

GE-SHEN CORPORATION BERHAD

Corporate Profile & Q4FYE2021 Results
28 February 2022

"Globally recognized engineering & manufacturing solutions provider"



in collaboration with



INTEGRITY



TRANSPARENCY



OWNERSHIP



RESPECT



SPEED

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In addition, the information contains forward-looking statements that reflect the Group's current views with respect to future events and financial performances. These views are based on current assumptions which are subject to various risks and may change over time. No assurance can be given that future events will occur, that such forward-looking statements will be achieved, or that the Group's assumptions are correct. Actual results may differ materially from those disclosed.

Accordingly, interested parties are advised to carry out their own due diligence, investigations, analysis of any information contained or referred to herein or made available at any stage in this process.

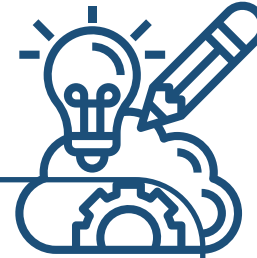
That the information contained in our presentation is true and accurate in all material respects and is not misleading as at the date hereof, that the opinions and the intentions of the Group expressed herein are honestly held, and that there are no other facts the omission of which would make this Presentation as a whole or any information herein or expression of any such opinions or intentions misleading.

COMPANY OVERVIEW



COMPANY OVERVIEW

Company Snapshot



Listed since 2004 on the Main Market of Bursa Malaysia Securities Berhad (GSCB:MK; 7197)

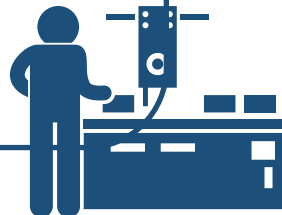
Specializes in design, development and technology-driven manufacturing, operating out of the South-East Asian region

Headquartered in Kuala Lumpur, Malaysia with a combined workforce of over 1,500 staff across:

- 4 factories located in Malaysia and Vietnam; and
- 1 global sales office located in Singapore

Manufactured products are used in various business sectors, including:

- medical & life-sciences;
- industrial applications (e.g. semiconductor testing equipment);
- consumer electronics (e.g. home audio, office automation); and
- home & lifestyle products.



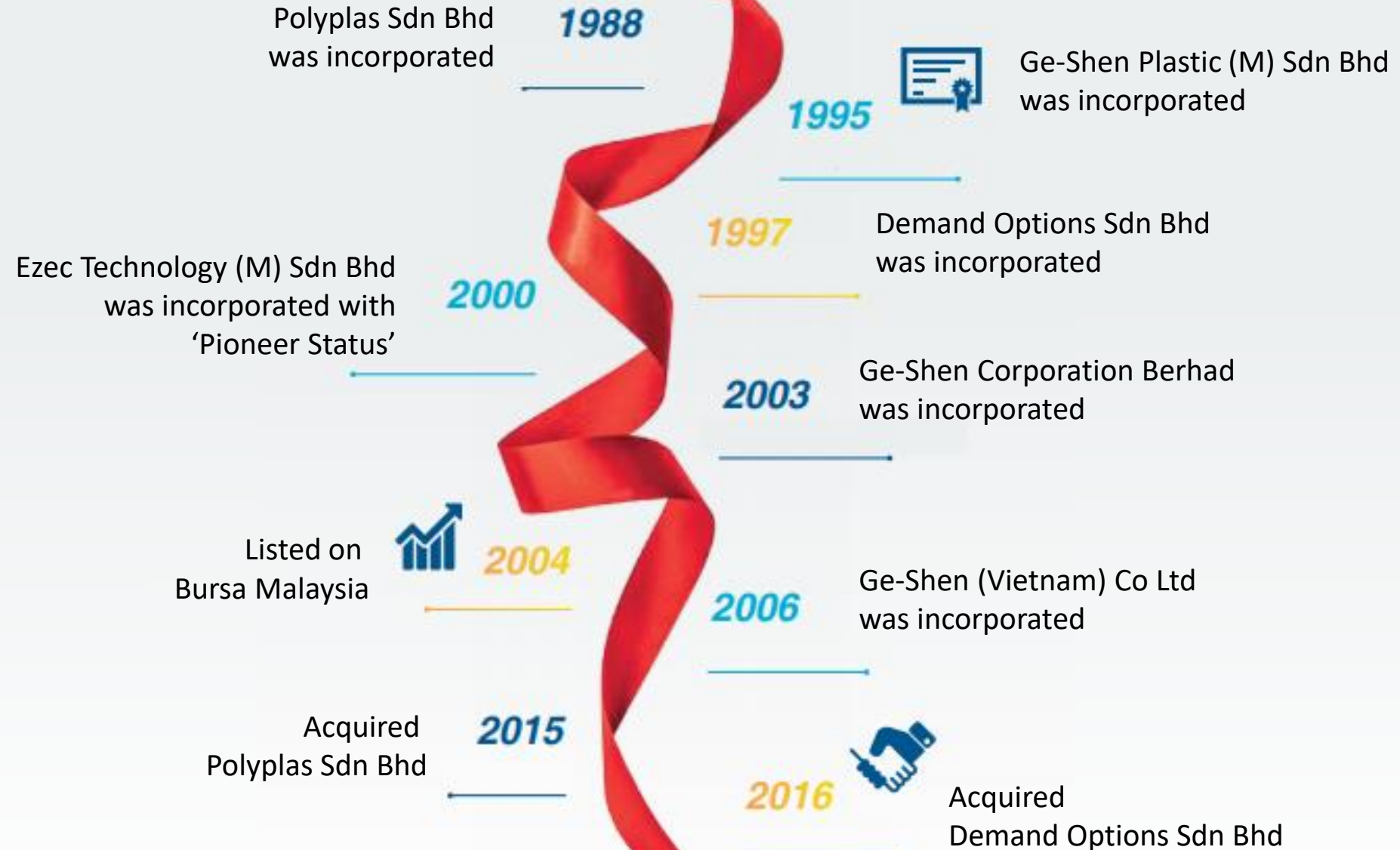
Aim to be a leader in contract manufacturing, with expertise in:

- innovative mould design;
- metal stamping and fabrication;
- injection moulding;
- spray painting;
- surface finishing; and
- box build, packing and assembly for our customers.



