



IPO STATISTICS

IPO Price (RM)	0.35
Fund Raised (RM million)	22.44 from new issue
Enlarged issued share capital upon listing (million shares)	256.50
IPO Market Capitalisation (RM million)	89.78
Price Earnings Ratio (PER)	15.51x

Use of Proceed (RM22.44 million from new issue)

Proceed Utilisation	RM million
Acquisition of new building	10.0
Purchase of new machineries	3.5
Repayment of bank borrowing	1.5
Working capital	4.4
Estimated listing expenses	3.0

BUSINESS OVERVIEW

Business Activities

Cosmos' principal activities are segmented into the following:
 i. **Distribution and instrumentation services of fluid control and telemetry products** such as Siemen's electronic flowmeters and related products, Sofrel's dataloggers and centralised monitoring systems used in the water and wastewater applications. Its instrumentation services include, but are not limited to, consultation and advice, design and integration of telemetry systems, installation and commissioning of instruments, calibration and testing of instruments, maintenance, training, and after sales services.
 ii. **Manufacturing of fabricated metal products** used mainly in water, wastewater, and oil and gas applications. Its manufacturing facility is equipped with high precision manufacturing technologies, including robotic welding machines to carry out its manufacturing and fabrication processes. The company is also capable of customising fabricated metal products according to its customers' application needs. Its key fabricated metal product was the metal frame for shaker filters, alongside other metal products used in water and wastewater applications.

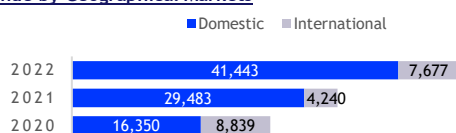
Competitive Advantages

- **Certified partner and solution partner of Siemens Malaysia, and official partner of Lacroix Sofrel.** Consistently achieve their sales targets and maintain positive customer services that meet Siemen Malaysia's standards and requirements.
- **Metal fabrication and customisation capabilities** for a diverse range of fabricated metal products for its customers in the water, wastewater and oil and gas industries.
- **Experienced management team** providing the level of service that is expected by its customers
- **Proven track record** of 18 years in the water and wastewater industries, and 12 years in metal fabrication and manufacturing business.

Major Customers (FY2022)

Customer	Length of Relationship (years)	% of revenue
Nov (Malaysia) Sdn Bhd	12	18.01
National Oilwell Varco, Inc.	6	15.63
Nov Process & Flow Technologies Malaysia Sdn Bhd	1	15.50
Air Selangor	5	9.84
M8 Machinery Sdn Bhd	4	7.90

Revenue by Geographical Markets

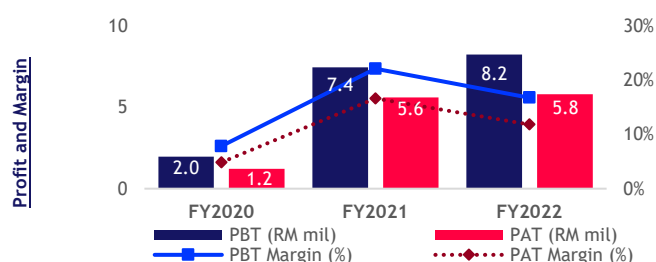
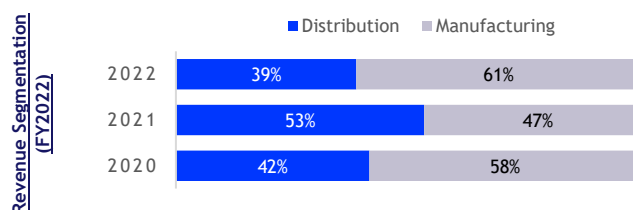
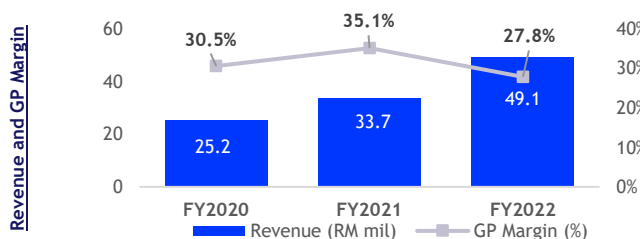


International revenue was entirely from the US

GROWTH STRATEGIES AND FUTURE PLANS

- Acquisition of new building to consolidate the management, operations and production space of both distribution and manufacturing activities at one location. The new building will also be used to set up a product showroom, a service and maintenance centre and to store the fluid controls inventories.
- Purchase of new machineries to increase manufacturing output, such as metal frames for shaker filters and other fabricated metal products in anticipation of increase in demand and to reduce reliance on sub-contractors due to its limited production capacity. It is also aimed to expand its manufacturing capability to produce metal body frames for shale shakers and other fabricated metal products internally.

FINANCIAL PERFORMANCE & PEER ANALYSIS



No known public listed companies on Bursa Malaysia as comparable peer

PROMOTERS & SUBSTANTIAL SHAREHOLDERS

Promoter/ Substantial Shareholder	Designation	Shareholding after IPO	
		Direct	Indirect
Dato' Chong Toh Wee	Promoter and substantial shareholder. Managing Director	40.50	-
MSM International Limited	Promoter and substantial shareholder. Investment holding	27.00	-
Triumphant Hope Sdn Bhd	Substantial shareholder. Investment holding	-	27.00
Chan Kee Sieng	Substantial shareholder	-	27.00
Chan Kit Moi	Substantial shareholder	-	27.00

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