalers in FYE 2022. The average selling price for "Vitamas" products under MKHMM was RM5.60 per kg in FYE 2022.

#### Non-subsidised RBD palm olein oil products

Our revenue from non-subsidised RBD palm olein oil products increased by RM6.19 million or 26.54%, from RM23.32 million in FYE 2021 to RM29.51 million in FYE 2022. The increase was mainly due to:

(a) increase in revenue from non-subsidised "Sawit Emas" cooking oil of RM5.18 million or 27.80%. This was contributed by an increase in average selling price of non-subsidised "Sawit Emas" cooking oil of 46.05%, from RM3.80 per kg in FYE 2021 to RM5.55 per kg in FYE 2022, a result of higher CPO price during FYE 2022 as compared to FYE 2021. This was partly offset by a decrease in total volume of non-subsidised "Sawit Emas" products sold of 12.45% between FYE 2021 and FYE 2022.

The higher CPO price was a result of the higher demand for edible oil due to the reopening of businesses (such as hotels, restaurants, catering operators and food manufacturers) after Malaysia entered into the endemic phase of COVID-19, and lower supply of sunflower oil from Ukraine due to the Russia-Ukraine war which led to businesses using other edible oil such as RBD palm olein cooking oil;

- (b) increase in revenue from non-subsidised "Pingat Emas" lamp oil of RM1.16 million or 42.34%. This was also contributed by an:
  - increase in average selling price of non-subsidised "Pingat Emas" lamp oil of 40.53%, from RM4.54 per kg in FYE 2021 to RM6.38 per kg in FYE 2022, a result of higher CPO price during FYE 2022 as compared to FYE 2021; and
  - increase in volume of non-subsidised "Pingat Emas" lamp oil sold of 1.23% between FYE 2021 and FYE 2022. This was due to increased orders from existing and new customers which mainly comprised retailers and wholesalers in FYE 2022; and
- (c) increase in revenue from non-subsidised unbranded cooking oil of RM0.11 million or 20.00%. This was due to an increase in average selling price of nonsubsidised unbranded cooking oil of 60.64%, from RM3.43 per kg in FYE 2021 to RM5.51 per kg in FYE 2022, a result of higher CPO price during FYE 2022 as compared to FYE 2021. However, our total volume of non-subsidised unbranded cooking oil sold decreased by 25.28% between FYE 2021 and FYE 2022.

The increase in revenue from the abovementioned products was partly offset by the decrease in revenue from non-subsidised "Vitamas" cooking oil of RM0.26 million or 18.57%. This was due to lower volume sold of 42.77% between FYE 2021 and FYE 2022. Our average selling price of non-subsidised "Vitamas" cooking oil increased by 41.97%, from RM3.86 per kg in FYE 2021 to RM5.48 per kg in FYE 2022, a result of higher CPO price during FYE 2022.

#### Trading of third-party products

Our revenue from trading of third-party products decreased by RM0.04 million or 10.00%, from RM0.40 million in FYE 2021 to RM0.36 million in FYE 2022. This was due to lower volume of orders from our customers for such products.

#### FYE 2023 compared to FYE 2022

Our total revenue recorded an increase of RM18.50 million or 30.97%, from RM59.74 million in FYE 2022 to RM78.24 million in FYE 2023. This was due to an increase in revenue from RBD palm olein oil products.

In terms of geographical location, Selangor and Kuala Lumpur were our largest markets, collectively representing 95.51% and 97.02% of total revenue in FYE 2022 and FYE 2023, respectively.

In terms of customer segment, our higher revenue was mainly from wholesalers (RM7.75 million), food manufacturers (RM1.35 million), retailers (RM6.19 million) as well as hotel, restaurant and catering operators (RM3.21 million).

#### Repackaging, marketing and distribution of RBD palm olein oil products

Our RBD palm olein oil product segment was our main segment, contributing 99.40% and 99.52% to our total revenue in FYE 2022 and FYE 2023, respectively.

Our revenue from RBD palm olein oil products increased by RM18.47 million or 31.10%, from RM59.39 million in FYE 2022 to RM77.86 million in FYE 2023. This was due to an increase in revenue from non-subsidised RBD palm olein oil products of RM22.65 million in FYE 2023, and was partly offset by a decrease in revenue from subsidised RBD palm olein oil products of RM4.18 million in FYE 2023.

#### Subsidised RBD palm olein oil products

Our revenue from subsidised RBD palm olein oil products decreased by RM4.18 million or 13.99%, from RM29.88 million in FYE 2022 to RM25.70 million in FYE 2023. The decrease was due to shorter quota period obtained under MKHMM during FYE 2023 i.e. from April 2022 to June 2022. This had resulted in the following:

- decrease in revenue from "Sawit Emas" products under MKHMM of RM3.76 million. This was mainly due to lower sales volume of "Sawit Emas" products under MKHMM by 658.08 MT in FYE 2023, translating to a decrease of 42.15%; and
- (b) decrease in revenue from "Vitamas" products under MKHMM of RM0.43 million. This was due to lower sales volume of "Vitamas" products under MKHMM by 76.72 MT in FYE 2023, translating to a decrease of 53.55%.

In FYE 2023, our revenue from products under COSS remained consistent with FYE 2022.

#### Non-subsidised RBD palm olein oil products

Our revenue from non-subsidised RBD palm olein oil products increased by RM22.65 million or 76.75%, from RM29.51 million in FYE 2022 to RM52.16 million in FYE 2023. The increase was mainly due to the following:

(a) increase in revenue from non-subsidised "Sawit Emas" cooking oil of RM20.37 million or 85.55%. This was because:

- total volume of non-subsidised "Sawit Emas" cooking oil sold increased by 72.47% between FYE 2022 and FYE 2023 as we secured more orders from approximately 340 existing customers and approximately 180 new customers who mainly comprised wholesalers, retailers as well as hotel, restaurant and catering operators; and
- average selling price of non-subsidised "Sawit Emas" cooking oil increased by 7.57% from RM5.55 per kg in FYE 2022 to RM5.97 per kg in FYE 2023. We increased the selling price of various packaging sizes and types (i.e. 1kg, 2kg and 5kg bottles) of non-subsidised "Sawit Emas" cooking oil charged to customers in FYE 2023. This was our pricing strategy to gradually passed on the rising purchase price of RBD palm olein oil during FYE 2022 to customers over the span of FYE 2022 and FYE 2023. The rising purchase price of RBD palm olein oil during FYE 2022 was attributable to higher CPO prices as explained in revenue commentary for FYE 2022 compared to FYE 2021.
- (b) increase in revenue from non-subsidised "Vitamas" cooking oil of RM1.76 million or 154.39%. This was because:
  - total volume of non-subsidised "Vitamas" cooking oil sold increased by 139.74% between FYE 2022 and FYE 2023 as there was an increase in orders from new and existing customers who mainly comprised wholesalers as well as hotel, restaurant and catering operators; and
  - average selling price of non-subsidised "Vitamas" cooking oil increased by 5.84%, from RM5.48 per kg in FYE 2022 to RM5.80 per kg in FYE 2023.The higher average selling price of non-subsidised "Vitamas" cooking oil was due to more 17kg jerry cans being sold in FYE 2023 which have higher selling price compared to 3kg or 5kg bottles.

In addition, selling prices of RBD palm olein cooking oil (particularly for 17kg tin cans and jerry cans) were gradually increased in response to the increase in purchase prices of RBD palm olein oil in FYE 2022.

(c) increase in revenue from non-subsidised unbranded cooking oil of RM0.61 million or 92.42%. This was because total volume of unbranded cooking oil sold increased by 99.25% between FYE 2022 and FYE 2023 as there were more orders received from food manufacturers.

The increase in revenue from this product segment was partly offset by the decrease in average selling price of unbranded cooking oil of 3.45% from RM5.51 per kg in FYE 2022 to RM5.32 per kg in FYE 2023 due to lower CPO prices in FYE 2023.

The increase in revenue from the abovementioned products was partly offset by a decrease in revenue from "Pingat Emas" lamp oil of RM0.10 million between FYE 2022 and FYE 2023. This was because the volume of "Pingat Emas" lamp oil sold declined by 12.40% during the period.

During FYE 2023, our average selling price of "Pingat Emas" lamp oil increased by 11.44%, from RM6.38 per kg in FYE 2022 to RM7.11 per kg in FYE 2023 as the selling price of RBD palm olein lamp oil in FYE 2023 were gradually increased in response to the increase in purchase prices of RBD palm olein oil in FYE 2022.

# Trading of third-party products

Our revenue from trading of third-party products increased by RM0.02 million or 5.56%, from RM0.36 million in FYE 2022 to RM0.38 million in FYE 2023. This was attributable to higher volume of orders for margarine from our existing customers.

## 12.3.3 Cost of sales

## (i) Cost of sales by business activities

The table below presents the breakdown of our total cost of sales by business activities:

	FYE	2021	FYE	2022	FYE	2023
	RM'000	%	RM'000	%	RM'000	%
Subsidised RBD palm olein oil						
Sawit Emas						
-COSS	15,806	42.56	17,070	32.98	17,441	26.33
-МКНММ	-	0.00	6,346	12.26	3,830	5.78
Vitamas (MKHMM)	-	-	572	1.11	281	0.42
	15,806	42.56	23,988	46.35	21,552	32.53
Non-subsidised RBD palm olein oil						
Sawit Emas	17,009	45.79	22,469	43.42	37,913	57.23
Vitamas	1,285	3.46	1,105	2.13	2,568	3.87
Pingat Emas	2,197	5.91	3,295	6.37	2,735	4.13
Unbranded (IBC tank)	516	1.39	595	1.15	1,151	1.74
	21,007	56.55	27,464	53.07	44,367	66.97
Repackaging, marketing and	36,813	99.11	51,452	99.42	65,919	99.50
distribution of RBD palm olein oil						
products						
Trading of third-party products	220	0.00	200	0.50	222	0.50
	329	0.89	299	0.58	332	0.50
Total cost of sales	37,142	100.00	51,751	100.00	66,251	100.00

## (ii) Cost of sales by cost items

The table below sets out the breakdown of our Group's cost of sales by cost items:

	FYE 2021		FYE	2022	FYE 2023	
	RM'000	%	RM'000	%	RM'000	%
Purchases	36,381	97.95	51,045	98.64	65,394	98.71
Direct labour	761	2.05	706	1.36	857	1.29
Total	37,142	100.00	51,751	100.00	66,251	100.00

# (iii) Average cost per kg of our RBD palm olein oil products

The average revenue per kg for each of the product under the repackaging, marketing and distribution of RBD palm olein oil products for the FYEs Under Review are as follows:

	FYE	2021	FYE	2022	FYE	2023
		Average		Average		Average
	Cost of	cost per	Cost of	cost per	Cost of	cost per
	sales (RM)	kg	sales (RM)	kg	sales (RM)	kg
Subsidised RBD palm olein oil Sawit Emas - COSS - MKHMM Vitamas	15,806 - -	2.00	17,070 6,346 572	2.03 4.06 3.99	17,441 3,830 281	2.08 4.24 4.22
Non-subsidised RBD palm olein oil Sawit Emas Vitamas Pingat Emas Unbranded (IBC tank)	17,009 1,285 2,197 516	3.47 3.52 3.64 3.22	22,469 1,105 3,295 595	5.24 5.30 5.39 4.97	37,913 2,568 2,735 1,151	5.13 5.13 5.11 4.83

## (iv) GP and GP margin

The table below presents the breakdown of our GP and GP margin by business activities and products:

	FYE	2021	FYE	2022	FYE	2023
	GP	GP	GP	GP	GP	GP
		margin		margin		margin
	RM'000	%	RM'000	%	RM'000	%
Subsidised RBD palm olein oil						
Sawit Emas						
- COSS	3,047	16.16	3,135	15.52	2,777	13.74
- MKHMM		-	2,523	28.45	1,279	25.03
Vitamas (MKHMM)	-	-	2,020	28.77	93	24.87
	3,047	16.16	5,889	19.71	4,149	16.14
	-,		-,		.,	
Non-subsidised RBD palm olein oil						
Sawit Emas	1,618	8.69	1,338	5.62	6,270	14.19
Vitamas	121	8.61	38	3.32	334	11.51
Pingat Emas	541	19.76	604	15.49	1,067	28.06
Unbranded (IBC tank)	33	6.01	64	9.71	119	9.37
	2,313	9.92	2,044	6.93	7,790	14.94
Repackaging, marketing and distribution of RBD palm olein oil products	5,360	12.71	7,933	13.36	11,939	15.33
Trading of third-party products	72	17.96	58	16.25	46	12.17
Total GP	5,432	12.76	7,991	13.38	11,985	15.32

# (v) Commentary on cost of sales, segmental analysis by GP and GP margin

The cost of sales for the FYEs Under Review was largely contributed by our repackaging, marketing and distribution of RBD palm olein oil products representing between 99.11% and 99.50% of the total cost of sales. Our cost of sales varies in tandem with the increase or decrease in sales volume of the products sold and average cost per kg.

Purchases (refers to RBD palm olein oil, packaging materials such as jerry cans, tin cans, polybags and bottles; as well as traded products for our trading of third-party products segment) was the largest component of our total cost of sales, representing between 97.95% and 98.71% of our total cost of sales for the FYEs Under Review.

The cost of sales attributable to purchases of the RBD palm olein oil are largely determined by market prices of RBD palm olein oil (depending on the price movement of crude palm oil (CPO) because CPO is the main input for the production of cooking oil (palm olein)). The cost of sales attributable to purchases of margarine under trading of third-party products segment are determined by the purchase price of the margarine.

Direct labour was our second largest component of our total cost of sales, representing between 1.29% and 2.05% of our total cost of sales for the FYEs Under Review. The cost of sales attributable to direct labour is dependent on the number of workers and hours required in the repackaging of our RBD palm olein oil products.

Our overall GP margin varies depending on fluctuation in CPO prices, monthly subsidised RBD palm olein oil from the Government and our direct labour cost during the FYEs Under Review. During the FYEs Under Review, the fluctuations in our overall GP margins were mainly contributed by GP margin fluctuations for the sale of nonsubsidised RBD palm olein oil (which in turn was affected by the average selling price and average CPO price).

The GP margin for the subsidised RBD palm olein oil was affected by the average selling price, average CPO price and subsidies received from the Government, while the GP margin for the trading of third-party products was affected by our average selling price and average purchase price. We may not pass on the full incremental cost to customers in any period. Instead, we may from time to time adjust the average selling price of our RBD palm olein oil products.

## FYE 2022 compared to FYE 2021

#### Cost of sales

Our total cost of sales increased by RM14.61 million or 39.34%, from RM37.14 million in FYE 2021 to RM51.75 million in FYE 2022. This was attributable to the higher cost of sales from repackaging, marketing and distribution of RBD palm olein oil products.

## Repackaging, marketing and distribution of RBD palm olein oil products

Our cost of sales for repackaging, marketing and distribution of RBD palm olein oil products increased by RM14.64 million or 39.77%, from RM36.81 million in FYE 2021 to RM51.45 million in FYE 2022. This was in tandem with the increase in our revenue generated from repackaging, marketing and distribution of RBD palm olein oil products of 40.83% in FYE 2022. This was due to:

- (a) increase in the purchases of RM14.70 million or 40.78%, from RM36.05 million in FYE 2021 to RM50.75 million in FYE 2022. This was largely due to higher volume of RBD palm olein oil sold during in FYE 2022, which was in tandem with the increase in our revenue from repackaging, marketing and distribution of RBD palm olein oil products of 40.83% in FYE 2022; and
- (b) increase in average CPO prices in FYE 2022 of 61.83% as compared to FYE 2021. This led to higher average cost of sales per kg across various product brands and categories.

The increase in purchases was offset by the decrease in the direct labour of RM0.06 million or 7.89% from RM0.76 million in FYE 2021 to RM0.70 million in FYE 2022. The decrease was mainly because there were employees working during the financial year. We were able to pass on the incremental cost partially to customers in FYE 2022.

In terms of the average cost of sales per kg by product brands, subsidised "Sawit Emas" cooking oil, non-subsidised "Sawit Emas" cooking oil, non-subsidised "Vitamas" cooking oil, "Pingat Emas" lamp oil and non-subsidised unbranded cooking oil experienced increase in average cost of sales per kg of 1.50%, 51.01%, 50.57%, 48.08% and 54.35%, respectively, between FYE 2021 and FYE 2022.

#### Trading of third-party products

Our cost of sales for the trading of third-party products decreased by RM0.03 million or 9.09% from RM0.33 million in FYE 2021 to RM0.30 million in FYE 2022. This was because purchases of third-party products fell by 9.09% between FYE 2021 and FYE 2022 due to lower volume of orders sold in FYE 2022.

#### GP

Our total GP increased by RM2.56 million and our overall GP margin increased from 12.76% in FYE 2021 to 13.38% in FYE 2022. The increase in GP was contributed by the increase in the GP from the repackaging, marketing and distribution of RBD palm olein oil products.

The increase in GP margins were contributed by higher GP margins from both the repackaging, marketing and distribution of RBD palm olein oil products and trading of third-party products.

#### Repackaging, marketing and distribution of RBD palm olein oil products

Our GP from the repackaging, marketing and distribution of RBD palm olein oil products increased by RM2.57 million or 47.95%, from RM5.36 million in FYE 2021 to RM7.93 million in FYE 2022. This was due to higher GP from "Sawit Emas" products under MKHMM of RM2.52 million and "Vitamas" products under MKHMM of RM0.23 million in FYE 2022.

The GP margin for RBD palm olein oil products increased from 12.71% in FYE 2021 to 13.36% in FYE 2022. This was due to higher sales of "Sawit Emas" MKHMM products and "Vitamas" products under MKHMM, both of which yielded higher GP margin (i.e. 28.45% and 28.77% respectively). The higher GP margin for these products was due to higher price subsidies received under MKHMM programme in FYE 2022.

The higher GP and GP margin from "Sawit Emas" and "Vitamas" products under MKHMM were partly offset by the lower GP and GP margin from non-subsidised "Sawit Emas" cooking oil of RM0.28 million. The GP margin from non-subsidised "Sawit Emas" cooking oil decreased from 8.69% in FYE 2021 to 5.62% in FYE 2022.

Meanwhile, our GP margin for non-subsidised "Vitamas" cooking oil and nonsubsidised "Pingat Emas" lamp oil declined to 3.32% and 15.49% respectively in FYE 2022. This was due to higher average purchase prices of RBD palm olein oil in FYE 2022 as compared to FYE 2021, and we were not able to pass on the entire increase in purchase prices to customers.

#### Trading of third-party products

Our GP from the trading of third-party products decreased by RM0.01 million or 14.29%, from RM0.07 million in FYE 2021 to RM0.06 million in FYE 2022. This was due to the higher volume of margarine brands that had lower GP margins being sold to our customers in FYE 2022. Hence, the GP margin for the trading of third-party products decreased from 17.96% in FYE 2021 to 16.25% in FYE 2022.

#### FYE 2023 compared to FYE 2022

#### Cost of sales

Our total cost of sales increased by RM14.50 million or 28.02%, from RM51.75 million in FYE 2022 to RM66.25 million in FYE 2023. This was due to the higher cost of sales from repackaging, marketing and distribution of RBD palm olein oil products.

#### Repackaging, marketing and distribution of RBD palm olein oil products

Our cost of sales for RBD palm olein oil products increased by RM14.47 million or 28.12%, from RM51.45 million in FYE 2022 to RM65.92 million in FYE 2023. The increase was due to an:

- (a) increase in purchases of RM14.31 million or 28.20%, from RM50.75 million in FYE 2022 to RM65.06 million in FYE 2023. This was due to higher total volume of RBD palm olein oil products sold during FYE 2023, in tandem with the increase in our revenue from this product segment of 31.10% in FYE 2023; and
- (b) increase in direct labour cost of RM0.16 million or 22.86%, from RM0.70 million in FYE 2022 to RM0.86 million in FYE 2023 due to salary adjustments for employees following higher minimum wages imposed by the Government.

Nevertheless, this was partly offset by a decrease in average purchase prices of nonsubsidised RBD palm olein oil prices due to lower CPO prices in FYE 2023.

Cost of sales per kg of non-subsidised "Sawit Emas" cooking oil, non-subsidised "Vitamas" cooking oil, "Pingat Emas" lamp oil and non-subsidised unbranded cooking oil fell by 2.10%, 3.21%, 5.19% and 2.82% respectively, between FYE 2022 and FYE 2023.

#### Trading of third-party products

Our cost of sales for the trading of third-party products increased by RM0.03 million or 10.00%, from RM0.30 million in FYE 2022 to RM0.33 million in FYE 2023. This is due to an increase in orders from our customers and higher purchase prices of margarine in FYE 2023. We were able to pass on the incremental cost to customers partially in FYE 2023.

#### GP

Our total GP increased by RM4.00 million and our overall GP margin increased from 13.38% in FYE 2022 to 15.32% in FYE 2023. The increase in GP was contributed by the increase in the GP from the repackaging, marketing and distribution of RBD palm olein oil products. The increase in GP margins was contributed by higher GP margins from the repackaging, marketing and distribution of RBD palm olein oil products.

#### Repackaging, marketing and distribution of RBD palm olein oil products

Our GP from RBD palm olein oil products increased by RM4.01 million or 50.57%, from RM7.93 million in FYE 2022 to RM11.94 million in FYE 2023. This was in tandem with the increase in our revenue from this product segment of 31.10% in FYE 2023.

Meanwhile, the GP margin for repackaging, marketing and distribution of RBD palm olein oil products increased from 13.36% in FYE 2022 to 15.33% in FYE 2023. This was due to:

- (a) higher GP from non-subsidised "Sawit Emas" cooking oil of RM4.93 million and non-subsidised "Vitamas" cooking oil of RM0.30 million. This was due to the higher total volume of these products sold in FYE 2023; and
- (b) higher average selling price for "Pingat Emas" lamp oil in FYE 2023 as the selling price of RBD palm olein lamp oil was gradually increased in FYE 2023 in response to the increase in purchase prices of RBD palm olein oil in FYE 2022, while average purchase prices of RBD palm olein oil was lower in FYE 2023.

The increase in GP margin was partly offset by a decrease in GP margins for subsidised RBD palm olein oil products from 19.71% in FYE 2022 to 16.14% in FYE 2023. This was because of:

- higher direct labour costs due to higher minimum wages imposed by the Government in FYE 2023;
- (b) increase in the cost of packaging materials; and
- (c) lower price subsidies received under the MKHMM programme in FYE 2023.

## Trading of third-party products

Our GP from the trading of third-party products decreased by RM0.01 million or 16.67%, from RM0.06 million in FYE 2022 to RM0.05 million in FYE 2023.

Our GP margin for the trading of third-party products also decreased from 16.25% in FYE 2022 to 12.17% in FYE 2023. This was due to higher purchase prices of third-party products, and the increase in cost was not fully passed on to our customers.

# 12.3.4 Other income

	FYE	2021	FYE	2022	FYE 2023		
	RM'000	%	RM'000	%	RM'000	%	
Administrative fees <sup>(1)</sup>	-	-	-	-	110	16.54	
Gain on disposal of property, plant and equipment <sup>(2)</sup>	395	60.40	96	25.88	176	26.47	
Interest income <sup>(3)</sup>	105	16.06	85	22.91	186	27.97	
Rental income <sup>(4)</sup>	132	20.18	138	37.20	120	18.04	
Other <sup>(5)</sup>	22	3.36	52	14.01	73	10.98	
Total	654	100.00	371	100.00	665	100.00	

Notes:

- (1) Administrative fees refer to administrative fees charged by our Group to Sik Cheong Management Sdn Bhd for providing administrative support. Such service was terminated on 31 March 2023.
- (2) Gain on disposal of plant and equipment relates mainly to the gain on disposal of motor vehicles during respective FYEs Under Review.
- (3) Interest income comprised interest received from fixed deposit as well as money market instruments.
- (4) Rental income derived by SCEO from the rental of Factory No.9 and a shop office, bearing the postal address of No.31G, Jalan 6/10, Kg Tasik Tambahan, 68000 Ampang, Selangor, to third parties. Both properties were recorded as investment properties in our books.