KEY MILESTONES

OUR JOURNEY



CORPORATE STRUCTURE



BOARD OF DIRECTORS



CHEW HOY PING
(Independent Non-Executive Chairman)



CHAN CHOONG KONG
(Managing Director)



LOUIS LAU PUONG KIET
(Executive Director)



SURESH A/L THIRUGNANAM
(Independent Non-Executive Director)



TEE BOON HIN
(Independent Non-Executive Director)

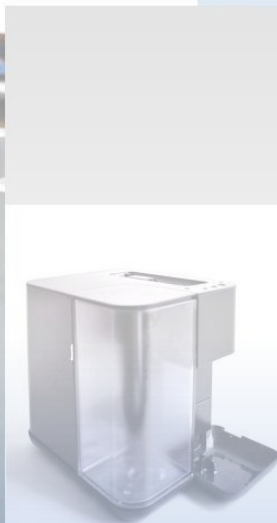
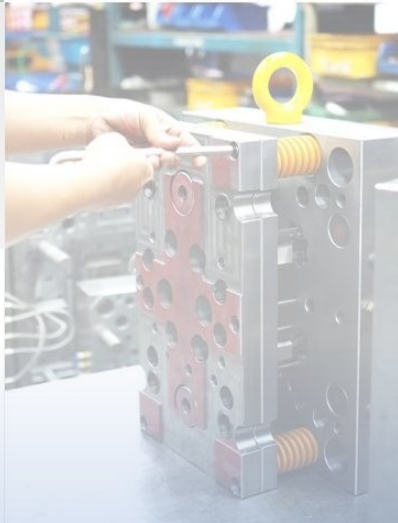
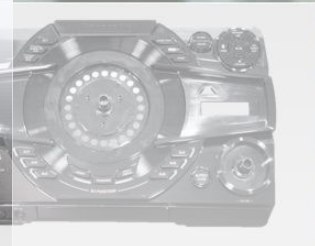


NOOR AIEDA BINTI AHMAD
(Independent Non-Executive Director)

BUSINESS OVERVIEW



GE-SHEN
CORPORATION BERHAD
  



WHAT WE DO

OUR FOCUS

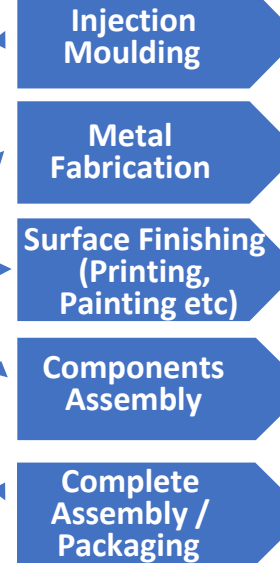
To bring customers' ideas to life. Our well-engineered manufacturing solutions are critical for smooth delivery of products to the marketplace.

OUR AIM

To deliver a hassle-free uncompromised experience to our customers, allowing them to focus on designing and selling their products.

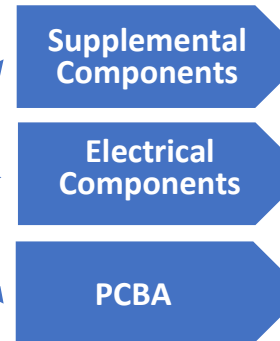


WE PROVIDE
➤ engineering & manufacturing solutions



A TYPICAL PRODUCT LIFE-CYCLE

WE VALUE ADD
➤ by helping clients source...



OUR LOCATIONS



Penang, Malaysia
Injection Moulding Factory

No. of machines: 65
(Injection Moulding
– 25 to 1100 tonnes)

Capabilities:
Plastic Moulding,
Toolroom, Spray painting,
Printing and Assembly



Hai Duong, Vietnam
Injection Moulding
Factory

No. of machines:
50 (Injection Moulding
– 40 to 1100 tonnes)

Capabilities:
Plastic Moulding, Toolroom,
Spray painting, Printing and
Assembly

Johor Bahru, Malaysia



Plastic Moulding Factory

No. of machines: 88
(Injection Moulding
– 50 to 850 tonnes)

Capabilities:
Plastic Moulding, Toolroom,
Spray painting, Printing and
Assembly



Metal Fabrication Factory

No. of machines: 78 (Metal
stamping and fabrication
– 45 to 400 tonnes)

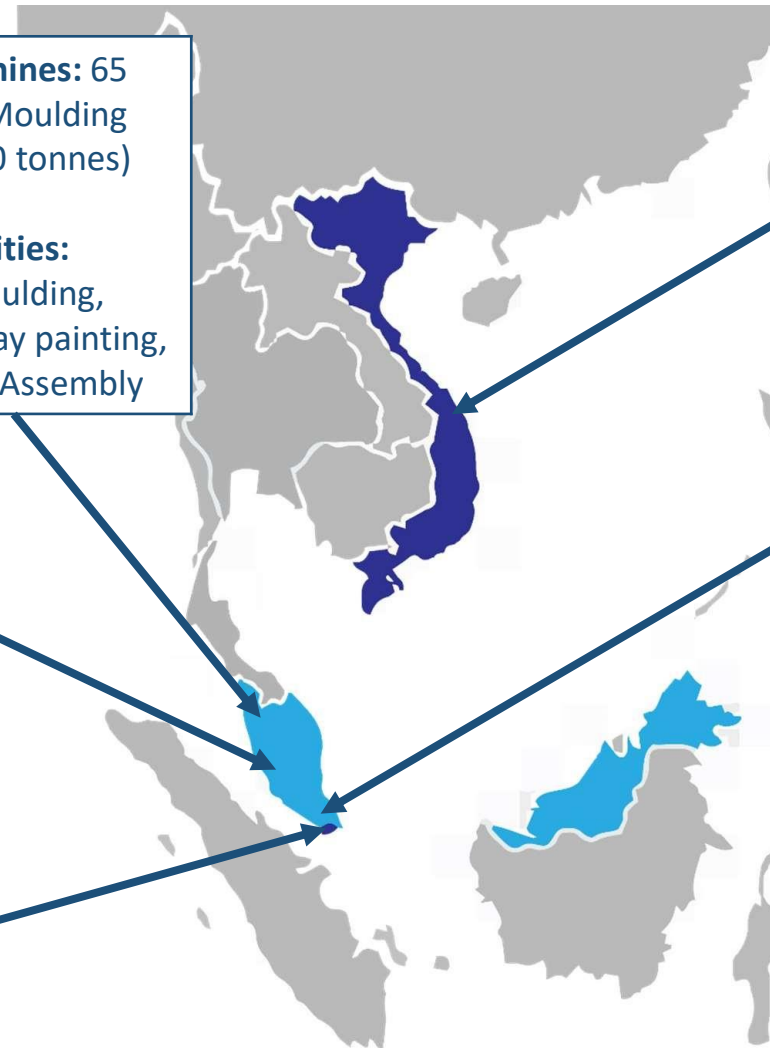
Capabilities:
Laser cut, Bending, Welding,
Metal stamping, Powder
coating and Assembly



