IPO FACTSHEET

INFOLINE TEC GROUP BERHAD (0253)

Inf©line ACE MARKET | 13 JULY 2022 | TECHNOLOGY

IPO STATISTICS

IPO Price (RM) Fund Raised (RM million)	0.32 23.68 from new issue 7.12 from offer for sale Total: 30.80	<u>roceed</u> <u>3 million</u> w issue)	8.5 ■ Setting up of tech ■ Enhancement of N		4.7 re and disas	2.2 ster reco	4.0 overy centre
Enlarged issued share capital upon listing (million shares) IPO Market Capitalisation (RM million) Price Earnings Ratio (PER)	363.23 116.23 15.2x	<u>Use of Proc</u> (RM23.68 m from new i	 Setting up of a SO Business expansion Estimated listing expansion 	C n			
	BUSINES	S OVERVIEW					

Business Activities

Infoline Tec Group is an IT infrastructure and cybersecurity solution provider, with principal activities as follow:

- Provision of IT infrastructure solutions, where the company assesses and evaluates its customers' business environment, recommends suitable IT infrastructure design, set up and installs the physical hardware components and software on-site before handing over to its customers.
- **Cybersecurity solutions**, where the company designs and implements cybersecurity solutions.
- Managed IT services and other IT services, where the company provides managed network services from its Network Operating Centre (NOC) in Kota Damansara; professional services for project delivery and management services, assessment and troubleshoot services, as well as consultation services; and maintenance and technical support.
- Trading of ancillary hardware and software to complement its business

Competitive Strength

Revenue and GP Margin

Profit and Margin

0

FY2019

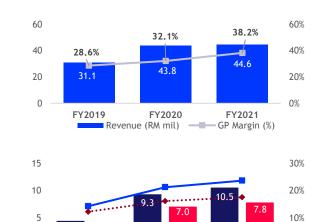
PBT (RM mil)

• PBT Margin (%)

- Capability and expertise to design, implement, maintain and manage IT infrastructure and cybersecurity solutions
- Strong portfolio of customers and have established long-term relationships with them
- Relationships with a well-established network of Principals (brand owners of hardware component and software) and suppliers, including Dell Technologies, Check Point Software, Panduit Corp, VMware, Palo Alto Network and Fortinet.
- Own NOC and able to offer efficient and reliable customer service and technical support
- Experienced and committed management team

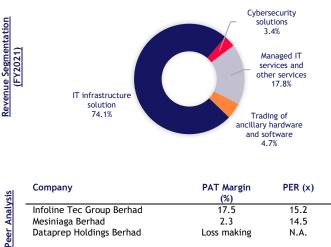
GROWTH STRATEGIES AND FUTURE PLANS

- Enhance its facilities and services to increase its capacity and capabilities for providing managed IT services via a) enhancement of its NOC; b) setting up of a Security Operations Centre (SOC); and c) development and enhancement of in-house applications
- Set up its technology centre and a disaster recovery centre to improve its sales and marketing activities and strengthen its presence in Malaysia
- Expand its geographical presence in Malaysia (Johor, Malacca, Sabah and Sarawak) and in International markets (other parts of PRC)



FY2020

FINANCIAL PERFORMANCE & PEER ANALYSIS



Selected peers listed on Bursa Malaysia as identified in the Independent Market Research Report. PAT margin based on prospectus and annual reports. Trailing 12 month PER data from Bloomberg at time of research, Infoline Tec's PER at IPO.

PROMOTERS & SUBSTANTIAL SHAREHOLDERS

0%

FY2021

PAT (RM mil) ••••••• PAT Margin (%)

Promoter/ Substantial Shareholder	Designation	Shareholding after IPO	
		Direct	Indirect
Choo Wei Chuen	Promoter and substantial shareholder. Non-Independent Executive Director and Chief Executive Offer	54.56%	-
Loo Wai Hong	Promoter and substantial shareholder. Non-Independent Executive Director and Chief Operating Officer	14.99%	-

All information in the factsheet are extracted from the prospectus unless stated otherwise. Investors should make the investment decision by referring to the prospectus for full details. Prepared by Bursa Digital Research. Kindly refer to the disclaimer on the last page.

64.2%

FY2021 Revenue by Geographical Location

	FY2021	Major	Customers
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Malaysia

Customer	Length of relationships (years)	% of total revenue
Dell Group of Companies	6	54.7
(Asia Pacific)		
PT Netwave Digital Media	< 1	11.3
(Indonesia)		
Bank Pertanian Group of	4	4.0
Companies (Malaysia)		
Trianglo Sdn Bhd	3	3.7
(Malaysia)		
Noblecom Technology Sdn Bhd (Malavsia)	7	2.6
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The People's

Republic of China

(PRC) 18.5%

Others

17.3%

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