

CJ CENTURY LOGISTICS HOLDINGS BERHAD

Corporate Presentation

April 2022



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1 Total Logistics Solutions

- We deliver excellent logistics solutions that meets all modern needs and complexities
- More than 50 years of presence in the logistics industry

2 Track Record of Growth

- Consistent revenue growth with 5 years CAGR of 23.4% via organic expansion and strategic acquisitions
- Underlying Continuing Operations remained profitable with 5 years EBTIDA CAGR of 17.9%

3 Disposal of Courier Services Segment

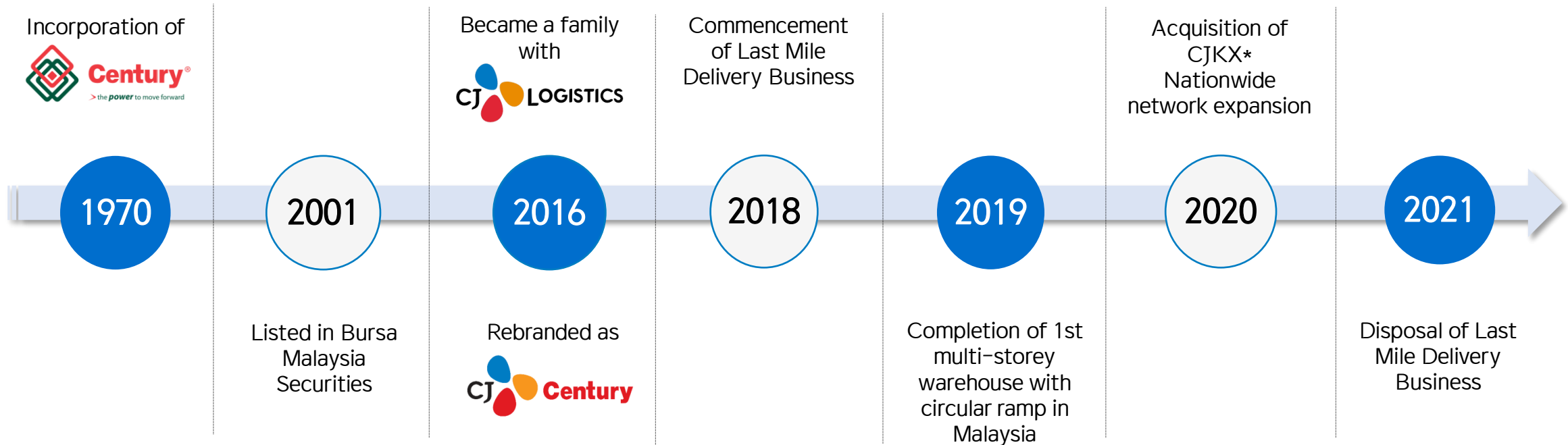
- Discontinued Operation cumulative losses of RM70 million over the last 4 financial years
- Opportunity to refocus resources on our core competencies

4 Sustainability Driven Growth

- Increased investment on expansion of logistics and technology infrastructure
- Best practices to create the right balance between economic growth, society and the environment

KEY CORPORATE MILESTONES

More than 50 years in the logistics industry







* CJ Korea Express Malaysia Sdn. Bhd. ("CJKX")

An integrated logistics services provider with complete logistics network and supply chain management expertise

2

core segments driving the business

TOTAL LOGISTICS			PROCUREMENT LOGISTICS
Integrated Logistics	Oil Logistics	Data Management Solutions	
 <ul style="list-style-type: none"> Contract Logistics Freight Forwarding Transportation & Distribution Supply Chain Management Consulting 	 <ul style="list-style-type: none"> Ship-to-Ship Transfer Ship Husbandry 	 <ul style="list-style-type: none"> Off-site Storage Documents Digitisation & Indexing Document Management & Data Protection Retrieval & Protection 	 <ul style="list-style-type: none"> Original Equipment Manufacturing Assembly Services

Building resilient supply chain through development of robust logistics strategies to manage the full spectrum of total logistics services, respond to customer needs and customise the supply chain.

International Logistics

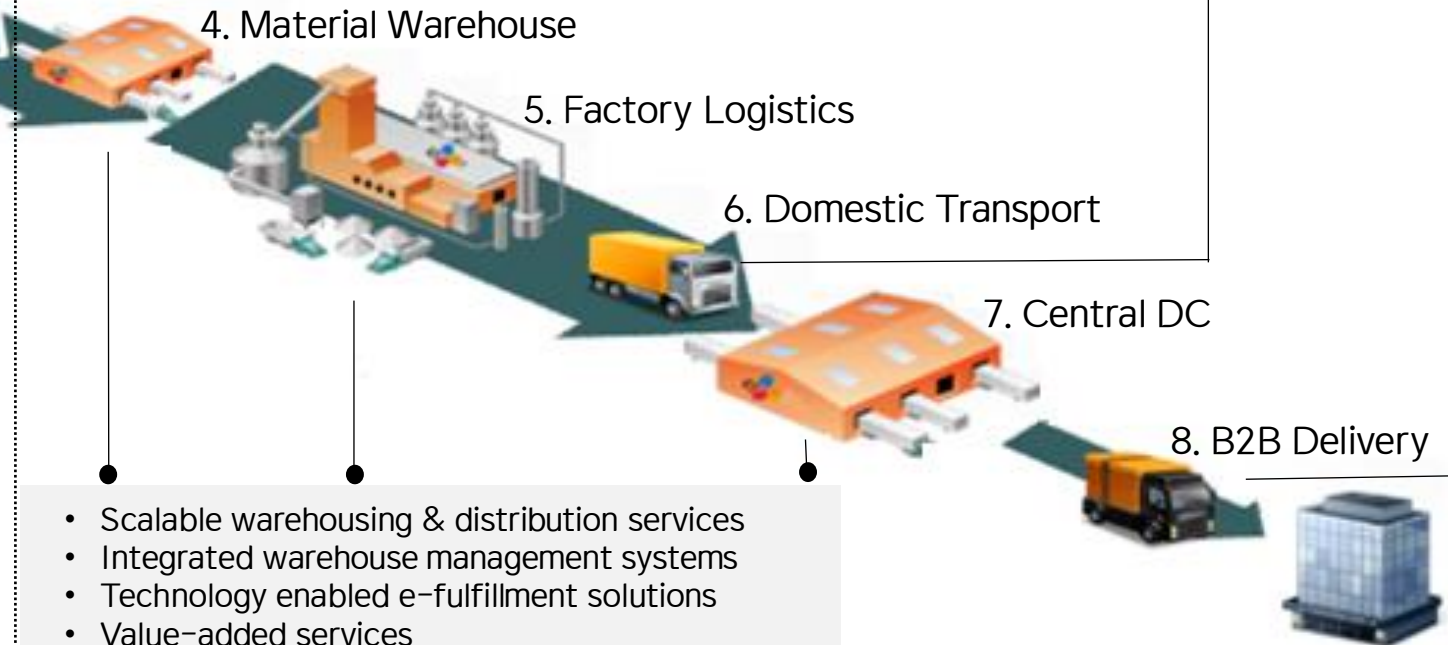


1. International Freight
2. Custom Clearance
3. Container Haulage

- Facilitate international trade through air, sea & land freight forwarding
- Connect global supply chains
- Enable customs clearance & transport
- Multimodal transportation services
- Special Bulk Cargo Transportation
- Project Cargo Movement