Kuala Lumpur, Malaysia
Ge-Shen Headquarters



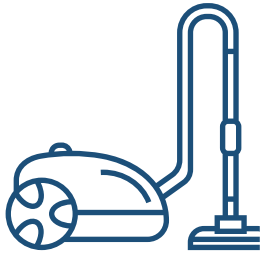
Singapore
Ge-Shen Sales Office



OUR INDUSTRY COVERAGE

Products and components manufactured include:-

HOME & LIFESTYLE



- Fan
- Vacuum cleaner
- Smoke detector
- Marine navigation system
- Pet care
- Food storage

INDUSTRIAL



- Testing equipment
- 3D Printers
- Solar panel components
- Industrial grade CCTV components

OFFICE AUTOMATION & DATA STORAGE



- Bar code machines
- Phone systems
- Home Printers
- Industrial printers
- Personal hard disk enclosures
- Flash drive

MEDICAL, LIFE SCIENCES & DENTAL



- Hearing Devices
- Automated external defibrillator (AED) enclosures
- Breathing aid
- Bronchoscope
- Oral irrigator

AUDIO



- Audio units front panels
- Sound bars
- Speaker units
- Turntable base
- Headphones
- Juke boxes

OUR CAPABILITIES

DESIGN ENGINEERING SERVICES



- Tool and mould designs
- Feasibility studies
- Part design
- Design for manufacturability
- Computer aided design
- Computer aided manufacturing
- Computer aided engineering

SUPPLY CHAIN AND PROJECT MANAGEMENT



- Competitive sourcing
- Delivery solutions
- Multi-vendor management
- Supplier management
- Supplier chain auditing
- Project planning
- Vendor sourcing
- Production planning
- Material testing

MOULD & TOOL FABRICATION



- 2K injection mould
- Insert & Outsert mould
- Overmould
- Unscrewing mould
- Prototype mould
- Low run mould
- Mirror finish mould
- Multi-stage mould
- Hot tip/Hot runner moulds

LIQUID SILICONE RUBBER



- Food grade silicone rubber
- Overmould liquid silicone rubber
- Medical liquid silicone rubber
- ISO 8 clean room

PLASTIC INJECTION MOULDING



- Thermal cycling
- High speed moulding
- Multi-stage hydraulic core pull mould
- Overmoulding
- Control and ISO 8 clean room moulding
- Thin wall moulding
- 2K moulding
- High precision moulding

CNC MACHINING



- CNC milling
- CNC turning
- CNC drilling
- Electrical discharge machining
- Wire electric discharge machining
- Low volume part production
- Prototype part production

PROTOTYPE PARTS



- FDM 3D printing
- CNC machined parts
- Laser cut parts

SHEET METAL FABRICATION



- Laser cut
- Turret punching
- NC press brake
- Insertion press
- TIG & MIG welding
- Spot welding
- Cold metal transfer (CMT) welding
- Ultrasonic welding
- Induction bonding

METAL STAMPING



- Deep draw progressive stamping
- Precision stamping

COATING & SURFACE FINISHING



- Powder coating
- Laser etching
- Spray painting
 - Water
 - Solvent
 - 2 components
 - Conductive
 - Spindle
 - Robotic

PRINTING



- Silk screening
- Screen printing
- Pad printing
- Foil transfer printing
- Thermal transfer printing

ASSEMBLY SERVICES



- Line based assembly process
- Cell based assembly process
- Vision system inspection
- Barcoding

CERTIFICATION & SUSTAINABILITY

	ISO 9001: Quality Management Systems
	ISO 14001: Environmental Management Systems
	OHSAS 18001: Occupational Health and Safety Management Certification
	ISO/TS 16949: Automotive Products QMS
	ISO 13485: Medical Devices QMS
	UL 746D: Polymeric Materials: Fabricated Parts
	FDA Registered Facility



International
Organization for
Standardization

Underwriters
Laboratories

Sedex Member



Ge-Shen adopts a United Nations (UN) Sustainable Development framework that includes 17 Sustainable Development Goals (SDGs) and complies with many of the industry's sustainability guidelines.

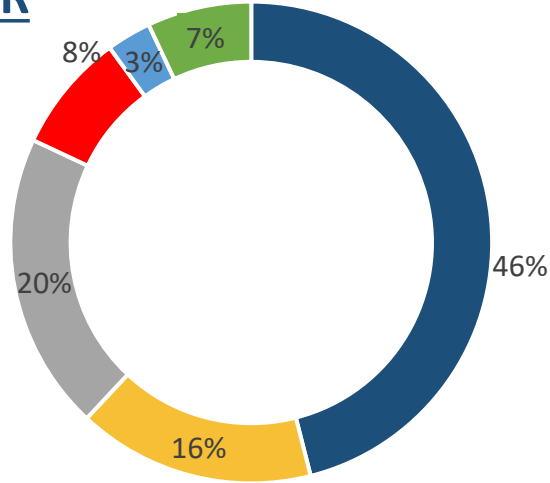
FINANCIAL OVERVIEW



GROUP REVENUE 2021

Revenue is based on shipment destination.
 All our sites are "Licensed Manufacturing Warehouse" (LMW) in Malaysia & "Export Processing Enterprise" (EPE) in Vietnam - hence we are not required to charge sales tax.

