## IPO FACTSHEET

TUJU SETIA builder ## choice

## TUJU SETIA BERHAD (5297)

MAIN MARKET | 19 MAY 2021 | CONSTRUCTION

IPO STA	TISTICS							
Fund Raised (RM million)		0.70 56.0 from new issue 18.90 from offer for sale Total: 74.90 316.83		Use of Proceed (RM56.0 million from new issue)	<ul> <li>Purchase of machineries and equipment</li> <li>Purchase of land and constuction of storage facilities</li> <li>Working capital</li> <li>Estimated listing expenses</li> </ul>			
IPO Mark	risided share capital upon isting (inition) (et Capitalisation (RM million) rnings Ratio	221.78 13.65x		<u>Use of 1</u> ( <u>RM</u> <u>millio</u> <u>new</u>	24.00	8.00 19.00 5.00		
BUSINES	SS OVERVIEW							
Business Activities	Tuju Setia Berhad is principally involved in the provision of construction services. As the main contractor, they are responsible for the overall projects including project planning and management and implementation of all stages of the projects. Tuju Setia's key geographical market is in Kuala Lumpur		<u>Types of</u> <u>Customers</u>	PrivateGovernment(FYE2020: 89.59% of revenue)(FYE2020: 19.51% of revenue)				
<u>Types of</u> <u>Project</u>	<ul> <li>Non-residential buildings including m commercial buildings, offices, service apartments, and institutional building</li> <li>Residential buildings including high-r condominiums and affordable apartment</li> </ul>	g mixed-use 20 viced 20 dings 20 gh-rise 20		<ul> <li>Established track record in high-rise construction - completed a total of 18 high-rise building construction projects and constructed up to 51 levels of high-rise structures</li> <li>Provide timely completion of projects and quality of construction works - accredited with ISO 9001:2005 by SIRM QAS, obtained certifications such as SHASSIC, QLASSIC and CONQUAS</li> </ul>				
<u>Maior</u> <u>Completed</u> <u>Projects</u>	<ul> <li>RUMAWIP SkyAwani Residence</li> <li>Geo Bukit Rimau</li> <li>Nadayu 63</li> <li>Menara TCM</li> <li>TWY Mont Kiara</li> <li>Grand Medini Residence</li> </ul>		Competiti	<ul> <li>Adopt various IBS construction techniques and offer vengineering in providing alternative designs</li> <li>Provide design and construction of hospitals</li> <li>Expertise and capabilities to construct a diverse range non-residential and residential buildings</li> <li>Qualified and experienced management team</li> </ul>				

## **BUSINESS STRATEGIES AND PLANS**

FINANCIAL PERFORMANCE & PEER ANALYSIS

• On-going business expansion: i) expand on core competency in building construction focusing on high-rise buildings; ii) expand services to cover design and construction for hospital projects

Profit and Margin

• Moving forward plans: i) expand operational facilities; ii) establish a new storage yard through the purchase of land and construction of storage facilities





<sup>\*</sup> Negligible revenue from rental of machinery and equipment in FY2020

## PROMOTERS & SUBSTANTIAL SHAREHOLDERS

25								10%
20								8%
15						•	\$	6%
10				<b>~</b> ••••	•••			4%
5	<pre>K</pre>							2%
0	12.43	8.90	21.55	15.55		21.79	16.27	— 0%
0	FY2018 FY2019		FY2020			0 %		
	PBT (RM mil)				PAT (RM mil)			
	←■→PBT Margin (%)				PAT Margin (%)			

Company	NP Margin (%)	PER (x)			
WCT Holdings Bhd	(10.8)	-			
Sunway Construction Group Bhd	4.7	28.11			
Kerjaya Prospeck Group Bhd	11.2	15.91			
Vizione Holdings Bhd	(2.2)	-			
GDB Holding Bhd	6.8	18.87			
Inta Bina Group Bhd	2.9	15.21			
Tuju Setia Bhd	6.4	13.65			
TCS Group Bhd	6.7	9.39			
Gagasan Nadi Cergas Bhd	5.4	17.22			
Rimbaco Group Global Ltd (HK)	3.4	14.73			
* NP margin based on prospectus. Trailing 12 month PER data from Bloomberg					

at time of research except for Tuju Setia at IPO

PROMOTERS & SUBSTANTIAL SHAREHOLDERS							
Promoter/ Substantial	Designation	Shareholdin	Shareholding after IPO				
Shareholder		Direct	Indirect				
Wee Eng Kong	Promoter & substantial shareholder. Managing Director.	44.37%	-				
Dato' Wee Beng Aun	Promoter & substantial shareholder. Non-Independent Non-Executive Director	21.86%	-				

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