Domestic Logistics

- Scheduled collection and distribution services
- Overnight inter-state delivery services
- Cross border delivery services
- Bonded transportation services



- Scalable warehousing & distribution services
- Integrated warehouse management systems
- Technology enabled e-fulfillment solutions
- Value-added services

Integrated logistics services to provide specialised 3PL distribution services and supply chain management solutions

130

Owned vehicles equipped with fleet management system

> 500

Strategic fleet nationwide

Operates total

4.5 million sq ft of warehouse space

2.0

million sq ft self-owned warehouse space

A member of

IFLN

(International Freight Logistics Network)

Planning global routes to

200 major ports worldwide

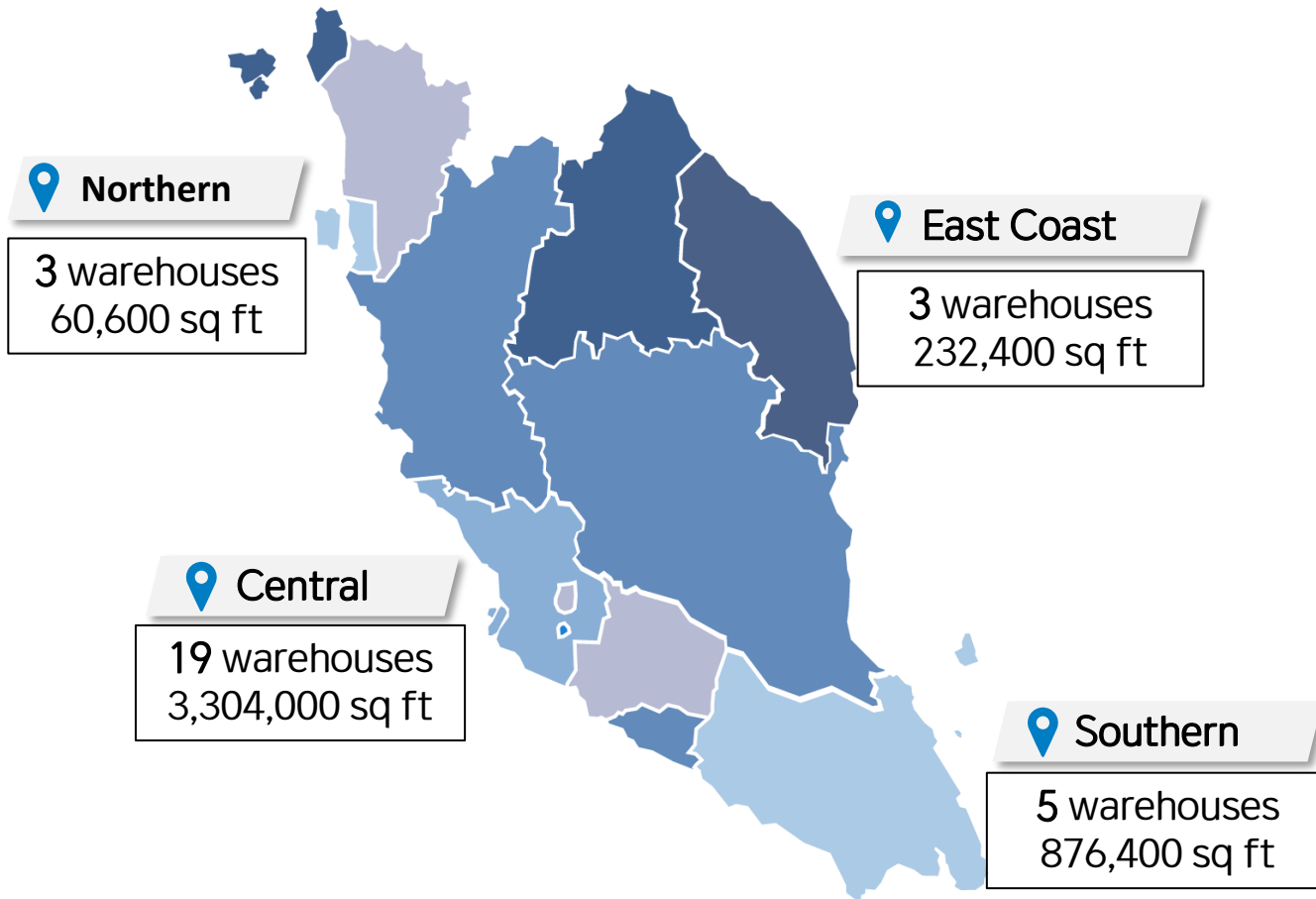
Supported by integrated logistics management systems for seamless operations and improved accuracy