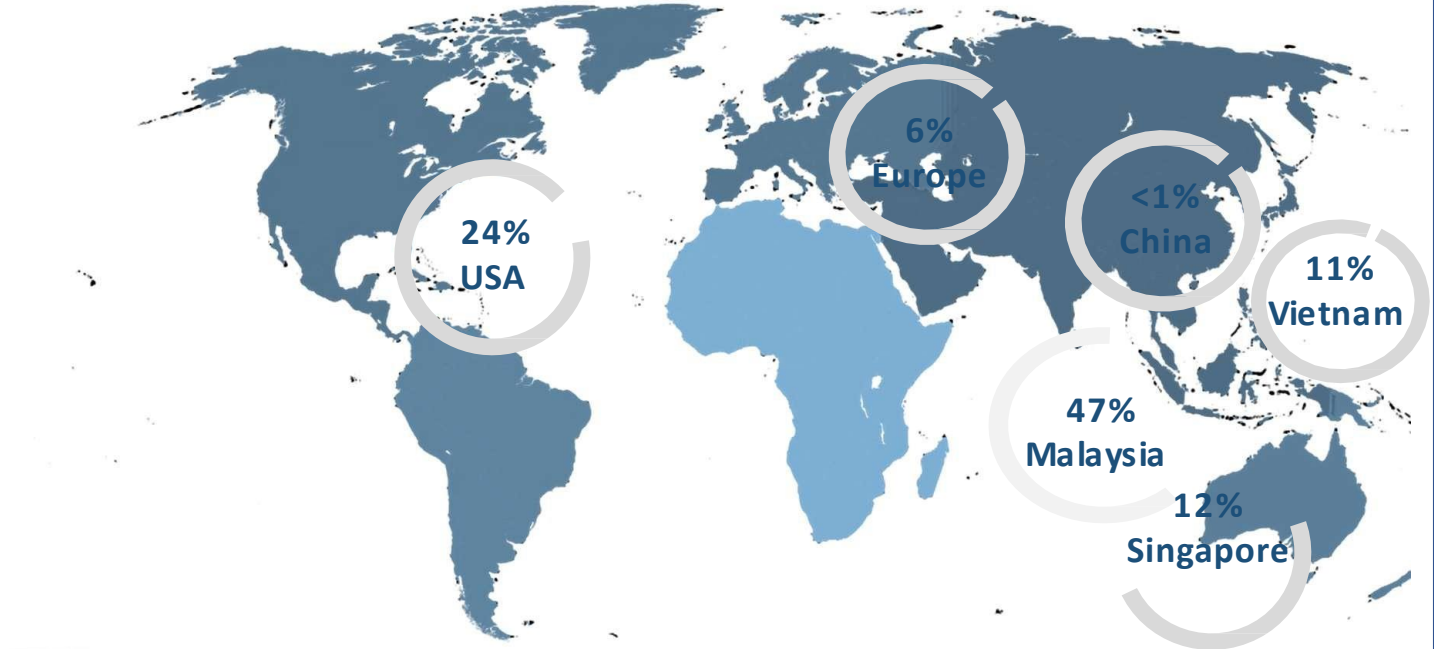
BY SECTOR



- Industrial
- Home & Lifestyle
- Medical & Life Sciences
- Office Automation & Data Storage
- Audio
- Others