In FYE 2023, additional rental from a shop office, bearing the postal address of No: 31-A, Jalan 6/10, Kg Tasik Tambahan, 68000 Ampang was recorded. The tenancy was terminated on 30 September 2023 and used as hostel for workers.

The abovementioned Factory No.9 was rented out to a third party from 1 April 2020 until 31 December 2022. Our Group intends to rebuild Factory No. 9. Please refer to Section 4.8 of this Prospectus for further details on the utilisation of proceeds from our IPO.

(5) Others mainly comprised income received from scrap sales, credit card rebate, insurance refund from the disposed motor vehicles and weighbridge service charges to customers.

#### FYE 2022 compared to FYE 2021

Our other income decreased by RM0.28 million or 43.08% from RM0.65 million in FYE 2021 to RM0.37 million in FYE 2022 mainly due to a decrease in gain on disposal of property, plant and equipment of RM0.30 million. During FYE 2022, we disposed of 2 units of motor vehicles as compared to 8 units of motor vehicles and 2 units of machines in FYE 2021.

#### FYE 2023 compared to FYE 2022

Our other income increased by RM0.30 million or 81.08% from RM0.37 million in FYE 2022 to RM0.67 million in FYE 2023 mainly due to the following items:

- an increase in administrative fees of RM0.11 million charged to Sik Cheong Management Sdn Bhd for providing administrative support. Such service was terminated on 31 March 2023;
- (ii) an increase in interest income of RM0.10 million, mainly due to higher interest received from money market instruments; and
- (iii) an increase in gain on disposal of property, plant and equipment of RM0.08 million mainly for 3 units of motor vehicles disposed of in FYE 2023.

#### 12.3.5 Selling and distribution expenses

	FYE 2021		FYE 2022		FYE 2023	
	RM'000	%	RM'000	%	RM'000	%
Petrol, parking and toll	255	61.89	257	64.41	291	65.99
Upkeep of motor vehicle	157	38.11	142	35.59	150	34.01
Total	412	100.00	399	100.00	441	100.00

Selling and distribution expenses are incurred to deliver our products from our packaging facility to our customers' premises. Our selling and distribution expenses fluctuate in tandem with revenue as we deliver our products to our customers at their request.

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#### 12.3.6 Administrative expenses

	FYE 2021		FYE 2022		FYE 2023	
	RM'000	%	RM'000	%	RM'000	%
Staff costs <sup>(1)</sup>	1,054	32.41	1,449	39.30	1,897	45.22
Directors' remuneration	695	21.37	764	20.72	890	21.22
Depreciation and amortisation	708	21.77	833	22.60	817	19.48
Travelling and accommodation	170	5.23	145	3.93	144	3.43
Office expenses <sup>(2)</sup>	132	4.06	152	4.12	142	3.38
Marketing expenses <sup>(3)</sup>	144	4.43	107	2.90	100	2.38
Upkeep and maintenance <sup>(4)</sup>	143	4.40	149	4.04	93	2.22
Professional fee <sup>(5)</sup>	31	0.95	43	1.17	76	1.81
Rental expenses <sup>(6)</sup>	122	3.75	-	-	-	-
Other <sup>(7)</sup>	53	1.63	45	1.22	36	0.86
Total	3,252	100.00	3,687	100.00	4,195	100.00

Notes:

- (1) Staff costs comprised staff salaries, wages, bonuses, employee contributions, and other staff related expenses such as staff welfare, medical fees and training expenses.
- (2) Office expenses comprised mainly license fees, utilities for office and packaging facility, printing, courier and stationery.
- (3) Marketing expenses comprised entertainment expenses, gifts to customers and commission to sales agent.
- (4) Upkeep and maintenance comprised mainly maintenance expenses for packaging facility, office, plant and machinery, tools and equipment as well as office equipment.
- (5) Professional fees comprised mainly fees incurred for audit, company secretarial, legal and tax.
- (6) Rental expenses relate to short-term leases of less than 12 months on our rented office.
- (7) Others refer to expenses mainly incurred for service tax and charges, bank charges and bad debts written off.

# FYE 2022 compared to FYE 2021

Administrative expenses increased by RM0.44 million or 13.54%, from RM3.25 million in FYE 2021 to RM3.69 million in FYE 2022 mainly attributable to:

- (i) increase in staff costs of RM0.40 million, mainly due to higher salaries from salary adjustment to existing staff and higher bonus payout; and
- (ii) increase in depreciation of RM0.12 million, due to higher depreciation of right-of-use assets from the rental obligation for Factory No.11.

The increase in administrative expenses was offset by a decrease in rental expenses of RM0.12 million following a two-year tenancy agreement entered for Factory No.11 which was classified as right-of-use assets in FYE 2022.

#### FYE 2023 compared to FYE 2022

Administrative expenses increased by RM0.51 million or 13.82%, from RM3.69 million in FYE 2022 to RM4.20 million in FYE 2023 attributable to:

- (i) increase in staff costs of RM0.45 million, mainly due to higher salaries from salary adjustment to existing staff and higher bonus payout; and
- (ii) increase in directors' remuneration of RM0.13 million, mainly due to higher bonus payout to executive directors in line with growth in revenue.

The increase in administrative expenses was offset by a decrease in upkeep and maintenance of RM0.06 million in FYE 2023. In FYE 2022, we refurbished our goods hoist lift (also commonly known as cargo lift) at Factory No.11 but the same was not done in FYE 2023.

#### 12.3.7 Finance costs

	FYE 2021		FYE 2022		FYE 2023	
	RM'000	%	RM'000	%	RM'000	%
Interest expense on:						
Bank overdraft	*	-	-	-	-	-
Lease liabilities	5	100.00	15	100.00	9	100.00
Total	5	100.00	15	100.00	9	100.00

Note:

Negligible

#### FYE 2022 compared to FYE 2021

Our total finance costs increased by RM9.681.98 or 185.47% from RM5,220.10 in FYE 2021 to RM14,902.08 in FYE 2022, attributable to the increase in interest expense on lease liabilities of the rented office at Factory No.11.

#### FYE 2023 compared to FYE 2022

Our total finance costs decreased by RM5,845.94 or 39.23% from RM14,902.08 in FYE 2022 to RM9,056.14 in FYE 2023, attributable to the decrease in interest expense on lease liabilities of rented office as the tenancy for Factory No.11 was close to expiry towards the end of FYE 2023.

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# 12.3.8 Profits and income tax expenses

	Audited				
	FYE 2021	FYE 2022	FYE 2023		
PBT (RM'000)	2,417	4,261	8,005		
PBT margin (%)	5.68	7.13	10.23		
PAT (RM'000)	1,852	3,262	6,029		
PAT margin (%)	4.35	5.46	7.71		
Income tax expense (RM'000)	565	999	1,976		
Effective tax rate (%)	23.38	23.45	24.68		
Statutory tax rate (%)	24.00	24.00	24.00		

#### FYE 2022 compared to FYE 2021

We recorded an increase in PBT of RM1.84 million or 76.03% from RM2.42 million in FYE 2021 to RM4.26 million in FYE 2022 and our PBT margin increased from 5.68% in FYE 2021 to 7.13% in FYE 2022, which was in line with higher GP and GP margin in FYE 2022 as compared to FYE 2021, despite a decrease in other income and an increase in administrative expenses.

The effective tax rate of 23.45% for FYE 2022 was lower than the statutory tax rate of 24.00%, mainly due to overprovision of current tax in prior years and income not subject to tax, collectively amounting to RM0.15 million. The lower tax expenses were offset by non-deductible expenses amounting to RM0.12 million such as depreciation for non-qualifying expenditure (i.e. investment properties).

Due to the foregoing, our PAT increased by RM1.41 million or 76.22% from RM1.85 million in FYE 2021 to RM3.26 million in FYE 2022, while PAT margin increased from 4.35% in FYE 2021 to 5.46% in FYE 2022.

# FYE 2023 compared to FYE 2022

We recorded an increase in PBT of RM3.75 million or 88.03% from RM4.26 million in FYE 2022 to RM8.01 million in FYE 2023 and our PBT margin increased from 7.13% in FYE 2022 to 10.23% in FYE 2023, which was in line with higher GP and GP margin in FYE 2023 as compared to FYE 2022 as well as increase in other income, which was partially offset by an increase in selling and distribution costs and administrative expenses

The effective tax rate of 24.68% for FYE 2023 was higher than the statutory tax rate of 24.00%, mainly due to adding back of non-deductible expenses amounting to RM0.14 million (such as depreciation for non-qualifying expenditure).

Due to the foregoing, our PAT increased by RM2.77 million or 84.97% from RM3.26 million in FYE 2022 to RM6.03 million in FYE 2023, while PAT margin increased from 5.46% in FYE 2022 to 7.71% in FYE 2023.

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# 12.4 REVIEW OF FINANCIAL POSITION

# 12.4.1 Assets

		Audited			
		As at 31 March			
	2021	2022	2023		
	RM'000	RM'000	RM'000		
ASSETS					
Non-current assets					
Property, plant and equipment	2,366	1,768	1,759		
Rights-of-use assets	474	312	161		
Investment properties	1,849	1,817	1,840		
Total non-current assets	4,689	3,897	3,760		
	,	- /	-,		
Current assets					
Inventories	914	1,611	1,029		
Trade receivables	4,384	4,947	4,931		
Other receivables	1,117	3,254	1,763		
Tax recoverable	88	22	80		
Fixed deposits with licensed bank	1,283	1,300	1,325		
Cash and bank balances	5,550	6,790	11,658		
Total current assets	13,336	17,924	20,786		
TOTAL ASSETS	18,025	21,821	24,546		
	10,025	21,021	27,340		

# 31 March 2022 compared to 31 March 2021

Total assets increased by RM3.79 million or 21.02% from RM18.03 million as at 31 March 2021 to RM21.82 million as at 31 March 2022, due to the increase in current assets of RM4.58 million and this was offset by the decrease in non-current assets of RM0.79 million as at 31 March 2022.

# Non-current assets

Non-current asset decreased by RM0.79 million or 16.84%, mainly attributable to depreciation of investment properties, depreciation of property, plant and equipment of RM0.67 million collectively and amortisation of right-of use assets of RM0.16 million for FYE 2022.

# **Current assets**

Current assets increased by RM4.58 million or 34.33% mainly attributable to:

- increase in inventories of RM0.70 million as we made more purchases of packing materials and RBD palm olein oil towards the last quarter of FYE 2022 to cater for future sales orders in FYE 2023;
- (ii) increase in trade receivables of RM0.57 million in line with the increase in revenue recorded in FYE 2022 and more invoices issued during the last quarter of FYE 2022 amounting to RM17.60 million (FYE 2021: RM12.88 million);
- (iii) increase in other receivables of RM2.13 million mainly due to the subsidy owing by COSS and MKHMM; and
- (iv) increase in cash and bank balances of RM1.24 million resulting from the increase in revenue and collection from our trade receivables during FYE 2022.

#### 31 March 2023 compared to 31 March 2022

Total assets increased by RM2.73 million or 12.51% from RM21.82 million as at 31 March 2022 to RM24.55 million as at 31 March 2023, due to the increase in current assets of RM2.87 million and this was offset by the decrease in non-current assets of RM0.14 million as at 31 March 2023.

#### Non-current assets

Non-current asset decreased by RM0.14 million or 3.59%, mainly attributable to decrease in right-of-use asset from the amortisation of right-of use assets of RM0.16 million incurred for FYE 2023.

#### **Current assets**

Current assets increased by RM2.87 million or 16.02% mainly attributable to the increase in cash and bank balances of RM4.87 million resulting from the further increase in revenue and improved collection from our trade receivables during FYE 2023. Our average trade receivables turnover period for FYE 2023 was 23 days (FYE 2022: 29 days).

The increase in current assets was offset by the following items:

- (i) decrease in inventories of RM0.58 million, mainly the lower inventories of the packing materials and RBD palm olein oil due to higher revenue recorded towards the second half of the financial year and our revenue increased by 30.97% in FYE 2023; and
- (ii) decrease in other receivables of RM1.49 million following partial collection of subsidy from COSS and MKHMM of RM1.41 million.

# 12.4.2 Liabilities

	Audited			
	As at 31 March			
	2021	2022	2023	
	RM'000	RM'000	RM'000	
Non-current liabilities				
Lease liabilities	319	156	28	
Deferred tax liabilities	172	191	187	
Total non-current liabilities	491	347	215	
Current liabilities				
Trade payables	317	881	294	
Other payables	307	449	540	
Dividend payable	-	-	3,000	
Lease liabilities	157	163	139	
Provision for taxation	40	26	394	
Total current liabilities	821	1,519	4,367	
		,	)	
TOTAL LIABILITIES	1,312	1,866	4,582	

# 31 March 2022 compared to 31 March 2021

Total liabilities increased by RM0.56 million or 42.75% from RM1.31 million as at 31 March 2021 to RM1.87 million as at 31 March 2022, attributable to the increase in current liabilities of RM0.70 million and this was offset by the decrease in non-current liabilities of RM0.14 million.

#### Non-current liabilities

Non-current liabilities decreased by RM0.14 million or 28.57% mainly due to the decrease in non-current portion of lease liabilities of RM0.16 million resulting from repayments made during FYE 2022.

#### **Current liabilities**

Current liabilities increased by RM0.70 million or 85.37% mainly due to the following:

- increase in trade payables of RM0.56 million, as we made more purchase for packing materials and RBD palm olein oil towards the last quarter of FYE 2022 to cater for future sales orders in FYE 2023; and
- (ii) increase in other payables of RM0.14 million, mainly due to higher accruals for staff salaries in FYE 2022.

#### 31 March 2023 compared to 31 March 2022

Total liabilities increased by RM2.71 million or 144.92% from RM1.87 million as at 31 March 2022 to RM4.58 million as at 31 March 2023, attributable to the increase in current liabilities of RM2.84 million and this was offset by the decrease in non-current liabilities of RM0.13 million.

#### Non-current liabilities

Non-current liabilities decreased by RM0.13 million or 37.14% mainly due to the decrease in non-current portion of lease liabilities of RM0.13 million resulting from repayments made during FYE 2023.

#### Current liabilities

Current liabilities increased by RM2.84 million or 187.50% mainly due to the following:

- dividend payable of RM3.00 million, being the dividend declared in respect of FYE 2023; and
- (ii) increase in provision for taxation of RM0.36 million as we recorded a higher PBT during FYE 2023.

The increase in current liabilities was offset by the decrease in trade payables of RM0.59 million as we paid our suppliers faster which reduced our trade payable turnover days from 4 days to 3 days in FYE 2023.

#### 12.5 LIQUIDITY AND CAPITAL RESOURCES

#### 12.5.1 Working capital

Our business has been financed from a combination of internal and external sources comprising shareholders' equity and cash generated from our operations. The principal utilisation of these funds has been for our business operations and growth.

Based on our audited combined statement of financial position as at 31 March 2023, our Group has cash and bank balances of RM11.66 million. As at 31 March 2023, our Group's gearing ratio was 0.01 times and current ratio was 4.76 times.

As at the LPD, our Group recorded cash and bank balances of approximately RM11.53 million and unutilised banking facilities of approximately RM2.00 million.

Our Directors are of the opinion that we will have adequate working capital to meet our present and foreseeable requirements for at least a period of 12 months from the date of this Prospectus after taking into consideration the following:

- (i) our cash and bank balances;
- (ii) the expected profits to be generated from our operations;
- (iii) the amount that is available under our existing banking facilities;
- (iv) our expected future cash flows from operations; and
- (v) proceeds expected to be raised from our Public Issue.

#### 12.5.2 Cash flow

The following is a summary of our combined statements of cash flows for the FYEs Under Review. This should be read in conjunction with the Accountants' Report as set out in Section 13 of this Prospectus.

	Audited		
	FYE 2020 FYE 2021 FYE 202		
	RM'000	RM'000	RM'000
Net cash from operating activities	1,793	1,294	8,419
Net cash (used in)/ from investing activities	(1,110)	141	(347)
Net cash used in financing activities	(3,225)	(195)	(3,204)
Net (decrease)/ increase in cash and cash equivalents	(2,542)	1,240	4,868
Cash and cash equivalents at beginning of financial year	8,092	5,550	6,790
Cash and cash equivalents at end of financial year	5,550	6,790	11,658

# FYE 2021

#### Net cash from operating activities

For FYE 2021, we recorded net operating cash inflow of RM1.79 million after taking into consideration our operating profit of RM2.65 million and the following working capital changes:

- (i) increase in inventories of RM0.13 million as we made more purchases towards the last quarter of FYE 2021 to cater for future sales orders in FYE 2022;
- (ii) increase in trade receivables of RM0.72 million in line with the increase in revenue recorded in FYE 2021;
- (iii) decrease in other receivables of RM0.30 million after collection of subsidy from COSS and MKHMM in FYE 2021;
- (iv) decrease in trade payables of RM0.08 million as we made more payments to our suppliers; and
- (v) income tax paid of RM0.34 million.

#### Net cash used in investing activities

For FYE 2021, our net cash outflow for investing activities was RM1.11 million, mainly attributable to cash payment of RM1.74 million to purchase property, plant and equipment, mainly for 6 units of motor vehicles of RM1.37 million.

The abovementioned cash outflow was partially offset by:

- (i) interest received of RM0.11 million from fixed deposit as well as money market instruments; and
- (ii) proceeds from the disposal of 8 units of motor vehicles and 2 units of machines in FYE 2021 for RM0.53 million.

#### Net cash used in financing activities

For FYE 2021, our net cash outflow for financing activities was RM3.23 million, mainly due to the following:

- (i) dividend paid of RM3.00 million in respect of FYE 2021; and
- (ii) repayment to Directors of RM0.16 million for the advances to our Group for working capital purposes.

#### FYE 2022

#### Net cash from operating activities

For FYE 2022, we recorded net operating cash inflow of RM1.29 million after taking into consideration our operating profit of RM4.94 million and the following working capital changes:

- (i) increase in inventories of RM0.70 million as we made more purchases towards the last quarter of FYE 2022 to cater for future sales orders in FYE 2023;
- (ii) increase in trade receivables of RM0.58 million in line with the increase in revenue recorded in FYE 2022 and more invoices issued during the last quarter of FYE 2022 amounting to RM17.60 million (FYE 2021: RM12.88 million);
- (iii) increase in other receivables of RM2.14 million mainly due to the subsidy owing by COSS and MKHMM;
- (iv) increase in trade payables of RM0.56 million as we made more purchases for packing materials and RBD palm olein oil towards the last quarter of FYE 2022 to cater for future sales orders in FYE 2023;
- (v) increase in other payables of RM0.14 million, mainly due to higher accruals for staff salaries in FYE 2022; and
- (vi) income tax paid of RM0.93 million.

#### Net cash from investing activities

For FYE 2022, our net cash inflow from investing activities was RM0.14 million, mainly attributable to the following items:

(i) interest received of RM0.09 million from fixed deposit as well as money market instruments; and

(ii) proceeds from the disposal of 2 units of motor vehicles in FYE 2022 for RM0.10 million.

The abovementioned cash inflow was offset by cash payment of RM0.04 million to purchase property, plant and equipment.

#### Net cash used in financing activities

For FYE 2022, our net cash outflow for financing activities was RM0.20 million, mainly due to repayment made for lease liabilities of RM0.16 million which was in relation to the rental obligation for rented lamp oil labelling line, Factory No.11 and hostel.

# FYE 2023

#### Net cash from operating activities

For FYE 2023, we recorded net operating cash inflow of RM8.42 million after taking into consideration our operating profit of RM8.48 million and the following working capital changes:

- (i) decrease in inventories of RM0.58 million, mainly the lower inventories of the packing materials and RBD palm olein oil in line with the higher sales volume in FYE 2023;
- (ii) decrease in other receivables of RM1.52 million after collection of subsidy from COSS and MKHMM;
- decrease in trade payables of RM0.59 million as we had paid our suppliers in a shorter time period which reduced our trade payable turnover days from 4 days to 3 days in FYE 2023; and
- (vi) income tax paid of RM1.67 million.

#### Net cash used in investing activities

For FYE 2023, our net cash outflow from investing activities was RM0.35 million, mainly attributable to the cash payment of RM0.68 million to purchase of property, plant and equipment, mainly for 3 units of motor vehicles of RM0.42 million.

The abovementioned cash outflow was offset by the following items:

- (i) interest received of RM0.19 million from fixed deposit as well as money market instruments; and
- (ii) proceeds from the disposal of 3 units of motor vehicles in FYE 2023 for RM0.18 million.

#### Net cash used in financing activities

For FYE 2023, our net cash outflow for financing activities was RM3.20 million, mainly due to the following:

- (i) dividend paid of RM3.02 million in respect of FYE 2023; and
- (ii) repayment made for lease liabilities of RM0.16 million which was in relation to the rental obligation for rented lamp oil labelling line, Factory No.11 and hostel.

#### 12.5.3 Borrowings

As at 31 March 2023, our Group does not have any outstanding bank borrowings which are interest bearing and denominated in RM. The details of the types of credit facilities that our Group has and the unutilised balances as at LPD are as follows:

				Balance unutilised as
			Credit limit <sup>(1)</sup>	at the LPD
Types of credit facilities	Tenure <sup>(1)</sup>	Interest rate (%) per annum	RM'000	RM'000
Banker's acceptances	Up to 120 days	0.75 to 1.25	1,000	1,000
Trade financing	Up to 120 days	0.15 to 1.50	1,000	1,000
	Total		2,000	2,000

Note:

(1) Based on the respective letters of offer.

As at the LPD, we do not have any borrowings which are interest bearing, non-interest bearing and/or in foreign currency. Our Group has not defaulted on any payment of either principal sums and/or interest in relation to any borrowings for the FYEs Under Review and up to LPD.

We do not encounter seasonality in the trend of our borrowings and there is no restriction on the use of our committed banking facilities, save for prior consents from the licensed banks before using the banking facilities, where necessary.

As at the LPD, our Group is not in breach of any terms and conditions or covenants associated with the credit arrangements or bank loans, which can materially affect the financial position and results of business operations or investment holders of our securities.

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#### 12.5.4 Types of financial instruments used, treasury policies and objectives

As at LPD, save as disclosed in Section 12.5.3 above, we do not have or use any other financial instruments in derivatives.

Our Group has been funding our operations through shareholders' equity, cash generated from our operations, and external sources of funds. The external sources of funds consist of credit terms granted by our suppliers as well as borrowings from financial institutions. The normal credit term granted by our suppliers from cash term up to 30 days.

As at the LPD, our Group does not have any borrowings from financial institutions, save for the lease liabilities in respect of our Factory No.11, lamp oil labelling line and hostels.

The main objective of our capital management is to ensure that entities within our Group will be able to maintain an optimal capital structure to support our businesses and maximise shareholders value. To achieve this objective, our Group may make adjustments to the capital structure in view of changes in economic conditions, such as adjusting the amount of dividend payment, returning of capital to shareholders or issuing new Shares.

#### 12.5.5 Material capital commitment, material investments and divestitures

Save as disclosed below, our Board confirms that there are no material capital commitments incurred or known to be incurred by our Group as at the LPD and our Group do not have any other material investments and divestitures for the FYEs Under Review and up to the LPD.

Authorised and contracted for:	RM'000
Factory No.11 <sup>(1)</sup>	9,450

Note:

(1) Being the acquisition of Factory No.11 at a total consideration price of RM10.50 million. As at the LPD, RM1.05 million has been paid as deposit. As such, the remaining purchase sum payable of RM9.45 million has been recorded as a material commitment as at the LPD. Please refer to Section 4.8 of this Prospectus for further details on the utilisation of proceeds from our IPO.

#### 12.5.6 Material litigation, claims or arbitration and contingent liabilities

#### (i) Material litigation, claims or arbitration

As at the LPD, our Group is not engaged in any material litigation, claims and/or arbitration, whether as plaintiff or defendant, which might and adversely affect our business or financial position, and our Directors confirm that there are no legal proceedings, pending or threatened, or of any fact to give rise to any legal proceeding which may materially and adversely affect our business or financial position, in the 12 months immediately preceding the date of this Prospectus.

#### (ii) Contingent liabilities

As at the LPD, our Directors confirm that there are no contingent liabilities incurred by our Group, which upon becoming enforceable, may have a material effect on our Group's business, financial results and financial position.