Freight Management System

Warehouse Management System

Haulage Management System

30 warehouses / distribution centres nationwide



TOP 3

warehouse operators in the country

>95%
warehouse space optimisation

168,000
pallet position

INTEGRATED LOGISTICS: MODERN FACILITIES WITH COMPREHENSIVE E-FULFILLMENT SOLUTIONS



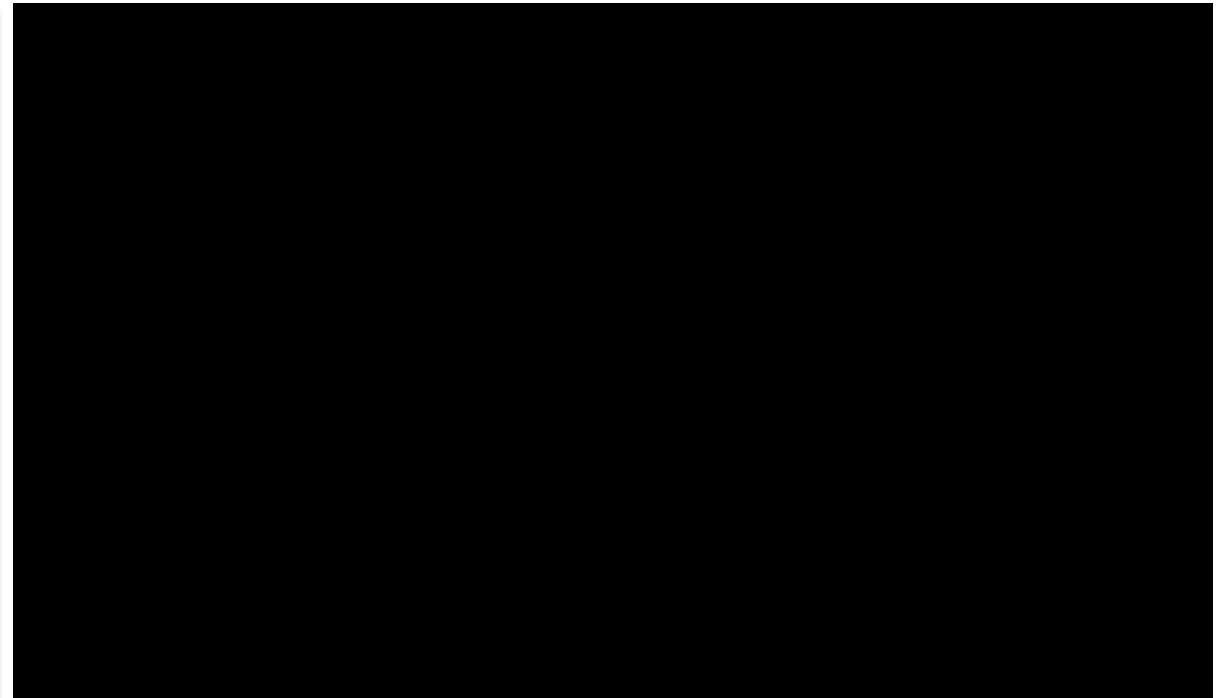
3-storey warehouse with a two-way ramp for trucks to reach each floor and roof-top car park for space optimisation

BUKIT RAJA DISTRIBUTION CENTER



- Purpose built e-fulfilment hub to keep up with modern logistics demands

1st in Malaysia



 Bukit Raja, Klang | 500,000 sq ft including offices

INTEGRATED LOGISTICS: COMPREHENSIVE E-FULFILLMENT SERVICES FOR VARIOUS TYPE OF BUSINESS REQUIREMENT

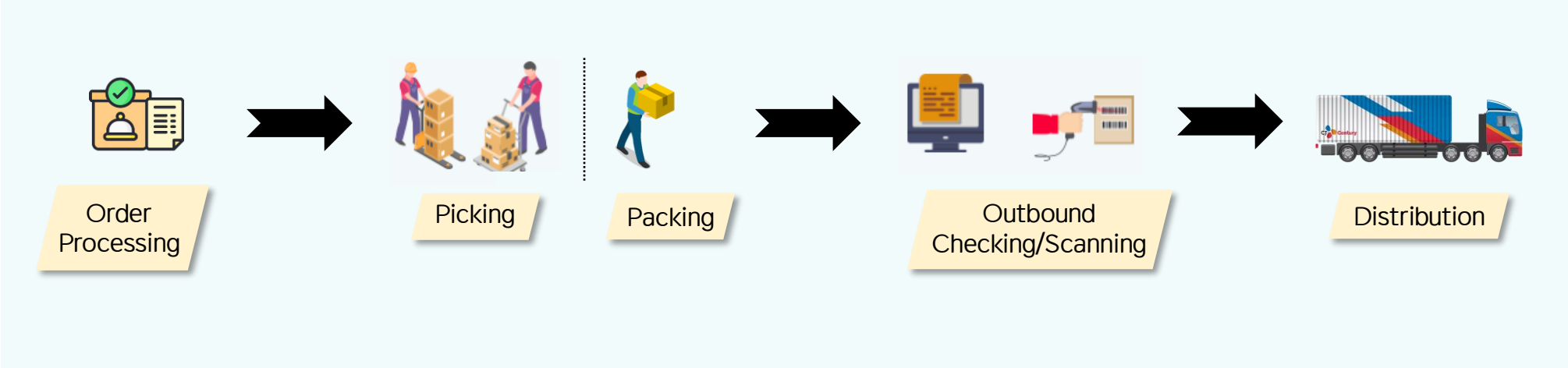


Offering end-to-end e-fulfillment solutions for our customers: from warehousing and fulfilling e-commerce purchases to local distribution and a range of value-added services.

INBOUND



OUTBOUND



Operate ship-to-ship transfer based on best-practice to ensure sustainable operational and environmental compliance

2 Floating Storage Units with a capacity ranging between 320,000DWT to 350,000DWT

360 transfer jobs completed in FY2021

Competitive Advantage

- Track record of safe, timely and fully-compliant operations



- Advantage of operating within the free zone
- Excellent service by qualified & accredited mooring masters

Handling of fuel, crude and gas oil more than

9,224,000

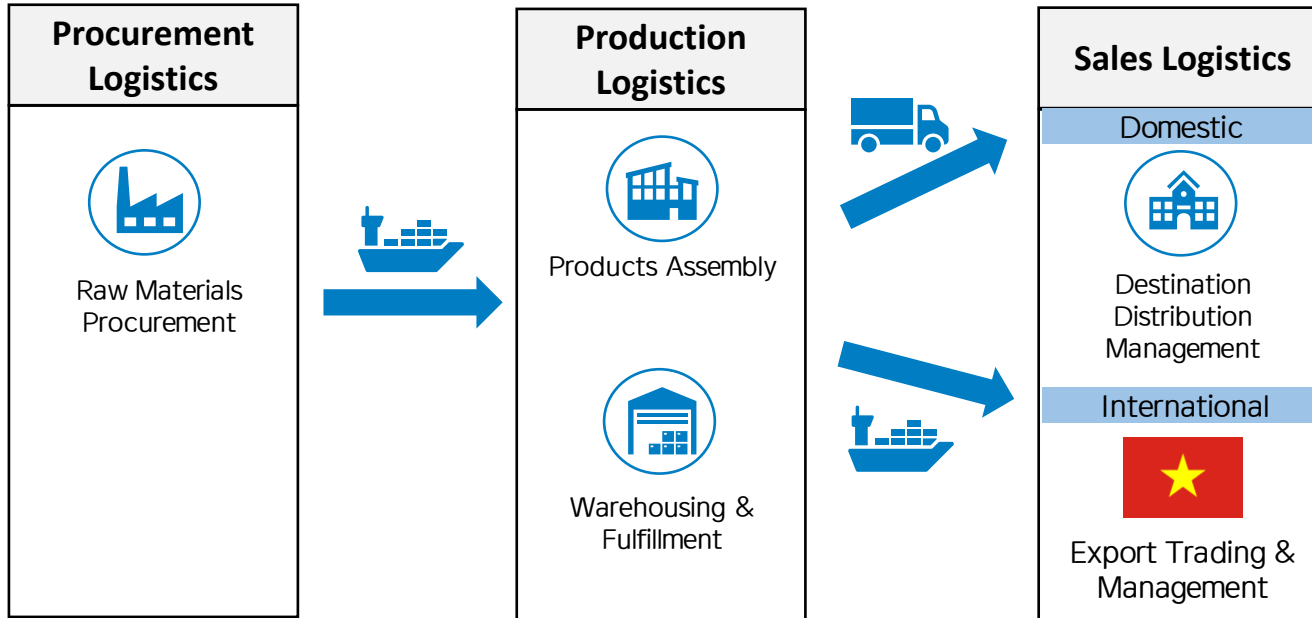
metric tonnes of loading jobs and discharging jobs in FY2021