TOTAL REVENUE:
RM 239.8 Mil

BY REGION



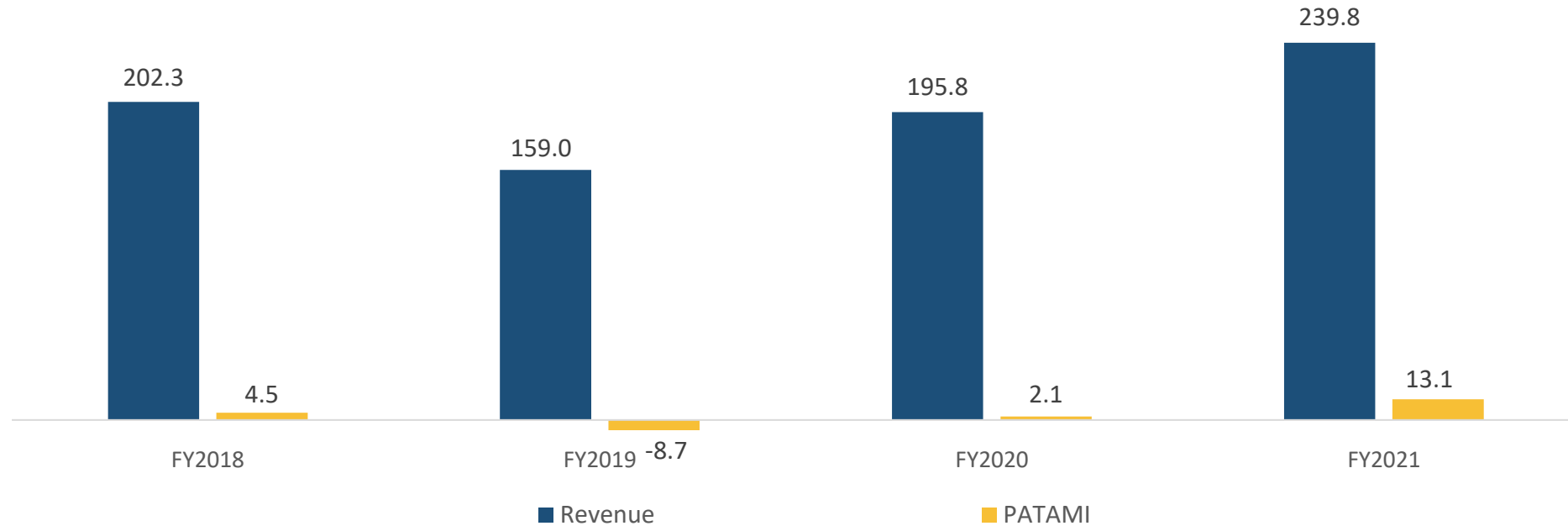
BY FACTORY



FINANCIAL OVERVIEW

Annual Performance FY2018-2021

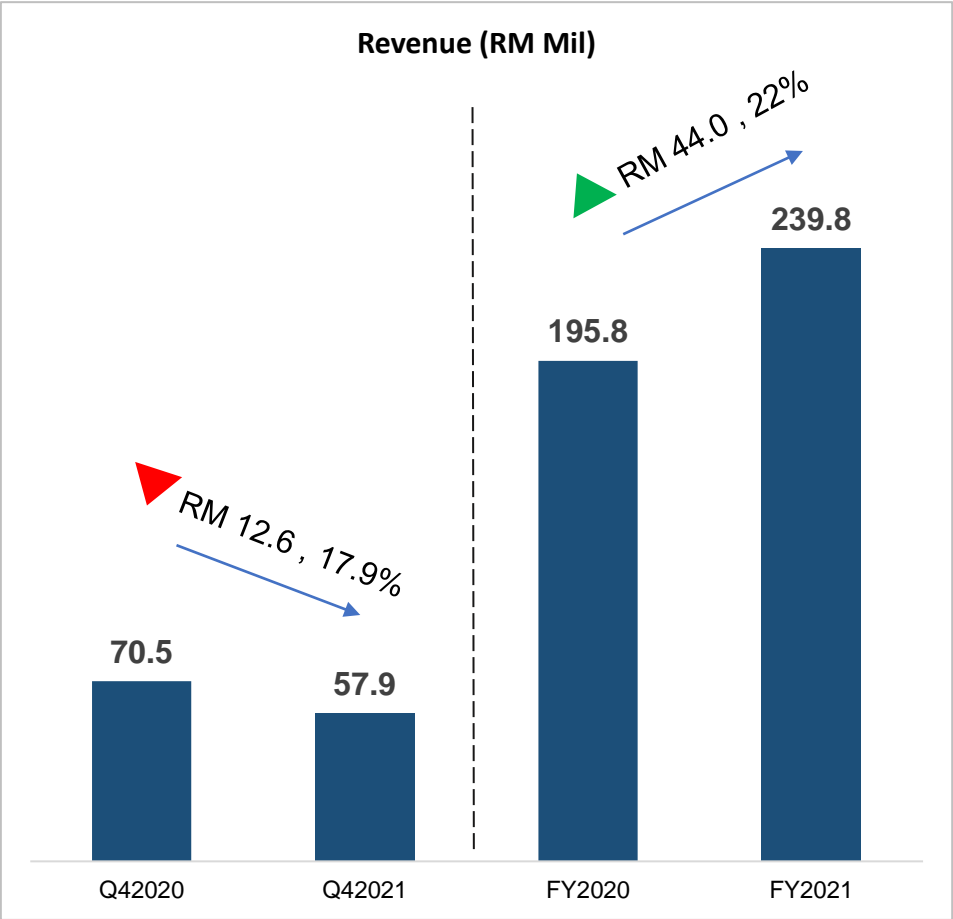
RM (Mil)



- Ge-Shen Corporation recorded RM239.8 million in revenue in FYE2021, representing an increase of 22.5% from RM195.8 million in the preceding financial year.
- The increase in revenue was due to higher sales contributed from an increase in customers order as well as the increased fulfilment of orders by factories.

FINANCIAL OVERVIEW

Q4FY2021 Revenue and Geographical Segmental Breakdown

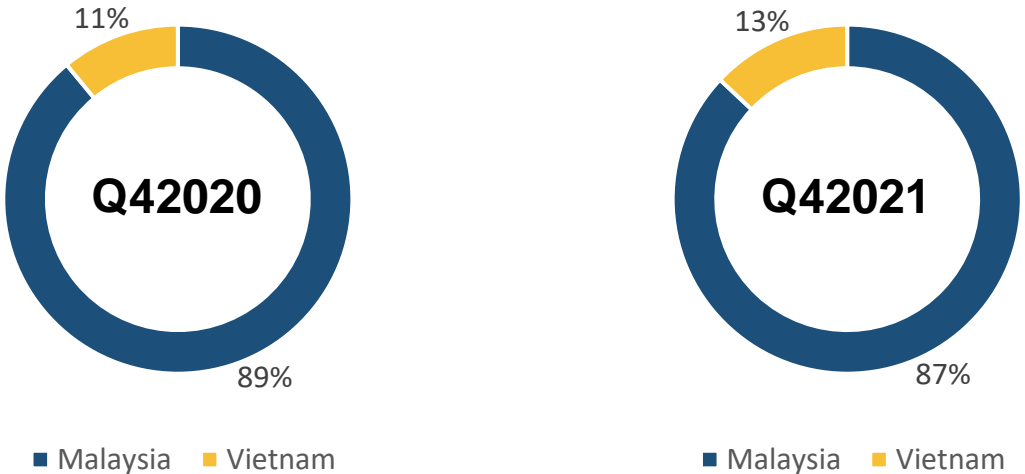


Revenue dip in Q4FYE 2021 primarily attributed to:

- i. supply chain disruptions e.g semiconductors, special grade of plastic resins and steel; and
- ii. labour shortage – depletion of foreign worker from Malaysia.