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# 12.6 KEY FINANCIAL RATIOS

The key financial ratios of our Group for the FYEs Under Review are as follows:

	Audited			
	FYE 2021 FYE 2022 FYE 2			
Trade receivables turnover period (days) <sup>(1)</sup>	34	29	23	
Trade payables turnover period (days) <sup>(2)</sup>	3	4	3	
Inventories turnover (days) <sup>(3)</sup>	8	9	7	
Current ratio (times) <sup>(4)</sup>	16.24	11.80	4.76	
Gearing ratio (times) <sup>(5)</sup>	-	-	-	

# Notes:

(1) Computed based on average of opening and closing trade receivables as at the respective financial year end divided by total revenue for the respective financial year end and multiplied by 365 days for each financial year.

	Audited		
	FYE 2021	FYE 2022	FYE 2023
Opening trade receivables (RM'000)	3,559	4,384	4,947
Closing trade receivables (RM'000)	4,384	4,947	4,931
Average trade receivables (RM'000)	3,972	4,666	4,939
Revenue (RM'000)	42,574	59,742	78,236
Trade receivables turnover period (days)	34	29	23

(2) Computed based on average of opening and closing trade payables as at the respective financial year end divided by total cost of sales for the respective financial year end and multiplied by 365 days for each financial year.

	Audited		
	FYE 2021	FYE 2022	FYE 2023
Opening trade payables (RM'000)	289	317	881
Closing trade payables (RM'000)	317	881	294
Average trade payables (RM'000)	303	599	588
Cost of sales (RM'000)	37,142	51,751	66,251
Trade payables turnover period (days)	3	4	3

(3) Computed based on the average inventories as at the respective financial year end divided by purchases for the respective financial year end and multiplied by 365 days for each financial year.

	Audited				
	FYE 2021	FYE 2022	FYE 2023		
Opening inventories (RM'000)	780	914	1,611		
Closing inventories (RM'000)	914	1,611	1,029		
Average inventories (RM'000)	847	1,263	1,320		
Purchases (RM'000)	36,381	51,045	65,394		
Inventories turnover period (days)	8	9	7		

- (4) Computed based on current assets over current liabilities as at the respective financial year end.
- (5) Computed based on the total borrowings over total equity as at the respective financial year end.
- (6) Our trade payables turnover period was shorter than our trade receivables turnover period. We are of the view that this does not affect the sufficiency of our working capital as our working capital requirements were financed by our cash and bank balances during the FYEs Under Review.

The purchases for the past 3 FYEs Under Review were made using internally generated funds. Cash from operating activities generate sufficient positive cash flow to maintain and support working capital as well as the growth of our operations.

Premised on the above, there is sufficient working capital for our operations.

#### 12.6.1 Trade receivables

Our Group's trade receivable ageing analysis as at 31 March 2023 is as follows:

	Within	Ex				
	credit period	1 – 30	31 – 60	61 – 90	Over 90	Total
Trade receivables as at 31 March 2023 (RM'000)	3,948	885	54	-	44	4,931
Proportion of total trade receivables (%)	80.06	17.95	1.10	-	0.89	100.00
Subsequent collections up to the LPD (RM'000)	(3,948)	(885)	(54)	-	(14)	(4,900)
Trade receivables after subsequent collections (RM'000)	-	-	-	-	30	30
Proportion of trade receivables after subsequent collections (%)	-	-	-	-	100.00	100.00

All our Group's trade receivables are classified as current assets. The normal credit terms granted by our Group is 30 days from the date of invoice. Our Group managed the credit risk through credit limit and credit monitoring procedures.

Our credit terms to customers are assessed and approved on an individual customer basis taking into consideration various factors such as relationship with the customer, payment history and customer's creditworthiness.

We use ageing analysis to monitor the credit quality of our trade receivables. In addition, our management assesses our trade receivables individually as to their aging condition and collectability. Among the factors considered in determining whether to provide for impairment losses include, subsequent collections, any past provisions and/or impairments made and/or letter(s) of demand issued as well as the current industry and economic conditions. Our management may take necessary actions which include entering into negotiations with the customers to recover any amounts that are long outstanding or in dispute.

Our trade receivables turnover periods for FYE 2021, FYE 2022 and FYE 2023 were 34 days, 29 days and 23 days, respectively.

Our Group's trade receivables turnover period stood at 34 days in FYE 2021, mainly due to our Group's customers taking longer time to make payments during the COVID-19 pandemic period.

Our Group's trade receivables turnover period decreased to 29 days in FYE 2022 and 23 days in FYE 2023, due to our Group's efforts to follow up closely on collections and better collections from our customers. Our Group undertakes various measures but not limited to closely following up with customers by sending monthly debtors' statement and payment reminders to the customers to accelerate incoming collections.

As at the LPD, RM4.90 million or 99.39% of our Group's total trade receivables outstanding as at 31 March 2023 have been collected. As at the LPD, the outstanding trade receivables that are more than 90 days of RM0.03 million are from 3 trade receivables where our customers are paying progressive. Our management is of view that the above-mentioned outstanding trade receivables are recoverable.

Our management closely monitors the recoverability of overdue trade receivables on a regular basis, and when appropriate, provides for specific / individual impairment of these trade receivables. Our management is of the view that the trade receivables are recoverable, there is no provision for impairment required after taking into consideration our Group's relationship with our customers as well as efforts made to improve collection with various credit control measures to reduce the potential exposure on credit risk.

# 12.6.2 Trade payables

Our Group's trade payables ageing analysis as at 31 March 2023 is as follows:

	Within credit	Exceeding credit period (past due days)				
	period	1 – 30	31 – 60	61 – 90	Over 90	Total
Trade payables as at 31 March 2023 (RM'000)	290	4	-	-	-	294
Proportion of total trade payables (%)	98.64	1.36	-	-	-	100.00
Subsequent payment up to the LPD (RM'000)	(290)	(4)	-	-	-	(294)
Net trade payables after subsequent payment as at LPD (RM'000)	-	-	-	-	-	-
Proportion of trade payables after subsequent payment as at LPD (%)	-	-	-	-	-	-

All our Group's trade payables are classified as current liabilities. The normal credit terms granted by suppliers is 30 days from the date of the purchase invoice. However, suppliers of RBD palm olein oil may either require us to make payment within a week of taking delivery, or prior to taking delivery of RBD palm olein oil.

Our trade payables turnover period for FYE 2021, FYE 2022 and FYE 2023 of 3 days, 4 days and 3 days, respectively were within the credit period granted by our suppliers.

As at the LPD, all of our total trade payables outstanding as at 31 March 2023 have been paid.

#### 12.6.3 Inventories turnover

Our inventories mainly consist of RBD palm olein oil, packaging materials (such as polybags, bottles, tin cans and jerry cans) for repackaging, marketing and distribution of RBD palm olein oil products segment; and third-party products for trading (under trading of third-party products segment).

Our Group practices first-in-first-out basis in computing the cost of inventories. The costs of inventories include invoiced value of goods purchased and expenditure incurred for acquiring inventories.

Our inventory turnover days vary year to year according to the sales anticipation and market price of RBD palm olein oil.

The inventory turnover days increased from 8 days for FYE 2021 to 9 days for FYE 2022 and subsequently decreased to 7 days for FYE 2023 mainly due to our practice of not keeping inventories for more than 7 days. Additionally, our Group enters into short term sales contracts (of 1 to 3 months) with suppliers to purchase the RBD palm olein oil in predetermined price and quantity.

For RBD palm olein oil, our procurement department will review our inventory level and arrange for delivery of RBD palm olein oil on a daily basis. For packing materials, our procurement department conducts a monthly internal meeting to, among others, review our inventory level and inventory ageing. Approval is required from our Directors / senior management for procurement of inventories and any impairment on slow moving inventories.

#### 12.6.4 Current ratio

The table below sets forth a summary of our Group's current ratio for the FYEs Under Review:

		As at 31 March				
	2021	2021 2022				
	RM'000	RM'000	RM'000			
Current assets	13,336	17,924	20,786			
Current liabilities	821	1,519	4,367			
Net current assets	12,515	16,405	16,419			
Current ratio (times) <sup>(1)</sup>	16.24	11.80	4.76			

Note:

(1) Current ratio is calculated based on current assets over current liabilities.

As at 31 March 2022, our Group's current ratio was 11.80 times, which was lower compared to 16.24 times as at 31 March 2021, mainly due to higher trade and other payables as at 31 March 2022 of collectively RM1.33 million as compared to RM0.62 million as at 31 March 2021.

As at 31 March 2023, our Group's current ratio was 4.76 times, which was lower compared to 11.80 times as at 31 March 2022, mainly due to payment of outstanding amount of RM3.00 million in relation to the dividend declared in respect of FYE 2023 on 17 July 2023.

Overall, our current ratio was more than 1 time (i.e. our current assets were in excess of our current liabilities) during the FYEs Under Review. This indicates that our Group is able to meet our current obligations – our current assets such as inventories and trade receivables, which can be readily converted to cash, together with our cash and bank balances are sufficient to meet immediate current liabilities.

#### 12.6.5 Gearing ratio

During the FYEs Under Review, our Group does not have any outstanding bank borrowings which were interest-bearing. Hence, our gearing ratio for FYEs Under Review was nil.

We excluded lease liabilities as part of the borrowings. This was because our lease liabilities represented the financial obligation to pay rentals on our rented premises.

For illustrative purposes, assuming the lease liabilities as borrowings and the gearing ratio for the FYEs Under Review would be as follows:

		As at 31 March			
		2021	2022	2023	
		RM'000	RM'000	RM'000	
Lease liabilities	[A]	476	319	167	
Total equity	[B]	16,713	19,955	19,964	
Gearing ratio (times)	[A] / [B]	0.03	0.02	0.01	

# 12.7 ACCOUNTING POLICIES AND AUDIT QUALIFICATION

There are no accounting policies which are peculiar to our Group because of the nature of the business and industry which we are involved in. For further details on the significant accounting policies of our Group, see Note 3 of the Accountants' Report as set out in Section 13 of this Prospectus. The Accountants' Report does not contain any audit qualification for the FYEs Under Review.

#### 12.8 TREND ANALYSIS

As at LPD, our Board confirms that our operations have not been and are not expected to be affected by any of the following:

- known trends, demands, commitments, unusual or infrequent events or transactions, uncertainties or any significant economic changes that have had or that we reasonably expect to have, a material favourable or unfavourable impact on our financial performance, position, operations, liquidity and capital resources, save as disclosed in Sections 7.2 to 7.4, 7.16, 9 and 12.3 to 12.6 of this Prospectus;
- (ii) material commitment for capital expenditure, as set out in Section 12.5.5 of this Prospectus;
- (iii) known trends, demands, commitments or events or uncertainties that are reasonably likely to make our Group's historical financial statements not indicative of the future financial performance and position, save as disclosed in Sections 9 and 12.3 to 12.6 of this Prospectus; and

(iv) known events or uncertainties that have had or that we reasonably expect to have, a material favourable or unfavourable impact on our financial performance, position, operations, liquidity and capital resources as set out in Sections 7.16, 9 and 12.3 to 12.6 of this Prospectus.

Our Board is optimistic about the future prospects of our Group after taking into account the outlook of the RBD palm olein oil market in Malaysia as set out in Section 8 of this Prospectus, our competitive strengths as set out in Section 7.5 of this Prospectus and our business strategies and future plans as set out in Section 7.22 of this Prospectus.

#### 12.9 ORDER BOOK

Due to the nature of our business, we do not maintain an order book. We generate our revenue as and when we deliver our products based on purchase orders received.

# 12.10 SIGNIFICANT FACTORS AFFECTING OUR GROUP'S OPERATIONS AND FINANCIAL PERFORMANCE

Our Group's business operations and financial conditions have been and will continue to be affected by internal and external factors including, but not limited to, the following:

# (i) We may be adversely affected if we are unable to source RBD palm olein oil in sufficient quantities and/or at acceptable prices

We source RBD palm olein oil from 4 suppliers in Malaysia. Accordingly, the availability of RBD palm olein oil required for our business at commercially acceptable prices are critical to our ability to maintain our GP margins and to deliver products promptly and reliably to our customers. If we are unable to obtain the volume of RBD palm olein oil required for our operations in sufficient quantities or at prices commercially acceptable to us, our business operations and financial performance may be adversely affected.

Please refer to the risk factor in Section 9.1.1 of this Prospectus for further details.

#### (ii) We may face disruptions in our packaging facility and business operations

We have 14 packaging lines to repackage our products in various packaging sizes and types, including polybags, jerry cans, tin cans, bottles and IBCs. This being the case, we depend on the continued operation of our packaging lines. Our packaging lines may be susceptible to unanticipated breakdowns or damages. To minimise such risks, our Group has scheduled regular maintenance for our packaging lines prior to operational usage on a daily basis, and conducts calibration on our packaging lines on an annual basis.

Please refer to the risk factor in Section 9.1.2 of this Prospectus for further details.

#### (iii) We depend on our ability to secure new contracts and customers

We do not enter into long-term contracts with our customers due to the potential volatility of CPO and RBD palm olein oil prices. The maximum contract period that we have with our customers is for 6 months during the FYEs Under Review.

The absence of long-term contracts poses a risk of losing our existing customers, which would impact our financial performance. As such, we are dependent on our ability to secure new contracts with our existing customers, as well as secure new customers.

Please refer to the risk factor in Section 9.1.3 of this Prospectus for further details.

# (iv) We are dependent on our key management for the continuing success of our Group

The continuing success of our business is dependent on the leadership abilities and the experiences of our key management personnel, namely Wong Hing Ngiap (Managing Director), Wong Hin Loong (Executive Director), Choo Wai Yeen (Chief Operating Officer), Dee Bee Lian (Chief Financial Officer) as well as Woi Chee Keong (Factory Manager).

The loss of services from any of our key management personnel within a short period of time and without any suitable or prompt replacement may cause an adverse effect on our business operations and financial performance.

Please refer to the risk factor in Section 9.1.4 of this Prospectus for further details.

#### (v) We are exposed to price fluctuation and availability of materials and supplies

We are susceptible to the risk of price fluctuation of RBD palm olein oil products, which is dependent on prices of the raw material, i.e. CPO. As CPO is a major commodity, its pricing is dependent on global supply and demand factors, including but not limited to, weather conditions such as flooding or dry spells, global economic conditions, inflationary pressure, and new policies or regulations. If there is a significant increase in the cost of raw materials, our GP margins and financial conditions may be adversely affected.

Please refer to the risk factor in Section 9.2.1 of this Prospectus for further details.

# (vi) We may face competition from other players involved in the repackaging, marketing and sale of RBD palm olein oil products

Our Group competes with industry players involved in the repackaging, marketing and sale of RBD palm olein oil products. They may compete with us in terms of branding, pricing and ability to deliver in a timely manner.

Some of our competitors may have longer operating history, better financial capability, stronger marketing abilities (which may lead to stronger brand recognition) and larger customer base. As a result, customers may be more inclined to purchase the product of our competitors. While we compete based on the quality of our products and good track record, there is no assurance that we will be able to compete effectively with existing or new competitors in the future.

Please refer to the risk factor in Section 9.2.2 of this Prospectus for further details.

#### (vii) Impact of inflation

Our financial performance for the FYEs Under Review was not materially affected by the impact of inflation. However, there can be no assurance that future inflation will not have an impact on our business and financial performance.

#### (viii) Impact of interest rates

For the FYEs Under Review, our financial performance was not affected by the fluctuations of interest rates. Hence, there is no sensitivity analysis on our PAT to changes in interest rates. Please refer to Note 26(b)(iii) in the Accountants' Report set out in Section 13 of this Prospectus.

#### (ix) Impact of Government, economic, fiscal and monetary policies

Our Group's business is subject to the risks relating to Government, economic, fiscal or monetary policies. Any unfavourable changes in the Government's policies, changes in the economic conditions or fiscal or monetary policies may materially affect our operations in Malaysia. Further details are set out in Section 9.2.3 of this Prospectus.

During the FYEs Under Review, we have not experienced any adverse political, regulatory or economic developments that have had a direct impact on our business operations, financial performance and prospects of our Group save for the impact of the COVID-19 pandemic as disclosed in Section 7.16 of this Prospectus.

# 12.11 SIGNIFICANT CHANGES

There are no significant changes that have occurred which may have a material effect on the financial position and results of our Group subsequent to the FYE 2023 and up to the LPD.

# 12.12 DIVIDEND POLICY

It is our Board's policy to recommend dividends to allow our shareholders to participate in the profits of our Group. However, our ability to pay dividends or make other distributions to our shareholders in the future years is subject to various factors such as having profits and excess funds, which are not required to be retained to fund our business.

Save for compliance with the solvency requirement under the Act, there are no legal, financial, or economic restrictions on the ability of our existing subsidiary to transfer funds in the form of cash dividends, loans or advances to us.

Our Board will consider the following factors (which may not be exhaustive) when recommending dividends for approval by our shareholders or when declaring any interim dividends:

- (i) the level of cash and level of indebtedness;
- (ii) required and expected interest expense, cash flows, profits, return on equity and retained earnings;
- (iii) our expected results of operations and future level of operations; and
- (iv) our projected levels of capital expenditure and other investment plans.

The payment and amount of any dividends or distributions to our shareholders will be at the discretion of our Board and will depend on factors stated above (which may not be exhaustive). There is no assurance as to whether the dividend distribution will occur as intended, the amount of dividend payment or timing of such payment.

Subject to the Act, our Company, in general meeting, may from time to time approve a dividend or other distribution. However, no dividend or distribution shall be declared in excess of the amount recommended by our Board. Further, under the Act, our Company may not declare or pay dividend, or make a distribution out of contributed surplus, if there are reasonable grounds for believing that:

- (i) our Company is, or would after the payment, be unable to pay our liabilities as they become due; or
- (ii) the realisable value of our Company's assets would thereby be less than our liabilities.

Dividends declared and paid by our subsidiaries, during FYEs Under Review were as follows:

		Audited					
	FYE 2021	FYE 2022	FYE 2023				
	RM'000	RM'000	RM'000				
Dividends declared and paid	3,000 <sup>(1)</sup>	20 <sup>(2)</sup>	6,020 <sup>(3)</sup>				

Notes:

- (1) RM3.00 million was declared by SCEO on 4 September 2020 and paid on 7 September 2020.
- (2) RM20,000 was declared by SCSM on 20 April 2021 and paid on 28 April 2021.
- (3) RM6.02 million was declared in 3 tranches:
  - (i) RM20,000 was declared by SCSM on 20 April 2022 and paid on 26 April 2022;
  - (ii) RM3.0 million was declared by SCEO on 27 October 2022 and paid on 15 November 2022; and
  - (iii) RM3.0 million was declared by SCEO on 9 March 2023 and paid on 17 July 2023.

The dividends paid are funded via internally generated funds.

Subsequent to the FYE 2023 and up to the LPD, no dividend has been declared, made or paid by our Group to our shareholders. Our Company does not intend to declare any dividend prior to our Listing.

No inference should or can be made from any of the foregoing statements as to our actual future profitability or our ability to pay dividends in the future.

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#### 13. ACCOUNTANTS' REPORT



UHY (AFI411) Chartered Accountants Suite 11.05, Level 11 The Gardens South Tower Mid Valley City Lingkaran Syed Putra 59200 Kuala Lumpur

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The Board of Directors **Sik Cheong Berhad** No. 11, Jalan 6/14, Kampung Tasik Tambahan, 68000 Ampang, Selangor Darul Ehsan.

28 December 2023

Dear Sirs,

#### REPORTING ACCOUNTANTS' OPINION ON THE COMBINED FINANCIAL STATEMENTS CONTAINED IN THE ACCOUNTANTS' REPORT OF SIK CHEONG BERHAD ("SIK CHEONG" OR "THE COMPANY")

#### Opinion

We have audited the combined financial statements of the Company and its combining entities as disclosed in Note 1.3 to the combined financial statements (collectively known as "Sik Cheong Group" or "the Group"), which comprises the combined statements of financial position as at 31 March 2021, 31 March 2022 and 31 March 2023 of the Group, and the combined statements of profit or loss and other comprehensive income, combined statements of changes in equity and combined statements of cash flows for the financial years then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 5 to 67.

In our opinion, the accompanying combined financial statements of the Group give a true and fair view of the financial position of the Group as at 31 March 2021, 31 March 2022 and 31 March 2023 and of their financial performance and their cash flows for the financial years then ended in accordance with Malaysian Financial Reporting Standards and International Financial Reporting Standards.

#### **Basis for Opinion**

We conducted our audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing. Our responsibilities under those standards are further described in the *Reporting Accountants' Responsibilities for the Audit of the Combined financial statements* section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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#### **Independence and Other Ethical Responsibilities**

We are independent of the Group in accordance with the *By-Laws (on Professional Ethics, Conduct and Practice)* of the Malaysian Institute of Accountants ("By-Laws") and the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code.

#### **Responsibilities of the Directors for the Combined Financial Statements**

The Directors of the Company are responsible for the preparation of the combined financial statements that give a true and fair view in accordance with Malaysian Financial Reporting Standards and International Financial Reporting Standards. The Directors are also responsible for such internal control as the Directors determine is necessary to enable the preparation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements of the Group, the Directors are responsible for assessing the Group' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

# Reporting Accountants' Responsibilities for the Audit of the Combined Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements of the Group as a whole are free from material misstatement, whether due to fraud or error, and to issue an accountants' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with approved standards on auditing in Malaysia and International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these combined financial statements of the Group.

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# Reporting Accountants' Responsibilities for the Audit of the Combined Financial Statements (Cont'd)

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the combined financial statements of the Group, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our accountants' report to the related disclosures in the combined financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our accountants' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the combined financial statements of the Group, including the disclosures, and whether the combined financial statements of the Group represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the combined financial statements of the Group. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

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# Reporting Accountants' Responsibilities for the Audit of the Combined Financial Statements (Cont'd)

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Other Matter**

This report has been prepared solely to comply with the Prospectus Guideline - Equity issued by the Securities Commission Malaysia and for the inclusion in the Prospectus of Sik Cheong in connection with the proposed listing and quotation of its entire enlarged issued share capital of Sik Cheong on the ACE Market of Bursa Malaysia Securities Berhad and should not be relied on for any other purpose. We do not assume responsibility to any other person for the content of this report.