PROCUREMENT LOGISTICS: SUPERIOR CAPABILITIES IN BRIDGING SUPPLY CHAIN & PROCUREMENT



..... One-stop Solution Provider For Home & Electrical Appliances



- One of the leading homegrown TV and air-con OEM assemblers in Malaysia.
- Specialising in raw materials sourcing, product assembly, packaging, warehousing and distribution of home & electrical appliances.
- Backed by skilled technicians and custom-made assembly system.
- Certified products under:



Assembly Production



Export Volume



500,000 units in FY2021



Posted firm earnings recovery driven by robust growth in consolidated revenue and operating profit after disposal of Courier Services segment

** as at 31 December 2021*

Revenue:

RM869.523 million

▲ 36.8%

FY2020: RM635.707 million

Profit Before Tax:

RM16.618 million

▲ 434.3%

FY2020: (RM4.971 million)

Profit For The Year:

RM6.707 million

▲ 541.0%

FY2020: RM1.046 million

Total Assets:

RM778.842 million

▼ 5.5%

FY2020: RM823.950 million

Net Assets Per Share:

RM0.72

▲ 1.4%

FY2020: RM0.71

Earnings Per Share:

RM1.15 sen

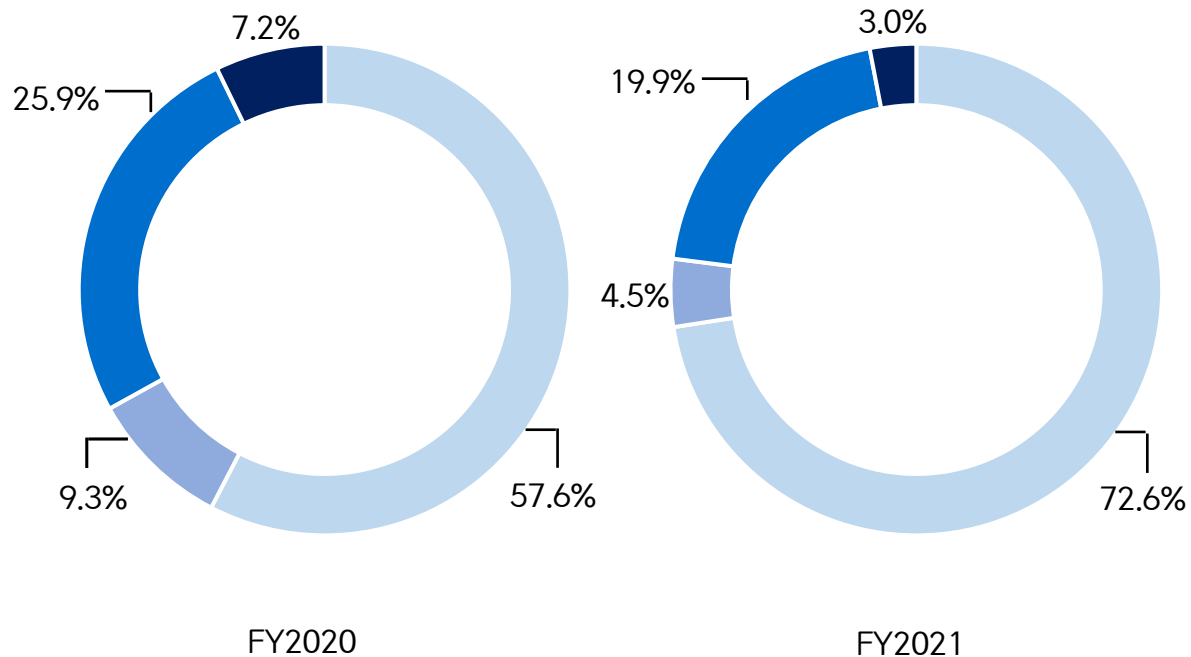
▲ >519.0%

FY2020: RM0.19 sen

BREAKDOWN BY ACTIVITIES

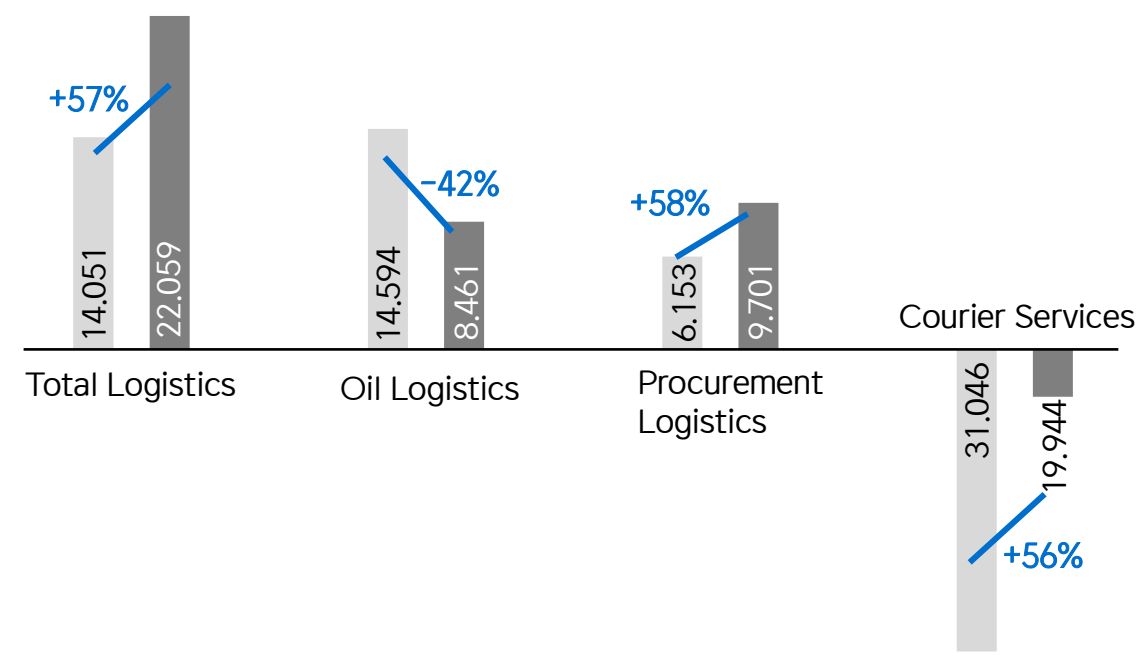
Year-on-year improvement in key segments