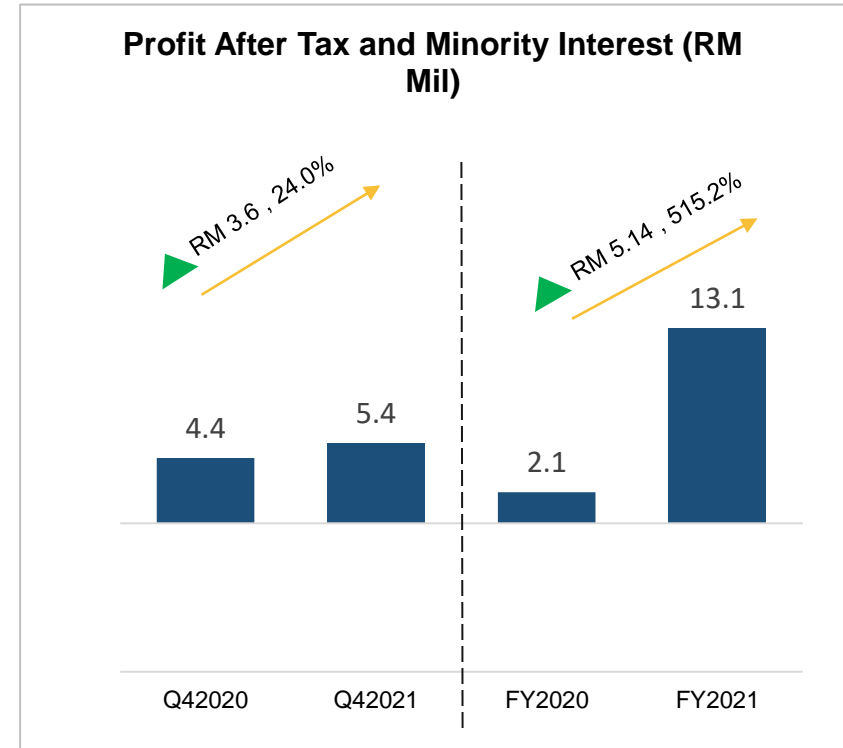
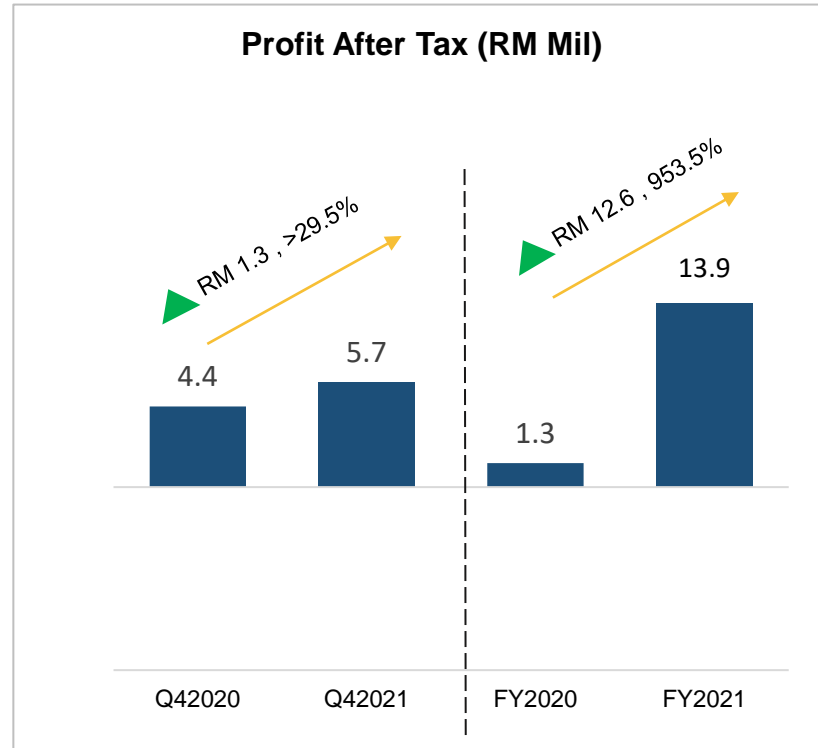
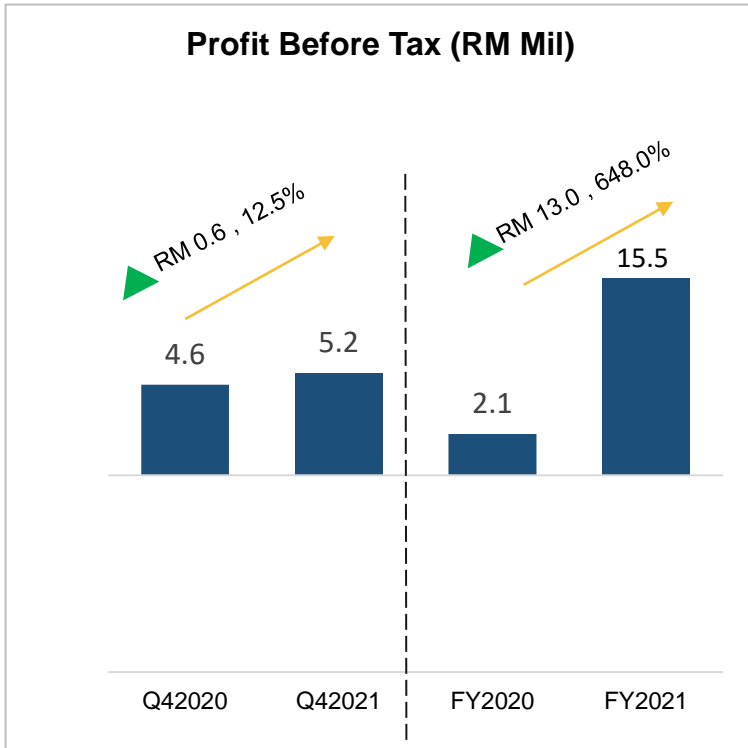
On a full financial y-o-y basis, revenue growth is attributed to improvement in our manufacturing process and new customer orders.

Revenue Breakdown by Geographical Segment



FINANCIAL OVERVIEW

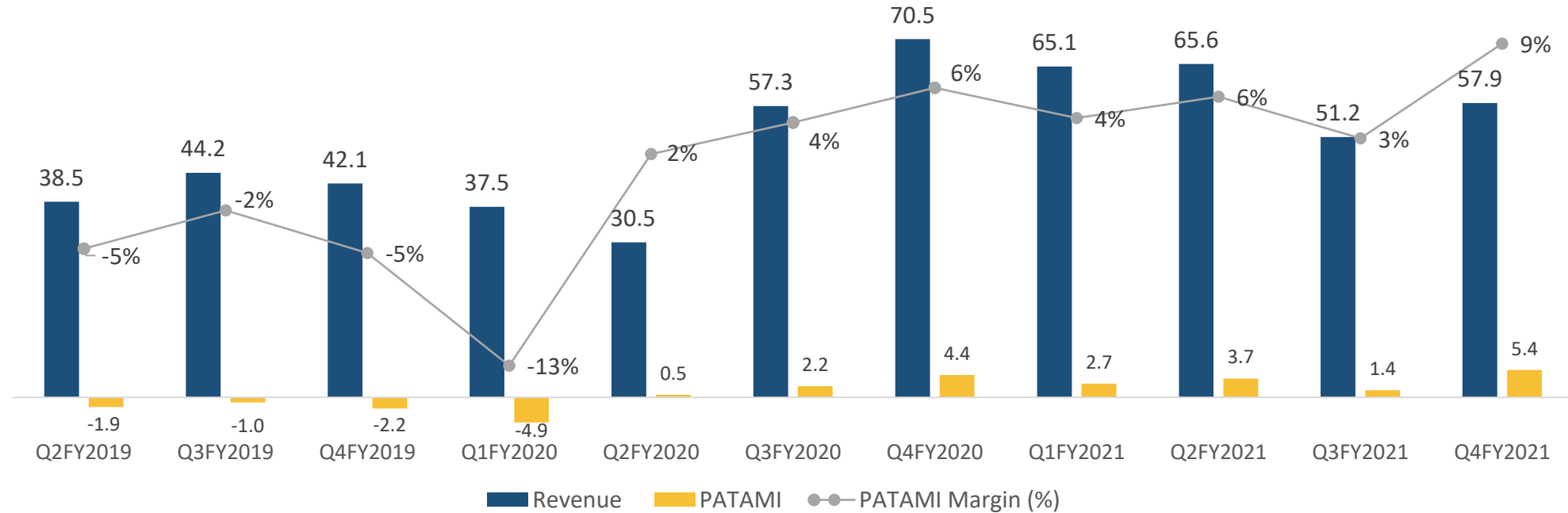
Q4FY2021 PBT, PAT and PATAMI



- A slow yet positive growth for PBT, PAT and PATAMI despite being impacted by the onset of Covid-19 disruption.
- **Q42021 vs Q42020:** PBT, PAT and PATAMI grew steadily due to better customer orders and run rate.
- **FY2021 vs FY2020:** The overall growth for the period under review was mainly attributable to the contribution by a few new customers towards sales revenue, the JB plastic plant which also seen significant rise in revenue and new models ramp up of existing customers.