UHY Firm Number: AF 1411 Chartered Accountants

LIM YANG YUE Approved Number: 03544/12/2024 J Chartered Accountant

KUALA LUMPUR

28 December 2023

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# SIK CHEONG BERHAD

(Incorporated in Malaysia)

# COMBINED STATEMENTS OF FINANCIAL POSITION

	Note	2023 RM	2022 RM	2021 RM
	Note			
ASSETS				
Non-current assets				
Property, plant and equipment	4	1,759,089	1,767,691	2,366,401
Right-of-use assets	5	160,428	311,702	473,971
Investment properties	6	1,840,501	1,816,706	1,849,017
		3,760,018	3,896,099	4,689,389
Comment and the				
Current assets Inventories	7	1,029,202	1,610,876	914,151
Trade receivables	8	4,931,471	4,947,344	4,383,599
Other receivables	9	1,763,098	3,254,070	1,117,130
Tax recoverable		80,149	22,008	87,641
Fixed deposits with licensed bank	10	1,324,523	1,300,456	1,282,642
Cash and cash equivalents	10	11,657,536	6,789,905	5,550,382
		20,785,979	17,924,659	13,335,545
Total assets		24,545,997	21,820,758	18,024,934
FOUTV				
EQUITY Share capital	11	420,000	420,000	420,000
Retained earnings	11	19,543,853	19,535,037	16,292,527
Total equity		19,963,853	19,955,037	16,712,527
i otar equity		17,705,055		10,712,527
LIABILITIES				
Non-current liabilities				
Lease liabilities	12	28,273	156,072	319,257
Deferred tax liabilities	13	186,818	191,269	171,469
		215,091	347,341	490,726
Current liabilities				
Trade payables	14	293,830	881,202	317,135
Other payables	15	540,436	448,567	307,532
Dividend payable	10	3,000,000	-	-
Lease liabilities	12	138,817	163,185	157,298
Provision for taxation		393,970	25,426	39,716
		4,367,053	1,518,380	821,681
Total liabilities		4,582,144	1,865,721	1,312,407
Total equity and liabilities		24,545,997	21,820,758	18,024,934

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# SIK CHEONG BERHAD (Incorporated in Malaysia)

# COMBINED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		2023 RM	2022 RM	2021 RM
	Note			
Revenue	16	78,235,837	59,741,717	42,574,387
Cost of sales	_	(66,251,468)	(51,751,163)	(37,141,716)
Gross profit	-	11,984,369	7,990,554	5,432,671
Other income		665,169	370,878	653,775
Selling and distribution costs		(441,147)	(399,247)	(411,905)
Administrative expenses	_	(4,194,413)	(3,686,035)	(3,251,927)
Profit from operations		8,013,978	4,276,150	2,422,614
Finance costs	17	(9,057)	(14,902)	(5,220)
Profit before tax	18	8,004,921	4,261,248	2,417,394
Taxation	19	(1,976,105)	(998,738)	(564,910)
Profit for the financial year,				
representing total comprehensive				
income for the financial year	-	6,028,816	3,262,510	1,852,484
Profit for the financial year, representing total comprehensive income for the financial year attributable to:				
Owners of the parent	-	6,028,816	3,262,510	1,852,484
<b>Earnings per share (RM)</b> Basic Diluted	20	14.35 14.35	7.77 7.77	4.46 4.46
Dilucu	-	14.55	1.11	

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# SIK CHEONG BERHAD

(Incorporated in Malaysia)

# COMBINED STATEMENTS OF CHANGES IN EQUITY

		Non- distributable	Distributable	
		Share capital RM	Retained earnings RM	Total equity RM
	Note		£ \$17 A	
At 1 April 2022		420,000	19,535,037	19,955,037
Profit for the financial year representing total comprehensive				
income for the financial year		-	6,028,816	6,028,816
Dividends declared	21		(6,020,000)	(6,020,000)
At 31 March 2023		420,000	19,543,853	19,963,853
At 1 April 2021 Profit for the financial year		420,000	16,292,527	16,712,527
representing total comprehensive income for the financial year		_	3,262,510	3,262,510
Dividends declared	21	-	(20,000)	(20,000)
At 31 March 2022		420,000	19,535,037	19,955,037
At 1 April 2020 Profit for the financial year representing total comprehensive		400,100	17,440,043	17,840,143
income for the financial year		-	1,852,484	1,852,484
Shares issued		19,900	-,	19,900
Dividends declared	21	,	(3,000,000)	(3,000,000)
At 31 March 2021		420,000	16,292,527	16,712,527

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# SIK CHEONG BERHAD

(Incorporated in Malaysia)

# COMBINED STATEMENTS OF CASH FLOWS

	Note	2023 RM	2022 RM	2021 RM
<b>Cash flows from operating activities</b> Profit before tax		8,004,921	4,261,248	2,417,394
Adjustments for:				
Amortisation of right-of-use assets		162,750	162,269	34,227
Bad debts written off		4,824	14,101	7,475
Depreciation of investment properties		33,128	32,311	32,312
Depreciation of property, plant and				
equipment		621,364	638,641	642,226
Gain on disposal of property, plant				
and equipment		(175,996)	(95,779)	(395,466)
Interest expense		9,057	14,902	5,220
Interest income		(186,100)	(85,163)	(105,136)
Property, plant and equipment written				
off	terry	9,690		7,564
Operating profit before working capital				
changes		8,483,638	4,942,530	2,645,816
Inventories		581,674	(696,725)	(133,239)
Trade receivables		11,049	(577,846)	(719,689)
Other receivables		1,520,972	(2,136,940)	302,726
Trade payables		(587,372)	564,067	(78,601)
Other payables	_	87,869	141,035	20,067
Cash generated from operations		10,097,830	2,236,121	2,037,080
Interest paid		(9,057)	(14,902)	(5,220)
Tax paid		(1,670,153)	(927,595)	(337,500)
Tax refunded	_	-		98,724
Net cash from operating activities		8,418,620	1,293,624	1,793,084

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# SIK CHEONG BERHAD

(Incorporated in Malaysia)

# COMBINED STATEMENTS OF CASH FLOWS (CONT'D)

	Note	2023 RM	2022 RM	2021 RM
Cash flows (used in)/from investing activities				
Acquisition of property, plant and equipment		(679,379)	(43,649)	(1,743,824)
Increase in amount owing by a related party		(30,000)	-	_
Interest received		186,100	85,163	105,136
Proceeds from disposal of property, plant and equipment		176,000	99,497	529,400
Net cash (used in)/from investing activities		(347,279)	141,011	(1,109,288)
Cash flows used in financing activities				<i>(</i>
Repayment to Directors Increase in amount owing to a related		-	-	(154,900)
party		4,000	-	-
Dividend paid		(3,020,000)	(20,000)	(3,000,000)
Increase in fixed deposits pledged Issuance of shares		(24,067)	(17,814)	(57,926) 19,900
Repayment of lease liabilities		(163,643)	(157,298)	(32,252)
Net cash used in financing activities		(3,203,710)	(195,112)	(3,225,178)
Net changes in cash and cash equivalents		4,867,631	1,239,523	(2,541,382)
Cash and cash equivalents at the beginning of the financial year	10	6,789,905	5,550,382	8,091,764
Cash and cash equivalents at the end of the financial year	10	11,657,536	6,789,905	5,550,382

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# SIK CHEONG BERHAD

(Incorporated in Malaysia)

# NOTES TO THE COMBINED FINANCIAL STATEMENTS

# 1. General Information

# 1.1 Introduction

This report has been prepared solely to comply with the Prospectus Guideline -Equity issued by the Securities Commission Malaysia and for the inclusion in the Prospectus of Sik Cheong Berhad ("Sik Cheong" or "the Company") in connection with the proposed listing and quotation of its entire enlarged issued share capital of Sik Cheong on the ACE Market of Bursa Malaysia Securities Berhad ("Bursa Securities") and should not be relied on for any other purpose.

# 1.2 Background

The Company was incorporated in Malaysia under the Companies Act, 2016 on 23 June 2023 as a private limited liability company. The Company was subsequently converted into a public limited liability company on 20 December 2023.

The registered office of the Company is located at Unit 30-01, Level 30, Tower A, Vertical Business Suite, Avenue 3, Bangsar South, No. 8, Jalan Kerinchi, 59200 Kuala Lumpur.

The principal place of business of the Company is located at No. 11, Jalan 6/14, Kampung Tasik Tambahan, 68000 Ampang, Selangor Darul Ehsan.

# 1.3 Restructuring exercise

On 6 December 2023, the Company had entered into two conditional share sale agreements to acquire the entire equity interests in Sik Cheong Edible Oil Sdn Bhd ("SCEO") and Sin Cheong Sales & Marketing Sdn Bhd ("SCSM").

The share sale agreements were executed for:

- i) the acquisition by the Company of the entire equity interests in SCEO for a purchase consideration of RM19,449,982 which was satisfied via the issuance of 194,889,600 new shares at an issue price of RM0.0998 per share.
- ii) the acquisition by the Company of the entire equity interests in SCSM for a purchase consideration of RM510,008 which was satisfied via the issuance of 5,110,300 new shares at an issue price of RM0.0998 per share.

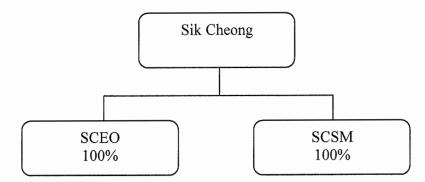
The completion of the acquisitions is conditional upon, amongst others, approvals from Bursa Securities in relation to the proposed listing and quotation of its entire enlarged issued share capital of Sik Cheong on the ACE Market of Bursa Securities.

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# 1. General Information (Cont'd)

# 1.3 Restructuring exercise (Cont'd)

Upon completion of the acquisitions, SCEO and SCSM will become wholly owned subsidiaries of Sik Cheong. Following the completion of the acquisitions, the group structure of Sik Cheong will be as follows:



The Group is regarded as a continuing entity resulting from the acquisitions since the management of all the entities which took major part in the acquisitions were controlled by the Directors and substantially under same major shareholders before and immediately after the acquisitions. Consequently, immediately after the acquisitions, there was a continuation of the control over the entities' financial and operating policy decisions and risks and benefits to the ultimate shareholders that existed prior to the acquisitions. The acquisitions have been accounted for as an acquisition under common control in a manner similar to pooling of interests. Accordingly, the combined financial statements for the financial years ended 31 March 2021, 31 March 2022 and 31 March 2023 have been prepared comprising of the financial statements of the combining entities which were under common control of the ultimate shareholders that existed prior to the acquisitions during the relevant periods.

No financial statements of Sik Cheong were included for the financial years ended 31 March 2021, 31 March 2022 and 31 March 2023 as Sik Cheong was only incorporated on 23 June 2023.

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# 1. General Information (Cont'd)

# 1.4 Principal activities

The principal activity of the Company is investment holding.

Details of the combining entities of Sik Cheong are as follows:

Name of Company	Date of incorporation	Principal place of business		share capita	. ,	equit	med efi y intere	est (%)	Principal activities
			2023	2022	2021	2023	2022	2021	
SCEO	18 April 1992	Malaysia	400,000	400,000	400,000	100	100	100	Repackaging, marketing and distribution of edible oil and other food products
SCSM	8 October 2019	Malaysia	20,000	20,000	20,000	100	100	100	Distribution of lamp oil and other trading products

There have been no significant changes in the nature of the principal activities of Sik Cheong and its combining entities.

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#### 1. General Information (Cont'd)

1.5 Share capital

The details of the changes in the issued share capital of Sik Cheong Berhad since its incorporation are as follows:

Date of allotment	No. of shares allotted	Cumulative no. of shares alloted	Consideration	Cumulative issued share capital (RM)
23 June 2023	100	100	Cash	100
[•]	194,889,600	194,889,700	Acquisition of SCEO	19,450,082
[•]	5,110,300	200,000,000	Acquisition of SCSM	19,960,090
Upon listing	66,000,000	266,000,000	Public issue	37,780,090

# 1.6 Relevant financial years

The combined financial statements of the Group reflect the financial information of SCEO and SCSM.

The relevant financial years of the audited financial statements presented for the purpose of this report and the auditors of the respective companies within the Group are as follows:

Companies	Relevant financial years	Accounting standards applied	Auditors
SCEO	Financial year ended ("FYE") 31 March 2021*	Malaysian Private Entities Reporting Standard ("MPERS")	Reanda LLKG International
	FYE 31 March 2022*	MPERS	Reanda LLKG International
	FYE 31 March 2023	Malaysian Financial Reporting Standards ("MFRS")	UHY
SCSM	FYE 31 March 2021^		
	FYE 31 March 2022^ FYE 31 March 2023^		

\* Reaudited by UHY, prepared in accordance with MFRS and International Financial Reporting Standards ("IFRS") for the purpose of this report.

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# 1. General Information (Cont'd)

1.6 Relevant financial years (Cont'd)

<sup>^</sup> The financial periods for the statutory audits of SCSM were for the financial year ended 30 September 2021, which was audited by Reanda LLKG International, and for the financial period from 1 October 2021 to 31 March 2023, which was audited by UHY. The financial statements of SCSM for the financial years ended 31 March 2021, 31 March 2022 and 31 March 2023 were re-audited by UHY, prepared in accordance with MFRS and IFRS for the purpose of this report.

# 2. **Basis of Preparation**

(a) Statement of compliance

The combined financial statements of the combining entities as disclosed in Note 1.4 to this report ("the Group") have been prepared in accordance with MFRS and IFRS.

The combined financial statements consist of the financial statements of the Group, which were under common control throughout the reporting years by virtue of common controlling shareholders.

The combined financial statements have been prepared using financial information obtained from the financial records of the combining entities during the reporting years.

The combined financial statements of the Group have been prepared under the historical cost convention, unless otherwise indicated in the significant accounting policies below.

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# 2. **Basis of Preparation (Cont'd)**

(a) Statement of compliance (Cont'd)

# Adoption of new and amended standards

During the financial year, the Group has adopted the following amendments to standards issued by the Malaysian Accounting Standards Board ("MASB") that are mandatory for current financial year:

Amendments to MFRS 3	Reference to the Conceptual Framework
Amendments to MFRS 116	Property, Plant and Equipment - Proceeds before Intended Use
Amendments to MFRS 137	Onerous Contracts - Cost of Fulfilling a Contract

Annual Improvements to MFRSs Standards 2018 - 2020:

- Amendments to MFRS 1
- Amendments to MFRS 9
- Amendments to MFRS 16
- Amendments to MFRS 141

The adoption of the amendments to standards did not have any significant impact on the financial statements of the Group.

# Standards issued but not yet effective

The Group has not applied the following new standard and amendments to standards that have been issued by the MASB but are not yet effective for the Group:

		Effective dates for financial periods beginning on or after
MFRS 17	Insurance Contracts	1 January 2023
Amendments to MFRS 17	Insurance Contracts	1 January 2023
Amendments to MFRS 17	Initial application of MFRS 17 and MFRS 9 - Comparative Information	1 January 2023
Amendments to MFRS 101	Disclosure of accounting policies	1 January 2023
Amendments to MFRS 108	Definition of accounting estimates	1 January 2023
Amendments to MFRS 112	Deferred Tax related to Assets and Liabilities arising from a Single Transaction	1 January 2023

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#### 2. **Basis of Preparation (Cont'd)**

(a) Statement of compliance (Cont'd)

# Standards issued but not yet effective (Cont'd)

The Group has not applied the following new standard and amendments to standards that have been issued by the MASB but are not yet effective for the Group: (Cont'd)

	-	Effective dates for financial periods beginning on or after
Amendments to MFRS 112	International Tax Reform - Pillar Two Model Rules	1 January 2023
Amendments to MFRS 16	Lease Liability in a Sale and Leaseback	1 January 2024
Amendments to MFRS 101	Classification of Liabilities as Current or Non-current	1 January 2024
Amendments to MFRS 101	Non-current Liabilities with Covenants	1 January 2024
Amendments to MFRS 107 and MFRS 7	Supplier Finance Arrangements	1 January 2024
Amendments to MFRS 121	Lack of Exchangeability	1 January 2025
Amendments to MFRS 10 and MFRS 128	Sales or Contribution of Assets between an Investor and its Associate or Joint Venture	Deferred until further notice

The Group intends to adopt the above new standard and amendments to standards when they become effective.

The initial application of the above-mentioned new standard and amendments to standards are not expected to have any significant impact on the combined financial statements of the Group.

# (b) Functional and presentation currency

These combined financial statements of the Group are presented in Ringgit Malaysia ("RM") which is the Company's functional currency. All financial information is presented in RM and has been rounded to the nearest RM except when otherwise stated.

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# 2. **Basis of Preparation (Cont'd)**

(c) Significant accounting judgements, estimates and assumptions

The preparation of the Group's combined financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

# Judgements

The following are the judgements made by management in the process of applying the Group's accounting policies that have the most significant effect on the amounts recognised in the combined financial statements:

# Determining the lease term of contracts with renewal and termination options

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has lease contracts that include extension options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew the lease. It considers all relevant factors that create an economic incentive for it to exercise the renewal option. After the commencement date, the Group reassess the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew.

The Group includes the renewal period as part of the lease term for leases which they are reasonably certain to be exercised because there will be a significant negative effect on operation if a replacement asset is not readily available.

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# 2. **Basis of Preparation (Cont'd)**

(c) Significant accounting judgements, estimates and assumptions (Cont'd)

# Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period are set out below:

# Useful lives of property, plant and equipment, right-of-use ("ROU") assets and investment properties

The Group regularly reviews the estimated useful lives of property, plant and equipment, ROU assets and investment properties based on factors such as business plan and strategies, expected level of usage and future technological developments. Future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned above. A reduction in the estimated useful lives of property, plant and equipment, ROU assets and investment properties would increase the recorded depreciations and decrease the value of property, plant and equipment, ROU assets and investment properties. The carrying amounts at the reporting date for property, plant and equipment, ROU assets and investment properties are disclosed in Notes 4, 5 and 6 respectively to the combined financial statements.

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# 2. **Basis of Preparation (Cont'd)**

(c) Significant accounting judgements, estimates and assumptions (Cont'd)

# Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period are set out below: (Cont'd)

#### Discount rate used in leases

Where the interest rate implicit in the lease cannot be readily determined, the Group uses the incremental borrowing rate to measure the lease liabilities. The incremental borrowing rate is the interest rate that the Group would have to pay to borrow over a similar term, the funds necessary to obtain an asset of a similar value to the ROU asset in a similar economic environment. Therefore, the incremental borrowing rate requires estimation, particularly when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the incremental borrowing rate using observable inputs when available and is required to make certain entity-specific estimates.

#### Income taxes

Judgement is involved in determining the provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business.

The Group recognises liabilities for tax based on estimates of whether additional taxes will be due. Where the final tax outcome of these tax matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. As at 31 March 2023, the Group has tax recoverable of RM80,149 (2022: RM22,008 and 2021: RM87,641) and tax payable of RM393,970 (2022: RM25,426 and 2021: RM39,716).

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#### 3. Significant Accounting Policies

The Group applies the significant accounting policies set out below, consistently throughout all periods presented in the combined financial statements unless otherwise stated.

- (a) Basis of consolidation
  - (i) Subsidiary companies

Subsidiary companies are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiary companies are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Business combination - Merger method

A business combination involving entities under common control is a business combination in which all the combining entities or business are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. The acquisition of the combining entities resulted in a business involving common control since the management of all the entities which took part in the acquisition were controlled by common Directors and under common shareholders before and immediately after the acquisition, and accordingly the accounting treatment is outside the scope of MFRS 3. For such common control business combination, the merger accounting principles are used to include the assets, liabilities, results, equity changes and cash flows of the combining entities in the consolidated financial statements. The merger method of accounting is on a retrospective basis and restated its comparative as if the combination had taken place before the earliest prior period presented in the combined financial statements.

Under the merger method of accounting, the results of the subsidiaries are presented as if the merger had been effected throughout the current period. The assets and liabilities combined are accounted for based on the carrying amounts from the perspective of the common control shareholders at the date of transfer. The cost of investment in the Company's books is recorded at the nominal value of the shares received. The difference between the carrying value of the investment and the nominal value of the shares of the subsidiaries is treated as a merger deficit or merger reserve as applicable.

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# 3. Significant Accounting Policies (Cont'd)

- (a) Basis of consolidation (Cont'd)
  - (i) Subsidiary companies (Cont'd)

Business combination - Acquisition method

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary company is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in business combination are measured initially at their fair values at the acquisition date. The Group recognises any noncontrolling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed in profit or loss as incurred.

If the business combination is achieved in stages, the acquirer's previously held equity interest in the acquiree is re-measured at its acquisition date fair value and the resulting gain or loss is recognised in profit or loss.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (which cannot exceed one year from the acquisition date), or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date, if known, would have affected the amounts recognised at that date.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of MFRS 9 *Financial Instruments* is measured at fair value with the changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

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# 3. Significant Accounting Policies (Cont'd)

- (a) Basis of consolidation (Cont'd)
  - (i) Subsidiary companies (Cont'd)

Inter-company transactions, balances and unrealised gains or losses on transactions between Group companies are eliminated. Unrealised losses are eliminated only if there is no indication of impairment. Where necessary, accounting policies of subsidiary companies have been changed to ensure consistency with the policies adopted by the Group.

(ii) Changes in ownership interests in subsidiary companies without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions - that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary company is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

(iii) Disposal of subsidiary companies

If the Group loses control of a subsidiary company, the assets and liabilities of the subsidiary company, including any goodwill, and non-controlling interests are derecognised at their carrying value on the date that control is lost. Any remaining investment in the entity is recognised at fair value. The difference between the fair value of consideration received and the amounts derecognised and the remaining fair value of the investment is recognised as a gain or loss on disposal in profit or loss. Any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities.

(iv) Goodwill on consolidation

The excess of the aggregate of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total consideration transferred, non-controlling interest recognised and previously held interest measured at fair value is less than the fair value of the net assets of the subsidiary company acquired (i.e. a bargain purchase), the gain is recognised in profit or loss.

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#### 3. Significant Accounting Policies (Cont'd)

- (a) Basis of consolidation (Cont'd)
  - (iv) Goodwill on consolidation (Cont'd)

Following the initial recognition, goodwill is measured at cost less accumulated impairment losses. Goodwill is not amortised but instead, it is reviewed for impairment annually or more frequent when there is objective evidence that the carrying value may be impaired. See accounting policy Note 3(j)(i) to the combined financial statements on impairment of non-financial assets.

(b) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. The policy of recognition and measurement of impairment losses is in accordance with Note 3(j)(i) to the combined financial statements.

(i) Recognition and measurement

Cost includes expenditures that are directly attributable to the acquisition of the assets and any other costs directly attributable to bringing the asset to working condition for its intended use, cost of replacing component parts of the assets, and the present value of the expected cost for the decommissioning of the assets after their use. The cost of self-constructed assets also includes the cost of materials and direct labour. For qualifying assets, borrowing costs are capitalised in accordance with the accounting policy on borrowing costs. All other repair and maintenance costs are recognised in profit or loss as incurred.

The cost of property, plant and equipment recognised as a result of a business combination is based on fair value at acquisition date. The fair value of property is the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The fair value of other items of plant and equipment is based on the quoted market prices for similar items.

When significant parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

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# 3. Significant Accounting Policies (Cont'd)

- (b) Property, plant and equipment (Cont'd)
  - (i) Recognition and measurement (Cont'd)

Property, plant and equipment are derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Gains or losses arising on the disposal of property, plant and equipment are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognised in profit or loss.

(ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

(iii) Depreciation

Depreciation is recognised in profit or loss on straight line basis to write off the cost of each asset to its residual value over its estimated useful life.

Property, plant and equipment are depreciated based on the estimated useful lives of the assets as follows:

Leasehold building	2%
Furniture and fittings	20%
Motor vehicles	20%
Office equipment	10% - 20%
Plant and machinery	20%
Renovation	20%
Signboards	20%
Computers	20%
Tools and equipment	20%

The residual values, useful lives and depreciation method are reviewed at each reporting period end to ensure that the amount, method and period of depreciation are consistent with previous estimates and the expected pattern of consumption of the future economic benefits embodied in property, plant and equipment.

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# 3. Significant Accounting Policies (Cont'd)

- (c) Leases
  - (i) As lessee

The Group recognises a ROU asset and lease liability at the lease commencement date. The ROU asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or site on which it is located, less any lease incentives received.

The ROU asset is subsequently measured at cost less any accumulated depreciation, accumulated impairment loss and, if applicable, adjusted for any remeasurement of lease liabilities. The policy of recognition and measurement of impairment losses is in accordance with Note 3(j)(i) to the combined financial statements.

The ROU asset under cost model is depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the ROU asset or the end of the lease term. The estimated useful lives of the ROU assets are determined as follows:

Buildings

2 - 5 years

The ROU assets are subject to impairment.

The lease liabilities are initially measured at the present value of future lease payments at the commencement date, discounted using the respective Group entities' incremental borrowing rates. Lease payments included in the measurement of the lease liability include fixed payments, any variable lease payments, amount expected to be payable under a residual value guarantee, and exercise price under an extension option that the Group is reasonably certain to exercise.

Variable lease payments that do not depend on an index or a rate and are dependent on a future activity are recognised as expenses in profit or loss in the period in which the event or condition that triggers the payment occurs.

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# 3. Significant Accounting Policies (Cont'd)

- (c) Leases (Cont'd)
  - (i) As lessee (Cont'd)

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in rate, or if the Group changes its assessment of whether it will exercise an extension or termination option.

Lease payments associated with short term leases and leases of low value assets are recognised on a straight-line basis as an expense in profit or loss. Short term leases are leases with a lease term of 12 months or less and do not contain a purchase option. Low value assets are those assets valued at less than RM20,000 each when purchased new.

(ii) As lessor

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease. Leases in which the Group does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases.

If the lease arrangement contains lease and non-lease components, the Group applies MFRS 15 *Revenue from Contracts with Customers* to allocate the consideration in the contract based on the stand-alone selling price.