Segmental Revenue



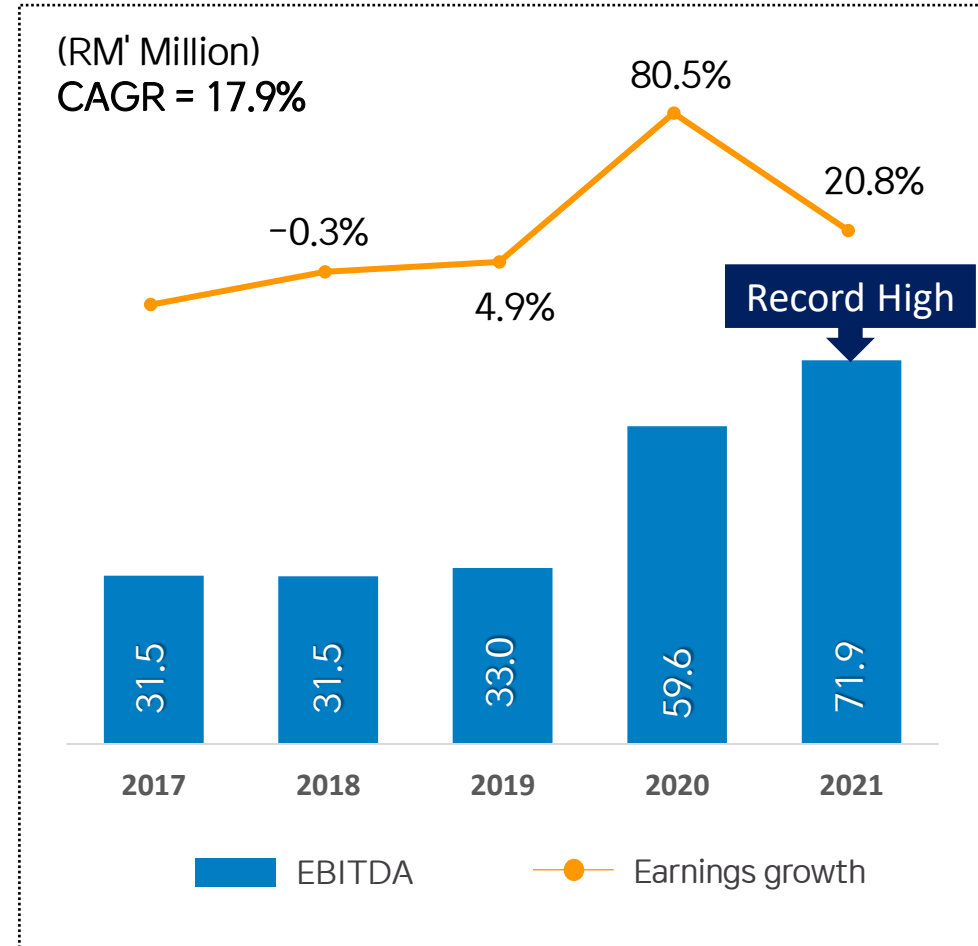
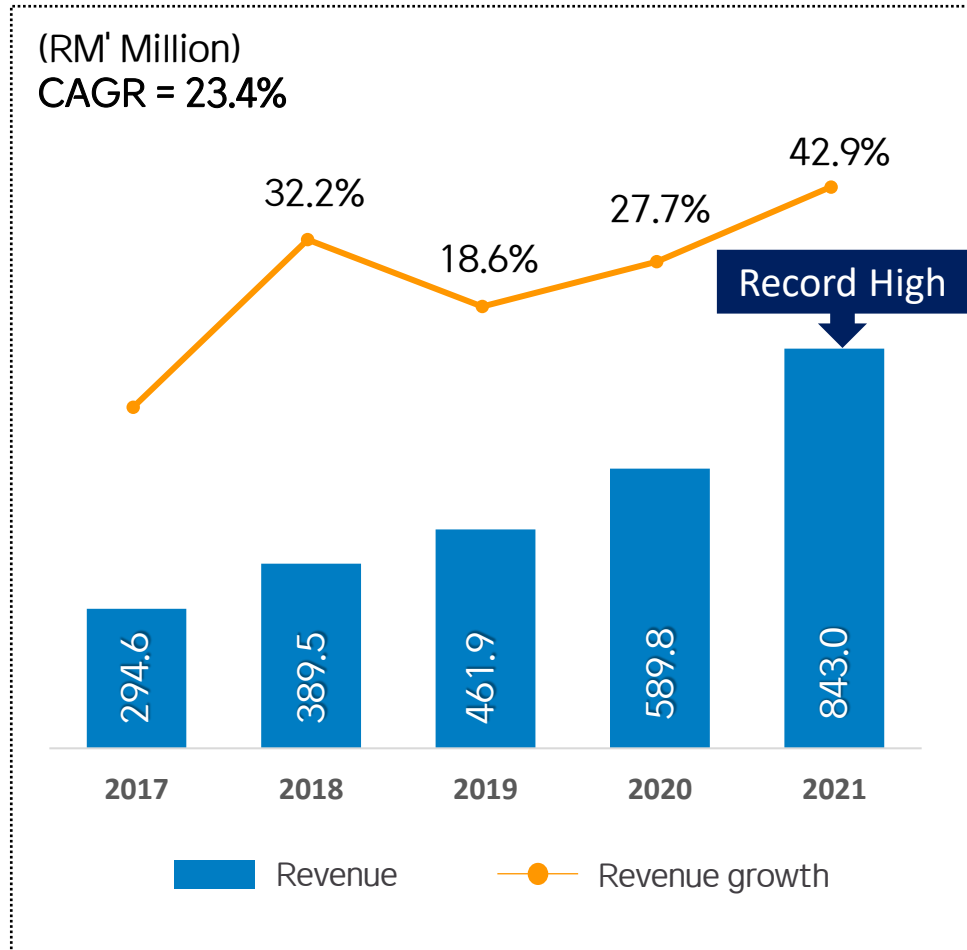
Earnings Before Interest & Tax