FINANCIAL OVERVIEW

Quarterly Performance FY2019-FY2021 RM (Mil)



- The Group built on the momentum from Q3FY2021 and managed to increase revenue for Q4FY2021.
- PATAMI margin increased to 9% largely on the back of the increase in customers orders.
- The Group has experienced a turnaround having achieved 7 consecutive quarters of PATAMI (Q2FY2020 – Q4FY2021) compared to its previous 5 consecutive quarterly LATAMI (Q2FY2019 – Q2FY2020).

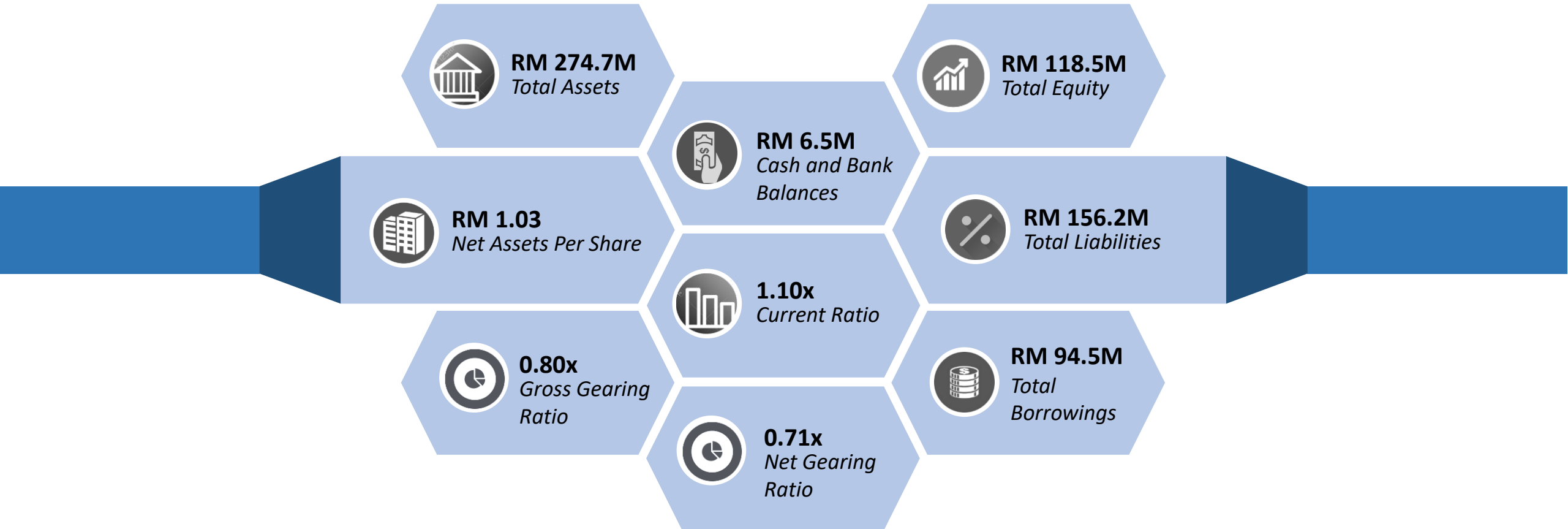
FINANCIAL OVERVIEW

Annual Financial Position 2019-2021

(RM'000)	2019	2020	2021
Assets			
Total Tangible Assets	204,174	221,500	211,248
Net Assets	98,873	100,042	118,592
Current Assets	76,357	97,142	114,193
Liabilities and Shareholders' Funds			
Current Liabilities	80,024	100,472	103,988
Paid-up Share Capital	45,643	59,381	61,855
Shareholders' Funds	93,367	95,346	112,992
Financial Ratios			
Return on Total Tangible Assets (%)	-4.0%	1.0%	1.0%
Return on Shareholders Funds (%)	-9.3%	2.2%	0.9%
Current Ratio (times)	0.95	0.97	1.10
Debt-to-Equity Ratio	0.86	0.82	1.38

FINANCIAL OVERVIEW

As at 31 December 2021



KEY INVESTMENT HIGHLIGHTS

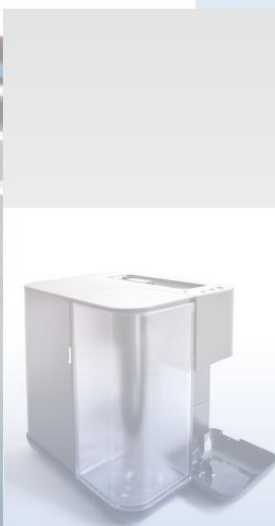
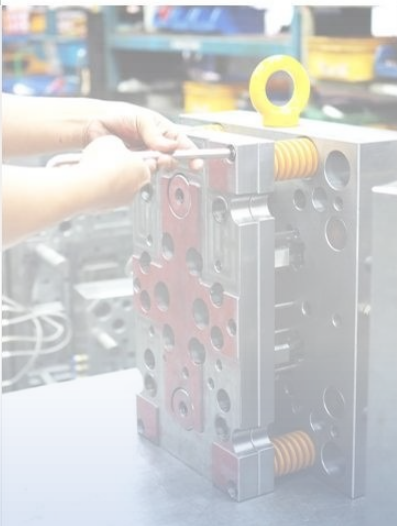
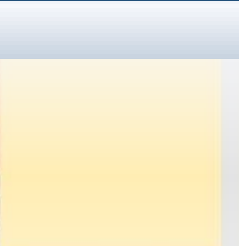


GE-SHEN
CORPORATION BERHAD



DOSB

POLYPLAS



KEY INVESTMENT HIGHLIGHTS

01

Diversified product offering with strong order demand

- Provider of wide range of products from metal fabrication to injection moulding and surface finishing.
- Strong order demand with constant engagement in the manufacturing process to cater to customers' unique requirements.
- Diversified customer base in different sectors: Consumer Electronics, Industrial Electronics, Medical and Life Sciences.