The Group recognises assets held under a finance lease in their combined statements of financial position and presents them as a receivable at an amount equal to the net investment in the lease. The Group uses the interest rate implicit in the lease to measure the net investment in the lease.

The Group recognises lease payments under operating leases as income on a straight-line basis over the lease term unless another systematic basis is more representative of the pattern in which benefit from the use of the underlying asset is diminished. The lease payment recognised is included as part of "Other income". Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

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# 3. Significant Accounting Policies (Cont'd)

(d) Investment properties

Investment properties are properties held either to earn rental income or for capital appreciation or for both. Investment properties are measured initially at cost, including transaction cost, less any accumulated depreciation and impairment losses.

The carrying amounts include the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property.

Investment properties are depreciated on a straight-line basis to write down the cost of each asset to their residual values over their estimated useful lives. The principal annual depreciation rates are:

Leasehold land	
Buildings	

Lease period of 84 years 2%

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

Where an indication of impairment exists, the carrying amount of the asset is assessed and written down immediately to its recoverable amount. See accounting policy Note 3(j)(i) to the combined financial statements on impairment of non-financial assets.

Investment properties are derecognised upon disposal or when they are permanently withdrawn from use and no future economic benefits are expected from their disposal. Upon disposal, the difference between the net disposal proceeds and the carrying amount is recognised in profit or loss.

Transfers are made to (or from) investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

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# 3. Significant Accounting Policies (Cont'd)

(e) Financial assets

Financial assets are recognised in the combined statements of financial position when, and only when, the Group becomes a party to the contractual provisions of the financial instrument.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss ("FVTPL"), directly attributable transaction costs.

The Group determines the classification of its financial assets at initial recognition, and the categories include trade and other receivables, amount owing by a related party, amount owing by a Director, fixed deposits and cash and bank balances.

#### Financial assets at amortised cost

The Group measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest ("EIR") method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

#### Financial assets at fair value through other comprehensive income ("FVOCI")

The Group has not designated any financial assets at FVOCI.

#### Financial assets at fair value through profit or loss ("FVTPL")

All financial assets not classified as measured at amortised cost or FVOCI, as described above are measured at FVTPL. This includes derivative financial assets (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument). On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI or at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets categorised as FVTPL are subsequently measured at their fair value. Net gains or losses, including any interest or dividend income are recognised in profit or loss.

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# 3. Significant Accounting Policies (Cont'd)

(e) Financial assets (Cont'd)

Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace concerned. All regular way purchases and sales of financial assets are recognised or derecognised on the trade date i.e. the date that the Group commits to purchase or sell the asset.

A financial asset or part of it is derecognized when, and only when the contractual rights to receive cash flows from the financial asset has expired or transferred, or control of the asset is not retained or substantially all of the risks or rewards of ownership of the financial asset are transferred to another party. On derecognition of a financial asset, the difference between the carrying amount of the financial asset and the sum of the consideration received (including any new asset obtained less any new liability assumed) is recognised in profit or loss.

(f) Financial liabilities

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instruments. All financial liabilities are recognised initially at fair value plus, in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

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#### 3. Significant Accounting Policies (Cont'd)

(g) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the combined statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

(h) Inventories

Inventories are stated at the lower of cost and net realisable value.

Inventories comprise cost of purchase and other costs incurred in bringing it to their present location and condition are determined on a first-in-first-out basis.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

(i) Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, bank balances, deposits with banks and highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. For the purpose of combined statements of cash flows, cash and cash equivalents are presented net of bank overdrafts and pledged deposits, if any.

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# 3. Significant Accounting Policies (Cont'd)

- (j) Impairment of assets
  - (i) Non-financial assets

The carrying amounts of non-financial assets (except for inventories) are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or cash-generating units.

The recoverable amount of an asset or cash-generating unit is the greater of its value-in-use and its fair value less costs of disposal. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating unit.

An impairment loss is recognised if the carrying amount of an asset or cash-generating unit exceeds its estimated recoverable amount. Impairment loss is recognised in profit or loss, unless the asset is carried at a revalued amount, in which such impairment loss is recognised directly against any revaluation surplus for the asset to the extent that the impairment loss does not exceed the amount in the revaluation surplus for that same asset.

Impairment losses recognised in prior periods are assessed at the end of each reporting period for any indications that the loss has decreased or no longer exists. An impairment loss is reversed only if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation or amortisation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in profit or loss.

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# 3. Significant Accounting Policies (Cont'd)

- (j) Impairment of assets (Cont'd)
  - (ii) Financial assets

The Group recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months ("a 12-month ECL"). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default ("a lifetime ECL").

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

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# 3. Significant Accounting Policies (Cont'd)

(k) Share capital

#### Ordinary shares

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Ordinary shares are equity instruments. Ordinary shares are recorded at the proceeds received, net of directly attributable incremental transaction costs. Ordinary shares are classified as equity.

Dividend distribution to the Company's shareholders is recognised as a liability in the period they are approved by the Board of Directors except for the final dividend which is subject to approval by the Company's shareholders.

#### (l) Provisions

Provisions are recognised when there is a present legal or constructive obligation as a result of a past event, when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at each end of the reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision. The expense relating to any provision is presented in the combined statements of profit or loss and other comprehensive income net of any reimbursement.

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# 3. Significant Accounting Policies (Cont'd)

- (m) Employee benefits
  - (i) Short term employee benefits

Wages, salaries, bonuses and social security contributions are recognised as an expense in the reporting period in which the associated services are rendered by employees of the Group. Short term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increase their entitlement to future compensation absences. Short term non-accumulating compensated absences such as sick and medical leave are recognised when the absences occur.

(ii) Defined contribution plans

As required by law, companies in Malaysia contribute to the state pension scheme, the Employees Provident Fund ("EPF"). Such contributions are recognised as an expense in profit and loss as incurred. Once the contribution has been paid, the Group has no further payment obligations.

- (n) Revenue recognition
  - (i) Revenue from contracts with customers

Revenue is recognised when the Group satisfied a performance obligation ("PO") by transferring a promised good or services to the customer, which is when the customer obtains control of the good or service. A PO may be satisfied at a point in time or over time. The amount of revenue recognised is the amount allocated to the satisfied PO.

The Group recognises revenue from the following major source:

(i) Sale of goods

Revenue is recognised at a point in time when control of the goods has been transferred to the customers. Revenue is measured at the fair value of the consideration received or receivable, net of discounts, rebates, returns and taxes collected on behalf of the government.

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# 3. Significant Accounting Policies (Cont'd)

- (n) Revenue recognition (Cont'd)
  - (ii) Revenue from other sources
    - (i) Commission

When the Group acts in the capacity as an agent rather than as a principal in a transaction, the revenue recognised is the net amount of commission made by the Group.

(ii) Rental income

Rental income is accounted for on a straight-line basis over the lease terms. The aggregate costs of incentives provided to lessees are recognised as a reduction of rental income over the lease term on a straight-line basis.

(iii) Interest income

Interest income is recognised on accruals basis using the effective interest method.

(o) Government grants

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

When the grant relates to an expense item, it is recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Where the grant relates to an asset, it is recognised as deferred income and transferred to profit or loss on a systematic basis over the useful lives of the related asset.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

Where the Group receives non-monetary government grants, the asset and the grant are recorded at nominal amount and transferred to profit or loss on a systematic basis over the life of the depreciable asset by way of a reduced depreciation charge.

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#### 3. Significant Accounting Policies (Cont'd)

(p) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of the assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. All other borrowing costs are recognised in profit or loss in the period in which they are incurred. Borrowing costs consist of interest and other costs that the Group incurred in connection with the borrowing of funds.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or completed.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

(q) Income taxes

Tax expense in profit or loss comprises current and deferred tax. Current tax and deferred tax is recognised in profit or loss except to the extent that it relates to a business combination or items recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted by the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised using the liability method for all temporary differences between the carrying amounts of assets and liabilities in the combined statements of financial position and their tax bases. Deferred tax is not recognised for the temporary differences arising from the initial recognition of goodwill, the initial recognition of assets and liabilities in a transaction which is not a business combination and that affects neither accounting nor taxable profit or loss. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax is based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, at the end of the reporting period. Deferred tax assets and liabilities are not discounted.

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# 3. Significant Accounting Policies (Cont'd)

(q) Income taxes (Cont'd)

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reviewed at the end of each reporting period and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(r) Fair value measurement

Fair value of an asset or a liability, except for lease transactions, is determined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The measurement assumes that the transaction to sell the asset or transfer the liability takes place either in the principal market or in the absence of a principal market, in the most advantageous market.

For non-financial asset, the fair value measurement takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use. When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible.

Fair value is categorised into different levels in a fair value hierarchy based on the input used in the valuation technique as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

The Group recognises transfers between levels of the fair value hierarchy as of the date of the event or change in circumstances that caused the transfers.

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# 3. Significant Accounting Policies (Cont'd)

(s) Statements of cash flows

The Group adopts the indirect method in the preparation of the combined statements of cash flows. Cash and cash equivalents comprise cash and bank balances, deposits with licensed banks and other short-term, highly liquid investments that are readily convertible into cash with insignificant risk of changes in value against which bank overdrafts, if any, are deducted.

(t) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-makers are responsible for allocating resources and assessing performance of the operating segments and make overall strategic decisions. The Group's operating segments are organised and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

(u) Contingencies

Where it is not probable that an inflow or an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the asset or the obligation is disclosed as a contingent asset or contingent liability, unless the probability of inflow or outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent assets or contingent liabilities unless the probability of inflow or outflow of economic benefits is remote.

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# 4. **Property, Plant and Equipment**

	Leasehold building RM	Furniture and fittings RM	Motor vehicles RM	Office equipment RM	Plant and machinery RM	Renovation and signboards RM	Computers RM	Tools and equipment RM	Total RM
2023									
Cost									
At 1 April 2022	67,000	218,508	4,984,921	443,040	1,901,943	254,407	17,517	392,742	8,280,078
Additions	-	7,809	418,520	4,490	98,110	118,534	25,606	6,310	679,379
Disposals	-	-	(358,574)		-	-	,	(9,240)	(367,814)
Write offs	-	-	-	(35,814)	(1,150)	-	(10,598)	(5,396)	(52,958)
Reclassification	-	-	-	(70,593)	-	-	70,593	-	-
Transfer to investment									
properties	(67,000)	-		-	-		-	-	(67,000)
At 31 March 2023		226,317	5,044,867	341,123	1,998,903	372,941	103,118	384,416	8,471,685
Accumulated depreciation									
At 1 April 2022	10,077	209,544	3,644,998	312,391	1,773,530	232,462	3,333	326,052	6,512,387
Charge for the year	-	2,611	482,930	20,911	60,867	19,420	11,709	22,916	621,364
Disposals	-	-	(358,571)	-	-	-	-	(9,239)	(367,810)
Write offs	-	-	-	(27,451)	(1,149)	-	(9,279)	(5,389)	(43,268)
Reclassification	-	-	-	(48,182)	-	-	48,182	-	-
Transfer to investment	(10.000)								
properties	(10,077)		-		•	_	-	-	(10,077)
At 31 March 2023		212,155	3,769,357	257,669	1,833,248	251,882	53,945	334,340	6,712,596
<b>Net carrying amount</b> At 31 March 2023	-	14,162	1,275,510	83,454	165,655	121,059	49,173	50,076	1,759,089
		1 1,102	1,275,510	05,754	105,055	121,039	47,175	50,070	1,739,089

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# 4. Property, Plant and Equipment (Cont'd)

	Leasehold building RM	Furniture and fittings RM	Motor vehicles RM	Office equipment RM	Plant and machinery RM	Renovation and signboards RM	Computers RM	Tools and equipment RM	Total RM
2022									
Cost									
At 1 April 2021	67,000	210,665	5,210,798	440,359	1,901,943	242,799		388,742	8,462,306
Additions	-	7,843	-	2,681	-	11,608	17,517	4,000	43,649
Disposals		-	(225,877)	-	-	-	-	-	(225,877)
At 31 March 2022	67,000	218,508	4,984,921	443,040	1,901,943	254,407	17,517	392,742	8,280,078
Accumulated depreciation									
At 1 April 2021	9,260	208,059	3,362,664	278,296	1,710,728	225,525	-	301,373	6,095,905
Charge for the year	817	1,485	504,493	34,095	62,802	6,937	3,333	24,679	638,641
Disposals	-	-	(222,159)	_	-	-	-	-	(222,159)
At 31 March 2022	10,077	209,544	3,644,998	312,391	1,773,530	232,462	3,333	326,052	6,512,387
Net carrying amount									
At 31 March 2022	56,923	8,964	1,339,923	130,649	128,413	21,945	14,184	66,690	1,767,691

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# 4. Property, Plant and Equipment (Cont'd)

	Leasehold building RM	Furniture and fittings RM	Motor vehicles RM	Office equipment RM	Plant and machinery RM	Renovation and signboards RM	Tools and equipment RM	Total RM
2021								
Cost								
At 1 April 2020	67,000	210,665	4,757,811	435,780	1,986,938	230,294	302,742	7,991,230
Additions	-	-	1,543,140	42,679	59,500	12,505	86,000	1,743,824
Disposals	-	-	(1,090,153)	-	(144,495)	-	-	(1,234,648)
Write offs			-	(38,100)	-	-		(38,100)
At 31 March 2021	67,000	210,665	5,210,798	440,359	1,901,943	242,799	388,742	8,462,306
Accumulated depreciation								
At 1 April 2020	8,442	204,243	3,838,714	273,972	1,768,466	221,802	269,290	6,584,929
Charge for the year	818	3,816	480,171	34,860	86,755	3,723	32,083	642,226
Disposals	-	-	(956,221)	-	(144,493)	-	-	(1,100,714)
Write offs	-	-	_	(30,536)	-	-	-	(30,536)
At 31 March 2021	9,260	208,059	3,362,664	278,296	1,710,728	225,525	301,373	6,095,905
Net carrying amount								
At 31 March 2021	57,740	2,606	1,848,134	162,063	191,215	17,274	87,369	2,366,401

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# 5. **Right-of-use Assets**

	2023 RM	2022 RM	2021 RM
Buildings			
At cost			
At 1 April	515,495	515,495	109,453
Additions	11,476	-	406,042
At 31 March	526,971	515,495	515,495
Accumulated amortisation			
At 1 April	203,793	41,524	7,297
Charge of the financial year	162,750	162,269	34,227
At 31 March	366,543	203,793	41,524
Carrying amount			
At 31 March	160,428	311,702	473,971

The aggregate additional costs for the right-of-use assets of the Group during the financial year acquired under lease financing are as follows:

	2023	2022	2021
	RM	RM	RM
Aggregate costs Less: Lease financing Cash payments	11,476 11,476		406,042 406,042

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#### 6. Investment Properties

	2023 RM	2022 RM	2021 RM
Leasehold land and buildings			
At cost			
At 1 April	2,264,065	2,264,065	2,264,065
Transfer from property, plant and			
equipment	67,000		-
At 31 March	2,331,065	2,264,065	2,264,065
-			
Accumulated depreciation			
At 1 April	447,359	415,048	382,736
Charge of the financial year	33,128	32,311	32,312
Transfer from property, plant and			
equipment	10,077		-
At 31 March	490,564	447,359	415,048
Carrying amount			
At 31 March	1,840,501	1,816,706	1,849,017
Fair value of investment			
properties	6,851,771	6,636,407	6,636,407

#### (a) Fair value basis of investment properties

Investment properties are stated at cost. The fair value of the investment properties of the Group were estimated by the Directors based on the latest transacted prices in the market of properties with similar conditions and location. The Group's investment properties are fair value within Level 2 fair value hierarchy.

There are no transfers between levels of the fair value hierarchy during the financial years.

(b) Income and expenses recognised in profit or loss

The following are recognised in profit or loss in respect of investment properties:

	2023 RM	2022 RM	2021 RM
Lease income	120,300	138,400	132,000
Direct operating expenses: - Income generating			
investment properties	12,422	7,001	8,814

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#### 7. Inventories

	2023	2022	2021
	RM	RM	RM
At cost	257,066	535,053	236,642
Packing materials	253,409	597,395	208,304
Raw materials	518,727	478,428	469,205
Finished goods	1,029,202	1,610,876	914,151
Recognised in profit or loss: Inventories recognised as cost of sales	80,998,397	64,755,650	43,714,479

#### 8. Trade Receivables

Trade receivables of the Group are generally on 30 days (2022: 30 days and 2021: 30 days) credit terms. They are recognised at their original invoice amounts which represent their fair values on initial recognition.

Included in trade receivables of the Group is an amount of RM1,487 (2022: Nil and 2021: Nil) owing by a Director.

The ageing analysis of trade receivables as at the end of the reporting period are as follows:

	2023 RM	2022 RM	2021 RM
Neither past due nor impaired Past due not impaired:	3,948,787	3,840,669	3,177,362
Less than 30 days	885,074	789,234	651,512
31 to 60 days	53,996	189,254	269,773
61 to 90 days	-	4,948	51,234
More than 90 days	43,614	123,239	233,718
Total past due but not impaired	982,684	1,106,675	1,206,237
	4,931,471	4,947,344	4,383,599

Trade receivables that are neither past due nor impaired are creditworthy receivables with good payment records with the Group.

As at 31 March 2023, trade receivables of the Group amounting to RM982,684 (2022: RM1,106,675 and 2021: RM1,206,237) were past due but not impaired. These relate to a number of customers from whom there is no recent history of default.

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# 9. Other Receivables

	2023 RM	2022 RM	2021 RM
Other receivables	1,720,407	3,214,695	1,069,126
Deposits	37,173	37,272	46,024
Prepayments	5,518	2,103	1,980
	1,763,098	3,254,070	1,117,130

Included in other receivables of the Group is:

- i. an amount of RM1,679,920 (2022: RM3,089,484 and 2021: RM840,011) receivable from Kementerian Perdagangan Dalam Negeri in relation to the Cooking Oil Price Stabilisation Scheme ("COSS") and Program Mekanisme Kawalan Harga Minyak Masak ("MKHMM").
- ii. an amount of RM30,000 (2022:Nil and 2021: Nil) owing by a related party which are non-trade in nature, unsecured, interest-free and repayable on demand.

#### 10. Cash and Cash Equivalents

	2023 RM	2022 RM	2021 RM
Cash and bank balances Fixed deposits with licensed	3,642,873	5,427,659	3,235,481
banks	1,324,523	1,300,456	1,282,642
<u>At fair value through profit or</u> loss			
Cash management fund	8,014,663	1,362,246	2,314,901
c	12,982,059	8,090,361	6,833,024
Fixed deposits pledged with			
licensed bank	(1,324,523)	(1,300,456)	(1,282,642)
	11,657,536	6,789,905	5,550,382

- a) Cash management fund represents investments in fixed income funds with a licensed fund management company in Malaysia. The funds are redeemable upon one day notice and are highly liquid money market instruments, which are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.
- b) The interest rates of fixed deposits of the Group ranges from 1.30% to 2.25% (2022: 1.30% to 1.75% and 2021: 1.30% to 3.00%) per annum and the maturities of fixed deposits as at the end of the financial year ranges from 30 days to 365 days (2022: 30 days to 365 days and 2021: 30 days to 365 days).

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#### 11. Share Capital

	Number of		Number of		Number of	
	shares 2023 Units	Amount 2023 RM	shares 2022 Units	Amount 2022 RM	shares 2021 Units	Amount 2021 RM
Issued and fully paid ordinary shares						
At 1 April	420,000	420,000	420,000	420,000	400,100	400,100
Issued during the year		-	-	-	19,900	19,900
At 31 March	420,000	420,000	420,000	420,000	420,000	420,000

In the financial year ended 31 March 2021, SCSM increased its issued share capital through the issuance of 19,900 new ordinary shares at an issue price of RM1 per ordinary share through cash. The new ordinary shares issued rank equally in all respect with the existing ordinary shares of SCSM.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regards to the Company's residual assets.

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# 12. Lease Liabilities

	2023 RM	2022 RM	2021 RM
At 1 April	319,257	476,555	102,765
Additions	11,476	-	406,042
Interest expense	9,057	14,902	4,798
Payments of interest expense	(9,057)	(14,902)	(4,798)
Payments of principal	(163,643)	(157,298)	(32,252)
At 31 March	167,090	319,257	476,555
Presented as:			
Current portion	138,817	163,185	157,298
Non-current portion	28,273	156,072	319,257
-	167,090	319,257	476,555

The maturity analysis of lease liabilities as of the end of financial year:

	2023 RM	2022 RM	2021 RM
Repayable within one year	142,200	172,200	172,200
Repayable more than one year and less than two years	25,700	136,200	172,200
Repayable more than two years and less than five years	3,150	23,350	159,550
	171,050	331,750	503,950
Less: Future finance charges	(3,960)	(12,493)	(27,395)
Present value of right-of-use lease liabilities	167,090	319,257	476,555

The Group leases various buildings. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

The interest rate of the Group for the lease liabilities at the reporting date ranges from 3.68% to 4.32% (2022: 3.68% and 2021: 3.68%) per annum.

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# 13. Deferred Tax Liabilities

	2023 RM	2022 RM	2021 RM
At 1 April Recognised in profit or loss (Note	191,269	171,469	129,500
19)	(4,451)	19,800	41,969
At 31 March	186,818	191,269	171,469

The net deferred tax assets and liabilities shown on the combined statements of financial position after appropriate offsetting are as follows:

	2023 RM	2022 RM	2021 RM
Deferred tax asset	37,390	72,361	108,564
Deferred tax liabilities	(224,208)	(263,630)	(280,033)
	(186,818)	(191,269)	(171,469)

The components and movements of deferred tax liabilities and assets during the financial year are as follows:

# **Deferred tax asset**

	Lease liabilities RM
2023 At 1 April 2022 Recognised in profit or loss At 31 March 2023 (before offsetting) Offsetting At 31 March 2023 (after offsetting)	72,361 (34,971) 37,390 (37,390)
2022 At 1 April 2021 Recognised in profit or loss At 31 March 2022 (before offsetting) Offsetting At 31 March 2022 (after offsetting)	108,564 (36,203) 72,361 (72,361)
2021 At 1 April 2020 Recognised in profit or loss At 31 March 2021 (before offsetting) Offsetting At 31 March 2021 (after offsetting)	

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# 13. Deferred Tax Liabilities (Cont'd)

# **Deferred tax liabilities**

	Accelerated capital allowance RM	Right-of- use assets RM	Total RM
2023			
At 1 April 2022 Recognized in profit or loss	192,849	70,781	263,630 (39,422)
Recognised in profit or loss At 31 March 2023 (before	(4,627)	(34,795)	(39,422)
offsetting)	188,222	35,986	224,208
Offsetting			(37,390)
At 31 March 2023 (after offsetting)			186,818
onsetting)			100,010
2022			
At 1 April 2021	171,873	108,160	280,033
Recognised in profit or loss	20,976	(37,379)	(16,403)
At 31 March 2022 (before offsetting)	192,849	70,781	263,630
Offsetting			(72,361)
At 31 March 2022 (after			
offsetting)			191,269
2021			
At 1 April 2020	129,500	-	129,500
Recognised in profit or loss	42,373	108,160	150,533
At 31 March 2021 (before			
offsetting)	171,873	108,160	280,033
Offsetting			(108,564)
At 31 March 2021 (after offsetting)			171,469
onsetting)			

# 14. Trade Payables

The normal trade credit terms granted to the Group is 30 days (2022: 30 days and 2021: 30 days) depending on the terms of the contract.

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# 15. Other Payables

	2023 RM	2022 RM	2021 RM
Other payables Accruals	54,266 446,070	55,700 353,072	62,161 200,871
Deposit received	40,100	36,000	36,000
Advance payment from customer	-	3,795	8,500
	540,436	448,567	307,532

Included in other payables of the Group is an amount of RM4,000 (2022: Nil and 2021: Nil) owing to a related party which are non-trade in nature, unsecured, interest-free and repayable on demand.

#### 16. **Revenue**

	2023 RM	2022 RM	2021 RM
Revenue from contracts with customers			
Sales of goods	78,235,837	59,741,717	42,574,387
<b>Timing of revenue recognition</b> At point in time	78,235,837	59,741,717	42,574,387

The other information on the disaggregation of revenue is disclosed in Note 25.

