#### FROST & SULLIVAN

ADVENT OF ELECTRIC VEHICLES IN SOUTHEAST ASIA

March 2022

The Growth Pipeline™ Company Powering clients to a future shaped by growth

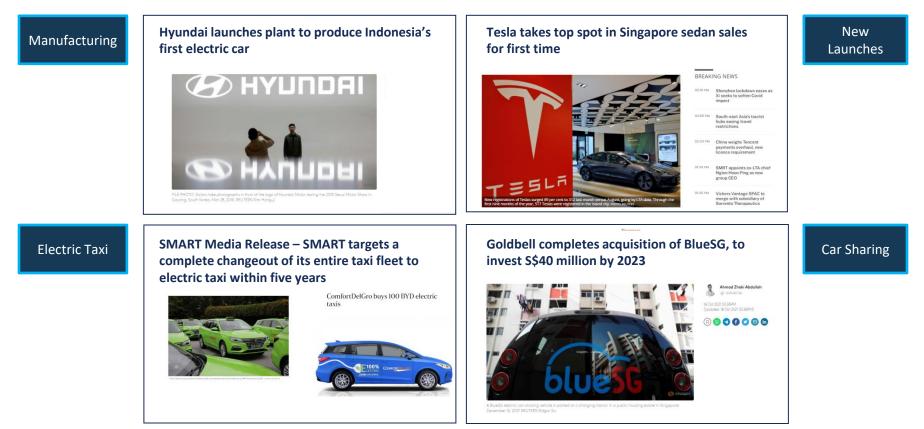
# KEY HIGHLIGHTS OF THE ELECTRIC VEHICLE MARKET, 2021

OVER 6.7 MILLION EVS WERE SOLD GLOBALLY (OVER 2 TIMES THE SALES IN 2020) RECORDING A 108% Y-O-Y GROWTH. CHINA REMAINED THE MARKET LEADER WITH TESLA CONTINUING TO THE GLOBAL LEADER.

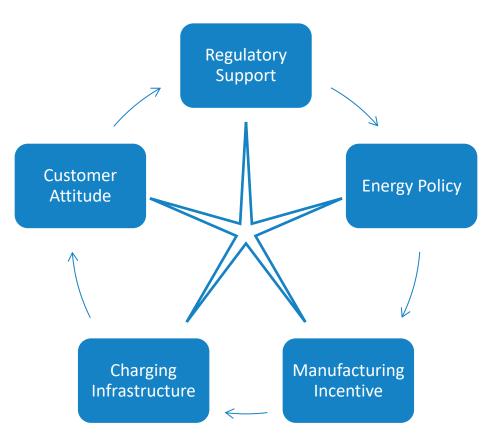
#### ELECTRIC VEHICLE MARKET: KEY HIGHLIGHTS, GLOBAL, 2021

1	<ul> <li>Market Outlook</li> <li>APAC leads as a region</li> </ul>	A total of 6.7 million units were sold of which 71.0% were BEVs and 28.7% were PHEVs. APAC remained the market leader f(widening the gap between Europe) with 53.8% market share.
Ŷ	<ul> <li>EV penetration doubled from 4.4% to 8.8%</li> <li><u>Automakers</u></li> <li>Tesla maintained the lead</li> </ul>	Global EV penetration increased from 4.4% in 2020 to 8.8% in 2021. In 2021, APAC recorded a YoY growth of 151.7%, highest among others, helping it to widen the gap between Europe in 2021.
ŀ		Tesla remained the market leadership with sales of 936,172 units, followed by the VW Group with 762,717 units. Collectively, Tesla (13.8%) and VW Group (11.3%) held 25.1% of the EV market.
W	with VW group closing in the gap. <u>Charging</u> <u>Infrastructure and</u>	A total of 641,000 MWh of units have been delivered globally in last 11years with 2021 delivering 251,400 MWh, 80% higher than in 2020.
¶ <mark>≣</mark>		EV charging installations surpassed 1.5 million points compared to 1.1 million in 2020 with China (accounting for 65%) having the highest number of installations.
Î	<u>Technology</u> Advancement	OEMs will now shift to advanced charging systems such as bi-directional charging which is enable functions such as V2G.
Key: BEV: Battery Electric Vehicle; PHEV: Plugin Hybrid Electric Vehicle; FCEV: Fuel Cell Electric Vehicle; HEV: Hybrid Electric Vehicle.		

# ELECTRIC VEHICLES SCENARIO IN SOUTHEAST ASIA IS VERY VIBRANT



# EV DEVELOPMENT FRAMEWORK



## TOP 5 TRENDS TO LOOK FOR

Battery manufacturing in the region is essential for growth of EVs



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# THANK YOU VIVEK VAIDYA

ASSOCIATE PARTNER - MOBILITY

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