02

Continuous commitment to Capex investment

- Invested into additional certified 100K Clean Room and Control Rooms at Johor and Penang manufacturing facility.
- Purpose is to cater to growing client base, particularly in the medical industry, both locally and globally in Europe and the USA.
- Installation of rooftop solar panels at all Malaysian facilities in line with commitment to sustainability.

03

Growth opportunities with further expansion plans in pipeline

- Increased global demand for medical injection, moulding and facilities capable of handling food related products.
- In 2021, the Group has increased capacity by almost 20% in its Johor manufacturing facility and 10% in Penang.

04

Emphasis on business development with an adaptive organisational nature

- Roll-out of new projects with the re-opening of Western economies.
- Aims to secure new projects while looking to expand customer base locally and globally to sustain growth in 2022.

05

Highly qualified and experienced management team

- Turnaround in earnings and sustained profits in last 5 quarters due to strong execution capabilities, strategic thinking and firm leadership.

MOVING FORWARD



MOVING FORWARD

Future Prospects

- The successful rollout of the vaccination programme has brought about slow movement towards pre-pandemic normality. However, Ge-Shen is cautious on the persistent issue affecting manufacturers which include labour shortages and supply chain shortages for components and raw materials.
- Nevertheless, the Group has secured new projects and customers and has seen an increase in demand for our products at its manufacturing facilities.
- Increase in customer engagement at the JB sheet metal facility and Vietnam will hopefully result in a more robust revenue and profits growth.

M&A Opportunities

- Ge-Shen is on the look-out to continue expanding overseas and increasing its growth trajectory.
- Open to exploring M&A opportunities and strategic partnerships – have received interest and leads from several parties to work together.

STOCK INFORMATION



STOCK INFORMATION

GSCB:MK Bursa Malays
Ge-Shen Corp Bhd [COMPANY INFO](#)

1.19 MYR +0.09 +8.18% ▲

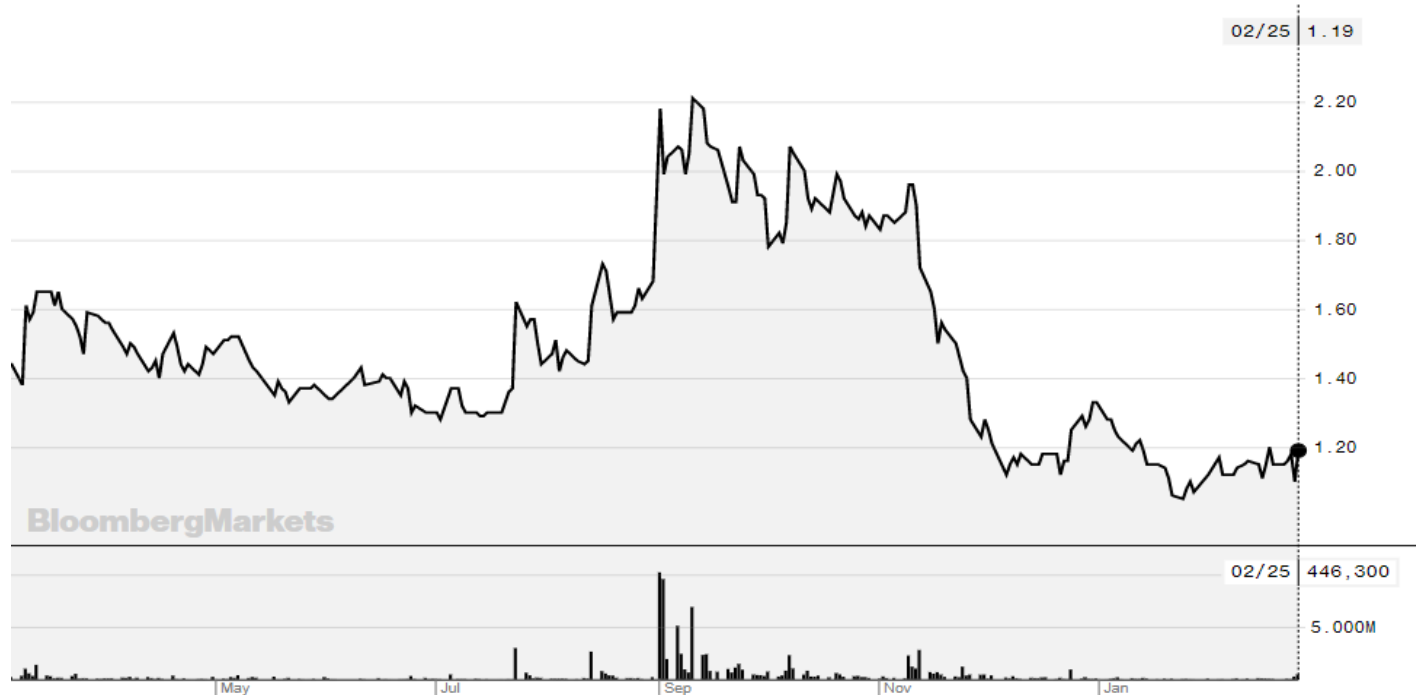
1D 1M 6M YTD **1Y** 5Y

Q Add a comparison

+ ADD TO WATCHLIST

● MARKET CLOSED
AS OF 02/25/2022 EDT

⌵ MINIMIZE CHART



Source: Bloomberg on 25 February 2022

Stock Quote

Stock Number

Market Cap (RM Million)

Shares Outstanding (Million)

52-Week Range (High)

52-Week Range (Low)

30-Day Average Volume

GSCB:MK

7197

130.92

110.02

2.38

1.02

63,797

Substantial Shareholders	Interest %
CIMSEC Nominees (Tempatan) Sdn Bhd CIMB for Pelita Niagamas Sdn Bhd (PB)	36.53
Cartaban Nominees (Tempatan) Sdn Bhd Exempt An for Standard Chartered Bank Singapore Branch	18.25
AllianceGroup Nominees (Tempatan) Sdn Bhd Pledged Securities Account for Pelita Niagamas Sdn Bhd	8.76

Source: Annual Report 2020



GE-SHEN
CORPORATION BERHAD



DOSB

POLYPLAS



THANK YOU!

13-05 Menara MBMR,
No. 1 Jalan Syed Putra,
58000 Kuala Lumpur,
Malaysia