# 17. Finance Costs

	2023 RM	2022 RM	2021 RM
Interest expenses on: Bank overdrafts	-	-	422
Lease liabilities	9,057	14,902	4,798
	9,057	14,902	5,220

As at 31 March 2023, the bank overdraft facility is not utilised but is secured by:

- i. Pledge over fixed deposits of the Group together with Memorandum of Legal Charge over Deposit and Letter of Set-off; and
- ii. Joint and several guarantee executed by certain Directors of the Group.

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# 18. **Profit Before Tax**

19.

Profit before tax is determined after charging/(crediting):

	2023 RM	2022 RM	2021 RM
Auditors' remuneration			
- statutory audit	50,000	24,500	20,000
Amortisation of ROU assets	162,750	162,269	34,227
Bad debts written off	4,824	14,101	7,475
Depreciation of investment			
properties	33,128	32,311	32,312
Depreciation of property, plant			
and equipment	621,364	638,641	642,226
Gain on disposal of property,			
plant and equipment	(175,996)	(95,779)	(395,466)
Government subsidy	(8,352,846)	(8,341,226)	(4,729,781)
Interest income	(186,100)	(85,163)	(105,136)
Property, plant and equipment	0.000		7.564
written off	9,690	-	7,564
Staff costs (Note 22)	3,639,214	2,915,036	2,495,980
Rental expenses relating to short			121 800
term lease	-	(129 400)	121,800
Rental income	(120,300)	(138,400)	(132,000)
Taxation			
	2023 RM	2022 RM	2021 RM
	IXIVI		KIVI
Tax expenses recognised in profit or loss			
Current tax	1,981,934	1,046,690	578,416
Overprovision in prior years	(1,378)	(67,752)	(55,475)
	1,980,556	978,938	522,941
Deferred tax (Note 13)			
Origination and reversal of		0.141	01.045
temporary differences	(2,091)	2,464	21,345
(Over)/Underprovision in prior	(2,200)	17 226	20 624
years	(2,360)	17,336	20,624 41,969
	(4,451)	19,800	564,910
	1,976,105	998,738	

Malaysian income tax is calculated at the statutory tax rate of 24% (2022: 24% and 2021: 24%) of the estimated assessable profits for the financial year.

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# 19. Taxation (Cont'd)

A reconciliation of income tax expense applicable to profit before tax at the statutory income tax rate to income tax expense at the effective income tax rate of the Group is as follows:

	2023 RM	2022 RM	2021 RM
Profit before tax	8,004,921	4,261,248	2,417,394
At Malaysian statutory tax rate of 24% (2022: 24% and 2021: 24%) Effect of differential tax rate for first RM600,000 (2022: RM600,000 and 2021: RM600,000) at 17% (2022: 17% and 2021: 17%)	(23,941) (58,200)	1,022,700 (5,868) (85,466)	580,175 (55,429) (106,658)
Income not subject to tax	(58,300)	(85,466)	(106,658)
Expenses not deductible for tax purpose	140,903	117,788	181,673
Overprovision of current tax in prior years (Over)/Underprovision of deferred	(1,378)	(67,752)	(55,475)
tax in prior years	(2,360)	17,336	20,624
······································	1,976,105	998,738	564,910

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# 20. Earnings Per Shares

(a) Basic earnings per share

The basic earnings per share are calculated based on the combined profit for the financial year attributable to owners of the parent and the weighted average number of ordinary shares in issue during the financial year as follows:

	2023 RM	2022 RM	2021 RM
Profit for the financial year attributable to owners of the parent (RM)	6,028,816	3,262,510	1,852,484
Weighted average number of ordinary shares in issue			
Issued ordinary shares at 1 April	420,000	420,000	400,100
Effect of issuance of shares		-	14,939
Weighted average number of ordinary shares in issue at 31 March	420,000	420,000	415,039
Basic earnings per share (RM)	14.35	7.77	4.46

# (b) Diluted earnings per share

Diluted earnings per ordinary share equals basic earnings per ordinary share because there are no potentially dilutive instruments in existence as at the end of each reporting period.

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# 21. **Dividends**

	2023 RM	2022 RM	2021 RM
In respect of the financial year ended 31 March 2023			
A single tier dividend of RM15 per ordinary share on 400,000 ordinary shares of SCEO	6,000,000	-	-
A single tier dividend of RM1 per ordinary share on 20,000 ordinary shares of SCSM	20,000	-	-
In respect of the financial year ended 31 March 2022			
A single tier dividend of RM1 per ordinary share on 20,000 ordinary shares of SCSM	-	20,000	-
In respect of the financial year ended 31 March 2021			
A single tier dividend of RM7.50 per ordinary share on 400,000 ordinary shares of SCEO	6,020,000	20,000	3,000,000 3,000,000

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# 22. Staff Costs

	2023 RM	2022 RM	2021 RM
Salaries, wages and other			
emoluments	3,075,233	2,585,395	2,433,271
Defined contribution plans	403,214	336,510	305,899
Social security contributions	40,036	32,976	30,629
Other expenses	219,901	209,835	159,981
Wages subsidy	(99,170)	(249,680)	(433,800)
	3,639,214	2,915,036	2,495,980

Included in staff costs is the aggregate amount of remuneration received and receivable by the Directors and key management personnel of the Group as shown below:

	2023 RM	2022 RM	2021 RM
Directors			
Salaries, wages and other emoluments Defined contribution plans Social security contributions Benefits in kind	701,260 133,260 3,122 52,368 890,010	595,385 114,380 2,092 52,603 764,460	540,000 102,600 1,516 50,743 694,859
	2023 RM	2022 RM	2021 RM
Key management personnel			
Salaries, wages and other emoluments Defined contribution plans Social security contributions Benefits in kind	371,949 54,933 3,198 34,656	172,833 30,388 1,385 38,583	134,271 28,303 923 47,900
	464,736	243,189	211,397

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#### 23. Reconciliation of Liabilities Arising from Financing Activities

	At 1 April RM	Financing cash flows (i) RM	Operating cash flows RM	Other changes (ii) RM	At 31 March RM
2023					
Other payables	448,567	4,000	87,869	-	540,436
Dividend payable	-	-	-	3,000,000	3,000,000
Lease liabilities	319,257	(163,643)		11,476	167,090
	767,824	(159,643)	87,869	3,011,476	3,707,526
2022					
Lease liabilities	476,555	(157,298)	<u> </u>		319,257
2021					
Other payables	442,365	(154,900)	20,067	-	307,532
Lease liabilities	<del>_</del>	(32,252)		508,807	476,555
	442,365	(187,152)	20,067	508,807	784,087

(i) The financing cash flows represent the net amount of proceeds or repayments of amount owing to Directors and lease liabilities in the combined statements of cash flows.

(ii) Other changes include dividend declared but not paid and additions to lease liabilities.

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#### 24. Related Party Disclosures

(a) Identified related parties

For the purposes of these combined financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control or jointly control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control. Related parties may be individuals or other entities.

Related parties also include key management personnel defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group either directly or indirectly. The key management personnel comprise the Directors and management personnel of the Group, having authority and responsibility for planning, directing and controlling the activities of the Group entities directly or indirectly.

(b) Significant related party transactions

Related party transactions have been entered into in the normal course of business under negotiated terms. In addition to the related party balances disclosed elsewhere in the combined financial statements, the significant related party transactions of the Group are as follows:

	2023 RM	2022 RM	2021 RM
Transaction with a			
related party			
Insurance premium	27 1 (0		
collected	37,168	-	-
Insurance premium	(17,400)	(01, 470)	
paid	(17,406)	(91,479)	-
Rental payable	(28,200)	(28,200)	(28,200)
Service charges income	110,000		-
Transaction with			
Directors			
Insurance premium			
collected	14,087	-	-
Rental payable	(144,500)	(144,000)	(132,000)

#### (c) Compensation of key management personnel

Remuneration of the Directors and other members of key management personnel are as disclosed in Note 22 to the combined financial statements.

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#### 25. Segmental Information

Segmental information is primarily presented in respect of the Group's business segment which is based on the Group's management and internal reporting structure.

(a) Business segment

The principal activities of the Group are in a single industry segment of repacking, marketing and distribution of refined, bleached, deodorized ("RBD") palm olein oil products. The other segment is trading of other oil products which is not of a sufficient size to be reported separately.

Management monitors the operating results of the Group as a whole for the purpose of making decisions about resource allocation and performance assessment. Accordingly, the Group has only one reportable segment.

(b) Geographical segment

In determining the geographical segments of the Group, segment revenue is based on the geographical location of customers. Segment assets and segment capital expenditure are based on geographical location of assets. The geographical location of customers and assets are within Malaysia. As such, segmental reporting by geographical segment is deemed not necessary.

(c) Major customers

There is no significant concentration of revenue from any major customer as the revenue generated by the Group for the repackaging, marketing and distribution of RBD palm olein oil and other food products and the distribution of lamp oil and other trading products are from many customers.

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# 26. Financial Instruments

(a) Classification of financial instruments

Financial assets and financial liabilities are measured on an ongoing basis either at fair value or at amortised cost. The principal accounting policies in Note 3 describe how the classes of financial instruments are measured, and how income and expense, including fair value gains and losses, are recognised.

The following table analyses the financial assets and liabilities in the combined statements of financial position by the class of financial instruments to which they are assigned, and therefore by the measurement basis:

	2023 RM	2022 RM	2021 RM
Financial assets			
At fair value through profit or loss:			
Cash management fund	8,014,663	1,362,246	2,314,901
At amortised costs:			
Trade receivables	4,931,471	4,947,344	4,383,599
Other receivables (excluded prepayments)	1,757,580	3,251,967	1,115,150
Fixed deposits with licensed			
bank	1,324,523	1,300,456	1,282,642
Cash and bank balances	3,642,873	5,427,659	3,235,481
Financial liabilities			
At amortised costs:			
Trade payables	293,830	881,202	317,135
Other payables (excluded advance payment from			
customer	540,436	444,772	299,032
Dividend payable	3,000,000	-	-
Lease liabilities	167,090	319,257	476,555

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#### 26. Financial Instruments (Cont'd)

(b) Financial risk management objectives and policies

The Group's financial risk management policy is to ensure that adequate financial resources are available for the development of the Group's operations whilst managing its financial risks, including credit risk, liquidity risk and interest rate risk. The Group operates within clearly defined guidelines that are approved by the Board and the Group's policy is not to engage in speculative transactions.

The following sections provide details regarding the Group's exposure to the abovementioned financial risks and the objectives, policies and processes for the management of these risks.

(i) Credit risk

Credit risk is the risk of a financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Group's exposure to credit risk arises principally from its receivables from customers, other receivables and deposits with licensed bank.

The Group has adopted a policy of only dealing with creditworthy counterparties. Management has a credit policy in place to control credit risk by dealing with creditworthy counterparties and deposits with banks with good credit rating. The exposure to credit risk is monitored on an ongoing basis and action will be taken for long outstanding debts.

At each reporting date, the Group assesses whether any of its receivables are credit impaired.

The gross carrying amounts of credit impaired receivables are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. Nevertheless, receivables that are written off could still be subject to enforcement activities.

The carrying amounts of the financial assets recorded on the combined statements of financial position at the end of the reporting period represent the Group's maximum exposure to credit risk.

In the financial year ended 31 March 2022, the Group has 1 debtor that accounted for approximately 10% of the total trade receivables outstanding.

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## 26. Financial Instruments (Cont'd)

- (b) Financial risk management objectives and policies (Cont'd)
  - (ii) Liquidity risk

Liquidity risk refers to the risk that the Group will encounter difficulty in meeting its financial obligations as they fall due. The Group's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities.

The Group's funding requirements and liquidity risk are managed with the objective of meeting business obligations on a timely basis. The Group finances its liquidity through internally generated cash flows and minimises liquidity risk by keeping committed credit lines available.

The following table analyses the remaining contractual maturity for financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

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# 26. Financial Instruments (Cont'd)

# (b) Financial risk management objectives and policies (Cont'd)

(ii) Liquidity risk (Cont'd)

	On demand or within 1 year RM	1 to 2 years RM	2 to 5 years RM	Total contractual cash flows RM	Total carrying amount RM
2023					
Non-derivative financial					
liabilities					
Trade payables	293,830	-	-	293,830	293,830
Other payables	540,436	-	-	540,436	540,436
Dividend payable	3,000,000	-	-	3,000,000	3,000,000
Lease liabilities	142,200	25,700	3,150	171,050	167,090
	3,976,466	25,700	3,150	4,005,316	4,001,356

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# 26. Financial Instruments (Cont'd)

# (b) Financial risk management objectives and policies (Cont'd)

(ii) Liquidity risk (Cont'd)

	On demand or within 1 year RM	1 to 2 years RM	2 to 5 years RM	Total contractual cash flows RM	Total carrying amount RM
2022					
Non-derivative financial liabilities					
Trade payables	881,202	-	-	881,202	881,202
Other payables (excluded advance payment from					
customer)	444,772	-	-	444,772	444,772
Lease liabilities	172,200	136,200	23,350	331,750	319,257
	1,498,174	136,200	23,350	1,657,724	1,645,231
2021					
Non-derivative financial liabilities					
Trade payables	317,135	-	-	317,135	317,135
Other payables (excluded advance payment from					
customer)	299,032	-	-	299,032	299,032
Lease liabilities	172,200	172,200	159,550	503,950	476,555
	788,367	172,200	159,550	1,120,117	1,092,722

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#### 26. Financial Instruments (Cont'd)

- (b) Financial risk management objectives and policies (Cont'd)
  - (iii) Market risks

### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Company's financial instruments will fluctuate because of changes in market interest rates. The Company is not exposed to any interest rate risk.

(c) Fair values of financial instruments

The carrying amounts of short-term receivables and payables, cash and bank balances, fixed deposit with licensed bank and short-term lease liabilities approximate their fair value due to the relatively short-term nature of these financial instruments and insignificant impact of discounting.

The table below analyses financial instruments carried at fair value and those not carried at fair value for which fair value is disclosed, together with their carrying amounts in the combined statements of financial position.

	Fair value of financial instruments carried at fair value Level 2 RM	Fair value of financial instruments not carried at fair value Level 2 RM	Total fair value RM	Carrying amount RM
2023 Financial asset Cash management fund	8,014,663	-	8,014,663	8,014,663
<b>Financial</b> liabilities Lease liabilities		26,671	26,671	28,273

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# 26. Financial Instruments (Cont'd)

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# (c) Fair values of financial instruments (Cont'd)

	Fair value of financial instruments carried at fair value	Fair value of financial instruments not carried at fair value	Total fair	Carrying
	Level 2 RM	Level 2 RM	value RM	amount RM
2022 Financial asset Cash management fund	1,362,246	-	1,362,246	1,362,246
<b>Financial</b> liabilities Lease liabilities		147,554	147,554	156,072
2021 Financial asset Cash management fund	2,314,901	_	2,314,901	2,314,901
<b>Financial</b> <b>liabilities</b> Lease liabilities		302,509	302,509	319,257
Capital Commitment				
		2023 RM	2022 RM	2021 RM
Contracted but not pr for:	rovided			
Acquisition of property and equipment	y, plant		<u> </u>	66,675

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#### 28. Capital Management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

There were no changes in the Group's approach to capital management during the financial year.

The Group is not subjected to any externally imposed capital requirements.

## 29. Significant Event During and After the Reporting Years

(a) Acquisition of SCEO and SCSM

On 6 December 2023, the Company has entered into two conditional share sale agreements to acquire the entire equity interests in SCEO and SCSM.

The share sale agreements were executed for:

- i) the acquisition by the Company of the entire equity interests in SCEO for a purchase consideration of RM19,449,982 which was satisfied via the issuance of 194,889,600 new shares at an issue price of RM0.0998 per share.
- ii) the acquisition by the Company of the entire equity interests in SCSM for a purchase consideration of RM510,008 which was satisfied via the issuance of 5,110,300 new shares at an issue price of RM0.0998 per share.

The completion of the acquisitions is conditional upon, amongst others, approvals from Bursa Securities in relation to the proposed listing and quotation of its entire enlarged issued share capital of Sik Cheong on the ACE Market of Bursa Securities.

Upon completion of the acquisitions, SCEO and SCSM will become wholly owned subsidiaries of Sik Cheong.

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### 29. Significant Event During and After the Reporting Years (Cont'd)

(b) Acquisition of property

On 22 September 2023, the Group has entered into a Sale and Purchase Agreement with the Directors of the Company, Wong Hin Loong and Wong Hing Ngiap, ("SPA") to acquire the property bearing the postal address No. 11, Jalan 6/14, Kampung Tasik Tambahan, 68000 Ampang, Selangor Darul Ehsan for a consideration of RM10,500,000.

The acquisition has not yet been completed as of the date of this report, pending the payment of the balance purchase price.

### 30. Date of Authorisation for Issue

The combined financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 28 December 2023.

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# SIK CHEONG BERHAD

(Incorporated in Malaysia)

# STATEMENT BY DIRECTORS Pursuant to Section 251(2) of the Companies Act, 2016

We, WONG HIN LOONG and WONG HING NGIAP the undersigned, being two of the Directors of the Company, do hereby state that, in the opinion of the Directors, the combined financial statements are drawn up in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of Prospectus Guidelines issued by the Securities Commission Malaysia so as to give a true and fair view of the financial position of the Group as at 31 March 2021, 31 March 2022 and 31 March 2023 and of its financial performance and cash flows for the financial years then ended on those dates.

Signed on behalf of the Board of Directors in accordance with a resolution of the Directors dated **2 8 DEC** 2023

WONĠ HING NGIAP

WONG HIN LOONG

KUALA LUMPUR

<u>UHY</u>

UHY (AF1411) Chartered Accountants Suite 11.05, Level 11 The Gardens South Tower Mid Valley City Lingkaran Syed Putra 59200 Kuala Lumpur

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28 December 2023

The Board of Directors Sik Cheong Berhad No. 11, Jalan 6/14 Kampung Tasik Tambahan 68000 Ampang Selangor Darul Ehsan

Dear Sirs/Madams,

#### SIK CHEONG BERHAD REPORTING ACCOUNTANTS' REPORT ON THE COMPILATION OF THE PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION AS AT 31 MARCH 2023

We have completed our assurance engagement to report on the compilation of the pro forma combined statements of financial position of Sik Cheong Berhad ("Sik Cheong" or "the Company") and its combining entities (collectively known as "Sik Cheong Group" or "the Group") for which the Directors of Sik Cheong are solely responsible. The pro forma combined statements of financial position consist of the pro forma combined statements of financial position as at 31 March 2023 together with the accompanying notes thereon, as set out in the accompanying statements, for which we have stamped for the purpose of identification.

The applicable criteria on the basis of which the Directors of Sik Cheong has compiled the pro forma combined statements of financial position are as disclosed in the notes to the pro forma combined statements of financial position and are in accordance with the requirements of the *Prospectus Guidelines - Equity* issued by the Securities Commission Malaysia ("Prospectus Guidelines") and the *Guidance Note for Issuers of Pro Forma Financial Information* issued by the Malaysian Institute of Accountants ("Guidance Note") ("Applicable Criteria").

The pro forma combined statements of financial position of the Group has been compiled by the Directors of Sik Cheong, for illustrative purposes only, for the inclusion in the prospectus of Sik Cheong ("Prospectus") in connection with the initial public offering ("IPO") and the listing and quotation of the entire enlarged issued share capital of Sik Cheong on the ACE Market of Bursa Malaysia Securities Berhad ("Bursa Securities") ("Listing"), after making certain assumptions and adjustments to show the effects on the pro forma combined statements of financial position of Sik Cheong as at 31 March 2023 adjusted for the events and transactions as disclosed in the notes to the pro forma combined statements of financial position has been extracted by the Directors of Sik Cheong from the audited financial statements of its combining entities for the financial year ended 31 March 2023, on which their auditors' report have been issued without any modifications.

# UHY

#### Directors' Responsibility for the Pro Forma Combined Statements of Financial Position

The Directors of the Company are responsible for compiling the pro forma combined statements of financial position on the basis of the Applicable Criteria and in accordance with the Prospectus Guidelines and the Guidance Note.

#### **Reporting Accountants' Independence and Quality Management**

We are independent of the Group and the Company in accordance with the *By-Laws (on Professional Ethics, Conduct and Practice)* of the Malaysian Institute of Accountants ("By-Laws") and the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code.

Our firm applies International Standard on Quality Management 1 ("ISQM 1") Quality Management for Firms that Perform Audits or Reviews of Financial Statements, or other Assurance or Related Services Engagements and accordingly maintains a comprehensive system of quality management including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

#### **Reporting Accountants' Responsibilities**

Our responsibility is to express an opinion, as required by the Prospectus Guidelines, about whether the pro forma combined statements of financial position has been compiled, in all material respects, by the Directors of Sik Cheong on the basis of the Applicable Criteria.

We conducted our engagement in accordance with International Standard on Assurance Engagements, ISAE 3420 Assurance Engagements to Report on the Compilation of Pro Forma Financial Information Included in a Prospectus issued by the International Auditing and Assurance Standards Board and adopted by the Malaysian Institute of Accountants. This standard requires that we plan and perform procedures to obtain reasonable assurance on whether the Directors of Sik Cheong have compiled, in all material respects, the pro forma combined statements of financial position on the basis of the Applicable Criteria.

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For the purpose of this engagement, we are not responsible for updating or reissuing any reports or opinions on any historical financial information used in compiling the pro forma combined statements of financial position, nor have we, in the course of this engagement, performed an audit or review of the financial information used in compiling the pro forma combined statements of financial position.

The purpose of the pro forma combined statements of financial position included in the Prospectus is solely to illustrate the impact of significant events or transactions on the unadjusted financial information of the Group as if the events had occurred or the transactions had been undertaken at an earlier date selected for illustrative purposes only. Accordingly, we do not provide any assurance that the actual outcome of the events or transactions would have been as presented.

A reasonable assurance engagement to report on whether the pro forma combined statements of financial position has been compiled, in all material respects, on the basis of the Applicable Criteria involves performing procedures to assess whether the Applicable Criteria used by the Directors of Sik Cheong in the compilation of the pro forma combined statements of financial position of the Group provide a reasonable basis for presenting the significant effects directly attributable to the listing scheme, and to obtain sufficient appropriate evidence on whether:

- the related pro forma combined statements of financial position give appropriate effect to those criteria; and
- the pro forma combined statements of financial position reflect the proper application of those adjustments to the unadjusted financial information.

The procedures selected depend on our judgement, having regard to our understanding of the nature of the Group, the events or transactions in respect of which the pro forma combined statements of financial position have been compiled, and other relevant engagement circumstances.

The engagement also involves evaluating the overall presentation of the pro forma combined statements of financial position.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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#### Opinion

In our opinion, the pro forma combined statements of financial position, has been compiled, in all material aspects, on the basis of the Applicable Criteria.

#### **Other Matters**

This report has been prepared for inclusion in the Prospectus of Sik Cheong in connection with the Listing. As such, this report should not be used, circulated, quoted or otherwise referred to in any document or used for any other purpose without our prior written consent. Neither the firm or any member or employee of the firm undertakes responsibility arising in any way whatsoever to any party in respect of this report contrary to the aforesaid purpose.

Yours faithfully,

UHY Firm Number: AF 1411 Chartered Accountants

LIM YANG YUE Approved Number: 03544/12/2024 J Chartered Accountant

Kuala Lumpur

28 December 2023

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION

#### 1. Introduction

The pro forma combined statements of financial position of Sik Cheong Berhad ("Sik Cheong" or "the Company") and its combining entities (collectively known as "Sik Cheong Group" or "the Group") has been compiled by the Directors of Sik Cheong, for illustrative purposes only, for inclusion in the prospectus of Sik Cheong in connection with the initial public offering ("IPO") and the listing and quotation of its entire enlarged issued share capital of Sik Cheong on the ACE Market of Bursa Malaysia Securities Berhad ("Bursa Securities") ("Listing").