(RM Million)



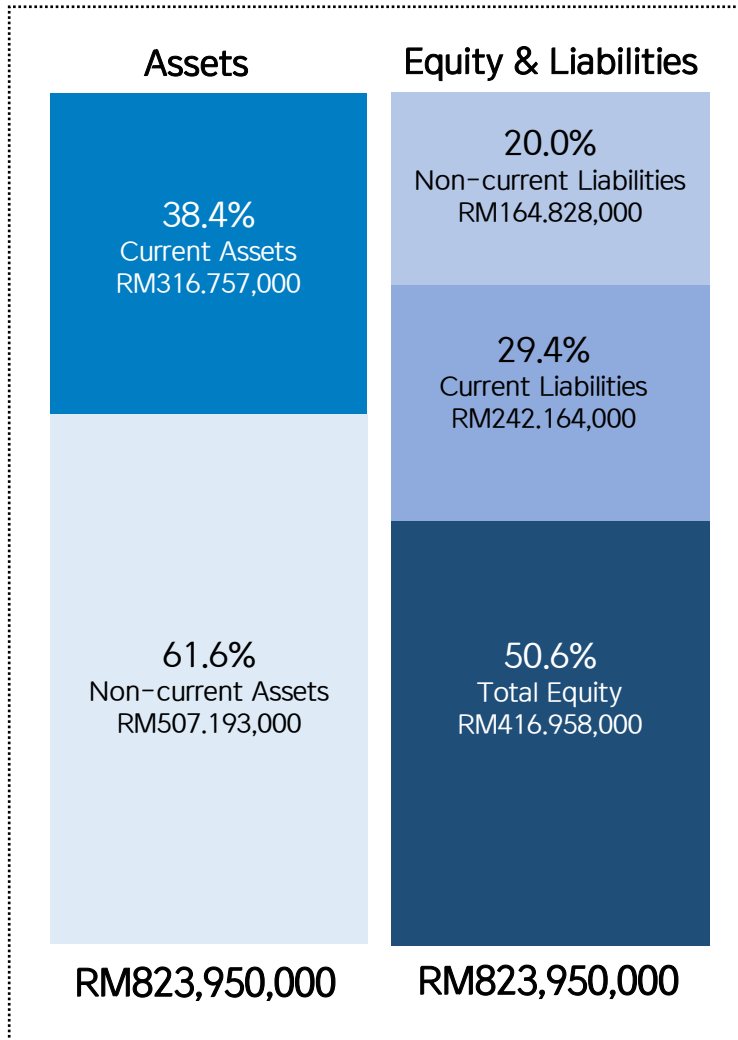
5-YEAR FINANCIAL REVIEW (CONTINUING OPERATIONS)

Incremental growth in revenue and EBITDA steered by sustainable performance of business activities across the Continuing Operations

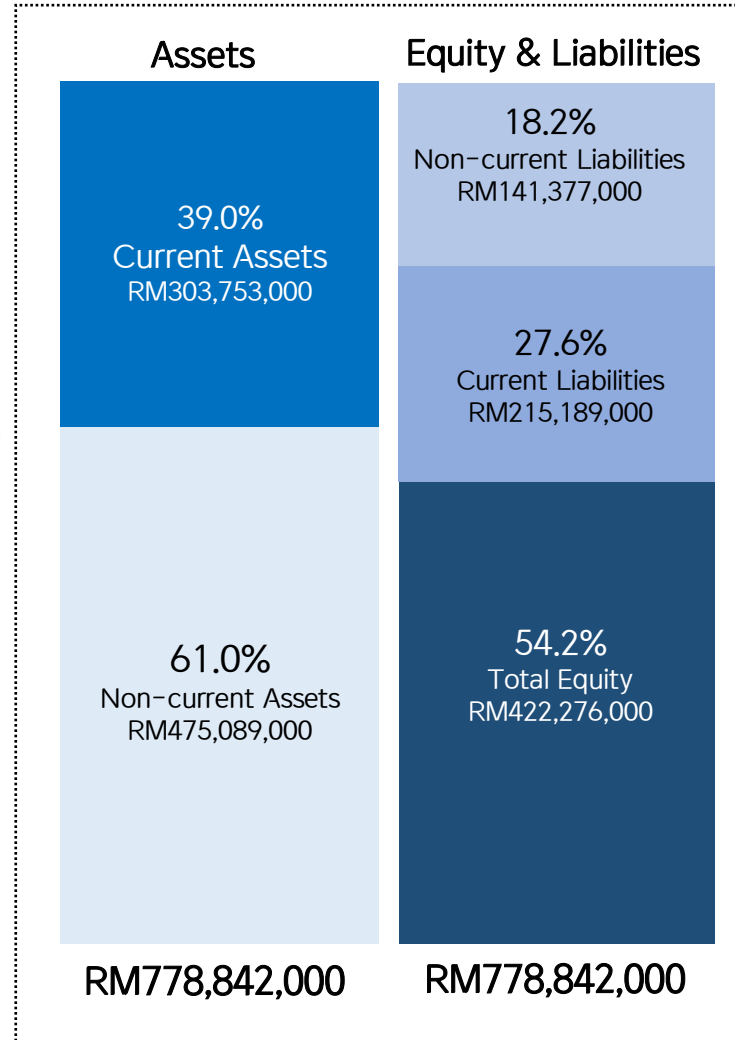


MAINTAIN STRONG, FLEXIBLE BALANCE SHEET WITH SUFFICIENT LIQUIDITY

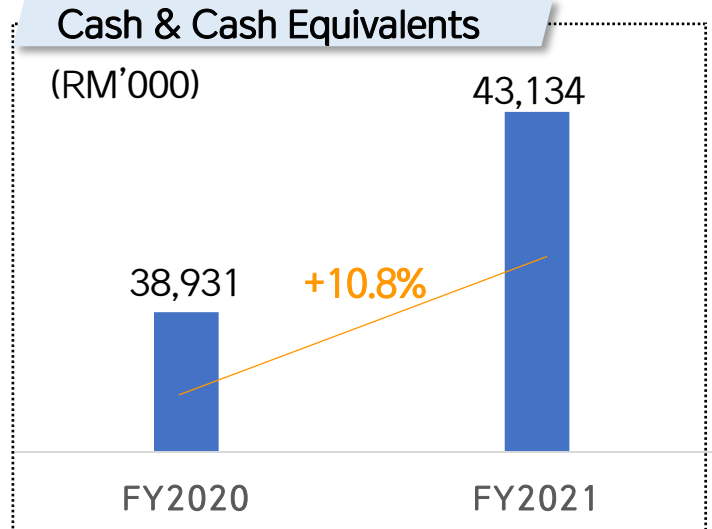
Strengthening of balance sheet post disposal of Courier Services segment



