



## **Q4FY2021 RESULTS BRIEFING**

22 FEBRUARY 2022

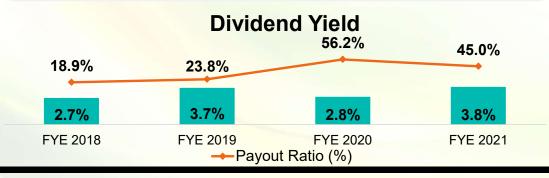
# Company Overview

Inta Bina Group Berhad ("IBGB" or the "Group") was incorporated in 1987. It was listed on the ACE Market of Bursa Malaysia Securities Berhad ("Bursa Malaysia") in May 2017 and transferred to the Main Market of Bursa Malaysia in October 2018.

Through its subsidiary Inta Bina Sdn Bhd, IBGB is principally involved in construction works, which include residential and non-residential construction projects, as well as local infrastructure works.

IBGB has also expanded its business into property development and facility management.

Over the years, the Group has completed more than 130 building construction projects worth over RM3.5 billion, mainly in Klang Valley and Johor.









# Construction Order Book as at 31 December 2021

Client	Project	Schedule completion date	Contract Value (RM'mil)	Unbilled Order Book (RM'mil) - Estimated
ECOWORLD CREATING TOMORROW & BEYOND	Eco Ardence – Nara	Dec 2021	45	1
	Eco Grandeur – Norton Garden	Feb 2022	39	7
	Eco Ardence – Cora Garden	Mar 2022	35	8
	Eco Grandeur – Regent Garden	June 2022	38	25
	Eco Majestic – Mellowood	July 2022	52	25
	Eco Forest – Hazelton	Sept 2022	40	31
	Eco Sanctuary – Duduk SeRuang	June 2023	184	148
	Eco Ardence – Duduk Huni	June 2023	312	260
	Eco Majestic – Cherrywood	July 2023	40	39
	Eco Majestic – Stoneridge	Sept 2023	80	80



# Construction Order Book as at 31 December 2021

Client	Project	Schedule completion date	Contract Value (RM'mil)	Unbilled Order Book (RM'mil) - Estimated
MahSing	Sensory Southville	July 2023	178	85
SUNRISE A member of UEM Group	Kiara Kasih Kondominium	May 2022	108	32
/VV MITRALAND	Gravit8 The Tresor	Aug 2023	106	99
SUNWAY	Sunway Lenang Heights	Nov 2021	52	5
MK LAND Holdings Berhad	Suasana Residensi – Phase 2 & 3	July 2022	98	31



# Construction Order Book as at 31 December 2021

Client	Project	Schedule completion date	Contract Value (RM'mil)	Unbilled Order Book (RM'mil) - Estimated
TROPICANA CORPORATION BERHAD 丽阳机构	Tropicana Metropark – Residences & Shoppes	Nov 2023	199	163
GAMUDA	Gamuda Cove – Enso Wood	Jun 2023	68	68
	Jade Home	Aug 2023	20	19
Total		1,694	1,126	



# New Secured Project in 2022



Sunway Artessa @ Setapak		
Developer	Sunway Artessa Sdn. Bhd. (formerly known as Sunway Avila Sdn. Bhd.)	
Contract Value	RM160,622,771.20	
Description	47-storey apartment (468 units) with 4 levels of underground carpark and a developer unit on the roof top	
Schedule Completion Date	Dec 2024	

## Recent Developments

2021



Incorporation of IBEE Sdn. Bhd. to undertake facility management projects

Completed 1 for 4 Bonus Issue of free Warrants

Awarded 5-star SHASSIC award by Malaysia's Construction Industry Development Board for Kiara Kasih Kondominium project

Declared its first interim single-tier dividend of 0.5 sen per share for FY2021

Secured 8 contracts with total contract value of RM393.4 million

Acquired approximately 3 acres land in Mutiara Subang

2022



Signed a Shareholders' Agreement with Lagenda Properties Berhad to incorporate a joint venture company for undertaking the construction activities of Lagenda Properties in Pahang, Johor and Kedah with approximately RM1.3 billion of total construction value for the next 5 to 7 years

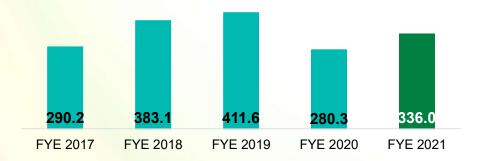
Declared its second interim single tier dividend of 0.5 sen per ordinary share for FY2021, bringing the total dividend for FY2021 to 1.0 sen per share with a payout ratio of 45.0%