#### 2. Basis of Preparation

The applicable criteria on the basis of which the Directors of Sik Cheong has compiled the pro forma combined statements of financial position are as disclosed in the notes to the pro forma combined statements of financial position and are in accordance with the requirements of the *Prospectus Guidelines - Equity* issued by the Securities Commission Malaysia ("Prospectus Guidelines") and the *Guidance Note for Issuers of Pro Forma Financial Information* issued by the Malaysian Institute of Accountants ("Guidance Note") ("Applicable Criteria").

The pro forma combined statements of financial position of the Group as at 31 March 2023 has been compiled based on the audited financial statements of the Group for the financial year ended ("FYE") 31 March 2023, which has been prepared in accordance with the Malaysian Financial Reporting Standards ("MFRS") and International Financial Reporting Standards ("IFRS").

The pro forma combined statements of financial position of the Group have been presented in a manner consistent with both the format of the audited financial statements and accounting policies adopted by the Group in the preparation of its audited financial statements for the FYE 31 March 2023.

The audited financial statements of the Group for the FYE 31 March 2023 were reported without any modifications and were not subjected to any audit qualifications or disclaimer of opinions.

The pro forma combined statements of financial position of the Group, of which the Directors of Sik Cheong are solely responsible, have been prepared to illustrate the impact of the events and transactions set out in Notes 3, 4 and 5 to the pro forma combined statements of financial position had the events and transactions been effected on 31 March 2023, and should be read in conjunction with the accompanying notes thereon.

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

#### 2. Basis of Preparation (Cont'd)

Due to its nature, the pro forma combined statements of financial position are not necessarily indicative of the financial position of the Group that would have been attained had the impact of the events and transactions as set out in Notes 3, 4 and 5 to the pro forma combined statements of financial position occurred at the respective dates. Further, such information does not purport to predict the future financial position of the Group.

The Group is regarded as a continuing entity resulting from the acquisition exercise, as described in Note 3, as the business combination involves entities which are ultimately controlled by the same parties before and after the business combination. The pro forma combined statements of financial position of the Group have applied the merger method of accounting.

Under the merger method:

- (i) the assets and liabilities of the acquired entities are recognised and measured in the combined financial statements at the pre-combination carrying amounts.
- (ii) the retained earnings and other equity balances of the acquired entities immediately before the business combination are those of the Group.
- (iii) the difference between the cost of investment and the share capital of the subsidiaries, are treated as merger reserve in the pro forma combined statements of financial position.

Inter-company transactions, balances and unrealised gains or losses on transactions between Group companies are eliminated.

The pro forma combined statements of financial position of the Group have been prepared for illustrative purposes only and, such information may not, because of its nature, give a true picture of the actual financial position and the results of the Group and do not purport to predict the future financial position and results of the Group.

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

#### 3. Acquisition of Subsidiaries

On 6 December 2023, the Company had entered into 2 conditional share sale agreements to acquire the entire equity interests in Sik Cheong Edible Oil Sdn Bhd ("SCEO") and Sin Cheong Sales & Marketing Sdn Bhd ("SCSM").

The share sale agreements were executed for:

- the acquisition by the Company of the entire equity interests in SCEO for a purchase consideration of RM19,449,982.08 to be satisfied via the issuance of 194,889,600 new Shares at an issue price of RM0.0998 per share.
- the acquisition by the Company of the entire equity interests in SCSM for a purchase consideration of RM510,007.94 to be satisfied via the issuance of 5,110,300 new Shares at an issue price of RM0.0998 per share.

The completion of the acquisitions is conditional upon, amongst others, approval from Bursa Securities in relation to the proposed listing and quotation of the entire enlarged issued share capital of Sik Cheong on the ACE Market of Bursa Securities.

Upon completion of the acquisitions, SCEO and SCSM will become wholly owned subsidiaries of Sik Cheong.

#### 4. Acquisition of Property

On 22 September 2023, the Group has entered into a Sale and Purchase Agreement with the Directors of the Company, Wong Hin Loong and Wong Hing Ngiap, to acquire the property bearing the postal address No. 11, Jalan 6/14, Kampung Tasik Tambahan, 68000 Ampang, Selangor Darul Ehsan for a consideration of RM10,500,000 ("SPA").

To illustrate the impact of the acquisition of the property, for the purpose of the pro forma combined statements of financial position, the acquisition of the property is assumed to be fully paid on date of acquisition together with the estimated stamp duty of RM404,000 to be capitalised.

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

#### 5. Listing Scheme

In conjunction with the IPO, the Company will undertake a public issue of 66,000,000 new ordinary shares in Sik Cheong ("Sik Cheong Shares" or "Shares") ("Public Issue") and offer for sale of 20,000,000 existing Shares ("Offer for Sale") at an IPO price of  $[\bullet]$  per Share.

#### 5.1 Public Issue

The Public Issue will be allocated in the following manner:

- (a) 48,700,000 new Shares by way of private placement to selected investors;
- (b) 4,000,000 new Shares made available for application by eligible Directors, key senior management, employees and persons who have contributed to the success of the Group;
- (c) 13,300,000 new Shares made available for application by the Malaysian Public.

#### 5.2 Offer for Sale

The Offer for Sale of 20,000,000 Shares will be made available by way of private placement to selected investors.

No impact will be illustrated for the Offer for Sale in the pro forma combined statements of financial position of the Group as at 31 March 2023 as this transaction does not affect the total number of new ordinary shares to be issued.

# 5.3 Listing and Quotation of Sik Cheong Shares on the ACE Market of Bursa Securities

Upon completion of the IPO, the Company's entire enlarged issued share capital of  $[\bullet]$  comprising 266,000,000 ordinary shares will be listed and quoted on the ACE Market of Bursa Securities.

Registration No. 202301023959 (1517882-K)

# 14. REPORTING ACCOUNTANTS' REPORT ON THE COMPILATION OF PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

#### 5. Listing Scheme (Cont'd)

#### 5.4 Proposed Utilisation of Proceeds

The gross proceeds from the IPO of [•] are intended to be utilised as follows:

Utilisation of proceeds	Amount (RM)	Estimated timeframe for utilisation from listing date
Expansion of our packaging facility <sup>(1)</sup>	[•]	Within 18 months
Purchase of new delivery trucks <sup>(2)</sup>	[•]	Within 12 months
Working capital	[•]	Within 12 months
Estimated listing expenses <sup>(3)</sup>	[•]	Within 3 months
	[•]	

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Notes:

- (1) The Group intends to utilise [•] of its IPO proceeds for the expansion of its packaging facility, Factory No. 9, located at No. 9, Jalan 6/14, Kampung Tasik Tambahan, 68000 Ampang, Selangor Darul Ehsan. The expansion involves rebuilding the current single-storey factory building into a 3-storey factory building which will house its new operations of repackaging of high oleic soybean oil and facilitate the future expansion of its repackaged refined, bleached and deodorised ("RBD") palm olein oil business.
- (2) The Group intends to utilise [•] of its IPO proceeds to purchase new delivery trucks to facilitate its expansion plans. As at latest practicable date of the prospectus, the Group has yet to enter into any contractual binding arrangements or issue any purchase orders in relation to the purchase of new delivery trucks. Accordingly, the utilisation of the proceeds earmarked for the purchase of new delivery trucks is not reflected in the pro forma combined statements of financial position.
- (3) The estimated listing expenses totalling [•] to be borne by the Group comprises professional fees, fees payable to authorities, underwriting, placement and brokerage fees and miscellaneous expenses. Estimated listing expenses of [•] is assumed to be directly attributable to the Public Issue and will be set off against share capital while another [•] of estimated listing expenses is assumed not to be directly attributable to the Public Issue and therefore will be charged to profit or loss.

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### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

#### 6. Pro Forma Combined Statements of Financial Position as at 31 March 2023

The pro forma combined statements of financial position of the Group as at 31 March 2023 have been prepared for illustrative purposes only to show the effects of the events and transactions as mentioned in Note 3 to the pro forma combined statements of financial position on the assumption that these events and transactions have been effected on 31 March 2023 and should be read in conjunction with the notes accompanying to the pro forma combined statements of financial position.

				Pro Forma I		Pro Forma II		Pro Forma III
	Note	Audited as at 31.03.2023 RM	Adjustment for acquisitions RM	After acquisitions RM	Adjustment Public Issue RM	After Pro Forma I and Public Issue RM	Adjustment for utilisation of proceeds RM	After Pro Forma II and utilisation of proceeds RM
Non-Current Assets								
Property, plant and								
equipment	8.1	1,759,089	10,904,000	12,663,089	-	12,663,089	[•]	[•]
Right-of-use assets		160,428	-	160,428	-	160,428		160,428
Investment properties	-	1,840,501		1,840,501	-	1,840,501	-	1,840,501
		3,760,018	10,904,000	14,664,018		14,664,018	[•]	[•]

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## SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

# 6. Pro Forma Combined Statements of Financial Position as at 31 March 2023 (Cont'd)

				Pro Forma I		Pro Forma II		Pro Forma III
	Note	Audited as at 31.03.2023 RM	Adjustment for acquisitions RM	After acquisitions RM	Adjustment Public Issue RM	After Pro Forma I and Public Issue RM	Adjustment for utilisation of proceeds RM	After Pro Forma II and utilisation of proceeds RM
Current Assets								
Inventories		1,029,202	-	1,029,202	-	1,029,202	-	1,029,202
Trade receivables		4,931,471	-	4,931,471	-	4,931,471	9 <b>-</b> 00	4,931,471
Other receivables		1,763,098	-	1,763,098	-	1,763,098	-	1,763,098
Tax recoverable		80,149	-	80,149	-	80,149	-	80,149
Fixed deposits with licensed bank		1,324,523	-	1,324,523	-	1,324,523	-	1,324,523
Cash and cash equivalents	8.2	11,657,536	(10,903,900)	753,636	[•]	[•]	[•]	[•]
		20,785,979	(10,903,900)	9,882,079	• [•]	[•]	•]	[•]
Total Assets		24,545,997	100	24,546,097	[•]	[•]	[•]	[•]

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# SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D) 6. Pro Forma Combined Statements of Financial Position as at 31 March 2023 (Cont'd)

				Pro Forma I		Pro Forma II		Pro Forma III
	Note	Audited as at 31.03.2023 RM	Adjustment for acquisitions RM	After acquisitions RM	Adjustment Public Issue RM	After Pro Forma I and Public Issue RM	Adjustment for utilisation of proceeds RM	After Pro Forma II and utilisation of proceeds RM
Equity								
Share capital	8.3	420,000	19,540,090	19,960,090	[•]	[•]	[•]	[•]
Merger reserve	8.4	-	(19,539,990)	(19,539,990)	-	(19,539,990)	-	(19,539,990)
Retained earnings	8.5	19,543,853	-	19,543,853		19,543,853	[•]	19,543,853
Total Equity	-	19,963,853	100	19,963,953	[•]	[•]	[•]	[•]
Non-Current Liabilities								
Lease liabilities		28,273	-	28,273	-	28,273	-	28,273
Deferred tax liabilities	-	186,818		186,818		186,818		186,818
	-	215,091	-	215,091	-	215,091		215,091

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## SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

# 6. Pro Forma Combined Statements of Financial Position as at 31 March 2023 (Cont'd)

				Pro Forma I		<b>Pro Forma II</b>		Pro Forma III
	Note	Audited as at 31.03.2023 RM	Adjustment for acquisitions RM	After acquisitions RM	Adjustment Public Issue RM	After Pro Forma I and Public Issue RM	Adjustment for utilisation of proceeds RM	After Pro Forma II and utilisation of proceeds RM
Current Liabilities								
Trade payables		293,830	-	293,830	-	293,830	(iii)	293,830
Other payables		540,436	÷.	540,436	-	540,436	-	540,436
Dividend payable		3,000,000	-	3,000,000	-	3,000,000		3,000,000
Lease liabilities		138,817	-	138,817	-	138,817	-	138,817
Provision for taxation	_	393,970	-	393,970	-	393,970	1	393,970
	-	4,367,053		4,367,053		4,367,053	-	4,367,053
Total Liabilities	2	4,582,144	-	4,582,144	-	4,582,144	-	4,582,144
Total Equity and Liabilities		24,545,997	100	24,546,097	[•]	[•]	[•]	[•]
Number of ordinary shares (unit)		420,000		200,000,000		266,000,000		266,000,000
Net assets per share (RM)		47.53		0.10		[•]		[•]

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

#### 7. Adjustments to the Pro Forma Combined Statements of Financial Position

#### 7.1 Pro Forma I

Pro Forma I incorporate the effects of the acquisitions as set out in Notes 3 and 4 to the pro forma combined statements of financial position.

#### 7.2 Pro Forma II

Pro Forma II incorporate the effects of Pro Forma I and Public Issue and Listing as set out in Notes 5.1 and 5.3 to the pro forma combined statements of financial position.

#### 7.3 Pro Forma III

Pro Forma III incorporate the effects of Pro Forma II and utilisation of proceeds as set out in Note 5.4 to the pro forma combined statements of financial position.

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

### 8. Effects on the Pro Forma Combined Statements of Financial Position

#### 8.1 Property, Plant and Equipment

8.2

	RM
As at 31 March 2023	1,759,089
Acquisition of property	10,904,000
As per Pro Forma I and II	12,663,089
Pursuant to utilisation of proceeds:	
- Expansion of packaging facility	[•]
As per Pro Forma III	[•]
Cash and Cash Equivalents	
	RM
As at 31 March 2023	11,657,536
Incorporation of Sik Cheong*	100
Acquisition of property	(10,904,000)
As per Pro Forma I	753,636
Public Issue	[•]
As per Pro Forma II	[•]
Pursuant to utilisation of proceeds:	
- Expansion of packaging facility	[•]
- Estimated listing expenses	[•]
As per Pro Forma III	[•]
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\* Sik Cheong was incorporated on 23 June 2023 with an issued share capital of RM100 comprising 100 ordinary shares.

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

#### 8. Effects on the Pro Forma Combined Statements of Financial Position (Cont'd)

8.3 Share Capital

	RM
As at 31 March 2023^	420,000
Incorporation of Sik Cheong*	100
Ordinary shares issued pursuant to acquisition of subsidiaries Elimination of ordinary shares arising from acquisition of	19,959,990
subsidiaries	(420,000)
As per Pro Forma I	19,960,090
Public Issue	[•]
As per Pro Forma II Pursuant to utilisation of proceeds:	[•]
- Estimated listing expenses attributable to Public Issue	[•]
As per Pro Forma III	[•]

^ Comprising of the issued share capital of SCEO comprising 400,000 ordinary shares amounting to RM400,000 and of SCSM comprising 20,000 ordinary shares amounting to RM20,000.

#### 8.4 Merger Reserve

		RM
	As at 31 March 2023	-
	Acquisition of subsidiaries	(19,539,990)
	As per Pro Forma I, II and III	(19,539,990)
8.5	Retained Earnings	
		RM
	As at 31 March 2023 and as per Pro Forma I and II	19,543,853
	- Estimated listing expenses charged to profit or loss	[•]
	As per Pro Forma III	[•]

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#### SIK CHEONG BERHAD NOTES TO PRO FORMA COMBINED STATEMENTS OF FINANCIAL POSITION (CONT'D)

#### **Approval by Board of Directors**

Approved and adopted on behalf of the Board of Directors in accordance with a resolution dated

2 8 DEC 2023

WONG HING NGIAP

WONG HIN LOONG

#### 15. ADDITIONAL INFORMATION

#### 15.1 SHARE CAPITAL

- (i) Save as disclosed in this Prospectus, no securities will be allotted, issued or offered on the basis of this Prospectus later than 6 months after the date of this Prospectus.
- (ii) As at the date of this Prospectus, we only have 1 class of shares, namely ordinary shares, all of which rank equally with one another.
- (iii) None of our Group's share capital is under any option or agreed conditionally or unconditionally to be put under any option as at the date of this Prospectus.
- (iv) No person has been or is entitled to be given an option to subscribe for any share, stock, debenture or other security of our Group, except for the Pink Form Allocation.
- (v) There is no scheme involving our Directors and employees in the capital of our Group, except for the Pink Form Allocation.
- (vi) Save as disclosed in Sections 4.3 and 6.1.3 of this Prospectus, no shares, debentures, warrants, options, convertible securities or uncalled capital of our Group have been or are proposed to be issued as fully or partly paid-up, in cash or otherwise than in cash, within the 3 years preceding the date of this Prospectus.
- (vii) As at the date of this Prospectus, our Group does not have any outstanding convertible securities, options, warrants or uncalled capital.

#### 15.2 EXTRACT OF OUR CONSTITUTION

The following provisions are extracted from our Constitution which complies with the Listing Requirements, the Act and the Rules of Bursa Depository.

The words and expressions appearing in the following provisions shall bear the same meanings used in our Constitution unless they are otherwise defined herein or the context otherwise requires:

#### 15.2.1 Remuneration, voting and borrowing powers of Directors

(i) <u>Remuneration of Director</u>

#### Clause 84

A Managing Director or an Executive Director shall, subject to the terms of any agreement entered into in any particular case, receive such remuneration (whether by way of salary, bonus, commission, or participation in profits, or partly in one way and partly in another and other benefits) as the Board of Directors may determine.

#### Clause 93

- (1) The Company may from time to time by an ordinary resolution passed at a General Meeting, approve the remuneration of the Directors, who hold non-executive office with the Company, for their services as non-executive Directors.
- (2) Subject to Clause 84, the fees of the Directors and any benefits payable to the Directors shall be subject to annual shareholders' approval at a General Meeting.

- (3) If the fee of each such non-executive Director is not specifically fixed by the Members, then the quantum of fees to be paid to each non-executive Director within the overall limits fixed by the Members, shall be decided by resolution of the Board. In default of any decision being made in this respect by the Board, the fees payable to the non-executive Directors shall be divided equally amongst themselves and such a Director holding office for only part of a year shall be entitled to a proportionate part of a full year's fees. The non-executive Directors shall be paid by a fixed sum and not by a commission on or percentage of profits or turnover.
- (4) The following expenses shall be determined by the Directors:
  - (a) Traveling, hotel and other expenses properly incurred by the Directors in attending and returning from meetings of the Directors or any committee of the Directors or General Meetings of the Company or in connection with the business of the Company; and
  - (b) Other expenses properly incurred by the Directors arising from the requirements imposed by the authorities to enable the Directors to effectively discharge their duties.
- (5) Executive Directors of the Company shall be remunerated in the manner referred to in Clause 84 but such remuneration shall not include a commission on or percentage of turnover.
- (ii) <u>Remuneration of Alternate Director</u>

# Clause 89

An Alternate Director:

- (1) has no entitlement to receive remuneration from the Company and any fee paid by the Company to the Alternate Director shall be deducted from the Appointer's remuneration; and
- (2) is entitled to be reimbursed for all the travelling and other expenses properly incurred by him in attending the Board Meetings on behalf of the Appointer from the Company.
- (iii) <u>Voting powers of Directors</u>

# <u>Clause 105</u>

- (a) A Director shall not vote in regard to any contract or proposed contract or arrangement in which he has, directly or indirectly, an interest.
- (b) Every Director shall observe the provisions of Sections 221 and 222 of the Act relating to the disclosure of the interest of the Directors in contracts or proposed contracts with the Company or of any office or property held by the Directors which might create duties or interest in conflict with their duties or interest as Directors and participation in discussion and voting. Such disclosure of material personal interest by the Directors shall be in the form of a notice. Such notice shall be in the form and manner prescribed under Section 221 of the Act.

## <u>Clause 118</u>

- (1) Subject to this Constitution, questions arising at a Board Meeting shall be decided by a majority of votes of Directors present and voting and any such decision shall for all purposes be deemed a decision of the Directors.
- (2) Each Director is entitled to cast one (1) vote on each matter for determination.

# Clause 119

In the case of an equality of votes, the chairperson of the Board Meeting is entitled to a second or casting vote, except where two (2) Directors form a quorum, the chairperson of a meeting at which only such a quorum is present, or at which only two (2) Directors are competent to vote on the question at issue shall not have a casting vote.

(iv) Borrowing powers of Directors

## Clause 95

Without limiting the generality of Clause 94(1) and (2), the Directors may, subject to the Act and the Listing Requirements, exercise all the powers of the Company to do all or any of the following for any debt, liability, or obligation of the Company or of any third party:

- (1) borrow money;
- (2) mortgage or charge its undertaking, property, and uncalled capital, or any part of the undertaking, property and uncalled capital;
- (3) issue debentures and other Securities whether outright or as security; and/or
- (4) (a) lend and advance money or give credit to any person or company;
  - (b) guarantee and give guarantees or indemnities for the payment of money or the performance of contracts or obligations by any person or company;
  - (c) secure or undertake in any way the repayment of moneys lent or advanced to or the liabilities incurred by any person or company;

and otherwise to assist any person or company.

# 15.2.2 Changes in share capital, rights, preferences and restrictions attached to each class of securities relating to voting, dividend, liquidation and any special rights

(i) Change in share capital

### Clause 12(1), (2) and (3)

- (1) Without prejudice to any special rights previously conferred on the holders of any existing shares or class of shares but subject always to the Act, the Listing Requirements and this Constitution, the Directors have the right to:
  - (a) issue and allot shares in the Company; and
  - (b) grant rights to subscribe for shares or options over unissued shares in the Company.

- (2) Subject to the Act, the Listing Requirements, this Constitution and the relevant Shareholders' approval being obtained, the Directors may issue any shares (including rights or options over subscription of such shares):
  - (a) with such preferred, deferred, or other special rights or such restrictions, whether with regard to dividend, voting, return of capital, or otherwise, as the Directors may determine;
  - (b) to any person, whether a Member or not, in such numbers or proportions as the Directors may determine; and
  - (c) for such consideration as the Directors may determine.
- (3) (a) Subject to the Act, the Listing Requirements and any direction to the contrary that may be given by the Company in General Meeting, all new shares or other convertible securities shall, before issue, be offered to such persons as at the date of the offer are entitled to receive notices from the Company of General Meetings in proportion as nearly as the circumstances admit, to the amount of the existing shares or securities to which they are entitled.
  - (b) The offer shall be made by notice specifying the number of shares or securities offered, and limiting a time within which the offer, if not accepted, will be deemed to be declined, and, after the expiration of that time, or on the receipt of an intimation from the person to whom the offer is made that he declines to accept the shares or securities offered, the Directors may dispose of those shares or securities in such manner as they think most beneficial to the Company.
  - (c) The Directors may likewise also dispose of any new share or security which (by reason of the ratio which the new shares or securities bear to shares or securities held by persons entitled to an offer of new shares or securities) cannot, in the opinion of the Directors, be conveniently offered under this Constitution.

# Clause 46

- (1) The Company may from time to time by ordinary resolution and subject to other applicable laws or requirements:
  - (a) consolidate and divide all or any of its share capital, the proportion between the amount paid and the amount, if any, unpaid on each subdivided share shall be the same as it was in the case of the share from which the subdivided share is derived; or
  - (b) subdivide its shares or any of them into shares, whichever is in the subdivision; the proportion between the amount paid and the amount, if any, unpaid on each subdivided share shall be the same as it was in the case of the share from which the subdivided share is derived.

- (2) The Company may from time to time by special resolution and subject to other applicable requirements:
  - (a) cancel shares which, at the date of the passing of the resolution in that regard, have not been taken or agreed to be taken by any person or which have been forfeited and diminish the amount of its share capital by the amount of the shares so cancelled or in such other manner allowed by law; or
  - (b) reduce its share capital in such manner permitted by law, and (where applicable) subject to the relevant required approvals being obtained.
- (3) The Company shall have the power, subject to and in accordance with the provisions of the Act, the Listing Requirements and any rules, regulations and guidelines in respect thereof for the time being in force, to purchase its own shares and thereafter to deal with the shares purchased in accordance with the provisions of the Act, the Listing Requirements and any rules, regulations and guidelines thereunder or issued by Bursa Securities and any other relevant authorities in respect thereof.
- (ii) Variation of class rights

## Clause 8(1) and (3)

- (1) If at any time the share capital is divided into different classes of shares, the rights attached to each class of shares (unless otherwise provided by the terms of issue of the shares of that class) may only, whether or not the Company is being wound up, be varied:
  - (a) with the consent in writing of the holders holding not less than seventyfive percent (75%) of the total voting rights of the holders of that class of shares; or
  - (b) by a special resolution passed by a separate meeting of the holders of that class of shares sanctioning the variation.
- (3) The rights attached to an existing class of preference shares shall be deemed to be varied by the issue of new preference shares that rank equally with the existing class of preference shares unless such issuance was authorised by:
  - (a) the terms of the issue of the existing preference shares; or
  - (b) this Constitution of the Company as in force at the time when the existing preference shares were issued.