FY2020



FY2021

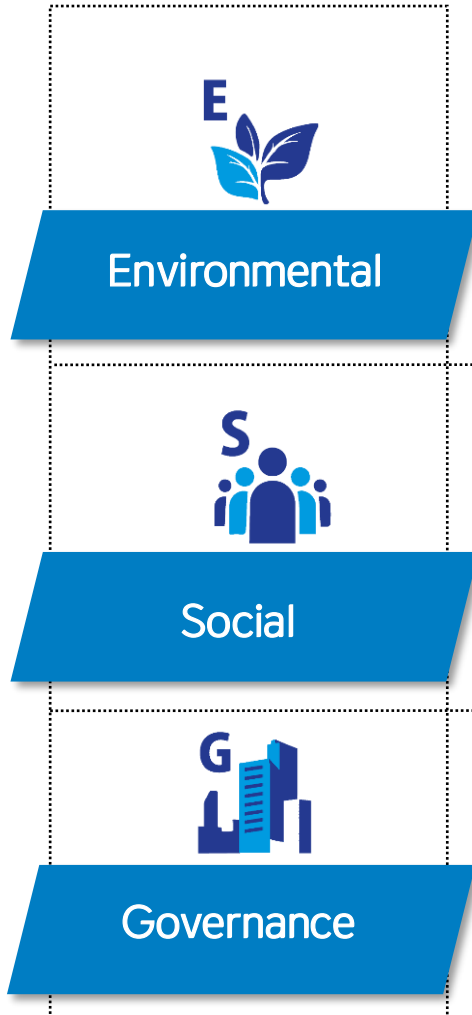


- Total assets trimmed by 5.5%, due to disposal of Courier Services segment.
- Balance sheet remained healthy with shareholders' funds of RM421.6 million.
- Net gearing has improved from 0.48 times to 0.38 times.

Strengthen ESG integration into group wide operations in 2022

Key ESG Initiatives






Related UNSDGs



- ISO 14001 Environmental Management System
 - Greenhouse Gas Management & Reduction
 - Energy Efficiency & Water Savings
 - Waste Management
 - Recycling of Resources
 - Pollution Prevention
- Occupational Health & Safety
 - Human Rights & Labour Standards
 - Employee Engagement & Talent Retention
 - Human Capital Development
 - Community Engagement & Social Investment
 - Customer & Services Responsibility
- Corporate Governance
 - Corporate Behaviour & Business Ethics
 - Board Oversight
 - Policies & Commitments
 - Risks Management



Mapping our strategic positioning to drive future growth opportunities

1	 Sustainable Business Continuity	<ul style="list-style-type: none">• Ongoing investment to optimise fleet capacity, warehouse expansion and infrastructure modernisation.
2	 Customer-centric Fulfilment Capabilities	<ul style="list-style-type: none">• Secure new contracts from diverse customer base and extension of contracts with leading corporate clients.
3	 Robust Financial Standings	<ul style="list-style-type: none">• Implementation effective cost control measures, manpower optimisation and asset management resulting in positive impact.
4	 Digitalisation and Modernisation	<ul style="list-style-type: none">• Accelerate deployment of digitalisation and development of technology-enabled logistics solutions for operations optimisation.
5	 Responsible Management	<ul style="list-style-type: none">• Strengthen ESG integration to create right balance between economic growth, the well-being of society and the environment.

01 Customised Solutions

- Scalable technology-enabled and omni-channel logistics solutions

02 Extensive Network

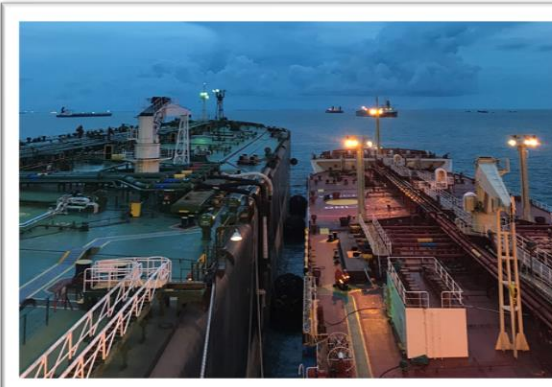
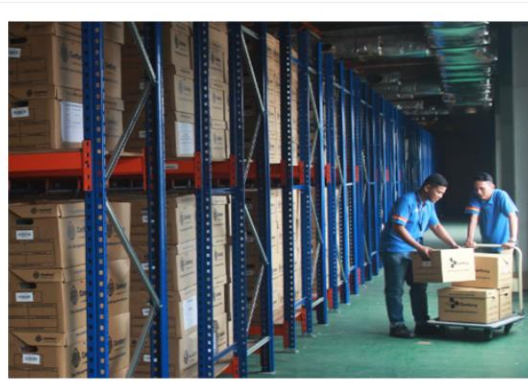
- Regional network and comprehensive distribution channels

