

ORGABIO HOLDINGS BERHAD (0252)

ACE MARKET | 5 JULY 2022 | CONSUMER PRODUCTS & SERVICES

IPO STATISTICS

IPO Price (RM) Fund Raised (RM million) Enlarged issued share capital upon listing (million shares) IPO Market Capitalisation (RM million) Price Earnings Ratio (PER)

0.31 29.97 from new issue 247.87 76.84

10.06x





BUSINESS OVERVIEW

Business Activities

Orgabio Holdings is principally involved in the provision of instant beverage premix manufacturing services to third party brand owners, and manufacturing, sales and marketing of house brand instant beverages premixes.

Its provision of instant beverage premix manufacturing services to thirdparty brand owners involves the processes of formulating, blending and packing of a variety of instant beverages premixes. Services are offered on a contract manufacturing basis. Its manufacturing processes are certified Halal by Jabatan Kemajuan Islam Malaysia (JAKIM) and all the products manufactured in its factory will be entitled to receive the Halal certification upon the registration of product formulations with JAKIM. Products manufactured for third party brand owners include coffee premixes, food supplement premixes, tea premixes, chocolate premixes and creamers.

Orgabio Holdings also leverages on its expertise to manufacture its house brand instant beverage premixes (coffee premixes and tea premixes) under its brand names, namely EveryDay and BrogaHill. There is no substantial difference in the instant beverages premixes under both brands, save for the low glycemic index (GI) Coffee formulated with low GI content, which is suitable for diabetic patients marketed under EveryDay. The products are distributed through a third-party local distributor, for onward sale to pharmacies, clinics and hospitals.

90.1% of its revenue was attributed to local market in FY2021

Competitive Strength

- It has 16 years of experience in the industry enables the company to propose and provide customised formulations for instant beverage premixes to customers
- Provision of end-to-end solutions to customers
- Established track record with notable customers, including Amway (M) Sdn Bhd (16 years), Hai-O Enterprise Berhad (15 years), Lotuss Stores (Malaysia) Sdn Bhd (15 years), TDC Avenue Sdn Bhd (14 years) and Econsave Cash & Carry Sdn Bhd (13 years)
- Accredited with various certifications, such as Hazard Analysis and Critical Control Point Certificate (HACCP), Food Ssafety System Certification (FSSC 22000), Makanan Selamat Tanggungjawab Industry (MeSTI) and Good Manufacturing Practice (GMP). Its manufacturing facility is also registered with the United States Food and Drug Administration (US FDA) and certified Halal by JAKIM
- Experienced and hands-on management team

Product Development	Actual/ targeted
	completion year
Low GI formulated coffee premix	2016
Low GI formulated dietary meal replacement	2019
Low glycemic response (GR) formulated	2019
dietary fruit juice powder drink	
Ice coffee and tea premix	September 2021
Low GI formulated tea premix, chocolate	October 2022
premix and oat cereal premix	

GROWTH STRATEGIES AND FUTURE PLANS

Construct a new factory on its Semenyih Land

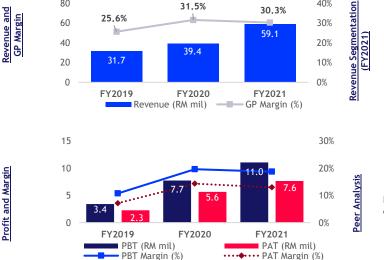
80

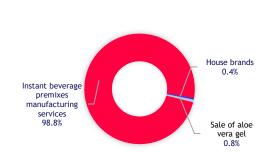
Setting up the Intermediate Bulk Containers blending system to enhance its efficiency through the automation of transferring and cleaning processes

40%

- Grow its customer base in the direct selling segment
- Continue expanding its export sales via participation in international trade fairs and exhibitions
- Continue to expand the range of product offerings and market presence of its house brands

FINANCIAL PERFORMANCE & PEER ANALYSIS





No known public listed company on Bursa Malaysia that is directly comparable

PROMOTERS & SUBSTANTIAL SHAREHOLDERS

Promoter/ Substantial Shareholder	Designation	Shareholding after IPO	
		Direct	Indirect
Ean Yong & Sons	Promoter and substantial shareholder. Investment holding	61.00%	-
Dato' Ean Yong Tin	Substantial shareholder. Executive Deputy Chairman	0.16%	61.89%
Datin Lai You Mooi	Substantial shareholder. Production Supervisor	0.16%	61.89%
Ean Yong Hien Voon	Substantial shareholder. Executive Director/ Chief Executive Officer	0.12%	61.93%
Ean Yong Hien Chal	Substantial shareholder. Production Manager	0.14%	61.91%
Ean Yong Han Khian	Substantial shareholder. Logistics and Sales Manager	0.14%	61.91%
Ean Yong Hen Loen	Substantial shareholder. Executive Director	0.12%	61.93%
Ean Yong Sik Siew	Substantial shareholder	-	62.05%
Hai-O Enterprise Berhad	Substantial shareholder	10.00%	-

DISCLAIMER: This report is provided for general information purposes only. Although care has been taken to ensure the accuracy of the information within this report, Bursa Malaysia Berhad and its subsidiaries ("Bursa Malaysia Group") do not warrant or represent, expressly or impliedly as to the completeness, accuracy or currency of the information in this report. Bursa Malaysia Group does not endorse and shall not be liable for any information in this report that have been obtained via third party sources (if any).

The information contained in this report is neither an offer or solicitation to enter into any transaction nor is it a recommendation or endorsement of any product(s) mentioned in this report. The information also does not constitute legal, financial, trading or investment advice. You are advised to seek independent advice and/or consult relevant laws, regulations and rules prior to trading/investing. Bursa Malaysia Group does not accept any liability howsoever arising, including any liability arising from any trading/investment decisions made on the basis of this information.

This report or any part of this report shall not be used or reproduced in any form without Bursa Malaysia Berhad's prior written permission.