## 15.2.3 Transfer of shares

## Clause 14

The transfer of any Deposited Security or class of Deposited Security of the Company, shall be by way of book entry by the Depository in accordance with the Rules and, notwithstanding Sections 105, 106 or 110 of the Act, but subject to Section 148(2) of the Act and any exemption that may be made from compliance with Section 148(1) of the Act, the Company shall be precluded from registering and effecting any transfer of the Deposited Securities.

## Clause 15

Where:

- (a) the Securities of the Company are listed on another stock exchange; and
- (b) the Company is exempted from compliance with Section 14 of the Central Depositories Act or Section 29 of the Securities Industry (Central Depositories) (Amendment) Act 1998, as the case may be, under the Rules in respect of such Securities,

the Company shall, upon request of a Securities holder, permit a transmission of Securities held by such Securities holder from the register of holders maintained by the registrar of the Company in the jurisdiction of the other stock exchange, to the register of holders maintained by the registrar of the Company in Malaysia and vice versa provided that there shall be no change in the ownership of such Securities.

### Clause 17

- (1) Subject to this Constitution and other written laws, any Shareholder or debenture holder may transfer all or any of his shares or debentures by instrument of transfer as prescribed under the Act.
- (2) The instrument of transfer must be executed by or on behalf of the transferor and the transferee.
- (3) The transferor shall remain as the holder of such shares or debentures until the transfer is registered and the name of the transferee is entered in the Register of Members or register of debenture holders in respect of the shares or debentures respectively.

### Clause 18

- (1) To enable the Company to register the name of the transferee, the following items in relation to the transfer of shares or debentures must be delivered by the transferor to the Office of the Company:
  - (a) the instrument of transfer duly executed and stamped;
  - (b) the certificate of the shares or debentures which the instrument of transfer relates; and
  - (c) any other evidence as the Directors may reasonably require showing the right of the transferor to make the transfer.
- (2) Upon receipt of the items referred to in Clause 18(1), the Company shall, upon the approval of the Board and unless otherwise resolved, register the name of the transferee in the Register of Members or register of debenture holders (as applicable).

## Clause 19

- (1) The Directors may decline or delay to register the transfer of shares within thirty (30) days from the receipt of the instrument of transfer if:
  - (a) the shares are not fully paid shares;
  - (b) the Directors passed a resolution with full justification to refuse or delay the registration of transfer;

- (c) the Company has a lien on the shares; and/or
- (d) the Shareholder fails to pay the Company an amount due in respect of those shares, whether by way of consideration for the issue of the shares or in respect of the sums payable by the Shareholder in accordance with this Constitution.
- (2) Where applicable, the Company shall send a notice of the resolution referred to in Clause 19(1)(b) to the transferor and transferee, within seven (7) days of the resolution being passed by the Directors.

## Clause 20

On giving at least fourteen (14) days' notice to the Registrar to close the Register of Members or register of debenture holders, the Company may close the Register of Members or register for any class of members or register of debenture holders (collectively, the "Registers") for the purpose of updating the Registers. The registration of transfer may be suspended at such time and for such period as the Directors may from time to time determine, provided that no part of the relevant Register(s) be closed for more than thirty (30) days in aggregate in any calendar year.

# 15.3 LIMITATION ON THE RIGHT TO OWN SECURITIES AND/OR EXERCISE VOTING

There are no limitations imposed by law or by the constituent documents of our Company on the right to own securities including limitation on the right of non-residents or foreign shareholders to hold or exercise their voting rights on our Shares.

## 15.4 MATERIAL LITIGATION

Our Group is not engaged in any material litigation and/or arbitration, either as plaintiff or defendant, which has a material effect on our financial position, and our Directors are not aware of any proceedings pending or threatened, or of any fact likely to give rise to any proceedings, which might materially and adversely affect our financial position or business as at the LPD.

# 15.5 MATERIAL CONTRACTS

Save as disclosed below, we have not entered into any material contract (not being contracts entered into in the ordinary course of business) for the FYEs Under Review up to the date of this Prospectus:

(i) sale and purchase agreement dated 22 September 2023 ("SPA") in respect of sale and purchase of a piece of 99-year leasehold land expiring on 28 January 2091, held under HSM 28329 PT 28103, Locality of Kampung Ampang Tasik Tambahan, Mukim of Empang, District of Hulu Langat and State of Selangor, measuring 18,067 square feet together with a corner lot of two (2)-storey semi-detached factory with mezzanine office bearing postal address No. 11, Jalan 6/14, Kampung Tasik Tambahan, 68000 Ampang, Selangor Darul Ehsan, being our headquarter and main packaging facility, entered into between Wong Hin Loong and Wong Hing Ngiap and SCEO with purchase consideration of RM10,500,000 of which a deposit of 10% of the purchase price of RM9,450,000.00 shall be settled within four (4) months from the unconditional date of the SPA. As at the LPD, the sale and purchase is pending completion;

- share sale agreement dated 6 December 2023 entered into between Sik Cheong as purchaser and Wong Hin Loong and Wong Hing Ngiap, being the vendors in respect of acquisition of entire issued share capital of SCEO at the purchase consideration of RM19,449,982.08 which was settled by way of issuance of 194,889,600 Shares in Sik Cheong at an issue price of RM0.0998 each. The Acquisition of SCEO was completed on [•];
- (iii) share sale agreement dated 6 December 2023 entered into between Sik Cheong as purchaser and Choo Wai Yeen, Wong Cheng Jian, Wong Hin Loong and Wong Hing Ngiap, being the vendors in respect of acquisition of entire issued share capital of SCSM at the purchase consideration of RM510,007.94 which was settled by way of issuance of 5,110,300 Shares in Sik Cheong at an issue price of RM0.0998 each. The Acquisition of SCSM was completed on [•]; and
- (iv) Underwriting Agreement dated [•] between our Company and the Underwriter for the underwriting of 17,300,000 Issue Shares based on the underwriting commission at the rate set out in Section 4.9.2 of this Prospectus. Please refer to Section 4.10 of this Prospectus for further details of the Underwriting Agreement.

## 15.6 CONSENTS

- (i) The written consents of our Principal Adviser, Sponsor, Underwriter and Placement Agent, Solicitors for our IPO, Share Registrar, Issuing House and Company Secretaries for the inclusion in this Prospectus of their names in the form and context in which their names appear in this Prospectus have been given before the issuance of this Prospectus, and have not subsequently been withdrawn.
- (ii) The written consent of the Auditors and Reporting Accountants for the inclusion in this Prospectus of their name, the Accountants' Report and the Reporting Accountants' Report on the Compilation of Pro Forma Consolidated Statements of Financial Position in the form and context in which they are contained in this Prospectus has been given before the issuance of this Prospectus, and has not subsequently been withdrawn.
- (iii) The written consent of the IMR for the inclusion in this Prospectus of its name and the IMR Report and all references thereto in the form and context in which they are contained in this Prospectus has been given before the issuance of this Prospectus, and has not subsequently been withdrawn.

# 15.7 **RESPONSIBILITY STATEMENTS**

- (i) This Prospectus has been seen and approved by our Directors, Promoters and the Selling Shareholders and they collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable enquiries, and to the best of their knowledge and belief, they confirm that there is no false or misleading statement or other facts which if omitted, would make any statement in this Prospectus false or misleading.
- (ii) TA Securities acknowledges that, based on all available information and to the best of its knowledge and belief, this Prospectus constitutes a full and true disclosure of all material facts relating to our IPO.

## 15.8 DOCUMENTS FOR INSPECTION

Copies of the following documents may be inspected at our registered office during office hours for a period of 6 months from the date of this Prospectus:

- (i) Our Constitution;
- (ii) The IMR Report as included in Section 8 of this Prospectus;
- (iii) the Accountants' Report and the Reporting Accountants' Report on the Pro forma Consolidated Statements of Financial Position as at 31 March 2023 as referred to in Sections 13 and 14 respectively of this Prospectus;
- (iv) The material contracts referred to in Section 15.5 of this Prospectus;
- (v) The letters of consent referred to in Section 15.6 of this Prospectus; and
- (vi) The audited financial statements of our Group for the FYEs Under Review.

THIS SUMMARY OF PROCEDURES FOR APPLICATION AND ACCEPTANCE DOES NOT CONTAIN THE DETAILED PROCEDURES AND FULL TERMS AND CONDITIONS AND YOU SHALL NOT RELY ON THIS SUMMARY FOR THE PURPOSES OF ANY APPLICATION FOR OUR IPO SHARES. YOU MUST REFER TO THE DETAILED PROCEDURES AND TERMS AND CONDITIONS AS SET OUT IN THE "DETAILED PROCEDURES FOR APPLICATION AND ACCEPTANCE" ACCOMPANYING THE ELECTRONIC COPY OF OUR PROSPECTUS ON THE WEBSITE OF BURSA SECURITIES. YOU SHOULD ALSO CONTACT THE ISSUING HOUSE FOR FURTHER ENQUIRIES.

Unless otherwise defined, all words and expressions used in this Section shall carry the same meaning as ascribed to them in our Prospectus.

Unless the context otherwise requires, words used in the singular include the plural, and vice versa.

## 16.1 OPENING AND CLOSING OF APPLICATIONS

Applications for our IPO Shares will be accepted and closed at the time and date stated as below:

OPENING OF THE APPLICATION PERIOD: 10.00 A.M., [•]

CLOSING OF THE APPLICATION PERIOD: 5.00 P.M., [•]

If there is any change to the time or date for the closing of the applications for our IPO Shares, we will advertise the notice of changes in widely circulated English and Bahasa Malaysia daily newspapers within Malaysia, and make an announcement on Bursa Securities' website.

Late Applications will not be accepted.

# 16.2 METHODS OF APPLICATIONS

### 16.2.1 Application for our IPO Shares by the Malaysian Public and Eligible Persons

Application must accord with our Prospectus and our Constitution. The submission of an Application Form does not mean that your Application will succeed.

Types of application and category of investors	Application method
(a) Applications by the Malaysian Public:	
(i) Individuals	<ul> <li>White Application form; or</li> <li>Electronic Share Application; or</li> <li>Internet Share Application</li> </ul>
(ii) Non-Individuals	White Application form only
(b) Applications by Eligible Persons:	Pink Application Form only

### 16.2.2 Application by selected investors via private placement

Types of application	Application method
Applications by institutional and selected investors	Our Placement Agent will contact the Selected Investors directly. They should follow the Placement Agent's instructions.

## 16.3 ELIGIBILITY

## 16.3.1 General

You must have a CDS account and a correspondence address in Malaysia. If you do not have a CDS account, you may open a CDS account by contacting any of the ADAs set out in Section 12 of the Detailed Procedures for Application and Acceptance accompanying the electronic copy of our Prospectus on the website of Bursa Securities. The CDS account must be in your own name. **Invalid, nominee or third party CDS accounts will not be accepted** for the Applications.

Only ONE (1) Application Form for each category from each applicant will be considered and APPLICATIONS MUST BE FOR AT LEAST 100 IPO SHARES OR MULTIPLES OF 100 IPO SHARES.

MULTIPLE APPLICATIONS WILL NOT BE ACCEPTED UNLESS EXPRESSLY ALLOWED IN THESE TERMS AND CONDITIONS. AN APPLICANT WHO SUBMITS MULTIPLE APPLICATIONS IN HIS OWN NAME OR BY USING THE NAME OF OTHERS, WITH OR WITHOUT THEIR CONSENT, COMMITS AN OFFENCE UNDER SECTION 179 OF THE CMSA AND IF CONVICTED, MAY BE PUNISHED WITH A MINIMUM FINE OF RM1,000,000 AND A JAIL TERM OF UP TO TEN (10) YEARS UNDER SECTION 182 OF THE CMSA.

# AN APPLICANT IS NOT ALLOWED TO SUBMIT MULTIPLE APPLICATIONS IN THE SAME CATEGORY OF APPLICATION.

### 16.3.2 Application by the Malaysian Public

You can only apply for our IPO Shares if you fulfill all of the following:

- (i) You must be one (1) of the following:
  - (a) A Malaysian citizen who is at least 18 years old as at the date of the application for our IPO Shares;
  - (b) A corporation / institution incorporated in Malaysia with a majority of Malaysian citizens on your board of directors / trustees and if you have a share capital, more than half of the issued share capital, excluding preference share capital, is held by Malaysian citizens; or
  - (c) A superannuation, co-operative, foundation, provident, pension fund established or operating in Malaysia;
- (ii) You must not be a director or employee of our Issuing House or an immediate family member of a director or employee of our Issuing House; and

- (iii) You must submit Applications by using only one of the following methods:
  - (a) White Application Form;
  - (b) Electronic Share Application; or
  - (c) Internet Share Application.

## 16.3.3 Application by Eligible Persons

Eligible Persons will be provided with Pink Application Forms and letters from us detailing their respective allocation as well as detailed procedures on how to subscribe to the allocated IPO Shares. Applicants must follow the notes and instructions on the said documents and where relevant, in this Prospectus.

Eligible Persons may request for a copy of the printed Prospectus from our Company at no cost and are given an option to have the printed Prospectus delivered to them free of charge, or to obtain the printed Prospectus from our Company, our Issuing House, TA Securities, Participating Organisations of Bursa Securities and Members of the Association of Banks in Malaysia or Malaysian Investment Banking Association.

The Eligible Persons are not precluded from making additional application under the Malaysian Public category using either the White Application Form, Electronic Share Application or Internet Share Application.

### 16.4 PROCEDURES FOR APPLICATION BY WAY OF APPLICATION FORMS

The Application Form must be completed in accordance with the notes and instructions contained in the respective category of the Application Form. Applications made on the incorrect type of Application Form or which do not conform **STRICTLY** to the terms of our Prospectus or the respective category of Application Form or notes and instructions or which are illegible will not be accepted.

The FULL amount payable is based on the IPO Price of RM[•] for each IPO Share.

Payment must be made out in favour of "TIIH ISSUE ACCOUNT NO. [•]" and crossed "A/C PAYEE ONLY" and endorsed on the reverse side with your name and address.

Each completed Application Form, accompanied by the appropriate remittance and legible photocopy of the relevant documents may be submitted using one of the following methods:

(i) despatch by **ORDINARY POST** in the official envelopes provided to the following address:

Tricor Investor & Issuing House Services Sdn Bhd (Registration No. 197101000970 (11324-H)) Unit 32-01, Level 32, Tower A Vertical Business Suite Avenue 3, Bangsar South No. 8, Jalan Kerinchi 59200 Kuala Lumpur Wilayah Persekutuan Kuala Lumpur

(ii) **DELIVER BY HAND AND DEPOSIT** in the drop-in boxes provided at Tricor Customer Service Centre, Unit G-3, Ground Floor, Vertical Podium, Avenue 3, Bangsar South, No.8, Jalan Kerinchi, 59200 Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur.

so as to arrive not later than 5.00 p.m. on [•] or by such other time and date specified in any change to the date or time for closing of the application for our IPO Shares.

We, together with our Issuing House, will not issue any acknowledgement of the receipt of your Application Forms or Application monies. Please direct all enquiries in respect of the White Application Form to our Issuing House.

## 16.5 PROCEDURES FOR APPLICATION BY WAY OF ELECTRONIC SHARE APPLICATIONS

Only **Malaysian individuals** may apply for our IPO Shares offered to the Malaysian Public by way of Electronic Share Application.

Electronic Share Applications may be made through the ATM of the following Participating Financial Institutions and their branches, namely, Affin Bank Berhad, Alliance Bank Malaysia Berhad, AmBank (M) Berhad, CIMB Bank Berhad, Malayan Banking Berhad, Public Bank Berhad and RHB Bank Berhad. A processing fee will be charged by the respective Participating Financial Institutions (unless waived) for each Electronic Share Application.

The exact procedures, terms and conditions for Electronic Share Application are set out on the ATM screens of the relevant Electronic Participating Financial Institutions.

#### 16.6 PROCEDURES FOR APPLICATION BY WAY OF INTERNET SHARE APPLICATIONS

Only Malaysian individuals may use the Internet Share Application to apply for our IPO Shares offered to the Malaysian Public.

Internet Share Applications may be made through an internet financial services website of the Internet Participating Financial Institutions, namely, Affin Bank Berhad, Alliance Bank Malaysia Berhad, CGS-CIMB Securities Sdn Bhd, Malayan Banking Berhad and Public Bank Berhad. A processing fee will be charged by the respective Internet Participating Financial Institutions (unless waived) for each Internet Share Application.

The exact procedures, terms and conditions for Internet Share Application are set out on the internet financial services website of the respective Internet Participating Financial Institutions.

## 16.7 AUTHORITY OF OUR BOARD AND OUR ISSUING HOUSE

Our Issuing House, on the authority of our Board reserves the right to:

- (i) reject Applications which:
  - (a) do not conform to the instructions of our Prospectus, Application Forms, Electronic Share Application and Internet Share Application (where applicable); or
  - (b) are illegible, incomplete or inaccurate; or
  - (c) are accompanied by an improperly drawn up, or improper form of, remittance; or

- (ii) reject or accept any Application, in whole or in part, on a non-discriminatory basis without the need to give any reason; and
- (iii) bank in all Application monies (including those from unsuccessful/partially successful applicants) which would subsequently be refunded, where applicable (without interest), in accordance with Section 16.9 below.

If you are successful in your Application, our Board reserves the right to require you to appear in person at the registered office of our Issuing House at any time within 14 days of the date of the notice issued to you to ascertain that your Application is genuine and valid. Our Board shall not be responsible for any loss or non-receipt of the said notice nor will it be accountable for any expenses incurred or to be incurred by you for the purpose of complying with this provision.

## 16.8 OVER / UNDER-SUBSCRIPTION

In the event of over-subscription, our Issuing House will conduct a ballot in the manner approved by our Directors to determine the acceptance of Applications in a fair and equitable manner. In determining the manner of balloting, our Directors will consider the desirability of allotting and allocating our IPO Shares to a reasonable number of applicants for the purpose of broadening the shareholding base of our Company and establishing a liquid and adequate market for our Shares.

The basis of allocation of shares and the balloting results in connection therewith will be furnished by our Issuing House to Bursa Securities, all major Bahasa Malaysia and English newspapers as well as posted on our Issuing House's website https://tiih.online within 1 Market Day after the balloting event.

Pursuant to the Listing Requirements, we are required to have a minimum of 25% of our Company's issued share capital to be held by at least 200 public shareholders holding not less than 100 Shares each upon Listing and completion of our IPO. We expect to achieve this at the point of Listing. In the event the above requirement is not met, we may not be allowed to proceed with our Listing. In the event thereof, monies paid in respect of all Applications will be returned in full (without interest).

In the event of an under-subscription of our IPO Shares by the Malaysian Public and Pink Form Allocation, subject to the underwriting arrangement and reallocation as set out in Sections 4.3.3 and 4.3.4 respectively of our Prospectus, any of the abovementioned IPO Shares not applied for will then be subscribed by the Underwriter based on the terms of the Underwriting Agreement.

# 16.9 UNSUCCESSFUL / PARTIALLY SUCCESSFUL APPLICANTS

If you are unsuccessful / partially successful in your Application, your Application monies (without interest) will be refunded to you in the following manner.

# 16.9.1 For applications by way of Application Forms

(i) The Application monies or the balance of it, as the case may be, will be refunded to you through the self-addressed and stamped Official "A" envelope you provided by ordinary post (for fully unsuccessful applications) or by crediting into your bank account (the same bank account you have provided to Bursa Depository for the purposes of cash dividend / distribution) or if you have not provided such bank account information to Bursa Depository, the balance of Application monies will be refunded via banker's draft sent by ordinary / registered post to your last address maintained with Bursa Depository (for partially successful applications) within 10 Market Days from the date of the final ballot at your own risk.

- (ii) If your Application is rejected because you did not provide a CDS account number or provided an incorrect or incomplete CDS account number, your Application monies will be refunded via banker's draft sent by ordinary / registered post to your address as stated in the NRIC or any official valid temporary identity documents issued by the relevant authorities from time to time or the authority card (if you are a member of the armed forces or police) at your own risk.
- (iii) A number of Applications will be reserved to replace any successfully balloted Applications that are subsequently rejected. The Application monies relating to these Applications which are subsequently rejected or unsuccessful or only partly successful will be refunded (without interest) by our Issuing House as per items (i) and (ii) above (as the case may be).
- (iv) Our Issuing House reserves the right to bank into its bank account all Application monies from unsuccessful applicants. These monies will be refunded (without interest) within 10 Market Days from the date of the final ballot by crediting into your bank account (the same bank account you have provided to Bursa Depository for the purposes of cash dividend / distribution) or by issuance of banker's draft sent by ordinary post / registered post to your last address maintained with Bursa Depository if you have not provided such bank account information to Bursa Depository or as per item (ii) above (as the case may be).

# 16.9.2 For applications by way of Electronic Share Application and Internet Share Application

- (i) Our Issuing House shall inform the Participating Financial Institutions or Internet Participating Financial Institutions of the unsuccessful or partially successful Applications within 2 Market Days after the balloting date. The full amount of the Application monies or the balance of it will be credited (without interest) into your account with the Participating Financial Institutions or Internet Participating Financial Institutions (or arranged with the Authorised Financial Institutions) within 2 Market Days after the receipt of confirmation from our Issuing House.
- (ii) You may check your account on the 5<sup>th</sup> Market Day from the balloting date.
- (iii) A number of Applications will be reserved to replace any successfully balloted Applications that are subsequently rejected. The Application monies relating to these Applications which are subsequently rejected will be refunded (without interest) by our Issuing House by crediting into your account with the Participating Financial Institution or Internet Participating Financial Institutions (or arranged with the Authorised Financial Institutions) not later than 10 Market Days from the date of the final ballot. For Applications that are held in reserve and which are subsequently unsuccessful or partially successful, the relevant Participating Financial Institutions will be informed of the unsuccessful or partially successful Applications within 2 Market Days after the final balloting date. The Participating Financial Institutions will credit the Application monies or any part thereof (without interest) within 2 Market Days after the receipt of confirmation from our Issuing House.

## 16.10 SUCCESSFUL APPLICANTS

If you are successful in your Application:

- (i) Our IPO Shares allotted to you will be credited into your CDS account.
- (ii) A notice of allotment will be despatched to you at your last address maintained with the Bursa Depository, at your own risk, before our Listing. This is your only acknowledgement of acceptance of your Application.
- (iii) In accordance with Section 14(1) of the Securities Industry (Central Depositories) Act, 1991 ("SICDA"), Bursa Securities has prescribed our Shares as Prescribed Securities. As such, our IPO Shares issued / offered through our Prospectus will be deposited directly with Bursa Depository and any dealings in these Shares will be carried out in accordance with the SICDA and Rules of Bursa Depository.
- (iv) In accordance with Section 29 of the SICDA, all dealings in our Shares will be by book entries through CDS accounts. No physical share certificates will be issued to you and you shall not be entitled to withdraw any deposited securities held jointly with Bursa Depository or its nominee as long as our Shares are listed on Bursa Securities.

## 16.11 ENQUIRIES

Enquiries in respect of the applications may be directed as follows:

Mode of application	Parties to direct the enquiries
Application Form	Issuing House Enquiry Services Telephone at +03-2783 9299
Electronic Share Application	Participating Financial Institution
Internet Share Application	Internet Participating Financial Institution and Authorised Financial Institution

The results of the allocation of IPO Shares derived from successful balloting will be made available to the public at the Issuing House website at https://tiih.online, within **1 Market Day** after the balloting date.

You may also check the status of your Application at the above website, **5 Market Days** after the balloting date or by calling your respective ADA during office hours at the telephone number as stated in the list of ADAs set out in Section 12 of the Detailed Procedures for Application and Acceptance accompanying the Electronic Prospectus on the website of Bursa Securities.