03 Diverse Clientele

- Steady contribution from the diverse clientele base

04 Targeted Expansion

- Expansion of customer base to Korean conglomerates and regional MNCs



05 Strategic Rationalisation

- Divestment of Courier Services Business

06 Infrastructure Expansion

- Continued investment in distribution centres for expansion of storage capacity

07 Technology Driven

- Building technology infrastructure to meet long term needs

08 Tax Allowance

- Tax savings from Investment Tax Allowance Incentive

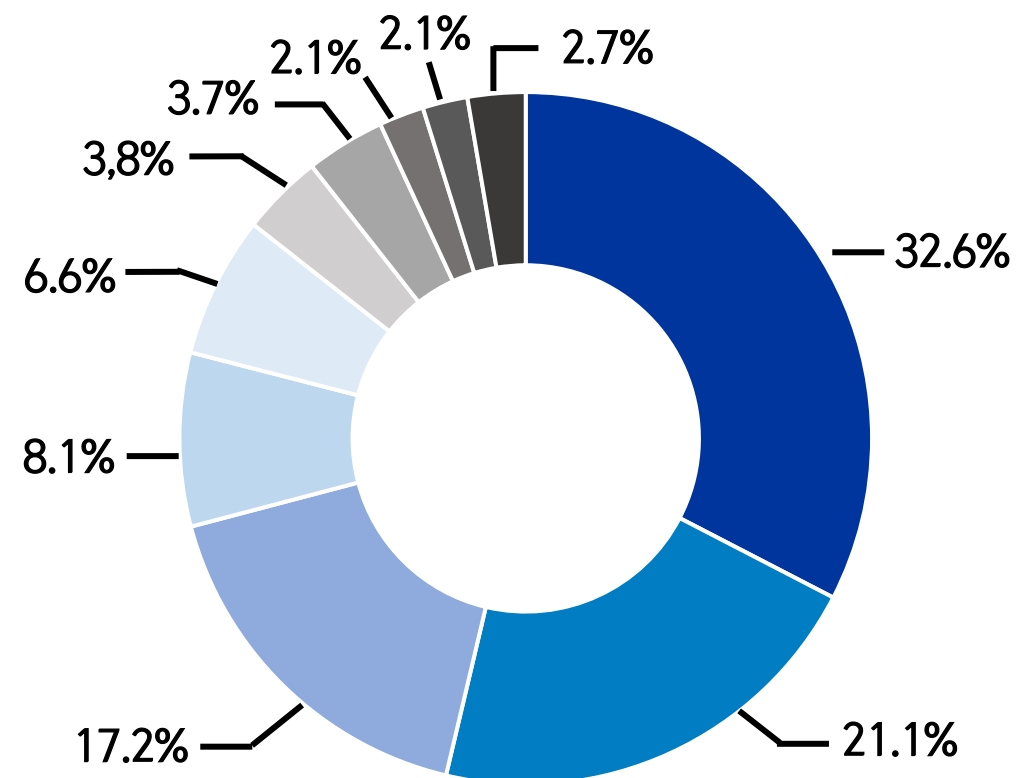


Serving over **600** customers across diverse industries

Our Top 50 Customer Base By Market Segments

10
main
market
segments

1	Electrical Appliances	32.6%
2	Commodities	21.1%
3	Fast-moving Consumer Goods	17.2%
4	Energy	8.1%
5	Manufacturing	6.6%
6	Tyre	3.8%
7	Steel & Metal	3.7%
8	Healthcare	2.1%
9	Retails	2.1%
10	Others	2.7%



SUSTAINABLE 3PL SERVICES WITH INTERNATIONAL CERTIFICATION STANDARDS AND INDUSTRIAL LICENSES





SIRIM

SIRIM Health and Safety
OHSAS 45001:2018



SIRIM

SIRIM Road Traffic Safety Management System
ISO 39001:2012




SIRIM

SIRIM Supply Chain Security Management System
ISO 28000:2007



Halalan-Toyyiban
MS 2400-2:2010



SIRIM

Good Distribution Practices For Medical Device



Quality Management System
ISO 9001:2015

Multimodal Transport Operator (MTO)



KEMENTERIAN KEWANGAN MALAYSIA SIJIL AKUAN PENDAFTARAN SYARIKAT

NO. SUJIL : K10343303443087947
 NO. RUJUKAN PENDAFTARAN :
 TEMPOH SAH LAKU : 15/12/2021 - 14/12/2024

Bahawa dengan ini diperakui syarikat :

CI CENTURY LOGISTICS SDN. BHD. (419234-V)
 NO. 12, PERSIARAN ASTANA-KU2
 BANDAR BUKIT RAJA
 KLANG
 41010 KLANG
 SELANGOR, MALAYSIA

Telah berdaftar dengan Kementerian Kewangan Malaysia dalam bidang bekalan/perkhidmatan di bawah sektor, bidang dan sub-bidang seperti di Lampiran A. Kelulusan ini adalah tertakluk kepada syarat-syarat seperti yang dinyatakan di Lampiran B. Individu yang diberi kuasa oleh syarikat bagi urusan perolehan Kerajaan adalah seperti berikut :

NO. SUJIL	STATUS	PERKHIDMATAN
780154813	DIRECTOR	ENGIN WAN ZANIL HADZIL BIN HARIAN
884274460	SENIOR MANAGER	ENGIN AHMAD FIKRI AZHAR
780208907	MANAGER	ENGIN HOSEIN BIN KAGA @ BALOG
881182947	SENIOR EXECUTIVE	ENGIN WAN MOHAMMAD BIN WAN MOHAMMAD

DATO' ZAMZURI BIN ABDUL AZIZ
 Bahagian Perolehan Kerajaan
 b.p. Ketua Setiausaha Perbendaharaan
 Kementerian Kewangan Malaysia

Tarikh Berdaftar Dengan Kementerian Kewangan Malaysia : 15/12/2021

(Sijil ini adalah cetakan komputer dan tidak memerlukan tandatangan)

NO SUJIL : K10343303443087947
 NO RUJUKAN PENDAFTARAN :
 TEMPOH SAH LAKU : 15/12/2021 - 14/12/2024

BIL	TARIKH DAFTAR BIDANG	KOD BIDANG	KETERANGAN	STATUS
1	06/12/2021	221704	PERKHIDMATAN PERKHIDMATAN PENGANGKUTAN, PENYIMPANAN DAN POS/ PENGANGKUTAN LORI	Aktif
2	06/12/2021	221705	PERKHIDMATAN PERKHIDMATAN PENGANGKUTAN, PENYIMPANAN DAN POS/ AGEN PENGHANTARAN	Aktif
3	06/12/2021	221706	PERKHIDMATAN PERKHIDMATAN PENGANGKUTAN, PENYIMPANAN DAN POS/ PENGANGKUTAN DAN PENYIMPANAN	Aktif
4	06/12/2021	221709	PERKHIDMATAN PERKHIDMATAN PENGANGKUTAN, PENYIMPANAN DAN POS/ MULTIMODAL TRANSPORT OPERATOR (MTO)	Aktif

Tarikh Berdaftar Dengan Kementerian Kewangan Malaysia : 15/12/2021



THANK YOU FOR INDULGING US

For more information, please contact:

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chewjen.eoo@cjcentury.com