Secured RM160.6 million contract from Sunway Group

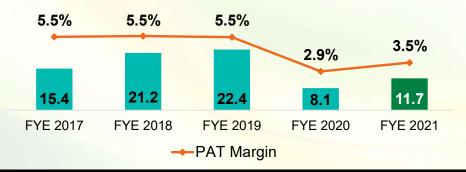


## **Annual Financial Performance**

### Revenue (RM' million)



### **Profit After Tax (RM' million)**



#### FYE 2021 vs FYE 2020

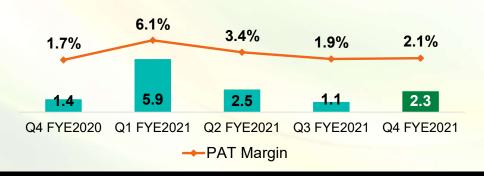
- The revenue and PAT increased by 19.9% and 44.4% respectively.
- The higher revenue was mainly due to the higher recognition of progress billings from on-going projects as a result of better operating environment as compared to FY2020.

# Quarterly Financial Performance

### Revenue (RM' million)



### **Profit After Tax (RM' million)**



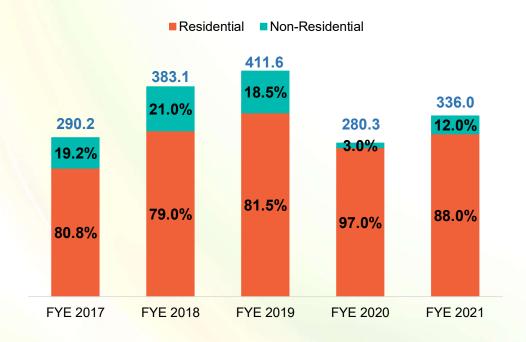
#### Q4 FYE2021 vs Q4 FYE2020

- The revenue and PAT increased by 30.1% and 64.3% respectively.
- The higher revenue was mainly due to the construction activities were managed to operate in full force and generated more revenue after the gradual lifting of movement control order's ("MCO") restrictions and the more effective implementation of COVID-19 vaccination program.

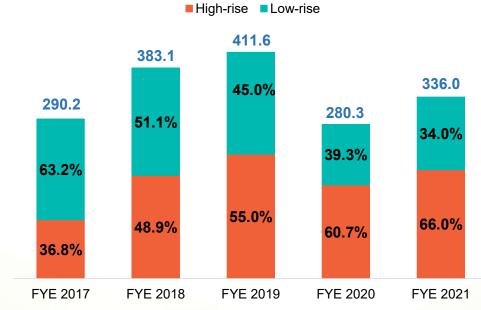
#### Q4 FYE2021 vs Q3 FYE2021

- The revenue and PAT increased by 99.0% and 109.1% respectively.
- The higher revenue and PAT was mainly due to the higher recognition of progress billings as construction projects were halted for almost a month in Q3FYE2021 before resuming with limited workforce under the MCO's restrictions and national recovery plan.

### Revenue Breakdown



- Residential projects accounted for >80% of the revenue
- Projects are largely concentrated in Klang Valley (>90%) and Johor



IBGB has gradually shifted its focus to high-rise projects due to:-

- Value per project is higher and allows better utilisation of resources
- Higher barriers of entry and better profit margin
- Expected to benefit from government initiative in rolling out affordable high-rise housing



## Financial Position as at 31 December 2021



#### **Total Assets**

**RM375.8 mil** FYE 2020: RM338.2 mil



### **Total Equity**

**RM147.0 mil** FYE 2020: RM139.6 mil



#### **Net Asset Per Share**

**27.5 sen** FYE 2020: 26.1 sen



#### **Total Borrowings**

**RM48.7 mil** FYE 2020: RM37.8 mil



#### Cash & Bank Balances

**RM58.7 mil** FYE 2020: RM49.5 mil



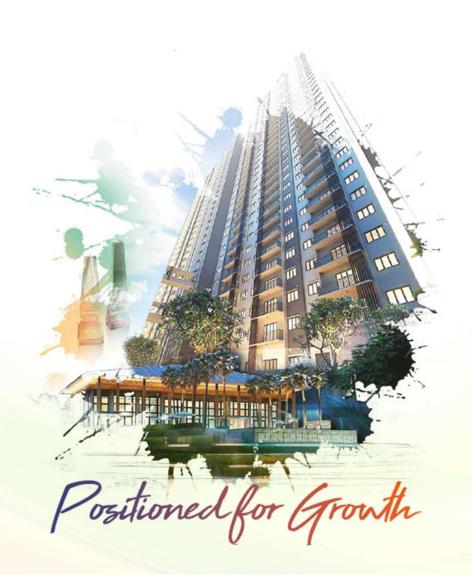
#### **Current Ratio**

**1.42X** FYE 2020: 1.51x

## **Future Plans**

Moving forward, the Group plans to focus on the following in order to improve its financial performance:-







## **THANK YOU**

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